

**Board of Directors Regular Meeting Agenda
April 24, 2025, 2:00 p.m.
City of Oceanside, Council Chamber
300 North Coast Hwy, Oceanside CA 92054**

Members of the public can observe the livestream of the meeting via Zoom by clicking:

<https://us06web.zoom.us/j/81376410530>

or telephonically by dialing:

(253) 215-8782

Meeting ID: 813 7641 0530

Members of the public can provide public comment in writing or orally in person as follows:

Written Comments: If you are unable to participate in person and you wish to make a comment, you may submit written comments prior to and during the meeting via email to: clerk@thecleanenergyalliance.org. All written comments will be posted online and become part of the meeting record. To ensure announcement of receipt of your written comments during the meeting, please submit all written comments by 12:00 p.m. prior to the commencement of the meeting. Public comments received in writing will not be read aloud at the meeting.

Oral Comments: Members of the public can address the Board on items on the agenda at the time the item is being addressed or during Public Comments for topics that are not listed on the agenda. Speakers are limited to three (3) minutes each. In conformance with the Brown Act, no Board action can occur on items presented during Public Comment.

If you desire to speak during Public Comment, please fill out a speaker card and submit it to the Board Secretary. When you are called to speak, please come forward to the podium and state your name. To address the Board regarding an item on the agenda, please fill out a speaker card and submit it to the Board Secretary before the Board Chair announces the item.

CALL TO ORDER

ROLL CALL

FLAG SALUTE

BOARD COMMENTS & ANNOUNCEMENTS

PUBLIC COMMENT

APPROVAL OF MINUTES

Minutes of the Special Meeting held March 27, 2025

Minutes of the Regular Meeting held March 27, 2025

Consent Calendar

Item 1: Clean Energy Alliance Treasurer's Report for February 2025

RECOMMENDATION:

Receive and file the Clean Energy Alliance Treasurer's Report for February 2025.

Item 2: Community Advisory Committee Appointments

RECOMMENDATION:

Adopt Resolution No. 2025-015 appointing two members to the Community Advisory Committee for the cities of Escondido and San Marcos.

Item 3: Legislative Lobbyist Support Services

RECOMMENDATION:

Adopt Resolution 2025-016 awarding of a Professional Services Agreement (PSA) to Summit Advocacy, LLC for Legislative Lobbyist Support Services for One Year with Up to Three Optional One Year Extensions and Authorize the CEO to Execute the PSA in an Amount not to exceed \$95,000 per year.

Item 4: JP Morgan Line of Credit Amendment

RECOMMENDATION:

Adopt Resolution No. 2025-017 approving and authorizing an amendment to the Revolving Credit Agreement with JPMorgan to extend the term of the existing \$40 million Line of Credit by three years through February 2029, to Increase the Additional Amount available from \$10,000,000 to \$20,000,000 if certain conditions are met, and to authorize the Chief Executive Officer to execute all documents, subject to Financial Counsel and General Counsel approval.

Reports

Item 5: Clean Energy Alliance Chief Executive Officer Operational Report

New Business

Item 6: Regulatory Update

RECOMMENDATION:

Receive the Regulatory update from Keyes and Fox.

Item 7: CEA Strategic Plan, Work Plan and Preliminary Budget Discussion

RECOMMENDATION:

Adopt Resolution No. 2025-018 and provide feedback and approve the FY 2025/26 – 2026/27 Clean Energy Alliance Strategic Plan and provide additional feedback and input on the Clean Energy Alliance FY 2025/26 Work Plan and budget.

Item 8: Rate Design/Premium Discussion

RECOMMENDATION:

Review the current rate design and product premiums and provide feedback.

Item 9: Amendment No. 3 to CEO Contract

RECOMMENDATION:

Adopt Resolution No. 2025-019 approving the Third Amendment to the Chief Executive Officer's Employment Agreement in substantial form as Attachment B or as presented at the meeting, with non-substantive revisions approved by the Chair and reviewed and approved as to form by General Counsel.

BOARD MEMBER REQUESTS FOR FUTURE AGENDA ITEMS

NEXT MEETING: Regular Board Meeting May 29, 2025, City of Oceanside, 300 North Coast Highway, Oceanside, CA 92054

If you are an individual with a disability and need a reasonable modification or accommodation pursuant to the Americans with Disabilities Act ("ADA"), please contact clerk@thecleanenergyalliance.org prior to the meeting for assistance.

**Board of Directors Special Meeting Minutes
March 27, 2025, 1:30 p.m.
City of Oceanside, Council Chamber
300 North Coast Hwy, Oceanside CA 92054**

CALL TO ORDER: Chair Melendez called to order the Special Meeting of the Clean Energy Alliance at 1:30 p.m.

ROLL CALL: Board Members: Becker, Bhat-Patel, Figueroa, Melendez, Nuñez, Spelich.
Absent: Board Member Garcia.

PUBLIC COMMENT: None.

Closed Session

**Item 1: Public Employee Performance Evaluation Pursuant to Government Code Section 54957
 Title: Chief Executive Officer**

RECESS TO CLOSED SESSION: 1:31 p.m.

RECONVENE TO OPEN SESSION: 2:00 p.m.

GENERAL COUNSEL ANNOUNCEMENT: No reportable action, direction was provided.

ADJOURNMENT: 2:00 p.m.

Kaylin McCauley
Clerk to the Board/Executive Assistant

**Board of Directors Regular Meeting Agenda
March 27, 2025, 2:00 p.m.
City of Oceanside, Council Chamber
300 North Coast Hwy, Oceanside CA 92054**

CALL TO ORDER: Chair Melendez called to order the Regular Meeting of the Clean Energy Alliance at 2:00 p.m.

CLOSED SESSION: General Counsel Johanna Canlas shared there was no reportable action and direction was provided.

ROLL CALL: Board Members: Becker, Bhat-Patel, Figueroa, Melendez, Nuñez, Spelich.
Alternate Board Member: Martinez

FLAG SALUTE: Chair Melendez led the flag salute.

BOARD COMMENTS & ANNOUNCEMENTS: None.

PUBLIC COMMENT: None.

APPROVAL OF MINUTES:

Minutes of the Special Meeting held February 27, 2025

Motion by Board Member Becker, seconded by Board Member Bhat-Patel to approve the minutes as presented. Motion carried, 7/0.

Consent Calendar

Item 1: Clean Energy Alliance Treasurer's Report for January 2025

RECOMMENDATION:

Receive and file the Clean Energy Alliance Treasurer's Report for January 2025.

Item 2: Energy Portfolio Management and Valuation Platform Services Contract Approval

RECOMMENDATION:

Adopt Resolution No. 2025-009 approving a Professional Services Agreement for Energy Portfolio and Valuation Platform Services with cQuant.IO, Inc and authorizing the Chief Executive Officer to execute the agreement.

Item 3: Load Management Standards Compliance Report

RECOMMENDATION:

Adopt Resolution No. 2025-010 approving the Clean Energy Alliance (CEA) Draft Load Management Standards (LMS) Compliance Plan for submission and filing with the California Energy Commission (CEC).

Item 4: 2025 Legislative and Policy Platform Annual Review

RECOMMENDATION:

Adopt Resolution No. 2025-011 approving the revised 2025 Clean Energy Alliance Legislative and Regulatory Policy Platform.

- Item 5: Amendment No. 5 to the Agreement with Hall Energy Law for Transactions Attorney Services. 025 Legislative and Policy Platform Annual Review**

RECOMMENDATION:

Adopt Resolution No. 2025-012 approving Amendment No. 5 to the Agreement with Hall Energy Law for Transactions Attorney Services, for an amount not to exceed \$125,000 per fiscal year beginning FY 2024/25 and authorizing the Chief Executive Officer to sign all documents, subject to General Counsel approval.

Motion by Chair Melendez, seconded by Board Member Bhat-Patel to approve the Consent Calendar. Motion carried, 7/0.

Reports

- Item 6: Clean Energy Alliance Chief Executive Officer Operational Report**

CEO Greg Wade presented the presentation and provided information on enrollment statistics, community events and CEA programs.

CEA Board received report.

New Business

- Item 7: Regulatory Update**

RECOMMENDATION:

Receive the Regulatory update from Keyes and Fox.

Regulatory Analyst Emily Fabick provided the update and answered questions from the Board.

CEA Board received report.

- Item 8: Development Framework, Power Purchase and Energy Storage Agreements with Luminia CA DevCo 2, LLC**

RECOMMENDATION:

Adopt Resolution No. 2025-013 approving Development Framework Agreements and a portfolio of 20-Year Power Purchase Agreements (PPAs) and 10-Year Energy Storage Service Agreements (ESSAs) with Luminia CA DevCo 2, LLC and Luminia CA DevCo 3, LLC authorizing the Chief Executive Officer to execute the agreement.

CEO Greg Wade introduced the item. Power Procurement Manager Dan Peckham presented the presentation and answered questions from the Board. Luminia Vice President of Corporate Development Jaquelyn Fairbairn also answered questions from the Board.

Motion by Board Member Becker, seconded by Board Member Nuñez, to adopt Resolution No. 2025-013. Motion carried, 7/0.

Board Member Bhat-Patel left the dais at 2:42 p.m.

Board Member Bhat-Patel returned to the dais at 2:44 p.m.

Item 9: Revise CEA Retirement Contribution to Employees and Employee Handbook

RECOMMENDATION:

Adopt Resolution No. 2025-014 revising the CEA company contribution to the 401(a) Employee Retirement Plan from 5% to 7.5% effective on April 1, 2025 and revise the Employee Handbook to remove reference to CEA's Social Security Tax contribution.

CEO Greg Wade presented the presentation and answered questions from the Board.

Motion by Board Member Becker, seconded by Board Member Bhat-Patel to adopt Resolution No. 2025-014. Motion carried, 7/0.

NEXT MEETING: Regular Board Meeting April 24, 2024, City of Oceanside, 300 North Coast Highway, Oceanside, CA 92054

BOARD MEMBER REQUESTS FOR FUTURE AGENDA ITEMS: None.

ADJOURN: Chair Melendez adjourned the meeting at 2:53 p.m.

Kaylin McCauley
Clerk to the Board/Executive Assistant

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Andy Stern, Interim Chief Financial Officer/Treasurer

ITEM 1: Clean Energy Alliance Treasurer's Report

RECOMMENDATION:

Receive and File Clean Energy Alliance (CEA) Interim Treasurer's Report for February 2025.

BACKGROUND AND DISCUSSION:

This report provides the Board with the following financial information through February 28, 2025:

- Statement of Financial Position (Unaudited and preliminary) – Reports assets, liabilities, and financial position of the CEA as of February 28, 2025.
- Statement of Revenues, Expenses and Changes in Net Position (Unaudited and preliminary) for the twelve months ended February 28, 2025.
- Budget to Actuals Comparison Schedule (Unaudited and preliminary) – Reports actual revenues and expenditures compared to the annual amended budget as of February 28, 2025.
- List of Payments Issued – Reports payments issued for February 2025.

As of February 28, 2025, liabilities represent invoices and estimated accruals for energy and services received but not yet paid.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

CLEAN ENERGY ALLIANCE
STATEMENT OF NET POSITION
As of February 28, 2025

ASSETS

Current assets

Cash and cash equivalents	\$ 13,643,679
Accounts receivable, net of allowance	31,303,621
Accrued revenue	13,075,547
Other receivables	319,433
Prepaid expenses	<u>7,072,727</u>
Total current assets	65,415,007

Noncurrent assets

Deposits	<u>4,036,276</u>
Total noncurrent assets	<u>4,036,276</u>
Total assets	<u>69,451,283</u>

LIABILITIES

Current liabilities

Accrued cost of electricity	39,377,861
Accounts payable	870,234
Other accrued liabilities	329,928
Security deposits - energy suppliers	<u>500,000</u>
Total current liabilities	41,078,023

Noncurrent liabilities

Security deposits - energy suppliers	<u>6,496,150</u>
Total noncurrent liabilities	<u>6,496,150</u>
Total liabilities	<u>47,574,173</u>

NET POSITION

Unrestricted	<u><u>\$ 21,877,110</u></u>
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These financial statements do not contain note disclosures, have not been subjected to an audit or review or compilation engagement, and no assurance is provided on them.

CLEAN ENERGY ALLIANCE
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
Eight Months Ended February 28, 2025

OPERATING REVENUES

Electricity sales, net	\$ 251,945,350
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OPERATING EXPENSES

Cost of electricity	206,189,135
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Contract services	4,397,013
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Staff compensation	1,029,667
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Other operating expenses	573,730
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Total operating expenses	<u>212,189,545</u>
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Operating income (loss)	<u>39,755,805</u>
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NONOPERATING REVENUES (EXPENSES)

Investment income	188,580
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Interest expense	<u>(1,102,441)</u>
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Nonoperating revenues (expenses), net	<u>(913,861)</u>
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CHANGE IN NET POSITION

	38,841,944
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Net position at beginning of year	<u>(16,964,834)</u>
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Net position at end of period	<u><u>\$ 21,877,110</u></u>
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These financial statements do not contain note disclosures, have not been subjected to an audit or review or compilation engagement, and no assurance is provided on them.

BUDGET TO ACTUALS COMPARISON SCHEDULE

At its June 2024, board meeting, the CEA Board approved the Fiscal Year (FY) 2024/25 budget approving \$326,469,000 in total operating expenses. For the year-to-date, \$213,292,000 of operating expenses have been expended. Revenues from electricity sales for the year-to-date reached \$251,945,000. Nonoperating activity was a net expense of \$914,000. The overall change in net position for the year-to-date was an increase of \$38,842,000.

The Budget to Actuals Comparison Schedules as of February 28, 2025, is shown below.

