Clean Energy Alliance

Board of Directors Meeting

May 28, 2026

Item 4: CEO Operational and Administrative Report

New CEA Employees

CEA is happy to announce the hiring of the following employees effective May 19, 2026:

- Natalie Aguilar – Programs Specialist
- Jaqueline ("Jae") Berg – Programs Analyst
- Kristina Byrd – Finance Manager
- Kiran Kruse – Energy Contracts & Compliance Analyst
- Kalia ("Kali") Mitchell-Silbaugh – Regulatory & Legislative Affairs Analyst
- Parisa Tarani – Account Services & Data Analyst

Clean Energy Alliance

CEA Enrollment Stats

Member City	Eligible Accounts	Clean Impact – 50% Renewable	Clean Impact Plus - 75% Carbon Free	Green Impact – 100% Renewable	Participation Rate
Carlsbad	55387	197	49468	658	91%
Del Mar	3031	9	2760	71	94%
Escondido	57293	179	53473	70	94%
Oceanside	74812	236	69381	103	93%
San M arcos	38158	133	35390	71	93%
Solana Beach	7975	18	7138	148	91%
Vista	39597	95	37009	342	94%
TOTAL	**276,253**	**867**	**254,619**	**1,463**	**93%**

CEA serves a total of 256,949 customer accounts across its seven member agencies

Metrics as of May 1, 2026.

CLEAN ENERGY ALLIANCE

Completed Community Events

DATE	DESCRIPTION	CITY
April 30, 2026	Graze at the Fields	Carlsbad
May 1, 2026	Community Alliance for Escondido (CAFÉ)	Online
May 4, 2026	Green Business Recognition Mixer	Carlsbad
May 5, 2026	CSUSM Student Trade Show	San Marcos
May 6, 2026	Calavera Elementary School Interview	Carlsbad
May 6, 2026	North San Diego Business Chamber Presentation	Online
May 12-14, 2026	CalCCA 10th Anniversary Conference	Sacramento
May 17, 2026	Escondido Street Festival	Escondido
May 21, 2026	CEA Webinar - Understanding Your Bill	Virtual

CLEAN ENERGY ALLIANCE

Upcoming Community Events

DATE	DESCRIPTION	CITY
May 28, 2026	CEA 5-Year Anniversary	Carlsbad
May 30-31st, 2026	Fiesta Del Sol	Solana Beach
June 2, 2026	Del Mar City Council Presentation	Del Mar
June 18, 2026	San Onofre Nuclear Power Plant Tour	Pendleton
June 20, 2026	NSDC NAACP Juneteenth Festival	Oceanside
June 20, 2026	Assemblymember Dr. Darshana Patel Youth & Family Festival	Escondido

Clean Energy Alliance

Solar Plus and Battery Bonus Update

Member City	Solar Plus		Solar Plus Connect		Battery Bonus		Battery Bonus Connect	
Status	Active	Complete	Active	Complete	Active	Complete	Active	Complete
Carlsbad	3	1	3	0	0	3	4	6
Del Mar	0	0	1	0	0	0	1	0
Escondido	5	5	13	0	0	0	3	8
Oceanside	9	2	6	0	0	0	2	11
San Marcos	7	2	3	0	0	0	2	5
Solana Beach	0	0	1	0	0	0	1	1
Vista	4	2	7	0	0	1	4	8
TOTAL	**28**	**12**	**34**	**0**	**0**	**4**	**17**	**39**

Metrics as of May 8, 2026.

CLEAN ENERGY ALLIANCE

PeakSmart Savers Participants

Member City	PeakSmart Savers Participants
Carlsbad	11
Del Mar	1
Escondido	8
Oceanside	16
San Marcos	3
Solana Beach	0
Vista	15
TOTAL	**54**

Metrics as of May 8, 2026.

