CLEAN ENERGY ALLIANCE

Rates Specialist/ Rates Analyst

- Carlsbad, CA, United States
- Full-Time
- Hybrid
- Salary (annually, depending on qualifications):
- Rates Specialist: $80,000-$125,000
- Rates Analyst: $85,000-$150,000

Clean Energy Alliance

The Organization

Clean Energy Alliance (CEA) is the new default power provider for the cities of Carlsbad, Del Mar, Escondido, Oceanside, San Marcos, Solana Beach and Vista. Its mission is to bring residents and businesses clean power at competitive rates, with no taxpayer subsidies. Following a successful launch, CEA is poised for growth and searching for team members to drive the organization forward. Additional information is available at: https://thecleanenergyalliance.org/

Help Shape the Future of Clean Energy - One Rate at a Time

Are you passionate about data, financial modeling, and solving complex business challenges? Do you want your work to directly influence affordability, sustainability, and California's clean energy future?

Clean Energy Alliance (CEA) is seeking a **Rates Specialist / Rates Analyst** to help develop and implement retail electric rates that are competitive, equitable, and financially sustainable.

CEA is the default energy provider for the cities of Carlsbad, Del Mar, Escondido, Oceanside, San Marcos, Solana Beach, and Vista, serving more than **255,000 residential and business customer accounts**. Together, we're working toward a bold goal of **100% renewable energy by 2035**.

About the Role

Reporting to the Senior Key Accounts/Programs Manager, you'll work closely with our Programs, Power Procurement, and Finance teams to analyze data, develop financial models, evaluate retail electric rate structures, and support strategic pricing decisions.

Your work will directly impact customer affordability, organizational sustainability, and the success of clean energy programs throughout our communities.

What You'll Do

- Analyze and develop retail electric rate structures and pricing strategies
- Build financial and statistical models to forecast revenues, loads, and costs
- Conduct cost-of-service and rate impact analyses
- Support regulatory filings, compliance reporting, and rate implementation
- Collaborate with cross-functional teams and utility partners
- Prepare reports and recommendations for leadership and the Board of Directors
- Monitor California utility tariffs, CCA programs, and industry trends

What You'll Bring

- Four or more years of experience in utility rates, financial analysis, statistical modeling, or the energy industry
- Strong analytical and problem-solving skills
- Experience with financial modeling and large data sets
- Advanced Excel skills and experience with SQL, Power BI, Tableau, or similar analytical tools
- Excellent communication and presentation skills

Highly Desirable

- Bachelor's degree in Finance, Economics, Business, Accounting, Statistics, or a related field
- Experience with Community Choice Aggregation (CCA), utilities, renewable energy, or California energy markets
- Spanish language proficiency

Why Join CEA?

- Help advance California's clean energy future
- Hybrid work environment
- Mission-driven organization serving more than 255,000 customer accounts
- Collaborative team with meaningful, high-impact work
- Opportunity to influence strategic business decisions through data and analytics

If you're ready to use your analytical expertise to make a lasting impact on clean energy and the communities we serve, we'd love to hear from you.

Apply today and help power a more sustainable future.