**CLEAN ENERGY ALLIANCE
BUDGETARY COMPARISON SCHEDULE
Eight Months Ended February 28, 2025**

	Year-To-Date				Annual		
	Actual	Budget	Variance fav. (unfav.) Amount	%	Annual Budget	Budget Less Actual YTD	Budget Remaining / Budget %
Operating Revenues	\$251,945,350	\$250,714,445	\$ 1,230,905	0%	360,839,549	108,894,199	30%
Operating Expenses							
Cost of Energy	206,189,135	216,825,758	10,636,623	5%	317,090,165	110,901,030	35%
Other Operating Expenses	6,000,410	5,972,504	(27,906)	0%	9,378,650	3,378,240	36%
Total Operating Expenses	212,189,545	222,798,262	10,608,717	5%	326,468,815	114,279,270	35%
Operating Income (Loss)	39,755,805	27,916,183	11,839,622	42%	34,370,733	(5,385,072)	
Nonoperating Income/(Expense)							
Interest Income	188,580	94,243	94,337	100%	148,585	(39,995)	-27%
Interest Expense	(1,102,441)	(824,885)	(277,556)	-34%	(1,211,969)	(109,528)	9%
Total Nonoperating Income/(Expense)	(913,861)	(730,643)	(183,218)	-25%	(1,063,383)	(149,522)	14%
Change in Net Position	<u>\$ 38,841,944</u>	<u>\$ 27,185,540</u>	<u>\$ 11,656,404</u>		<u>\$ 33,307,350</u>	<u>\$ (5,534,594)</u>	

These financial statements do not contain note disclosures, have not been subjected to an audit or review or compilation engagement, and no assurance is provided on them.

LIST OF PAYMENTS ISSUED

The report on the following page provides the details of payments issued by CEA for the month. All payments were within approved budget.

<u>Date</u>	<u>Type</u>	<u>Vendor</u>	<u>Description</u>	<u>Amount</u>
02/10/2025	ACH/CHECK	A VANTI EXECUTIVE SUITES	March 2025 -Rent	1,675.00
02/26/2025	ACH/CHECK	BRAUN BLAISING SMITH WYNNE	December 2024 - Professional Services	853.73
02/05/2025	ACH/CHECK	BURKE, WILLIAMS & SORENSEN, LLP	December 2024 - Legal services	6,091.67
02/25/2025	Wire	CALPINE ENERGY SERVICES L.P.	January 2025 - CAP-CAISO-SYSTEM-NP	40,000.00
02/07/2025	ACH/CHECK	CALPINE ENERGY SOLUTIONS	December 2024 Services	285,556.05
02/28/2025	Wire	CITY OF VERNON	JANUARY 2025 RA	90,000.00
02/20/2025	Wire	DYNASTY POWER	Net balance due for period of January 2025	280,000.00
02/20/2025	Wire	EDF TRADING NORTH AMERICA	January 2025 - Capacity Purchase	588,750.00
02/05/2025	ACH/CHECK	EMPOWER (401a)	Employee Retirement - 02/05/2025	6,291.69
02/20/2025	ACH/CHECK	EMPOWER (401a)	Employee Retirement - 02/20/2025	6,768.21
02/05/2025	ACH/CHECK	EMPOWER (457b)	Employee Retirement -02/05/2025	3,958.34
02/20/2025	ACH/CHECK	EMPOWER (457b)	Employee Retirement -02/20/2025	4,167.81
02/20/2025	Wire	ES 1A Group 2 Opco, LLC	January 2025 - RA Purchase	108,360.00
02/27/2025	ACH/CHECK	Evolution Affairs, LLC	January 2025 - Professional Service	2,750.00
02/05/2025	ACH/CHECK	FABICK, EMILY	Expense reimbursement	830.44
02/26/2025	ACH/CHECK	Hall Energy Law PC	Fees for Professional Services Rendered Through 12/31/2024	14,625.00
02/25/2025	Wire	JPMorgan	Principal Repayment	3,000,000.00
02/25/2025	Wire	JPMorgan	Interest expense	4,906.85
02/26/2025	ACH/CHECK	Keyes & Fox LLP	January 2025- Professional Services	41,502.85
02/20/2025	Wire	LEAPFROG POWER, INC.	February 2025 RA	17,176.00
02/25/2025	ACH/CHECK	Maher Accountancy	Feb-25	10,500.00
02/25/2025	ACH/CHECK	MCCAULEY, KAYLIN	Expense Reimbursement	84.74
02/12/2025	ACH/CHECK	NewGen Strategies & Solutions	January 2025 -Project: CEA SDG&E ERRA	918.75
02/05/2025	ACH/CHECK	Neyenesch Printers	Printing Services	1,122.25
02/04/2025	ACH/CHECK	Neyenesch Printers	Printing Services	150.44
02/10/2025	ACH/CHECK	Neyenesch Printers	Printing Services	1,309.23
02/27/2025	ACH/CHECK	Neyenesch Printers	Printing Services	2,575.38
02/20/2025	Wire	Orange County Power Authority	January 2025 - System Flex	1,008,000.00
02/27/2025	ACH/CHECK	Pacific Energy Advisors, Inc	January 2025 - Technical Consulting Advisors	40,170.00
02/28/2025	ACH/CHECK	PEAK ENERGY SOLUTIONS	Tracking Period: April 2024 - July 2024	44,436.22
02/10/2025	ACH/CHECK	PILLSBURY WINTHROP SHAW	Services through December 31, 2024	2,988.50
02/11/2025	ACH/CHECK	Pisenti Brinker Llp	Third and final progress billing for audit	9,130.00
02/25/2025	Wire	Powerex	Transactions for the Period of February 2025 PCC1	61,687.50
02/05/2025	ACH/CHECK	REGEHR, OLIVIA	Expense Report - Dec 4, 2024 to Jan 30, 2025	129.52
02/25/2025	Wire	Resi Station LLC	Proxy Demand Response CEA Jan2025	1,530.00
02/20/2025	Wire	SDG&E	01/25 CEA - PCIA VA revenues	4,310,162.48
02/20/2025	Wire	SDG&E	March and April 2025 - CEAMCAM RA	733,750.40
02/05/2025	ACH/CHECK	SDG&E	Pperiod December 1, 2024 to December 31, 2024	59,187.95
02/28/2025	ACH/CHECK	SDG&E	Period January 1, 2025 to January 31, 2025	60,283.01
02/10/2025	ACH/CHECK	SDRMA	Coverage Month: March 2025	11,257.51
02/20/2025	Wire	SEMPRA	January 2025 - Capacity Purchases	912,500.00
02/05/2025	ACH/CHECK	STERN, ANDREW	For the period from January 1, 2025 through January 31, 2025	13,000.00
02/05/2025	ACH/CHECK	The Bayshore Consulting Group, Inc	January 2025 - CCA Operations Consulting	8,400.00

02/03/2025	Wire	THE ENERGY AUTHORITY	January 2025 - CAISO Weekly Statement of Activity -	37,237.73
02/10/2025	Wire	THE ENERGY AUTHORITY	January 2025 - CAISO Weekly Statement of Activity -	30,318.49
02/18/2025	Wire	THE ENERGY AUTHORITY	January 2025 - CAISO Weekly Statement of Activity -	76,683.37
02/24/2025	Wire	THE ENERGY AUTHORITY	February 2025 - CAISO Weekly Statement of Activity -	11,969.76
02/18/2025	Wire	THE ENERGY AUTHORITY	January 2025 - CAISO Weekly Statement of Activity	157,043.22
02/24/2025	Wire	THE ENERGY AUTHORITY	February 2025 - CAISO Weekly Statement of Activity	27,688.39
02/27/2025	ACH/CHECK	THE ENERGY AUTHORITY	January 2025 - Resource Management Monthly Fees	20,715.08
02/12/2025	ACH/CHECK	Tripepi, Smith & Associates, Inc.	January 2025 - Communications and Marketing Service	14,173.10
02/26/2025	ACH/CHECK	Tripepi, Smith & Associates, Inc.	January 2025 - Communications and Marketing Service	47.26
02/11/2025	ACH/CHECK	USPS	First-Class Mail and First-Class Package Service	1,611.15
02/18/2025	ACH/CHECK	USPS	First-Class Mail and First-Class Package Service	812.54
02/25/2025	ACH/CHECK	USPS	First-Class Mail and First-Class Package Service	541.90
02/03/2025	ACH/CHECK	USPS	First-Class Mail and First-Class Package Service	467.28
02/10/2025	ACH/CHECK	WADE, GREG	January 2025 - Expense Reimbursement	46.77
02/10/2025	ACH/CHECK	WADE, GREG	January 2025 - Expense Reimbursement	563.74
02/10/2025	ACH/CHECK	WADE, GREG	January 2025 - Expense Reimbursement	8.89
02/04/2025	ACH/CHECK	Z NEMS	NEM Cash Out	90,316.95
Total for Operating Account				12,267,783.14
02/24/2025	Lockbox	Constellation Generation Company, LLC	December 2024 - Power Purchase	286,009.83
02/24/2025	Lockbox	MORGAN STANLEY CAPITAL	January 2025 - Electricity	6,451,681.94
02/24/2025	Lockbox	NRG	December 2024 - Energy Purchase	2,414,897.58
02/24/2025	Lockbox	Shell Oil North America	December 2024 - Energy Purchases	3,237,394.08
02/24/2025	Lockbox	Tecolote Wind LLC	January 2025 - Resource Adequacy Benefits	132,600.00
Total for Lockbox Account				12,522,583.43

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Gregory Wade, Chief Executive Officer

ITEM 2: Community Advisory Committee Member Appointments

RECOMMENDATION:

Adopt Resolution No. 2025-015 appointing John Mosher to the Community Advisory Committee for a term through December 2025, and Tracie Barham to the Community Advisory Committee for a term through December 2026.

BACKGROUND AND DISCUSSION:

Per the Board adopted Community Advisory Committee (CAC) policy, each member agency of Clean Energy Alliance (CEA) has two appointments to the CAC. Each appointee serves a two-year term, with terms being staggered.

On February 19, 2025, we received an email from one of the CAC members representing San Marcos, Jennifer Kerschbaum, notifying us of her resignation. This term was set to expire in December 2025. To fill this vacancy, we opened the CAC application period for 30 days, March 12, 2025 – April 11, 2025.

On March 15, 2025, we received an email from one of the CAC members representing Escondido, Rick Paul, notifying us of his resignation. This term was set to expire in December 2026. To fill this vacancy, we opened the CAC application period for 30 days, March 15, 2025 – April 16, 2025.

The vacancies were advertised on CEA's website and through social media. CEA also reached out to the member agencies and asked them to advertise the vacancy within their respective communities. The Clerk to the Board received a total of 3 applications. The number of applications per city is reflected below:

Agency	No. of Applications Received
Escondido	1
San Marcos	2

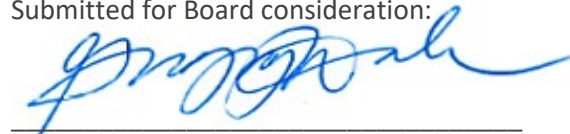
Board Members for the cities of Escondido and San Marcos were asked to review the applications for their respective agencies and select one applicant to recommend to the full Board of Directors for appointment. The Board Member selections were as follows:

Member Agency	Appointee
Escondido	Tracie Barham
San Marcos	John Mosher

FISCAL IMPACT:

The costs associated with the CAC are included in the adopted FY 2024/25 Budget. There are no new costs with this action.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

ATTACHMENTS:

- A. Resolution No. 2025-015

**CLEAN ENERGY ALLIANCE
RESOLUTION NO. 2025-015**

**A RESOLUTION OF THE BOARD OF DIRECTORS OF THE CLEAN ENERGY ALLIANCE
COMMUNITY ADVISORY COMMITTEE APPOINTMENTS**

WHEREAS, the Clean Energy Alliance (CEA) is a joint powers agency, formed in November 2019, whose members include the cities of Carlsbad, Del Mar, Escondido, Oceanside, San Marcos, Solana Beach and Vista; and

WHEREAS, the CEA Community Advisory Committee Policy states that the Community Advisory Committee (CAC) membership shall consist of two (2) appointees from each CEA member agency, serving staggered two (2) year terms; and

WHEREAS, one of the CAC Members representing the City of San Marcos resigned from their seats, which has a term expiration of December 31, 2025; and

WHEREAS, one of the CAC Members representing the City of Escondido resigned from their seats, which has a term expiration of December 31, 2026; and

WHEREAS, at CEA's regular April 24, 2025, the San Marcos and Escondido Board Member each nominated one applicant from their respective cities to fill the vacancies.

NOW, THEREFORE, BE IT RESOLVED, by the Board of Directors of the Clean Energy Alliance, as follows:

Section 1. The Board of Directors of the Clean Energy Alliance approves and appoints the following persons to serve as members on the CAC:

Member Agency	CAC Appointee	Term Expiration
Escondido	Tracie Barham	December 31, 2026
San Marcos	John Mosher	December 31, 2025

The foregoing Resolution was passed and adopted this 24th day of April, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

Katie Melendez, Chair

ATTEST:

Kaylin McCauley, Clerk to the Board



Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Gregory Wade, Chief Executive Officer

ITEM 3: Award of a Professional Services Agreement (PSA) to Summit Advocacy, LLC for Legislative Lobbyist Support Services for One Year with Up to Three Optional One Year Extensions and Authorize the CEO to Execute the PSA in an Amount not to exceed \$95,000 per Year

RECOMMENDATION:

Adopt Resolution No. 2025-016 awarding a one year Professional Services Agreement (PSA) for Legislative Lobbyist Support Services to Consultant with up to three one-year extensions annually and authorize the CEO to execute the PSA in an amount not to exceed Ninety-Five Thousand Dollars (\$95,000) per year based on the form of the PSA presented to the Board of Directors on April 24, 2025, with any changes approved by the CEO and General Counsel.

BACKGROUND AND DISCUSSION:

The proposed PSA with the Consultant has an initial term of one year in length, but it is estimated that the services will be front loaded in the first six months and tapered off in the second six months of the initial term, with an option to extend for six months if necessary to continue the transition to providing most or all of these services in-house. CEA hired its first full-time in-house staff in December 2023, including its first Regulatory and Legislative Analyst. Over the term of this PSA, CEA will review and evaluate the various tasks that are needed to support its Regulatory and Legislative compliance efforts to determine the best mix of in-house staff support versus contracted professional experts. The proposed PSA with the Consultant will allow for flexibility in transitioning duties as deemed appropriate. CEA sought Request for Proposals (RFPs) for Legislative Lobbyist Support Services in March 2025 and received eight (8) proposals, with proposed retainer fees ranging from \$84,000 to \$120,000 per year.

After conducting interviews in April 2025, CEA staff has identified its selected Consultant, Summit Advocacy, LLC, and is in the process of negotiating the contract terms. The proposed PSA with Summit Advocacy, LLC will allow for flexibility in transitioning legislative and regulatory duties as deemed appropriate.

The selection of Summit Advocacy is based on their qualifications and experience in lobbying and government affairs consulting, as well as their extensive expertise in legislative, regulatory, and budget matters across energy, local government, environment, and business. Their in-depth knowledge of key policy areas, proven track record in successful lobbying efforts, and ability to advance legislative and

regulatory priorities through strategic execution further support their selection.