Clean Energy Alliance

Rate Relief Credit Opt-Downs

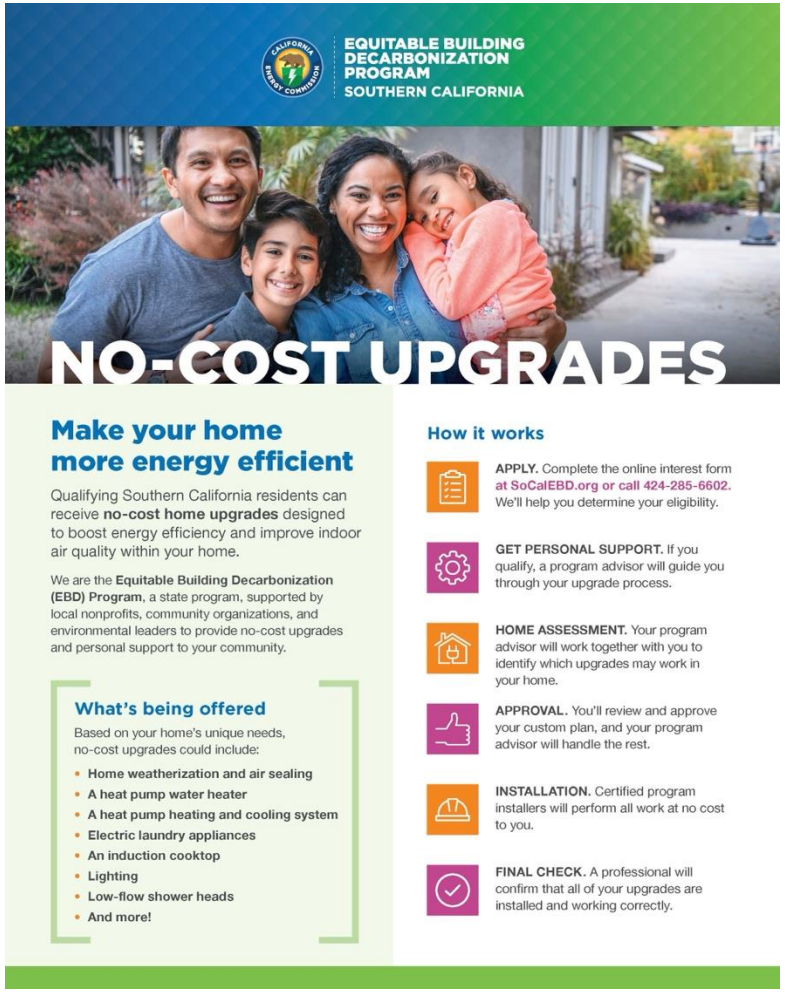
Member City	Commercial	Residential	Total
Carlsbad		39	39
Del Mar		2	2
Escondido	1	23	24
Oceanside		36	36
San Marcos	1	16	17
Solana Beach		2	2
Vista		13	13
TOTAL	**2**	**131**	**133**

Metrics as of May 18, 2026.

CLEAN ENERGY ALLIANCE

Equitable Building Decarbonization

- CEA is a **Community Partner** tasked with promoting EBD in our service area
- No-cost home energy efficiency upgrades
  - Weatherization and air sealing, heat pump water heater, electric laundry appliances and more.
- Eligibility dependent on income and address
  - Income-qualified customers in San Marcos, Escondido, Vista and Oceanside may qualify
- Single-family and multi-family home **enrollment is open**
  - Single-family: single-family home, duplex, triplex, fourplex (2–4 Units), townhome, manufactured or mobile home
  - Multi-family: farmworker housing, transitional housing, mixed-use building, senior housing, single room occupant housing, shelter, mobile home park
- To enroll: **TheCleanEnergyAlliance.org/EBD**



Frontwave Arena Sponsorship

- CEA partnered with Frontwave Arena for San Diego Sockers & Clippers games.
- Promotional activities include:
  - Ticket giveaways, tabling during games, dedicated CEA sponsorship night, day of service, and a social media content series
  - CEA sponsorship night was March 27th, attracted 2,119 attendees, distributed 1,000 CEA branded power banks
- Website Scavenger Hunt to distribute tickets, designed to:
  - Designed to: Increase engagement, raise brand awareness, educate customers
  - 221 tickets distributed, 215 website visits, 14,217 social media impressions

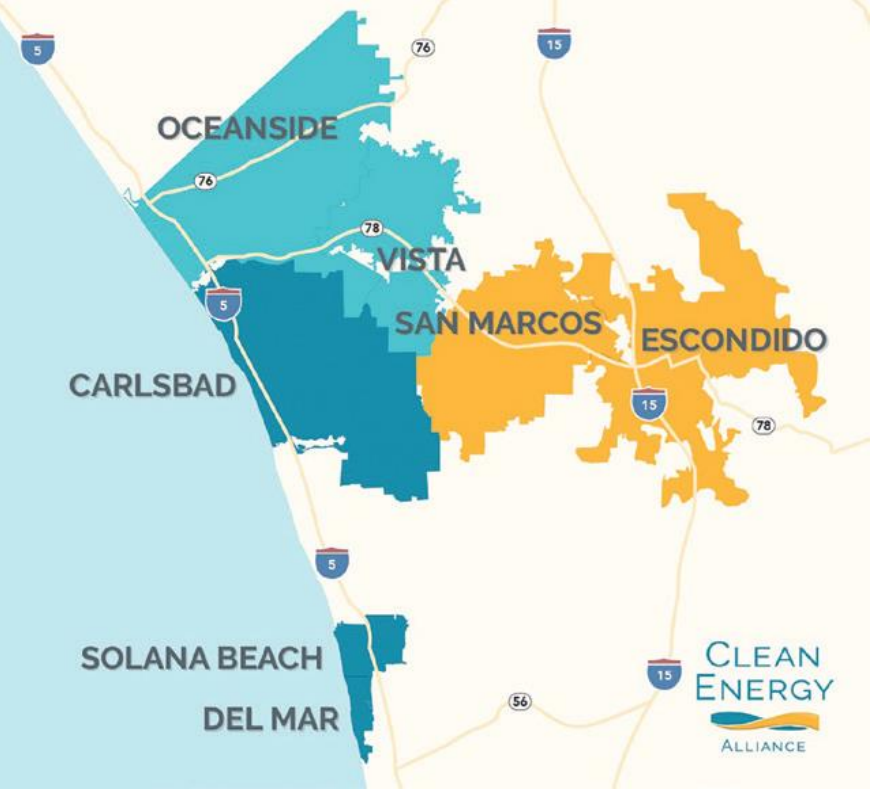
CLEAN ENERGY ALLIANCE

Questions/Discussion – Item 4

Item 5: 5-Year Anniversary Impact Report

5 Years of Serving Customers

- 2019 – Carlsbad, Del Mar and Solana Beach joined together to form CEA
- May 2021 – Energy service began in Carlsbad, Del Mar & Solana Beach
- April 2023 – Service began in Escondido and San Marcos
- April 2024 – Service began in Oceanside and Vista



CLEAN ENERGY ALLIANCE

By the Numbers

- 93% participation rate
- 746,092 metrics tons of CO_2-equivalent GHG reductions from launch to 2024
- 505 MW of behind the meter solar in CEA's service area
- 38 MW of behind the meter battery storage in CEA's service area

CEA's GHG reductions are equivalent to emissions from driving roundtrip from San Diego to New York **363,00 times** with a **gas-powered vehicle**.

Clean Energy Alliance

Investment in a Clean Energy Future

Goal: Promote Use & Development of Clean Energy

- 190 MW of new or under development renewable energy projects
- Over $750 million committed to new build renewable energy projects
- 197 MW of new build battery storage projects

New build project in progress, equipping CEA with an additional 36 MW of combined solar and battery storage capacity.

CLEAN ENERGY ALLIANCE

Advocacy for Our Customers

Goal: Actively Engage in Customer Advocacy

- Over 130 filings with the CPUC advocating for CEA customers.
- $165 million in positive customer cost impacts associated with ERRA proceedings since 2020.

CEA legislative staff joined Community Choice Energy Alliance at the 2026 National CCA Advocacy Days in Washington D.C.

CLEAN ENERGY ALLIANCE

Bridging the Gap to Clean Energy

Goal: Provide Beneficial Customer Programs

- 398 kW of pending or installed solar + battery systems through the Solar Plus programs
- 1,340 kWh of pending or installed battery storage
- $2.1 Million in Self Generation Incentive Program (SGIP) funds to install solar and battery systems
- 1,461 Green Impact customers
- 188 participants across all CEA programs

Battery system installed at CEA customer's home at no cost through Battery Bonus Connect.