Another key factor supporting their selection is Summit Advocacy's highly personalized approach to client collaboration. Rather than delegate daily engagement to associates, Summit ensures that partners directly handle all interactions, providing a consistent and expert-level touch throughout the process.

Finally, Summit's contract terms outlined a monthly retainer of \$7,000 which was very competitive in comparison to the other proposals. CEA would also reimburse Summit for any travel expenses incurred on behalf of CEA, but only with the prior approval of CEA. CEA staff submits that Summit Advocacy, LLC is the most qualified and that their fee is fair and reasonable and provides the best value per Policy CEA-07.

FISCAL IMPACT:

During the January CEA Board meeting, staff estimated and the Board authorized retention of a lobbyist at a projected cost of \$75,000 per year. As noted above, the current market for these services is \$84,000 to \$120,000 per year, with the proposed initial contract amount of \$95,000 per year, inclusive of fees and pre-approved travel expense. Funds for this PSA are available in the remainder of this fiscal year's budget and will be included in the proposed Fiscal Year (FY) 2025/26 Budget and in future proposed budgets.

NOTICE

Notice of the intent to award the proposed PSA was provided to all proposers.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

ATTACHMENTS:

- A. Resolution No. 2025-016, Authorizing Execution of a Professional Services Agreement for Lobbying Services
- B. CEA PSA for Legislative Lobbying Services

**CLEAN ENERGY ALLIANCE
RESOLUTION NO. 2025-016**

**A RESOLUTION OF THE BOARD OF DIRECTORS OF CLEAN ENERGY ALLIANCE,
AWARDING A PROFESSIONAL SERVICES AGREEMENT TO SUMMIT ADVOCACY,
LLC IN AN AMOUNT NOT TO EXCEED \$95,000 PER YEAR AND AUTHORIZING THE
CHIEF EXECUTIVE OFFICER TO EXECUTE THE AGREEMENT**

WHEREAS, Clean Energy Alliance (CEA) is a Joint Powers Authority, formed in November 2019, whose members cities include Carlsbad, Del Mar, Escondido, Oceanside, San Marcos, Solana Beach and Vista; and

WHEREAS, as a load serving entity with a load that has grown from its conception in 2019 to its current service area in 2025, CEA requires the services of a legislative lobbyist consultant; and

WHEREAS, following a formal request for proposals and interview process, Summit Advocacy, LLC was determined to be the most qualified to perform the required legislative lobbyist consultant services, has a fee that is fair and reasonable, provides the best value per Policy CEA-07 and submitted the lowest cost proposal; and

WHEREAS, the Board desires to increase the previously approved annual amount not to exceed from \$75,000 per year to \$95,000 per year, beginning Fiscal Year 2025/26 for legislative lobbyist consultant services being provided by Summit Advocacy, LLC.

NOW, THEREFORE, BE IT RESOLVED, by the Board of Directors of the Clean Energy Alliance, as follows:

Section 1. The above recitals are true and correct and hereby incorporated fully herein as findings.

Section 2. The Board of Directors of Clean Energy Alliance hereby awards a one-year Professional Services Agreement to Summit Advocacy, LLC for legislative lobbyist support services with three (3) one-year optional extensions.

Section 3. The CEO is hereby authorized and directed to execute the Professional Services Agreement with Summit Advocacy, LLC for an annual amount not to exceed ninety-five thousand dollars (\$95,000), including approved travel costs, based on the form presented to the Board of Directors on April 24, 2025, with any changes approved by CEA's CEO and General Counsel.

Section 4. CEA staff is hereby authorized and directed to take such other and further actions and execute such other documents as may be necessary and proper to accomplish the purposes of this Resolution.

Section 5. This Resolution shall take effect immediately upon adoption.

The foregoing Resolution was passed and adopted this 24th day of April, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

Katie Melendez, Chair

ATTEST:

Kaylin McCauley, Clerk to the Board

**AGREEMENT BETWEEN THE CLEAN ENERGY ALLIANCE AND
SUMMIT ADVOCACY, LLC FOR
LEGISLATIVE LOBBYING SERVICES**

THIS AGREEMENT, is entered into this [Click here to enter DAY.](#) of [ENTER MONTH.](#), [ENTER YEAR.](#), by and between CLEAN ENERGY ALLIANCE (CEA), an independent joint powers authority ("Authority"), and Summit Advocacy, LLC, a California Lobbying Services firm ("Consultant") (collectively referred to as the "Parties" or individually as a "Party"), with respect to the following essential facts:

RECITALS:

A. Authority is an independent public agency duly organized under the provisions of the Joint Exercise of Powers Act of the State of California (Government Code Sections 6500 *et seq.*) ("Act") with the power to conduct its business and enter into agreements.

B. Consultant possesses the skill, experience, ability, background, and knowledge to provide the services described in this Agreement pursuant to the terms and conditions described herein and is duly authorized and registered to do business in the State of California.

C. Authority and Consultant desire to enter into this Agreement for Legislative Lobbying Services.

NOW, THEREFORE, the Parties mutually agree as follows:

1. **TERM**

The term of this Agreement shall commence on May 1, 2025, and shall terminate on June 30, 2026, unless terminated earlier pursuant to Section 19 hereof. The term of this Agreement shall automatically be extended annually for up to three (3) one-year periods unless terminated by CEA pursuant to Section 19 hereof or by CEA providing notice at least ten (10) days prior to the annual termination date that CEA does not intend to renew the Agreement.

2. **SERVICES TO BE PERFORMED**

Consultant shall perform each and every service set forth in Exhibit "A" pursuant to the schedule of performance set forth in Exhibit "B," both of which are attached hereto and incorporated herein fully by this reference.

3. **COMPENSATION TO CONSULTANT**

Consultant shall be compensated for services performed pursuant to this Agreement in a total amount not to exceed Ninety-Five Thousand dollars (\$95,000) based on the rates and terms set forth in Exhibit "C," which is attached hereto and incorporated herein by this reference.

4. **TIME IS OF THE ESSENCE**

Consultant and Authority agree that time is of the essence regarding the performance of this Agreement.

5. **STANDARD OF CARE**

Consultant agrees to perform all services required by this Agreement in a manner commensurate with or exceeding the prevailing standards for a Legislative Lobbying Services consultant in California and agrees that all services shall be performed by qualified and experienced personnel in conformity with the applicable requirements of federal, state and local laws in effect at the time that the services are being performed.

6. **INDEPENDENT PARTIES**

Authority and Consultant intend that the relationship between them created by this Agreement is that of an independent contractor. The manner and means of conducting the work are under the control of Consultant as an independent contractor and in pursuit of Consultant's independent calling, except to the extent that they are limited by statute, rule or regulation or the express terms of this Agreement. The Consultant has and shall retain the right to exercise full control and supervision of all persons assisting the Consultant in the performance of the services required by this Agreement, Authority only being concerned with the finished results of the work being performed. No civil service status or other right of employment will be acquired by virtue of Consultant's services. None of the benefits provided by Authority to its employees, including but not limited to, employer-paid payroll taxes, Social Security, retirement benefits, health benefits, unemployment insurance, workers' compensation plans, vacation and sick leave, nor any other benefits are available from Authority to Consultant, its employees or agents. Deductions shall not be made for any state or federal taxes, FICA payments, or other purposes normally associated with an employer-employee relationship from any fees due Consultant. Payments of the above items, if required, are the responsibility of Consultant. It is the intent of the Parties that neither Consultant nor its officers, employees or agents are to be considered employees of Authority, whether "common law" or otherwise, and Consultant shall indemnify, defend and hold Authority harmless from any such obligations related to its officers, employees and agents.

7. **NO RECOURSE AGAINST CONSTITUENT MEMBERS OF AUTHORITY.**

Authority is organized as a Joint Powers Authority in accordance with the Joint Powers Act of the State of California (Government Code Sections 6500 *et seq.*) pursuant to a Joint Powers Agreement dated November 4, 2019, as amended from time to time, and is a public entity separate from its constituent members. Authority shall solely be responsible for all debts, obligations and liabilities accruing and arising out of this Agreement. Contractor shall have no rights and shall not make any claims, take any actions or assert any remedies against any of Authority's constituent members in connection with this Agreement.

8. **NON-DISCRIMINATION**

Consultant agrees that it shall not harass or discriminate against a job applicant, an Authority employee or contractor, or Consultant's employee or subcontractor on the basis of race, religious creed, color, national origin, ancestry, handicap, disability, marital or veteran status, medical condition, pregnancy, sex, age, sexual orientation, genetic information, gender expression, or any other protected class. Consultant shall take affirmative action to insure that applicants are employed and that employees are treated during employment without regard to their sex, race, color, age, religion, ancestry, national origin, disability, military or veteran status, medical

condition, genetic information, gender expression, marital status, or sexual orientation and shall make reasonable accommodation to qualified individuals with disabilities or medical conditions. Such action shall include, but not be limited to the following: employment, upgrading, demotion, transfer, recruitment, or recruitment advertising, layoff or termination, rates of pay, or other forms of compensation, and selection for training, including apprenticeship. Consultant agrees that any and all violations of this provision shall constitute a material breach of this Agreement.

9. **HOLD HARMLESS AND INDEMNIFICATION**

A. General Indemnification. Consultant shall, to the fullest extent allowed by law indemnify, defend, and hold harmless the Authority, its members, and their respective officers, officials, agents, employees and volunteers (collectively “Indemnitees”) from and against any and all liabilities, claims, actions, causes of action, proceedings, suits, demands, damages, judgments, liens, levies, costs, expenses and losses whatsoever against any of them, including any injury to or death of any person or damage to property or other liability of any nature, whether physical, emotional, consequential or otherwise, arising out of or related to a breach of this Agreement or the negligence (whether active or passive) or willful misconduct of Consultant or Consultant’s employees, officers, officials, agents or independent contractors in the performance of or failure to perform this Agreement, except where caused by the sole or active negligence or willful misconduct of any of the Indemnitees. Such costs and expenses shall include reasonable attorneys’ fees of counsel of Authority’s choice, expert fees and all other costs and fees of litigation.

B. Employee Benefits Eligibility Indemnification. In the event that Consultant’s employee, subcontractor, independent contractor or other person providing services under this Agreement on Consultant’s behalf (collectively, “Consultant’s Personnel”) claims or is determined by a court of competent jurisdiction or administrative agency to be eligible for enrollment in or entitled to any benefits of the Authority or its constituent members, Consultant shall indemnify, defend, and hold harmless Authority or its constituent members for the payment of any employer and employee contributions for such benefits on behalf of the employee as well as for payment of any penalties and interest on such contributions that would otherwise be the responsibility of the Authority or its constituent members. Notwithstanding any other agency, state or federal policy, rule, regulation, law or ordinance to the contrary, Consultant’s Personnel providing service under this Agreement shall not qualify for or become entitled to, and hereby agree to waive any claims to, any compensation and benefit including, but not limited to, eligibility to enroll in any benefit program as an employee of Authority or its constituent members and entitlement to any contributions to be paid by Authority or its constituent members for employer contributions and/or employee contributions for any employee benefits.

C. Indemnification for Employee Payments. Consultant agrees to defend and indemnify the Authority and its constituent members for any obligation, claim, suit or demand for tax, retirement contribution including any contribution to any retirement system, social security, salary or wages, overtime payment, or workers’ compensation payment which the Authority or its constituent members may be required to make for work done under this Agreement.

D. The acceptance of the services provided by this Agreement by Authority shall not operate as a waiver of the right of indemnification. The provisions of this Section 9 shall not be limited by any provision of insurance coverage that the Consultant may have in effect or be required to obtain and maintain during the term of this Agreement. The provisions of this Section 9 are continuing obligations and survive the completion of the services or termination of this

Agreement.

10. **INSURANCE:**

A. **General Requirements.** On or before the commencement of the term of this Agreement, Consultant shall furnish Authority with certificates showing the type, amount, class of operations covered, effective dates and dates of expiration of insurance coverage in compliance with the requirements listed in Exhibit "D," which is attached hereto and incorporated herein by this reference. Such insurance and certificates, which do not limit Consultant's indemnification obligations under this Agreement, shall also contain substantially the following statement: "Should any of the above insurance covered by this certificate be canceled or coverage reduced before the expiration date thereof, the insurer affording coverage shall provide thirty (30) days' advance written notice to the Authority by certified mail, Attention: General Counsel. Ten (10) days advance written notice for cancellation due to non-payment of premium shall be provided by the insurer to the Authority in the same manner." Consultant shall maintain in force at all times during the performance of this Agreement all appropriate coverage of insurance required by this Agreement with an insurance company that is acceptable to Authority and licensed to do insurance business in the State of California. Endorsements naming the Authority as additional insured shall be submitted with the insurance certificates. All endorsements shall be on forms approved by Authority. Consultant shall provide certified copies of required insurance policies, which shall include the declaration pages, a schedule of forms listing all policy endorsements, and all policy forms, upon Authority's request.

B. **Subrogation Waiver.** Consultant agrees that in the event of loss due to any of the perils for which it has agreed to provide comprehensive general and automotive liability insurance, Consultant shall look solely to its insurance for recovery. Consultant hereby grants to Authority, on behalf of any insurer providing comprehensive general and automotive liability insurance to either Consultant or Authority with respect to the services of Consultant herein, a waiver of any right to subrogation that any such insurer of Consultant may acquire against Authority by virtue of the payment of any loss under such insurance.

C. **Primary and Non-contributory.** The commercial general liability, including any excess or umbrella policies being used to meet the required limits of insurance, and automobile liability policies shall contain, or be endorsed to contain, a provision that such policies are primary and non-contributory to any insurance that may be carried by the Authority or its members, as reflected in an endorsement at least as broad as CG 20 01 04 13, which shall be submitted to the Authority. Any insurance or self-insurance maintained by the Authority, its members or their respective officers, officials, employees, or representatives shall be excess of the Consultant's insurance and shall not contribute with it.

D. **Failure to secure or maintain insurance.** If Consultant at any time during the term hereof should fail to secure or maintain the foregoing insurance, Authority shall be permitted to obtain such insurance in the Consultant's name or as an agent of the Consultant and shall be compensated by the Consultant for the costs of the insurance premiums at the maximum rate permitted by law and computed from the date written notice is received that the premiums have not been paid.