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Planning for Community Reinvestment

Goal: Build & Maintain Financial Stability

- Like most CCAs, CEA spent early years paying down startup debt
- In FY 2024-2025, CEA reached a net positive position
- A net positive position enables growth in CEA's Days Liquidity on Hand (DLOH) and the pursuit of an investment-grade credit rating
- An investment-grade credit rating will help secure better energy contracts for our customers
- CEA estimates ending FY 2026-2026 with an Ending Net Position of $79.5M and 107 DLOH

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Connecting with Our Communities

Goal: Provide Exceptional Customer Service & Engagement

- 7,300 people engaged at community events since 2024
- 151 community engagements since 2024
- $78k invested in sponsorships since 2024
- 2,200 social media followers across all platforms
- 3,500 social media posts across all platforms
- 36,000 customer support calls since launch
- 250+ languages supported by CEA's call center

Looking Ahead

- CEA's next five years will continue to be guided by our Strategic Plan
- Core Guiding Principles and Goals
  - Promote Use & Development of Clean Energy
  - Build & Maintain Financial Stability
  - Provide Beneficial Customer Programs
  - Actively Engage in Customer Advocacy
  - Provide Exceptional Customer Service & Engagement
  - Promote Organizational Development

Clean Energy Alliance

Questions/Discussion – Item 5

Item 6: Consider Adoption of Resolution No. 2026-027 Setting Time and Place for Clean Energy Alliance Board Meetings July 2026 – June 2027

Setting Time and Place for Clean Energy Alliance Board Meetings July 2026 – June 2027

Meeting Location: Leucadia Wastewater District,
Board Room
1960 La Costa Ave., Carlsbad, CA 92009

DATE	TIME
July 30, 2026	2 p.m.
August 27, 2026	2 p.m.
September 24, 2026	2 p.m.
October 29, 2026	2 p.m.
November 19, 2026	2 p.m.
January 28, 2027	2 p.m.
February 25, 2027	2 p.m.
March 25, 2027	2 p.m.
April 29, 2027	2 p.m.
May 27, 2027	2 p.m.
June 24, 2027	2 p.m.

Clean Energy Alliance

Questions/Discussion – Item 6

Item 7: Consider Adoption of Resolution No. 2026-028 Setting Rates for Clean Energy Alliance Effective June 1, 2026.

Background

- January 29, 2026 - CEA Board approved Rate Relief Credit to address rising PCIA
  - Rate Relief Credit designed for Clean Impact rates to be at parity or better compared to SDG&E, across all rate classes.
  - Based on the highest PCIA Vintage (2020)
- March 26, 2026 – Board approved expanded Super-off Peak periods and new Medium Commercial rates class in response to SDG&E rate changes
- April 1, 2026 – New SDG&E rates went into effect including adjusted PCIA vintages
  - Rate changes led to some rate schedules no longer receiving the full intended benefit of the Rate Relief Credit

CLEAN ENERGY ALLIANCE

Rate Relief Credit

- The Credit went into effect February 1, 2026
  - Temporary credit for 11 months
  - Applies to customers who opt-down to Clean Impact
  - Designed so the average customers total bill is equal or lower than SDG&E, based on the highest PCIA vintage
  - Residential credit of $0.03871 per kWh; Non-Residential Credit of $0.02657 per kWh
- Communications strategy to date:
  - Provided toolkits to member cities/Board/elected officials/stakeholders groups, social media outreach
  - Launched bill calculator tool, hosted a webinar to assist customers, CEA website article & press release

Clean Energy Alliance

Residential

Residential TOU-DR-1 (2020 Vintage)				
Average Monthly Bill, 346 kWh	SDG&E	CEA Power Products		
	Bundled Customers	Clean Impact (Base)	Clean Impact Plus (Default)	Green Impact (Premium)
Power Content	41.4% Renewable	50% Renewable	55% Renewable/ 75% Carbon Free	100% Renewable
Current Rates	$ 166.64	$ 167.22	$ 180.96	$ 183.21
Proposed Rates	$ 166.64	$ 166.64	$ 180.39	$ 182.63
Curent Rate Difference		$ 0.58	$ 14.32	$ 16.57
Proposed Rate Difference		$ -	$ 13.75	$ 15.99

CLEAN ENERGY ALLIANCE

Agriculture

Agriculture TOU-PA (2020 Vintage)				
Average Monthly Bill, 940 kWh & 4.2 kW	SDG&E	CEA Power Products		
	Bundled Customers	Clean Impact (Base)	Clean Impact Plus (Default)	Green Impact (Premium)
Power Content	41.4% Renewable	50% Renewable	55% Renewable/ 75% Carbon Free	100% Renewable
Current Rates	$ 297.48	$ 301.99	$ 327.91	$ 334.02
Proposed Rates	$ 297.48	$ 297.48	$ 323.40	$ 329.51
Curent Rate Difference		$ 4.51	$ 30.43	$ 36.54
Proposed Rate Difference		$ -	$ 25.92	$ 32.03