E. **Additional Insured.** Authority, its members, and their respective, officers, employees and volunteers shall be named as additional insureds under all insurance coverages, except any professional liability insurance, required by this Agreement. The naming of an

additional insured shall not affect any recovery to which such additional insured would be entitled under this policy if not named as such additional insured. An additional insured named herein shall not be held liable for any premium, deductible portion of any loss, or expense of any nature on this policy or any extension thereof. Any other insurance held by an additional insured shall not be required to contribute anything toward any loss or expense covered by the insurance provided by this policy.

F. Self-Insured Retentions. Any self-insured retentions are the responsibility of the Consultant and must be declared to and approved by Authority. At the option of Authority, either (1) the insurer shall reduce or eliminate such self-insured retentions as respects the Authority, its members and their respective officers, officials, employees and volunteers, or (2) the Consultant shall provide a financial guarantee satisfactory to Authority guaranteeing payment of losses and related investigations, claim administration, and defense expenses.

G. Sufficiency of Insurance. The insurance limits required by Authority are not represented as being sufficient to protect Consultant. Consultant is advised to confer with Consultant's insurance broker to determine adequate coverage for Consultant.

H. Maximum Coverage and Limits. It shall be a requirement under this Agreement that any available insurance proceeds broader than or in excess of the specified minimum Insurance coverage requirements and/or limits shall be available to the additional insureds. Furthermore, the requirements for coverage and limits shall be the minimum coverage and limits specified in this Agreement, or the broader coverage and maximum limits of coverage of any insurance policy or proceeds available to the named insured, whichever is greater.

I. Special Risks or Circumstances. Authority reserves the right to modify these requirements, including limits, based on the nature of risk, prior experience, insurer, coverage, or other special circumstances.

11. CONFLICT OF INTEREST

Consultant represents and warrants that it presently has no interest, and will not acquire any interest, direct or indirect, financial or otherwise, that would conflict in any way with the performance of this Agreement, and that it will not employ any person having such an interest. Consultant agrees to advise Authority immediately if any conflict arises and understands that it will be required to fill out a conflict of interest form under Authority's Conflict of Interest Code.

12. PROHIBITION AGAINST TRANSFERS

Consultant shall not assign, hypothecate, or transfer this Agreement, or any interest therein, directly or indirectly, by operation of law or otherwise, without prior written consent of Authority. Any attempt to do so without such consent shall be null and void, and any assignee, pledgee, or transferee shall acquire no right or interest by reason of such attempted assignment, hypothecation or transfer. However, claims for money by Consultant from Authority under this Agreement may be assigned to a bank, trust company or other financial institution without prior written consent. Written notice of such assignment shall be promptly furnished to Authority by Consultant.

The sale, assignment, transfer or other disposition of any of the issued and outstanding capital stock of Consultant, or of the interest of any general partner or managing member or joint venturer or syndicate member or cotenant, if Consultant is a partnership or limited liability company or joint venture or syndicate or cotenancy, which shall result in changing the control of Consultant, shall be construed as an assignment of this Agreement. Control means fifty percent

(50%) or more of the voting power of the corporation or partnership or limited liability company or other entity.

13. **SUBCONTRACTOR APPROVAL**

A. Unless prior written consent from Authority is obtained, only those persons and subcontractors whose names are attached to this Agreement shall be used in the performance of this Agreement.

B. In the event that Consultant employs subcontractors, such subcontractors shall be required to furnish proof of workers' compensation insurance and shall also be required to carry general, automobile and professional liability insurance in substantial conformity to the insurance carried by Consultant. In addition, any work or services subcontracted hereunder shall be subject to each provision of this Agreement.

C. If Consultant subcontracts for any of the work to be performed under this Agreement, Consultant shall be as fully responsible to the Authority for the acts and omissions of Consultant's subcontractors and for the persons either directly or indirectly employed by the subcontractors, as Consultant is for the acts and omissions of persons directly employed by Consultant. Nothing contained in the Agreement shall create any contractual relationship between any subcontractors of Consultant and the Authority or its members. In any dispute between the Consultant and its subcontractor, neither the Authority nor any of its members shall be made a party to any judicial or administrative proceeding to resolve the dispute. The Consultant agrees to defend, hold harmless and indemnify the Indemnitees as described in Section 9 of this Agreement, should any of the Indemnitees be made a party to any judicial or administrative proceeding to resolve any such dispute.

D. Consultant agrees to include within their subcontract(s) with any and all subcontractors the same requirements and provisions of this Agreement, including the indemnity and insurance requirements, to the extent they apply to the scope of the subcontractor's work. Subcontractors hired by Consultant shall agree to be bound to Consultant and Authority in the same manner and to the same extent as Consultant is bound to Authority under this Agreement. Subcontractors shall agree to include these same provisions within any sub-subcontract. Consultant shall provide a copy of the Indemnity and Insurance provisions of this Agreement to any subcontractor. Consultant shall require all subcontractors to provide valid certificates of insurance and the required endorsements prior to commencement of any work and will provide proof of compliance to Authority.

14. **REPORTS**

A. Each and every report, draft, work product, map, drawing, specification, record and other document, hereinafter collectively referred to as "Report", reproduced, prepared or caused to be prepared by Consultant pursuant to or in connection with this Agreement, shall be the exclusive property of Authority and is hereby assigned to the Authority. Consultant shall not copyright any Report prepared as part of the services required by this Agreement, except as may be requested on Authority's behalf. Consultant expressly waives and disclaims, any copyright in, and the right to reproduce all Reports, except upon the Authority's prior authorization regarding reproduction, which authorization shall not be unreasonably withheld. The Consultant shall, upon request of the Authority, execute any further document(s) necessary to further effectuate this waiver and disclaimer. Any Report, information and data acquired or required by this Agreement

shall become the property of Authority, and all publication rights are reserved to Authority. Consultant may retain a copy of any Report furnished to the Authority pursuant to this Agreement.

B. Consultant shall, at such time and in such form as Authority may require, furnish reports concerning the status of services required under this Agreement.

C. All Reports also shall be provided in electronic format.

D. No Report, information or other data given to or prepared or assembled by Consultant pursuant to this Agreement that has not been publicly released shall be made available to any individual or organization by Consultant without prior approval by Authority.

15. **RECORDS**

Consultant shall maintain complete and accurate records with respect to costs, expenses, receipts and other such information required by Authority that relate to the performance of services under this Agreement, in sufficient detail to permit an evaluation of the services and costs. All such records shall be clearly identified and readily accessible. Consultant shall provide free access to such books and records to the representatives of Authority or its designees at all proper times, and gives Authority the right to examine and audit same, and to make transcripts and copies therefrom as necessary, and to allow inspection of all work, data, documents, proceedings and activities related to this Agreement. Such records, together with supporting documents, shall be maintained for a minimum period of five (5) years after Consultant receives final payment from Authority for all services required under this Agreement.

16. **SUPPLIER DIVERSITY**

General Order 156 (GO 156) is a California Public Utilities Commission ruling that requires utility entities to procure at least 21.5% of their contracts with majority women-owned, minority-owned, disabled veteran-owned and LGBT-owned business enterprises' ("WMDVLGBTBEs") in all categories. Qualified businesses become GO 156 certified through the CPUC and are then added to the GO 156 Clearinghouse database.

The CPUC Clearinghouse can be found here: www.thesupplierclearinghouse.com. While CEA is not legally required to comply with GO 156, CEA's policies and commitment to diversity are consistent with the principles of GO 156, and CEA has an Inclusive and Sustainable Workforce Policy, which can be found at <https://thecleanenergyalliance.org/key-documents>.

CEA will provide a link to a survey annually to each of its contract vendors, which may ask for disclosure of (a) their GO 156 certification status, (b) their efforts to work with diverse business enterprises, including those owned or operated by women ("WBE"), minorities ("MBE"), disabled veterans ("DVBE"), and lesbian, gay, bisexual, or transgender people ("LGBTBE"); and (c) other information regarding inclusivity in their workforce or related to CEA's goals as stated in CEA's Inclusive and Sustainable Workforce Policy. CEA will use the information obtained solely to help evaluate how well it is conforming to its own policies and goals. Pursuant to California Proposition 209, CEA does not discriminate against nor grant preferential treatment based on race, sex, color, ethnicity, or national origin.

17. **CONFIDENTIALITY AND SECURITY**

A. **Confidential Information**. Consultant shall maintain in confidence and not disclose to any third party nor use in any manner not required or authorized under this Agreement any and all proprietary or confidential information held by Authority or provided to Consultant by

Authority, including confidential information regarding Authority's customers and employees, except as may be required by law.

B. Security.

1. Implementation. Consultant shall implement commercially reasonable administrative, technical and physical safeguards designed to: (a) ensure the security and confidentiality of data and information provided by Authority or used in connection with providing services under this Agreement, including data or information about third parties ("Authority's Data"); (b) protect against any anticipated threats or hazards to the security or integrity of Authority's Data; and (c) protect against unauthorized access to or use of Authority's Data. Consultant shall review and test such safeguards on no less than an annual basis.

2. Network. If Consultant makes Authority's Data accessible through the Internet or other networked environment, Consultant shall be solely responsible for all aspects of Internet use, and shall maintain, in connection with the operation or use of Authority's Data, adequate technical and procedural access controls and system security requirements and devices, necessary for data privacy, confidentiality, integrity, authorization, authentication and non-repudiation and virus detection and eradication.

3. Personal Data. If Consultant processes or otherwise has access to any personal data or personal information on Authority's behalf when performing Consultant's services and obligations under this Agreement, then: (a) Authority shall be the data controller (where "data controller" means an entity which alone or jointly with others determines purposes for which and the manner in which any personal data are, or are to be, processed) and Consultant shall be a data processor (where "data processor" means an entity which processes the data only on behalf of the data controller and not for any purposes of its own); (b) Authority shall ensure that it has obtained all necessary consents and it is entitled to transfer the relevant personal data or personal information to Consultant so that Consultant may lawfully use, process and transfer the personal data and personal information in accordance with this Agreement on Authority's behalf in order for Consultant to provide the services and perform its other obligations under this Agreement; (c) Consultant shall process the personal data and personal information only in accordance with any lawful and reasonable instructions given by Authority from time to time and in accordance with the terms of this Agreement; and (d) each Party shall take appropriate technical and organizational measures against unauthorized or unlawful processing of the personal data and personal information or its accidental loss, destruction or damage so that, having regard to the state of technological development and the cost of implementing any measures, the measures taken ensure a level of security appropriate to the harm that might result from such unauthorized or unlawful processing or accidental loss, destruction or damage in relation to the personal data and personal information and the nature of the personal data and personal information being protected. If necessary, the Parties will cooperate to document these measures taken.

4. Information Security. Consultant represents and warrants that its collection, access, use, storage, disposal and disclosure of Confidential Information accessed and/or collected from Authority does and will comply with all applicable federal and state privacy and data protection laws. In the event of any security breach, Consultant shall: (a) Provide Authority with the name and contact information for an employee who shall

serve as Authority's primary security contact and shall be available to assist Authority twenty-four (24) hours per day, seven (7) days per week as a contact in resolving obligations associated with a security breach; and (b) Notify Authority of a security breach as soon as practicable, but no later than twenty-four (24) hours after Consultant becomes aware of it. Immediately following Consultant's notification to Authority of a security breach, the Parties shall coordinate with each other to investigate the security breach. Consultant agrees to fully cooperate with Authority in Authority's handling of the matter. Consultant shall use best efforts to immediately remedy any security breach and prevent any further security breach at Consultant's own expense in accordance with applicable privacy rights, laws, regulations and standards. Consultant agrees to provide, at its expense, up to one year of credit monitoring services to third parties impacted by any data breach involving the loss of personally identifiable information.

C. Notice and Remedy of Breaches. Each Party shall promptly give notice to the other of any actual or suspected breach by it of any of the provisions of Section 16 of this Agreement, whether or not intentional, and the breaching Party shall, at its expense, take all steps reasonably requested by the other Party to prevent or remedy the breach.

D. Enforcement. Each Party acknowledges that any breach of any of the provisions of Section 16 of this Agreement may result in irreparable injury to the other for which money damages would not adequately compensate. If there is a breach, then the injured Party shall be entitled, in addition to all other rights and remedies which it may have, to have a decree of specific performance or an injunction issued by any competent court, requiring the breach to be cured or enjoining all persons involved from continuing the breach.

18. NOTICES

All notices, demands, requests or approvals to be given under this Agreement shall be given in writing and conclusively shall be deemed served when delivered personally or on the second business day after the deposit thereof in the United States Mail, postage prepaid, registered or certified, addressed as hereinafter provided.

All notices, demands, requests, or approvals shall be addressed as follows:

TO AUTHORITY:

Clean Energy Alliance
Chief Executive Officer
5857 Owens Ave, 3rd Floor
Carlsbad, CA 92008

TO CONSULTANT:

Matt Klopfenstein & Laura Bennett, Partners
Summit Advocacy, LLC
915 L Street, Suite 1270
Sacramento, CA 95816

19. TERMINATION

A. In the event Consultant fails or refuses to perform any of the provisions hereof at the time or in the manner required hereunder, Consultant shall be deemed in default in the performance of this Agreement. If Consultant fails to cure the default within the time specified (which shall be not less than 10 days) and according to the requirements set forth in Authority's written notice of default, and in addition to any other remedy available to the Authority by law, Authority may terminate the Agreement by giving Consultant written notice thereof, which shall be effective immediately. Authority also shall have the option, at its sole discretion and without cause, of terminating this Agreement by giving seven (7) calendar days' prior written notice to Consultant as provided herein. Upon receipt of any notice of termination, Consultant shall immediately discontinue performance and within five (5) working days: (1) assemble all documents owned by Authority and in Consultant's possession, and deliver said documents to Authority; and (2) place all work in progress in a safe and protected condition.

B. This Agreement may be terminated by Authority, without cause, upon the giving of thirty (30) days' written notice to Consultant.

C. Authority shall pay Consultant for services satisfactorily performed up to the effective date of termination. Upon termination, Consultant shall immediately deliver to the Authority any and all copies of studies, sketches, drawings, computations, and other material or products, whether or not completed, prepared by Consultant or given to Consultant, in connection with this Agreement. Such materials is the property of Authority pursuant to Section 14 hereof.

20. **COMPLIANCE**

Consultant shall comply with all applicable local, state and federal laws, now existing or hereafter amended or enacted.

21. **CONFLICT OF LAW**

This Agreement shall be interpreted under, and enforced by the laws of the State of California. The Agreement and obligations of the parties are subject to all valid laws, orders, rules, and regulations of the authorities having jurisdiction over this Agreement (or the successors of those authorities). Any suits brought related to this Agreement shall be filed with the Superior Court of the County of San Diego, State of California. Consultant hereby waives any and all objections to personal jurisdiction and venue in said forum.

22. **ADVERTISEMENT**

Consultant shall not post, exhibit, display or allow to be posted, exhibited, displayed any signs, advertising, lithographs, posters or cards of any kind pertaining to the services performed under this Agreement unless prior written approval has been secured from Authority to do otherwise.

23. **WAIVER**

A waiver by Authority of any breach of any term, covenant, or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant, or condition contained herein, whether of the same or a different character.

24. **INTEGRATED CONTRACT**

This Agreement represents the full and complete understanding of every kind or nature

whatsoever between the Parties, and all preliminary negotiations and agreements of whatsoever kind or nature are merged herein. No verbal agreement or implied covenant shall be held to vary the provisions hereof. Any modification of this Agreement will be effective only by a written document signed by both Authority and Consultant.

25. **DRAFTING AMBIGUITIES**

The Parties agree that they are aware that they have the right to be advised by counsel with respect to the negotiations, terms and conditions of this Agreement, and the decision of whether or not to seek advice of counsel with respect to this Agreement is a decision which is the sole responsibility of each Party. This Agreement shall not be construed in favor of or against either Party by reason of the extent to which each Party participated in the drafting of the Agreement.

26. **INSERTED PROVISIONS**

Each provision and clause required by law to be inserted into the Agreement shall be deemed to be incorporated herein, and the Agreement shall be read and enforced as though each were included herein. If through mistake or otherwise, any such provision is not inserted or is not correctly inserted, the Agreement shall be amended to make such insertion on application by either Party.

27. **CAPTIONS AND TERMS**

The captions in this Agreement are for convenience only, are not a part of the Agreement and in no way affect, limit or amplify the terms or provisions of this Agreement.

28. **CONSEQUENTIAL DAMAGES**

Neither Party shall be liable to the other for consequential damages, including, without limitation, loss of use or loss of profits, incurred by one another or their subsidiaries or successors, regardless of whether such damages are caused by breach of contract, willful misconduct, negligent act or omission, or other wrongful act of either of them.

29. **SEVERABILITY**

In the event that any part of this Agreement is found to be illegal or unenforceable under the law as it is now or hereafter in effect, either Party will be excused from performance of such portion or portions of this Agreement that is found to be illegal or unenforceable without affecting the remaining provisions of this AGREEMENT.

30. **COUNTERPARTS/ELECTRONIC SIGNATURES**

This Agreement may be executed electronically and in any number of counterpart, which together shall constitute one and the same agreement. A true and correct electronic copy of this Agreement may be used for all purposes as an original.

29. **SIGNATORY AUTHORITY**

The individual(s) executing this Agreement represent and warrant that they have the legal capacity and authority to do so on behalf of their respective legal entities.

IN WITNESS WHEREOF, the Parties have caused the Agreement to be executed as of the date set forth above.

NAME OF CONSULTANT

CLEAN ENERGY ALLIANCE
A Joint Powers Authority

By: _____
Name:
Title:

By: _____
Name: Gregory Wade
Title: Chief Executive Officer

APPROVED AS TO FORM:

Counsel for Authority

ATTEST:

Authority Clerk

Exhibit A

Scope of Services

Consultant shall perform the following legislative lobbying support services for the Authority under this Agreement:

1. General

Assist the Authority to further develop its Legislative and Regulatory Policy Platform and strengthen its presence in the CCA (Community Choice Aggregator) legislative space under the following fundamental principles:

- Preserving local control for self-procurement, rate-setting, and program decision-making.
- Ensuring fair treatment of the Authority's customers by state agencies.
- Supporting affordable and competitive electricity rates as an essential service.
- Pursuing ambitious environmental initiatives that promote renewable energy, clean energy adoption, and reduced fossil fuel dependency.

Consultant shall provide comprehensive government relations, lobbying, and coalition engagement services aligned with these principles to meet the Authority's legislative and regulatory goals.

2. Objectives and Goals

The Consultant's principal responsibilities will include:

- Strengthening the Authority's relationships with key policymakers and stakeholders.
- Advancing the Authority's legislative priorities to protect and expand CCA programs.
- Facilitating communication and coalition sponsorship to enhance advocacy efforts.

3. Minimum Requirements for Services

- **Relationship Building on behalf of the Authority:**
 - Develop relationships with California State Senators, Assembly Members, Governor's office officials, and key state agency leaders.
 - Organize and coordinate face-to-face meetings with legislators and agency leadership.
 - Monitor actions by regulatory bodies such as the California Energy Commission, Public Utilities Commission, California Air Resources Board, and others.
 - Engage with federal policymakers to align state and federal legislative goals, as needed.
- **Advancement of the Authority's Legislative Priorities:**
 - Pursue legislative and policy initiatives, including funding opportunities, to address the Authority's priorities.
 - Analyze and identify bills aligned with the Authority's goals, providing recommendations for positions.
 - Provide detailed analysis of legislation, including its purpose, impacts, stakeholders, and strategic recommendations.
 - Draft and distribute letters to legislators and committees supporting or opposing bills.
 - Actively lobby and testify on legislation in collaboration with the Authority's Regulatory and Legislative Affairs team.
- **Facilitation of Communication and Coalition Engagement:**
 - Build and maintain the Authority's relationships with community groups,

- environmental organizations, labor groups, and business stakeholders.
- Coordinate and attend meetings or events to support advocacy and engagement efforts.
- Develop communication, messaging, and coalition-building strategies to achieve the Authority's policy objectives.
- Collaborate with the California Community Choice Association (CalCCA) on joint lobbying efforts, including participation in meetings and strategy execution.

4. Deliverables and Reporting Requirements

- Regular updates on legislative and regulatory actions relevant to the Authority.
- Written analyses of proposed legislation, funding opportunities, and policy initiatives.
- Records of meetings, engagements, and lobbying activities on behalf of the Authority.
- Strategic reports summarizing progress toward the Authority's legislative and regulatory goals.

5. Commitment to Service

The Consultant must dedicate the necessary time and resources to meet all scope requirements and ensure the successful completion of project objectives under this Agreement.

Exhibit B

Schedule of Performance

Consultant shall diligently perform the services according to the following timelines and any schedules or deadlines established by the Authority:

1. Relationship Building

Tasks:

- Develop the Authority's relationships with California State Senators, Assembly Members, Governor's office officials, and key state agencies.
- Coordinate face-to-face meetings with legislators and agency leaders.
- Monitor actions by state regulatory bodies (e.g., CEC, CPUC, CARB).
- Engage with federal policymakers as needed.

Timeline:

- Ongoing throughout the duration of the Agreement.

Deliverables:

- Monthly reports summarizing meetings held, relationships established, and monitoring activities conducted.

2. Advancement of the Authority's Legislative Priorities

Tasks:

- Identify and pursue legislative and policy initiatives to address the Authority's priority issues.
- Analyze and identify bills aligned with the Authority's priorities.
- Prepare letters to support or oppose legislation.
- Lobby and testify on bills as agreed upon with the Authority.

Timeline:

- Legislative priorities: Quarterly updates.
- Bill analysis: As needed based on legislative cycles.
- Letters and lobbying: Weekly or as directed by the Authority.

Deliverables:

- Written bill analyses.
- Copies of letters sent to legislators and committees.
- Records of lobbying and testimony activities.

3. Facilitation of Communication and Coalition Sponsorship

Tasks:

- Build the Authority's relationships with community groups, environmental justice organizations, labor groups, and business stakeholders.
- Advise the Authority on messaging and coalition-building strategies.
- Attend events and meetings related to advocacy and engagement.
- Participate in CalCCA-related initiatives.

Timeline:

- Community engagement: Ongoing.
- CalCCA representation: Bi-monthly meetings or as directed by the Authority.

Deliverables:

- Reports detailing coalition engagement activities.
- Strategic plans for messaging and communication.
- Updates on CalCCA collaboration efforts.

4. Commitment to Full Service and Completion

Tasks:

- Dedicate sufficient resources to fulfill the scope of services requirements.
- Ensure all tasks and deliverables are completed on time.

Timeline:

- Entire duration of Agreement.

Deliverables:

- Completion of all agreed-upon activities in alignment with milestones and deadlines set by the Authority.

Exhibit C
Compensation

In full compensation for the services rendered by the Consultant under this Agreement, the Authority shall pay the Consultant as follows.

[Insert Compensation Here]

Exhibit D
Insurance Requirements and Proof of Insurance

Proof of insurance coverage described below is attached to this Exhibit, with Authority and its members and their respective officials, officers, employees, agents and volunteers named as additional insured.

Consultant shall maintain the following minimum insurance coverage:

A. **COVERAGE:**

(1) **Workers' Compensation:**

Statutory coverage as required by the State of California and providing, at minimum, \$1,000,000.00 employers' liability coverage.

(2) **Liability:**

Commercial general liability ("CGL") coverage with minimum limits of \$2,000,000 per occurrence and \$4,000,000 aggregate for bodily injury and property damage, including ongoing and completed operations. ISO occurrence Form CG 0001 or equivalent is required. If limits apply separately to this Agreement (CG 25 03 or 25 04), the general aggregate limit shall not apply. There shall be no endorsement or modification of the CGL limiting the scope of coverage for either insured vs. insured claims or contractual liability. All defense costs shall be outside the limits of the policy. If Consultant or subcontractor maintains higher limits than the limits shown above, Authority shall be entitled to coverage for the higher limits maintained by the Consultant and their subcontractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the Authority. Any excess or umbrella policies being used to meet the required limits of insurance will be evaluated separately and must meet the same qualifications as the Consultant's primary policy.

(3) **Automotive:**

Commercial Automobile Liability Insurance for all of the Consultant's automobiles including owned, hired and non-owned automobiles, automobile insurance written on an ISO form CA 00 01 12 90 or a later version of this form or an equivalent form providing coverage at least as broad for bodily injury and property damage for a combined single limit no less than \$1,000,000.00 per occurrence. Insurance certificate shall reflect coverage for any automobile (any auto).

(4) **Professional Liability**

Professional liability insurance that includes coverage for the professional acts, errors and omissions of Consultant in the amount of at least \$1,000,000 per claim and \$2,000,000 annual aggregate. Consultant shall ensure both that (1) the policy

retroactive date is on or before the date of commencement of the services; and (2) the policy will be maintained in force for a period of three years after substantial completion of the services or termination of this Agreement, whichever occurs last. Consultant agrees that for the time period defined above, there will be no changes or endorsements to the policy that increase Authority's exposure to loss. All defense costs shall be outside the limits of the policy. If Consultant maintains higher limits than the limits shown above, Authority shall be entitled to coverage for the higher limits maintained by Consultant. Any available proceeds in excess of the specified minimum limits of insurance and coverage shall be available to Authority.

(5) **Cyber Liability**

Consultant maintain Cyber Liability with a limit of \$2,000,000 per occurrence or claim and \$2,000,000 annual aggregate. Coverage shall be sufficiently broad to respond to the duties and obligations as are undertaken by Consultant in this Agreement and shall include claims involving infringement of intellectual property, infringement of copyright, trademark, trade dress, invasion of privacy violations, information theft, damage to or destruction of electronic information, release of private information, alteration of electronic information, extortion and network security. The policy shall provide coverage for breach response costs as well as regulatory fines and penalties as well as credit monitoring expenses with limits sufficient to respond to such obligations. All defense costs shall be outside the limits of the policy.

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Andy Stern, Interim Chief Financial Officer/Treasurer

ITEM 4: Amendment to the Revolving Credit Agreement with JPMorgan Chase Bank, N.A.

RECOMMENDATION:

Adopt Resolution No. 2025-017:

- Approving and authorizing an amendment to the Revolving Credit Agreement with JPMorgan to extend the term of the existing \$40 million Line of Credit by three (3) years through February 2029; and
- Increasing the Additional Amount available from \$10 million to \$20 million if certain conditions are met; and
- Authorizing the Chief Executive Officer (CEO) to execute all documents, subject to Financial Counsel and General Counsel approval.

BACKGROUND AND DISCUSSION:

At the Clean Energy Alliance (CEA) Board of Director's (Board) Regular Meeting held on January 21, 2021, the Board adopted Resolution No. 2021-004, approving a Credit Agreement with JPMorgan for \$6 million (the "Line of Credit") to fund start-up costs and initial cash flow needs for CEA. At its regular meeting on January 13, 2022, the CEA Board approved Resolution No. 2022-001 approving Amendment No. 2 to the Line of Credit increasing the amount available under the Line of Credit from \$6 million to \$15 million. At its regular meeting on March 30, 2023, the CEA Board adopted Resolution No. 2023-003 approving Amendment No. 3 to the Line of Credit increasing the available funds from \$15 million to \$25 million to provide cash flow related to the Escondido and San Marcos expansions. Then, at its regular meeting on February 29, 2024, the CEA Board adopted Resolution No. 2024-001 approving Amendment No. 4 to the Line of Credit increasing the available funds from \$25 million to \$40 million to provide cash flow in support of the expansion to Oceanside and Vista. In addition, Resolution No. 2024-001 also approved establishment of an "Additional Amount" under the Line of Credit of \$10 million that, if needed by CEA, would be made available if certain conditions were met. So far, CEA has not exercised the option to expand the Line of Credit beyond the base amount of \$40 million.

The existing Line of Credit has been sufficient to meet CEA's cash flow needs. Cash flow requirements are seasonal as customer receipts are typically lower in the Winter and Spring months and energy costs are

typically higher in the Spring and Summer months, although not always predictable. Having a Line of Credit enables CEA to draw down part of the Line of Credit during necessary periods and repay it when cash flows are higher. As of this Board meeting, CEA is utilizing \$9.75 million of the Line of Credit; \$6 million as cash and \$3.75 million as collateral for a Letter of Credit with an energy supplier.

The existing agreement is scheduled to terminate on February 3, 2026. Some of CEA's energy suppliers make decisions about how and whether to enter into contracts based on the CEA's credit-worthiness and liquidity. Under the existing Line of Credit Agreement that expires in February 2026, some of those suppliers have raised questions about an extension. In order to allay those concerns, CEA and JP Morgan entered into discussions several months ago to extend the term of the agreement. As part of those discussions, it was also mutually agreed that the Additional Amount available under the agreement would be increased from \$10 million to \$20 million. The Additional Amount is above and beyond the base Line of Credit of \$40 million, but is only made available upon CEA's request and if certain financial conditions are met at the time of request. So far, CEA has not taken advantage of the Additional Amount and does not see an immediate need to do so.