CLEAN ENERGY ALLIANCE

Rate Change Impact

- Primarily Residential & Agriculture rate schedules
- Proposed Rates effective June 1, 2026
- Residential rate schedules:
  - DR, DR-LI-MB, DR – SES, TOU-DR-1, TOU-DR-2
  - Approximately 204,000 customer accounts

Rate Schedule	DR	DR-LI-MB	DR-SES	TOU-DR-1	TOU-DR-2
% Change	-0.9%	-0.9%	-8.5%	-0.9%	-4.0%
Customer Count	21,186	9,274	9,123	161,467	3,375

Clean Energy Alliance

Rate Change Impact

- Agriculture rate schedules:
  - TOU-PA, TOU-PA-2, TOU-PA-3, PA-T-1, and grandfathered rates
  - Approximately 500 customer accounts

Rate Schedule	TOU-PA	TOU-PA-2	TOU-PA-3	PA-T-1
% Change	-3.7%	-10.1%	-5.0%	-11.1%
Customer Count	185	204	74	20

Clean Energy Alliance

Staff Recommendation

- That the Board adopt Resolution No. 2026-028 setting rates for Clean Energy Alliance, effective June 1, 2026.
  - Maintains the intended benefit of the Rate Relief Credit
  - Fiscal impact is within the original financial projections and credit rating timeline of the Rate Relief Credit
  - Brings CEA's Agriculture rates more in line with SDG&E's rates
  - Staff will continue to report on number of Opt-Downs and on SDG&E's 2027 ERRA Forecast at the end of CY 2026

CLEAN ENERGY ALLIANCE

Questions/Discussion – Item 7

Item 8: Regulatory Update

Clean Energy Alliance: Regulatory Update

Tim Lindl – Keyes & Fox LLP

May 28, 2026

KEYES&FOX LLP

Overview

- Power Charge Indifference Adjustment (PCIA) Rulemaking (R.25-02-005)
- SDG&E 2027 ERRA Forecast Case (R.26-05-019)
- New Ratemaking Policy Proceeding (R.26-04-009)

PCIA Rulemaking

Track	Scope	Event	Date
One	RA Market Price Benchmark Methodology Change	Complete – D.25-06-049	June 27, 2025
Two	Pre-2019 Banked Renewable Energy Certificate Valuation	Staff Proposal	March 27
		Testimony on Staff Proposal	May 12
		Rebuttal Testimony on Staff Proposal	May 22
		Evidentiary Hearing	June 2
		Briefing	June 16, 25
		Decision (PD by Aug 17)	September 17
Three	Broad review of PCIA methodology	Workshops	June 8-9, 15

SDG&E 2027 ERRA Forecast Case

- Filed May 15 and must be resolved by January 1
- Sets CEA's PCIA rates for 2027
- All rates and testimony from May are updated three times: October, November and December

2027 Forecasted Rates

Vintage	2026 Rates	May 15 Filing (2027)	Forecasted Change Versus 2026 Rates
Bundled Customer (Generation + PCIA)	$0.17676/kWh	$0.16648/kWh	($0.01020/kWh)
Solana Beach PCIA (Vintage 2017)	$0.03325/kWh	$0.02807/kWh	($ 0.00518/kWh)
Carlsbad & Del Mar PCIA (Vintage 2020)	$0.03352/kWh	$0.03087/kWh	($0.00265/kWh)
Escondido & San Marcos (Vintage 2022)	$0.02655/kWh	$0.02542/kWh	($0.00113/kWh)
Oceanside & Vista PCIA (Vintage 2023)	$0.02475/kWh	$0.02549/kWh	$0.00074/kWh

Changes Coming to Utility Rate Design (R.26-04-009)

- Big issues:
  - Fixed Charges, Time-of-Use Rates and Other Residential Rate Design
  - Rates for Data Centers
  - Dynamic Pricing and Virtual Power Plants

- Energy Division Staff will file a proposal on residential rate reform in Q3 2026

- Next Step: Workshops and Scoping Ruling

QUESTIONS?