Based on discussions between CEA and JPMorgan, JPMorgan has authorized an amendment to the Line of Credit as follows:

Amendments to Existing Line of Credit

1. Extension of the term of the agreement from February 3, 2026 to February 3, 2029.
2. Make an additional \$20 million available if necessary to be added to the Line of Credit upon CEA meeting certain conditions. The current amount is set at \$10 million.

CEA does not incur any fees related to the additional \$20 million unless such increased funds are accessed. While staff does not anticipate needing the additional funds, it recommends approving these funds to meet unanticipated power procurement related costs.

The funds may be used for operational needs, power procurement and collateral requirements.

Cost Estimates

While it can be expected that CEA might need to access part of the Line of Credit at various times during the term of the agreement, current expectations are that those amounts are not likely to be for the full amount. However, in the interest of providing reasonable and worst-case scenarios, below are cost estimates of 3 scenarios showing the minimum cost and utilization of 25% (likely scenario) and 100% (maximum cost) of the Line of Credit starting on July 31, 2025. It is assumed that the existing \$6 million outstanding on the Line of Credit will be repaid by July 31, 2025, and the existing \$3.75 million Letter of Credit will no longer be required after June 30, 2025.

Agreement Terms

Line of Credit Commitment Amount	\$ 40,000,000
Closing Date	4/30/2025
Maturity Date	2/3/2029
Years Facility in Place	3.76

Line of Credit Use Costs

1-month SOFR (as of 04/07/2025)	4.39%
Credit Spread Adjustment	0.10%
Applicable Margin	3.45%
Total Rate (% of Drawn Amount)	7.94%

Commitment Fee (% of Undrawn Amount)	1.25%
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Standby Letter of Credit Costs

Standby LOC Fee (% of Used Amount)	2.00%
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Bank Counsel Fees	\$ 17,500
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Cost Estimates	FY25 (2 mths)	FY26	FY27	FY28	FY29 (7 mths)	Total
Minimum Scenario (0% Utilization after July 31, 2025)						
Line of Credit Costs	\$ 79,400	\$ 39,700	\$ -	\$ -	\$ -	\$ 119,100
Standby Letter of Credit Costs	12,500	-	-	-	-	12,500
Commitment Fee	63,021	498,033	500,000	500,000	291,667	1,852,721
Bank Counsel Fees	17,500	-	-	-	-	17,500
Total Costs	\$ 172,421	\$ 537,733	\$ 500,000	\$ 500,000	\$ 291,667	\$ 2,001,821
Budget Scenario (25% Utilization after July 31, 2025)						
Line of Credit Costs	\$ 79,400	\$ 767,533	\$ 794,000	\$ 794,000	\$ 463,167	\$ 2,898,100
Standby Letter of Credit Costs	12,500	-	-	-	-	12,500
Commitment Fee	63,021	383,450	375,000	375,000	218,750	1,415,221
Bank Counsel Fees	17,500	-	-	-	-	17,500
Total Costs	\$ 172,421	\$ 1,150,983	\$ 1,169,000	\$ 1,169,000	\$ 681,917	\$ 4,343,321
Maximum Scenario (100% Utilization after July 31, 2025)						
Line of Credit Costs	\$ 79,400	\$ 2,951,033	\$ 3,176,000	\$ 3,176,000	\$ 1,852,667	\$ 11,235,100
Standby Letter of Credit Costs	12,500	-	-	-	-	12,500
Commitment Fee	63,021	39,700	-	-	-	102,721
Bank Counsel Fees	17,500	-	-	-	-	17,500
Total Costs	\$ 172,421	\$ 2,990,733	\$ 3,176,000	\$ 3,176,000	\$ 1,852,667	\$ 11,367,821

The Amended Credit Agreement (Attachment B) has been reviewed by CEA's Special Counsel who found the language to be acceptable.

FISCAL IMPACT:

Current fiscal year interest costs and fees are available in the current year adopted budget and will be included in future year proposed budgets.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

ATTACHMENTS:

- A. Resolution No. 2025-017
- B. Fifth Amendment to JPMorgan Revolving Credit Agreement
- C. Annex A – Fifth Amendment to JPMorgan Revolving Credit Agreement

**CLEAN ENERGY ALLIANCE
RESOLUTION NO. 2025-017**

**A RESOLUTION OF THE BOARD OF DIRECTORS OF CLEAN ENERGY ALLIANCE
APPROVING AND AUTHORIZING AN AMENDMENT TO THE REVOLVING CREDIT
AGREEMENT WITH JPMORGAN CHASE BANK, N.A., INCLUDING AN INCREASE IN
THE COMMITMENT AVAILABLE THEREUNDER, AND CERTAIN MATTERS RELATED
THERE TO**

WHEREAS, Clean Energy Alliance (“CEA”) is a joint powers authority established on November 4, 2019, and organized under the Joint Exercise of Powers Act (Government Code Section 6500 et seq.); and

WHEREAS, CEA now currently includes the following members: the City of Carlsbad, the City of Del Mar, the City of Escondido, the City of Oceanside, the City of Solana Beach, the City of San Marcos and the City of Vista; and

WHEREAS, CEA and JPMorgan Chase Bank, N.A. (“JPMorgan”) have previously entered into a Revolving Credit Agreement, dated as of February 3, 2021, as amended by that certain First Amendment to Revolving Credit Agreement, dated as of February 26, 2021, that Second Amendment to Revolving Credit Agreement, dated as of January 14, 2022, that Third Amendment to Revolving Credit Agreement, dated as of March 31, 2023 and that Fourth Amendment to Revolving Credit Agreement, dated as of March 1, 2024 (as previously amended and supplemented, the “Revolving Credit Agreement”), which Revolving Credit Agreement is available for general agency purposes and to provide credit support for future power purchase contracts, and which Revolving Credit Agreement currently allows CEA to borrow cash and/or to request the issuance of letters of credit in an aggregate principal amount not to exceed \$40,000,000 (the “Commitment”), with the ability to increase the Commitment in an aggregate principal amount of not to exceed \$10,000,000 (the “Prior Increase Amount”); and

WHEREAS, CEA staff and JPMorgan have been and are negotiating the terms of that certain Fifth Amendment to Revolving Credit Agreement (the “Amendment”, a copy of which is on file with the Board of Directors of CEA (the “Board”)), which, subject to satisfaction of the conditions precedent set forth in the Amendment, will (i) extend the term of the Revolving Credit Agreement to February 2029; and (ii) allow CEA to request from time to time one or more increases to the Commitment in a total aggregate principal amount not to exceed \$20,000,000 (providing an additional \$10,000,000 to the Prior Increase Amount), in each case subject to the terms and conditions set forth in the Revolving Credit Agreement after giving effect to the Amendment (the “Amended Revolving Credit Agreement”); and

WHEREAS, the good faith estimates required to be obtained and disclosed with respect to the increase in the commitment available under the Revolving Credit Agreement in accordance with Government Code Section 5852.1 are set forth in the report accompanying this Resolution; and

NOW, THEREFORE, BE IT RESOLVED, by the Board of Directors of Clean Energy Alliance, as follows:

Section 1. The foregoing recitals are true and correct.

Section 2. The Board hereby approves the Chief Executive Officer, the Chief Financial Officer/Treasurer and their designees as authorized representatives of CEA (each an “Authorized Representative” and collectively, the “Authorized Representatives”) in connection with the negotiation and execution of the Amendment to extend the Revolving Credit Agreement to February 2029, with the ability to request one or more increases to the Commitment in an aggregate amount not to exceed \$20,000,000, including such related amendments deemed necessary or advisable by the Authorized Representative executing the Amendment to implement the terms of increase, and any ancillary documents relating thereto.

Section 3. The Board hereby approves each Authorized Representative, acting singly, to execute and deliver the Amendment and any related ancillary documents in substantially the same form presented to the Board, with such modifications, changes, insertions and omissions as may be approved by such Authorized Representative as in the best interests of CEA, the execution thereof to be conclusive evidence of such approval.

Section 4. The Board hereby approves each Authorized Representative, acting singly, to borrow and authorize advances or the issuance of letters of credit from time to time under the Amended Revolving Credit Agreement in such amounts as in his or her judgment should be borrowed and to provide security for the obligations of CEA under the Amended Revolving Credit Agreement, including, without limitation, a pledge of the net revenues of CEA, and to execute and deliver any requests or other documents and agreements as such Authorized Representative may, in her or his discretion, deem reasonably necessary or proper in order to carry into effect the provisions of the Amendment and the Amended Revolving Credit Agreement.

Section 5. The Board hereby affirms the prior appointment of Nixon Peabody LLP to act as special counsel to CEA in connection with the negotiation and execution of the Amendment and the ancillary documents.

Section 6. The Authorized Representatives and the Board Secretary, and all other appropriate officials of the CEA are hereby authorized and directed to execute such other agreements, documents and certificates as may be necessary to effect the purposes of this resolution.

Section 7. The Board hereby approves that all acts, transactions or agreements undertaken, prior to the adoption of these resolutions by any of the officers of CEA, or their designees, in its name and for its account in connection with the foregoing matters, are hereby ratified, confirmed and adopted by CEA.

Section 8. This Resolution shall take effect immediately upon its adoption.

The foregoing Resolution was passed and adopted this 24th day of April 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

Katie Melendez, Chair

ATTEST:

Kaylin McCauley, Clerk to the Board

FIFTH AMENDMENT TO REVOLVING CREDIT AGREEMENT

This FIFTH AMENDMENT TO REVOLVING CREDIT AGREEMENT (this “*Amendment*”) dated as of [____], 2025 (the “*Effective Date*”), is by and between CLEAN ENERGY ALLIANCE, a public agency formed under the provisions of the Joint Exercise of Powers Act of the State of California, Government Code Section 6500 et. seq. (together with its successors and assigns, “*Borrower*” or “*CEA*”), and JPMORGAN CHASE BANK, N.A. (together with its successors and assigns, the “*Lender*”). All capitalized terms herein and not defined herein shall have the respective meanings set forth in the hereinafter defined Agreement.

W I T N E S S E T H

WHEREAS, CEA and the Lender have entered into that certain Revolving Credit Agreement dated as of February 3, 2021, as amended by that certain First Amendment to Revolving Credit Agreement, dated as of February 26, 2021, that certain Second Amendment to Revolving Credit Agreement, dated as of January 14, 2022, that certain Third Amendment to Revolving Credit Agreement, dated as of March 31, 2023, and that certain Fourth Amendment to Revolving Credit Agreement, dated as of March 1, 2024 (and as further amended, restated, supplemented or otherwise modified prior to the date hereof, the “*Agreement*”), relating to the advance of revolving loans and the issuance of letters of credit by the Lender;

WHEREAS, CEA has requested that the Lender agree to extend the Maturity Date and amend certain other provisions of the Agreement, and the Lender is willing to extend the Maturity Date and amend such other provisions pursuant to the terms and conditions provided for herein; and

WHEREAS, pursuant to Section 7.1 of the Agreement, the Agreement may be amended by a written amendment thereto executed by the Lender and CEA.

NOW THEREFORE, in consideration of the premises, the parties hereto hereby agree as follows:

1. AMENDMENTS.

Subject to the satisfaction or waiver of the conditions precedent set forth in Section 2 below, the Agreement shall be and hereby is amended to delete the stricken text (indicated textually in the same manner as the following example: ~~stricken-text~~) and to add the underlined text (indicated textually in the same manner as the following example: underlined text) as set forth in the pages of the amended Agreement attached hereto as Annex A.

2. CONDITIONS PRECEDENT.

This Amendment shall become effective on the Effective Date, subject to the satisfaction of or waiver by the Lender of all of the following conditions precedent:

2.01. Delivery by CEA and the Lender of an executed counterpart of (i) this Amendment and (ii) the Third Amended and Restated Fee Agreement, dated as of the date hereof (the “*Fee Agreement*”).

2.02. Receipt by the Lender of a copy of a resolution or other authorizing documentation of the Borrower authorizing the execution and delivery of this Amendment and the Fee Agreement and the performance of the obligations under the Agreement, as amended hereby, and the Fee Agreement, respectively.

2.03. Payment of all fees and expenses of the Lender, including the Lender’s reasonable legal fees, incurred in connection with the preparation of this Amendment; *provided*, the Lender hereby waives the minimum amendment fee payable pursuant to Section 1.4 of the Fee Agreement in connection with this Amendment.

2.04. All other legal matters pertaining to the execution and delivery of this Amendment shall be reasonably satisfactory to the Lender and its counsel.

3. REPRESENTATIONS AND WARRANTIES

3.01. Borrower represents and warrants to the Lender as follows:

(a) the undersigned (i) is, on and as of the Effective Date, the duly appointed, qualified and acting Chief Executive Officer of CEA and (ii) has been and is duly authorized to execute and deliver, in the name of, for and on behalf of CEA, this Amendment;

(b) the representations and warranties of CEA contained in the Agreement and each of the Basic Documents are true and correct on and as of the Effective Date as though made on and as of each such date; and

(c) no Default or Event of Default has occurred and is continuing or would result from the execution of this Amendment.

3.02. In addition to the representations given in the Agreement, the Borrower hereby ratifies and affirms that, both before and after giving effect to this Amendment:

(a) The Net Revenues are pledged by the Borrower to the payment of the Obligations without priority or distinction of one Obligation over another Obligation. The pledge of Net Revenues is valid and binding in accordance with the terms of the Act, the Joint Powers Agreement and the Resolution, and the Net Revenues shall immediately be subject to the pledge, and the pledge shall constitute a lien and security interest which shall immediately attach to the Net Revenues and be effective, binding, and enforceable against the Borrower, its successors, creditors, and all others asserting the rights therein, to the extent set forth in the Agreement, and in accordance with the Act, the Joint Powers Agreement and the Resolution, irrespective of whether those parties have notice of the pledge and without the need for any physical delivery, recordation, filing, or further act.

The pledge of the Net Revenues made in the Agreement shall be irrevocable until the Commitment has expired or been terminated and the principal of and interest on each Loan and all fees payable hereunder shall have been paid in full and all Letters of Credit shall have expired or terminated, in each case, without any pending draw, and all LC Disbursements shall have been reimbursed. Notwithstanding any other provision of the Agreement to the contrary, all Obligations are limited obligations of the Borrower payable solely from Net Revenues. The pledge of the Net Revenues made in the Agreement shall be senior to any pledge of the Net Revenues made with respect to any Subordinate Debt.

4. MISCELLANEOUS.

Except as specifically amended herein, the Agreement shall continue in full force and effect in accordance with its terms. Reference to this Amendment need not be made in any note, document, agreement, letter, certificate, the Agreement or any communication issued or made subsequent to or with respect to the Agreement, it being hereby agreed that any reference to the Agreement shall be sufficient to refer to, and shall mean and be a reference to, the Agreement, as hereby amended. In case any one or more of the provisions contained herein should be invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions contained herein shall not in any way be affected or impaired hereby. All capitalized terms used herein without definition shall have the same meanings herein as they have in the Agreement. THIS AMENDMENT AND THE AGREEMENT, AS AMENDED HEREBY, SHALL BE DEEMED TO BE A CONTRACT UNDER, AND FOR ALL PURPOSES SHALL BE GOVERNED BY, AND CONSTRUED AND INTERPRETED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF CALIFORNIA WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PROVISIONS; *PROVIDED*, THAT THE OBLIGATIONS OF THE LENDER HEREUNDER SHALL BE GOVERNED BY THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PROVISIONS. Section 7.14 of the Agreement is incorporated herein by reference.

This Agreement may be executed in counterparts (and by different parties hereto on different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract; *provided* that such execution shall be in accordance with Section 7.11 of the Agreement, which Section 7.11 is incorporated herein by reference.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be duly executed and delivered by their respective officers hereunto duly authorized as of the Effective Date.

CLEAN ENERGY ALLIANCE

By: _____

Name: Gregory Wade

Title: Chief Executive Officer

JPMORGAN CHASE BANK, N.A.

By: _____

Name: Allyson Goetschius

Title: Executive Director

Annex A

Amended Revolving Credit Agreement

[Please see attached.]

REVOLVING CREDIT AGREEMENT¹

Dated as of February 3, 2021

by and between

CLEAN ENERGY ALLIANCE,
as Borrower

and

JPMORGAN CHASE BANK, N.A.,
as Lender

¹ Conformed through the First Amendment to Revolving Credit Agreement dated as of February 26, 2021, the Second Amendment to Revolving Credit Agreement dated as of January 14, 2022, the Third Amendment to Revolving Credit Agreement dated as of March 31, 2023, the Fourth Amendment to Revolving Credit Agreement dated as of March 1, 2024, and the Fifth Amendment to Revolving Credit Agreement dated as of [____], 2025.

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EXHIBITS

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Exhibit D-1	—	Form of Letter of Credit Request
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Exhibit D-3	—	Form of Continuing Agreement for Commercial and Standby Letters of Credit
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Exhibit G	—	Form of Security Agreement

REVOLVING CREDIT AGREEMENT

THIS REVOLVING CREDIT AGREEMENT, dated as of February 3, 2021 (together with all amendments and supplements hereafter, this “*Agreement*”) is by and between CLEAN ENERGY ALLIANCE, a public agency formed under the provisions of the Joint Exercise of Powers Act of the State of California, Government Code Section 6500 et. seq. (together with its successors and assigns, “*Borrower*” or “*CEA*”), and JPMORGAN CHASE BANK, N.A. (together with its successors and assigns, the “*Lender*”).

WITNESSETH:

WHEREAS, Borrower has requested, and Lender has agreed to make available to Borrower, a revolving credit facility upon and subject to the terms and conditions set forth in this Agreement;

NOW THEREFORE, in consideration of the premises and the mutual agreements herein contained, the Borrower and the Lender agree as follows:

ARTICLE 1

DEFINITIONS

Section 1.1. Definitions. As used in this Agreement:

“*2020 Audited Financial Statements*” means the statement of net position of the System at June 30, 2020, the statement of revenues, expenses and changes in net position of the System for the year ended June 30, 2020, and the statement of cash flows of the System for the fiscal year ended June 30, 2020, together with unqualified audit opinion of Lance, Soll & Lunghard, LLP.

“*Account Control Agreement*” means the Account Control Agreement, substantially in the form attached hereto as Exhibit E, as amended and supplemented in accordance with the terms hereof, by and among by and among (i) River City Bank, a California corporation, (ii) CEA and (iii) River City Bank, a California corporation, not in its individual capacity, but solely as collateral agent.

“*Act*” means the Joint Exercise of Powers Act of the State of California, Government Code Section 6500 et. seq.

“*Adjusted Term SOFR Rate*” means, with respect to any SOFR Loan for any Interest Period, an interest rate per annum equal to (i) the Term SOFR Rate in effect for such Interest Period plus (ii) the Credit Spread Adjustment; *provided* that if the Adjusted Term SOFR Rate as so determined would be less than zero (0.0%), such rate shall be deemed to be zero (0.0%) for the purposes of this Agreement.

“Affiliate” means, with respect to a specified Person, another Person that directly, or indirectly through one or more intermediaries, Controls or is Controlled by or is under common Control with the Person specified.

“Agreement” has the meaning set forth in the introductory paragraph hereof.

“Alternate Rate” has the meaning assigned to such term in Section 2.11(c).

“Annual Debt Service” means, as of any date of calculation, for any Fiscal Year or other designated four fiscal quarter period, the sum of (a) all interest and fees (including facility fees, undrawn fees and commitment fees) due and payable on the Loans, other Parity Debt and other Subordinate Debt (or, in the case of projected Annual Debt Service, projected to be due and payable) in such Fiscal Year or other designated four fiscal quarter period and (b) the quotient obtained by dividing the average daily outstanding principal balance of the Loans, other Parity Debt and Subordinate Debt during such Fiscal Year or other designated four fiscal quarter period by 5.

“Anti-Corruption Laws” means all laws, rules, and regulations of any jurisdiction applicable to the Borrower from time to time concerning or relating to bribery or corruption.

“Applicable Law” means (i) all applicable common law and principles of equity and (ii) all applicable provisions of all (A) constitutions, statutes, rules, regulations and orders of all governmental and non-governmental bodies, (B) Governmental Approvals and (C) orders, decisions, judgments and decrees of all courts (whether at law or in equity) and arbitrators.

“Applicable Margin” has the meaning set forth in the Fee Agreement.

“Audited Financial Statements” has the meaning set forth in Section 4.6.

“Authorized Representative” means an “Authorized Representative” as defined in the Resolution, and any other individual designated from time to time as an “Authorized Representative” in a certificate executed by the Borrower and delivered to the Lender.

“Available Liquidity” means the unrestricted cash and investments as reflected in the Statement of Net Position in the unaudited quarterly financial statements or audited financial statements for the relevant quarterly or fiscal year period, but excluding, without limitation: (1) any trustee-held funds; (2) any creditor-held funds; (3) any debt service reserve funds established to secure any Debt of the Borrower; (4) any self-insurance and captive insurance funds; (5) any pension and retirement funds; and (6) the fair market value of collateral posted to secure any swap termination payments under any Swap Agreement.

“Availability Period” means the period from and including the Closing Date to but excluding the earlier of the Maturity Date and the date of termination of the Commitment.

“Bank Agreement” means any credit agreement, liquidity agreement, standby bond purchase agreement, reimbursement agreement, direct purchase agreement, bond purchase

agreement, or other agreement or instrument (or any amendment, supplement or other modification thereof) under which, directly or indirectly, any Person or Persons undertake(s) to (x) make or provide funds to make payment of, or to purchase or provide credit enhancement for, bonds or notes of the Borrower or (y) extend credit to the Borrower.

“Base Rate” means, for any day, a rate per annum equal to the greatest of (a) the Prime Rate in effect on such day, (b) the NYFRB Rate in effect on such day plus 0.5% per annum and (c) the Adjusted Term SOFR Rate for a one month Interest Period as published two U.S. Government Securities Business Days prior to such day (or if such day is not a Business Day, the immediately preceding Business Day) plus 1%. Any change in the Base Rate due to a change in the Prime Rate, the NYFRB Rate or the Adjusted Term SOFR Rate shall be effective from and including the effective date of such change in the Prime Rate, the NYFRB Rate or the Adjusted Term SOFR Rate, respectively. If the Base Rate is being used as an alternate rate of interest pursuant to Section 2.11 hereof, then the Base Rate shall be the greater of clauses (a) and (b) above and shall be determined without reference to clause (c) above. For the avoidance of doubt, if the Base Rate as determined pursuant to the foregoing would be less than one percent (1.0%), such rate shall be deemed to be one percent (1.0%) for purposes of this Agreement.

“Base Rate Borrowing”, when used in reference to any Loan or Borrowing of a Loan, refers to whether such Loan or Borrowing bears interest at a rate determined by reference to the Base Rate.

“Basic Documents” means, at any time, each of the following documents and agreements as in effect or as outstanding, as the case may be, at such time: (a) this Agreement, including schedules and exhibits hereto, (b) the Fee Agreement, and (c) and any other documents executed and delivered by Borrower in connection with this Agreement or the Fee Agreement, if any. For the avoidance of doubt, PPAs are not Basic Documents.

“Benchmark” means, initially, the Term SOFR Rate; *provided* that if a Benchmark Transition Event has occurred with respect to the Term SOFR Rate, then *“Benchmark”* means the Alternate Rate to the extent that such Alternate Rate has replaced such prior benchmark rate pursuant to clause (c) of Section 2.11.

“Benchmark Transition Event” means the occurrence of one or more of the following events with respect to the Term SOFR Rate:

- (i) a public statement or publication of information by or on behalf of the CME Term SOFR Administrator (or any successor administrator of the Term SOFR Rate, or the published component used in the calculation thereof) announcing that such CME Term SOFR Administrator has ceased or will cease to provide the Term SOFR Rate (or such component thereof), permanently or indefinitely, provided that, at the time of such statement or publication, there is no successor administrator that will continue to provide the Term SOFR Rate (or such component thereof); or

- (ii) a public statement or publication of information by the NYFRB, the Federal Reserve Board, or, as applicable, the regulatory supervisor for the CME Term SOFR

Administrator, an insolvency official with jurisdiction over the CME Term SOFR Administrator, a resolution authority with jurisdiction over the CME Term SOFR Administrator, or a court or an entity with similar insolvency or resolution authority over the CME Term SOFR Administrator, in each case, which states that the CME Term SOFR Administrator (or any successor administrator of the Term SOFR Rate, or the published component used in the calculation thereof) has ceased or will cease to provide the Term SOFR Rate (or such component thereof), permanently or indefinitely, provided that, at the time of such statement or publication, there is no successor administrator that will continue to provide the Term SOFR Rate (or such component thereof); or

(iii) a public statement or publication of information by the Federal Reserve Board, the NYFRB, the CME Term SOFR Administrator, or the regulatory supervisor for the CME Term SOFR Administrator (or any successor administrator of the Term SOFR Rate, or the published component used in the calculation thereof), announcing that the Term SOFR Rate (or such component thereof) is no longer, or as of a specified future date will no longer be, representative.

For the avoidance of doubt, a “*Benchmark Transition Event*” will be deemed to have occurred with respect to the Term SOFR Rate if a public statement or publication of information set forth above has occurred with respect to each then-current available tenor of the Term SOFR Rate.

“*Board*” means the Board of Directors of the Borrower.

“*Borrower*” has the meaning set forth in the introductory paragraph hereof.

“*Borrowing*” means the making, conversion or continuation of a Loan.

“*Borrowing Request*” means a request by the Borrower for a Borrowing in accordance with Section 2.3 and in the form of Exhibit C hereto.

“*Business Day*” means any day that is not a Saturday, Sunday or other day on which commercial banks in New York City, Chicago or San Diego are authorized or required by law to remain closed; *provided* that, when used in connection with a SOFR Loan, the term “*Business Day*” shall also exclude any day on which the Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for purposes of trading in United States government securities.

“*Cash Collateral Loan*” means a Loan (or a portion of a Loan) the proceeds of which are deposited with a Person other than the Borrower in order to secure the Borrower’s payment obligations under one or more PPAs or to make a termination payment under PPAs.

“*Change in Law*” means the occurrence after the date of this Agreement of (a) the adoption of or taking effect of any law, rule, regulation or treaty, (b) any change in any law, rule, regulation or treaty or in the interpretation or application thereof by any Governmental Authority or (c) compliance by the Lender (or, for purposes of Section 2.12(b), by any lending office of the

Lender or its holding company, if any) with any request, guideline or directive (whether or not having the force of law) of any Governmental Authority made or issued after the date of this Agreement; *provided* that, notwithstanding anything herein to the contrary, (x) the Dodd-Frank Wall Street Reform and Consumer Protection Act and all requests, rules, guidelines or directives thereunder or issued in connection therewith and (y) all requests, rules, guidelines or directives promulgated by the Lender for International Settlements, the Basel Committee on Banking Supervision (or any successor or similar authority) or the United States or foreign regulatory authorities, in each case pursuant to Basel III, shall be deemed to be a “Change in Law,” regardless of the date enacted, adopted or issued.

“*Closing Date*” means the first date on which the conditions precedent set forth in Section 3.1 hereof are satisfied and/or waived in writing by the Lender.

“*CME Term SOFR Administrator*” means CME Group Benchmark Administration Limited as administrator of the forward-looking term Secured Overnight Financing Rate (or a successor administrator).

“*Code*” means the Internal Revenue Code of 1986, as amended from time to time, including regulations, rulings and judicial decisions promulgated thereunder.

“*Commitment*” means the commitment of the Lender to make Loans and to issue Letters of Credit, expressed as an amount representing the maximum aggregate amount of the Lender’s Revolving Credit Exposure hereunder, as such commitment may be reduced from time to time pursuant to Section 2.8 or increased from time to time pursuant to Section 2.6. Immediately prior to the Fourth Amendment Effective Date, the amount of the Commitment was \$25,000,000, and from and after the Fourth Amendment Effective Date, the amount of the Commitment is \$40,000,000.

“*Connection Income Taxes*” means Other Connection Taxes that are imposed on or measured by net income (however denominated) or that are franchise Taxes or branch profits Taxes.

“*Control*” means the possession, directly or indirectly, of the power to direct or cause the direction of the management or policies of a Person, whether through the ability to exercise voting power, by contract or otherwise, “Controlling” and “Controlled” have meanings correlative thereto.

“*Credit Spread Adjustment*” means 0.10% per annum.