Tim Lindl
tlindl@keyesfox.com
(510) 314-8385

Questions/Discussion – Item 8

Item 9: Review Clean Energy Alliance Fiscal Year 2026/2027 Proposed Budget and Schedule Budget Adoption for June 25, 2026

CLEAN ENERGY ALLIANCE

FY2026-2027 Fiscal Year Operating Budget Initial Review

May 28, 2026

FY2026-2027 Budget Timeline

- Board Meeting May 28, 2026 – Initial Budget Review
  - With actual financial results through February 2025
- CAC Meeting June 11, 2026 – Draft Budget Review
  - With actual financial results through February 2025
- Board Meeting June 25, 2026 – Final Budget Recommendation
  - With actual financial results through March or April 2025

Clean Energy Alliance

Financial Performance Projected through June 30, 2026

	Year-to-date			Full Year		
	YTD Actuals through 2/28/26	YTD Budget through 2/28/26	Variance: Favorable / (Unfavorable)	Full Year Forecast FY2025-2026	Full Year Budget FY2025-2026	Variance: Favorable / (Unfavorable)
OPERATING REVENUES						
Total Operating Revenues	$277,975,403	$282,134,299	($4,158,896)	$377,122,038	$383,146,909	($6,024,870)
OPERATING EXPENSES						
Total Cost of Goods Sold (Energy Expense)	217,332,330	238,216,348	20,884,018	308,641,283	333,540,321	24,899,038
Other Operating Expenses (excluding COGS)	7,144,314	8,957,918	1,813,604	11,146,998	13,363,246	2,216,248
Total Operating Expenses	$224,476,643	$247,174,265	$22,697,622	$319,788,281	$346,903,567	$27,115,286
OPERATING INCOME/(LOSS)	$53,498,760	$34,960,034	$18,538,726	$57,333,758	$36,243,342	$21,090,416
NON-OPERATING REVENUES (EXP.)			-			-
Total Nonoperating Income/(Expense)	240,156	(273,003)	513,160	837,864	(380,692)	1,218,556
			-			-
CHANGE IN NET POSITION	$53,738,916	$34,687,030	$19,051,886	$58,171,622	$35,862,650	$22,308,971
Beginning Net Position	21,379,112	14,787,266		21,379,112	14,787,266	
Ending Net Position	$75,118,029	$60,478,972		79,550,734	$50,649,916	
DLOH	114	94		107	81	

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Key Observations for Full Year (FY2026)

- Current forecast is to end the year with Change in Net Assets of $58.2 million
  - $22.3 million above Budget
  - End year with positive $79.6 million of Net Position
  - DLOH at 107 versus Budget of 81
- Revenues slightly below Budget
  - $6.0 million (1.6% below Budget)
- Energy expenses
  - Forecast of $24.9 million below Budget
  - Some components above Budget and some below Budget
  - Contingency mostly not needed this fiscal year as prices stayed unusually low for most of the year
- Other Expenses
  - Forecast of $2.2 million below Budget
  - Expenses at 3.0% of revenues

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FY2026-2027 Budget Detail

Key Assumptions

- Rates
  - Assuming no change in rates from current levels through the 5-year projection
  - Note: CalCCA rate projections show potential for significant SDG&E generation rate decrease next year
  - Revised Load Forecast in process. May have impact on revenue forecast
- Revenues
  - Assumes $0.8 million of rate credit per month through December 2026 related to Rate Relief credit
  - Does not yet reflect revised load forecast that PEA is doing
  - PEA is under-assuming Green Premium revenues by about $1.0 million per year
- No load growth
  - Customers – number, mix and usage all flat
  - PEA assumes 1.8% in their model
- Programs Budget –
  - Targeting 3% of Revenues at end of 5 years (other CCAs are 3-5%)
  - FY2027 - $0.5 million (0.3% of revenues)
  - FY2028 - $2.5 million (0.6%)
  - FY2029 - $5.0 million (1.3%)
  - FY2030 - $8.0 million (2.1%)
  - FY2031 - $11.7 million (3.0%)

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Key Assumptions – Staffing

- Staffing and Administration
  - Today – 11 positions
  - At June 30, 2026 – 16 positions
  - At June 30, 2027 – 20 positions

  Assume: 4 new positions in Budget year
  - Rates Specialist
  - HR Part-time
  - Employee 3 (TBD)
  - Employee 4 (TBD)

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Key Assumptions – Energy Costs

- Contingency
  - Includes 10% contingency
  - Approximately $25-28 million per year
- NEM Expenses
  - Assuming 20% growth in FY27 over FY26 estimate
  - FY25 growth was 40%
  - FY26 growth forecasted to be 40%
  - FY28 to FY31 - 10% growth

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Other Observations – Energy Costs

- Resource Adequacy (RA) – Had to buy 2 years ahead when prices were high – impact expected to be seen in higher prices in FY2026/27
- Base Energy costs - similar to RA in that still impacted by hedge contracts bought 2 years earlier when prices were much higher
- Renewable Energy Certificates/Credits (RECs)
  - Higher in FY27 and FY28 reflecting higher Renewable Energy percentage
    - CY26 55%
    - CY27 – 60%
    - CY28- 75%
    - CY31-90%
  - FY29 jump related to Darden project starting

Clean Energy Alliance

FY 2025/2026 Year End Estimates and FY 2026/2027 Proposed Budget

	Full Year Forecast FY2025-2026	Proposed Budget FY2026-2027	% of Revenues
Total Operating Revenues	$377,122,038	$384,413,959	
OPERATING EXPENSES			
Total Cost of Goods Sold (Energy Expense)	308,641,283	340,612,436	88.6%
Communications and Outreach	387,500	656,674	0.2%
Data Management and SDG&E Svcs	4,256,063	4,356,000	1.1%
Staffing Costs	2,748,113	4,596,088	1.2%
Legal	691,675	1,000,000	0.3%
Consultants & Professional Services	1,733,707	1,802,885	0.5%
General and Administrative	1,329,940	1,433,000	0.4%
Energy Programs	-	500,000	0.1%
Other Operating Expenses (excluding COGS)	11,146,998	14,344,647	3.7%
Total Operating Expenses	$319,788,281	$354,957,083	92.3%
OPERATING INCOME/(LOSS)	$57,333,758	$29,456,877	
Total Nonoperating Income/(Expense)	837,864	2,006,548	
CHANGE IN NET POSITION	$58,171,622	$31,463,425	
Beginning Net Position	21,379,112	79,550,734	
Ending Net Position	79,550,734	111,014,159	
Days Liquidity on Hand	107	128	

5-Year Outlook

	Current Year	Initial Budget	Forecast	Forecast	Forecast	Forecast
	Total Year FY26	Total Year FY27	Total Year FY28	Total Year FY29	Total Year FY30	Total Year FY31
OPERATING REVENUES						
Total Operating Revenues	**377,122,038**	**384,413,959**	**389,040,360**	**388,291,377**	**388,140,331**	**387,973,336**
OPERATING EXPENSES						
Total Cost of Energy	**308,641,283**	**340,612,436**	**312,064,686**	**308,408,984**	**301,241,228**	**312,484,459**
Other Operating Expenses (excluding COGS)	**11,146,998**	**14,344,647**	**17,232,732**	**20,689,868**	**24,774,933**	**29,592,171**
Total Operating Expenses	**319,788,281**	**354,957,083**	**329,297,417**	**329,098,851**	**326,016,161**	**342,076,630**
Operating Income (Loss)	**57,333,758**	**29,456,877**	**59,742,943**	**59,192,526**	**62,124,171**	**45,896,706**
Total Nonoperating Income/(Expense)	837,864	2,006,548	3,000,918	4,382,129	5,858,098	7,229,661
CHANGE IN NET POSITION	**58,171,622**	**31,463,425**	**62,743,860**	**63,574,655**	**67,982,269**	**53,126,367**
Net Position at the beginning of period	21,379,112	79,550,734	111,014,159	173,758,019	237,332,675	305,314,943
Net Position at the end of period	**79,550,734**	**111,014,159**	**173,758,019**	**237,332,675**	**305,314,943**	**358,441,310**
Total Cash	53,485,500	85,068,655	147,271,514	208,469,358	275,751,963	330,505,594
Days Liquidity on Hand	**107**	**128**	**207**	**275**	**353**	**395**

Recommendation

That the Clean Energy Alliance (CEA) Board of Directors (Board) review the proposed CEA Fiscal Year (FY) 2026/2027 Budget, provide direction on any additions/changes and schedule Budget Adoption for the June 25, 2026 Board Meeting.

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Questions/Discussion – Item 9