“*Days Liquidity on Hand*” means, as of any date of determination, the quotient, in number of days, obtained by dividing (i) sum of Available Liquidity and the Unutilized Commitment (as defined in the Fee Agreement) on such date of determination by (ii) the product of (A) the sum of Operating and Maintenance Costs for the four consecutive fiscal quarter period ended on or immediately prior to such date of determination and (B) 1/365.

“Debt” of any Person means, at any date, without duplication, (a) all obligations of such Person for borrowed money, (b) all obligations of such Person evidenced by bonds, debentures, notes or other similar instruments, (c) all obligations of such Person to pay the deferred purchase price of property or services, except trade accounts payable arising in the ordinary course of business, (d) all obligations of such Person as lessee under capital leases, (e) all debt of others secured by a Lien on any asset of such Person, whether or not such debt is assumed by such Person, (f) all Guarantees by such Person of debt of other Persons, (g) the net obligations of such Person under any Swap Agreement and (h) all obligations of such Person to reimburse or repay any bank or other Person in respect of amounts paid or advanced under a letter of credit, credit agreement, liquidity facility or other instrument. The amount of any net obligation under any Swap Agreement on any date shall be deemed to be the Swap Termination Value thereof as of such date.

“Debt Service Coverage Ratio” means, for any fiscal quarter of the Borrower, the quotient obtained by dividing Net Revenues by Annual Debt Service, in each case as determined for the four consecutive fiscal quarter periods ended on the last date of such fiscal quarter.

“Debt Service Coverage Ratio Notice” has the meaning set forth in Section 5.1(q) hereof.

“Default” means any condition or event which with the giving of notice or lapse of time or both would, unless cured or waived, become an Event of Default.

“Default Rate” has the meaning set forth in the Fee Agreement.

“Direction Letter” has the meaning set forth in the Security Agreement.

“dollars” or *“\$”* refers to lawful money of the United States of America.

“EEI Master Agreement” means the EEI Master Power Purchase and Sale Agreement, version 2.1 (modified 4/25/00), created by the Edison Electric Institute and National Energy Marketers Association.

“Electronic System” means any electronic system, including e-mail, e-fax, web portal access for the Borrower, and any other Internet or extranet-based site, whether such electronic system is owned, operated or hosted by the Lender and any of its respective Related Parties or any other Person, providing for access to data protected by passcodes or other security system.

“Electronic Signature” means an electronic sound, symbol, or process attached to, or associated with, a contract or other record and adopted by a person with the intent to sign, authenticate or accept such contract or record.

“Employee Plan” means an employee benefit plan covered by Title W of ERISA and maintained for employees of the Borrower.

“Environmental Laws” means any and all federal, state and local statutes, laws, regulations, ordinances, rules, judgments, orders, decrees, permits, concessions, grants, franchises, licenses, agreements or other governmental restrictions relating to the environment or to emissions,

discharges or releases of pollutants, contaminants, petroleum or petroleum products, chemicals or industrial, toxic or hazardous substances or wastes into the environment including, without limitation, ambient air, surface water, ground water or land, or otherwise relating to the manufacture, processing, distribution, use, treatment, storage, disposal, transport or handling of pollutants, contaminants, petroleum or petroleum products, chemicals or industrial, toxic or hazardous substances or wastes or the clean-up or other remediation thereof.

“*ERISA*” means the Employee Retirement Income Security Act of 1974, as amended, or any successor statute thereto.

“*Event of Default*” has the meaning set forth in Section 6.1 hereof.

“*Excluded Taxes*” means, with respect to the Lender or any Participant, (a) taxes imposed on or measured by its overall net income (however denominated), and franchise taxes imposed on it (in lieu of net income taxes), by the jurisdiction (or any political subdivision thereof) under the laws of which the Lender or such Participant is organized or in which its principal office is located and (b) any branch profits taxes imposed by the United States or any similar tax imposed by any other jurisdiction in which the Borrower is located.

“*FATCA*” means Sections 1471 through 1474 of the Code, as of the date of this Agreement (or any amended or successor version that is substantively comparable and not materially more onerous to comply with), any current or future regulations or official interpretations thereof and any agreement entered into pursuant to Section 1471(b)(1) of the Code.

“*Federal Funds Effective Rate*” means, for any day, the rate calculated by the NYFRB based on such day’s federal funds transactions by depository institutions, as determined in such manner as shall be set forth on the Federal Reserve Bank of New York’s Website from time to time, and published on the next succeeding Business Day by the NYFRB as the effective federal funds rate, provided that, if the Federal Funds Effective Rate as so determined would be less than zero (0.0%), such rate shall be deemed to be zero (0.0%) for the purposes of this Agreement.

“*Federal Reserve Bank of New York’s Website*” means the website of the NYFRB at <http://www.newyorkfed.org>, or any successor source.

“*Federal Reserve Board*” means the Board of Governors of the Federal Reserve System of the United States of America.

“*Fee Agreement*” means the Third Amended and Restated Fee Agreement, dated the Fifth Amendment Effective Date, between the Borrower and the Lender, as supplemented, amended, restated or otherwise modified from time to time.

“*Fifth Amendment Effective Date*” means [____], 2025.

“*Fiscal Year*” means each twelve-month period commencing on July 1 of a calendar year and ending on June 30 of the following calendar year.

“*Floor*” means the benchmark rate floor, if any, provided in this Agreement initially (as of the execution of this Agreement, the modification, amendment or renewal of this Agreement or otherwise) with respect to the Term SOFR Rate. For the avoidance of doubt the initial Floor for the Term SOFR Rate shall be zero (0.0%).

“*Fourth Amendment*” means the Fourth Amendment to Revolving Credit Agreement, dated as of March 1, 2024, between the Lender and the Borrower.

“*Fourth Amendment Effective Date*” means March 1, 2024, being the “Effective Date” under and as defined in the Fourth Amendment.

“*Fourth Amendment Resolution*” means the resolution adopted by the Borrower on February 29, 2024 approving the Fourth Amendment.

“*GAAP*” means generally accepted accounting principles in the United States of America from time to time as set forth in (a) the opinions and pronouncements of the Accounting Principles Board and the American Institute of Certified Public Accountants and (b) statements and pronouncements of the Government Accounting Standards Board, as modified by the opinions, statements and pronouncements of any similar accounting body of comparable standing having authority over accounting by governmental entities.

“*Governmental Approval*” means an authorization, consent, approval, license or exemption of, registration or filing with, or report to, any Governmental Authority.

“*Governmental Authority*” means the government of the United States or any other nation or any political subdivision thereof or any governmental or quasi-governmental entity, including any court, department, commission, board, bureau, agency, administration, central bank, service, district or other instrumentality of any governmental entity or other entity exercising executive, legislative, judicial, taxing, regulatory, fiscal, monetary or administrative powers or functions of or pertaining to government, or any arbitrator, mediator or other Person with authority to bind a party at law.

“*Guarantees*” means, for any Person, all guarantees, endorsements (other than for collection or deposit in the ordinary course of business) and other contingent obligations of such Person to purchase, to provide funds for payment, to supply funds to invest in any other Person or otherwise to assure a creditor of another Person against loss.

“*Indemnified Taxes*” means (a) Taxes other than Excluded Taxes and (b) to the extent not otherwise described in (a) hereof, Other Taxes.

“*Intercreditor and Collateral Agency Agreement*” means the Intercreditor and Collateral Agency Agreement, substantially in the form attached hereto as Exhibit F, as amended and supplemented in accordance with the terms hereof, is entered into by and among (i) River City Bank, a California corporation, not in its individual capacity, but solely in its capacity as collateral agent, (ii) each of the creditors from time to time signatory thereto that are party to a PPA, and (iii) CEA.

“Interest Election Request” means a request by the Borrower to convert or continue a Revolving Borrowing (other than a Base Rate Borrowing of a Reimbursement Loan) in accordance with Section 2.5.

“Interest Payment Date” means, (a) with respect to any Base Rate Loan, the first Business Day of the month and the Maturity Date, and (b) with respect to any SOFR Loan, the last day of the Interest Period applicable to the Borrowing of which such Loan is a part and the Maturity Date.

“Interest Period” means, with respect to SOFR Loans, the period commencing on the date of such Borrowing and ending on the numerically corresponding day in the calendar month that is one or three months thereafter, as the Borrower may elect; *provided* that (a) if any Interest Period would end on a day which is not a Business Day, such Interest Period shall be extended to the next succeeding Business Day unless such next succeeding Business Day would fall in the next calendar month, in which case such Interest Period shall end on the next preceding Business Day, (b) any Interest Period that commences on the last Business Day of a calendar month (or on a day for which there is no numerically corresponding day in the last calendar month of such Interest Period) shall end on the last Business Day of the last calendar month of such Interest Period, and (c) no Interest Period may extend beyond the Maturity Date. For purposes hereof, the date of a Borrowing initially shall be the date on which such Borrowing is made and thereafter shall be the effective date of the most recent conversion or continuation of such Borrowing.

“Investment Policy” means the investment guidelines of the Borrower as in effect on the date hereof, as such investment guidelines may be amended from time to time in accordance with State laws.

“Joint Powers Act” means the Joint Exercise of Powers Act of the State of California (Government Code Section 6500, et. seq.)

“Joint Powers Agreement” means the Joint Powers Agreement of Borrower effective as of November 4, 2019, and as amended from time to time.

“Law” means any treaty or any Federal, regional, state and local law, statute, rule, ordinance, regulation, code, license, authorization, decision, injunction, interpretation, policy, guideline, supervisory standard, order or decree of any court or other Governmental Authority.

“LC Collateral Account” has the meaning set forth in Section 2.4(h).

“LC Disbursement” means a payment made by the Lender pursuant to a Letter of Credit.

“LC Exposure” means, at any time, the sum of (a) the aggregate undrawn amount of all outstanding Letters of Credit at such time, plus (b) the aggregate amount of all LC Disbursements that have not yet been reimbursed by or on behalf of the Borrower at such time.

“Letter of Credit” means any letter of credit issued pursuant to this Agreement.

“Letter of Credit Fees” has the meaning set forth in the Fee Agreement.

“Letter of Credit Request” means a request by the Borrower for a Letter of Credit in accordance with Section 2.4(a) and in the form of Exhibit D-1 hereto.

“Letter of Credit Sublimit” means \$0 or, subject to the terms and conditions set forth herein, such greater amount as may be agreed upon by the Lender in writing from time to time.

“Lender” has the meaning set forth in the introductory paragraph hereof.

“Liabilities” mean all claims (including intraparty claims), actions, suits, judgments, damages, losses, liability, obligations, responsibilities, fines, penalties, sanctions, costs, fees, Taxes, commissions, charges, disbursements and expenses (including those incurred upon any appeal or in connection with the preparation for and/or response to any subpoena or request for document production relating thereto), in each case of any kind or nature (including interest accrued thereon or as a result thereto and fees, charges and disbursements of financial, legal and other advisors and consultants), whether joint or several, whether or not indirect, contingent, consequential, actual, punitive, treble or otherwise.

“Lien” means, with respect to any asset, (a) any lien, charge, claim, mortgage, security interest, pledge or assignment of revenues of any kind in respect of such asset or (b) the interest of a vendor or lessor under any conditional sale agreement, capital lease or other title retention agreement relating to such asset.

“Loans” means the loans made by the Lender to the Borrower pursuant to this Agreement, including, without limitation, Cash Collateral Loans, the Working Capital Loans and the Reimbursement Loans.

“Lockbox Security Document(s)” means, individually or collectively, as applicable, the Security Agreement, the Account Control Agreement, the Intercreditor and Collateral Agency Agreement and the Direction Letter.

“Material Adverse Change” means any material or adverse change in the business, operations, properties, assets, liability, condition (financial or otherwise) or prospects of the Borrower which, in the reasonable determination of the Lender, calls into question the Borrower’s ability to perform Borrower’s Obligations hereunder.

“Material Adverse Effect” means (a) a Material Adverse Change in, or a material adverse effect on, the operations, business, assets, properties, liabilities (actual or contingent), condition (financial or otherwise) or prospects of the Borrower; (b) a material impairment of the rights and remedies of any Lender under this Agreement or any other Basic Document, or of the ability of the Borrower to perform its Borrower’s Obligations under this Agreement and any other Basic Document to which it is a party; or (c) a material adverse effect upon the legality, validity, binding effect or enforceability of Borrower’s Obligations under this Agreement or any other Basic Document to which Borrower is a party.

“Material Litigation” shall have the meaning assigned to such term in Section 4.5.

“Maturity Date” means the date on which Commitment is scheduled to expire pursuant to its terms, initially 5:00 p.m. (New York time) on February 2, 2029, or such later date to which the Maturity Date may be extended pursuant to Section 2.17 and, if any such date is not a Business Day, the next preceding Business Day.

“Maximum Rate” means the maximum non-usurious interest rate that may, under applicable federal law and applicable state law, be contracted for, charged or received under such laws.

“Member” or *“Members”* means, individually or collectively, as applicable, (i) the City of Carlsbad, California (ii) the City of Del Mar, California and (iii) the City of Solana Beach, California.

“Member Capital Advances” means the capital contributions (whether cash or in kind) made by the Members prior to the Closing Date and outstanding in the aggregate amount of \$450,000.

“Net Revenues” means, for any period and as of any date of determination, the amount obtained by subtracting Operating and Maintenance Costs from Revenues, in each case for such period as of such date. Net Revenues does not include the *“Collateral”* as defined under the Security Agreement.

“NYFRB” means the Federal Reserve Bank of New York.

“NYFRB Rate” means, for any day, the greater of (a) the Federal Funds Effective Rate in effect on such day and (b) the Overnight Bank Funding Rate in effect on such day (or for any day that is not a Business Day, for the immediately preceding Business Day); *provided* that if none of such rates are published for any day that is a Business Day, the term *“NYFRB Rate”* means the rate for a federal funds transaction quoted at 11:00 a.m. on such day received by the Lender from a federal funds broker of recognized standing selected by it; *provided, further*, that if any of the aforesaid rates as so determined would be less than zero (0.0%), such rate shall be deemed to be zero (0.0%) for purposes of this Agreement.

“Obligations” means all obligations of the Borrower to the Lender or any Participant arising under or in relation to this Agreement and the Fee Agreement, including all unpaid principal of and accrued and unpaid interest on the Loans, all LC Exposure, all accrued and unpaid fees (including, without limitation, the Undrawn Fee and the Letter of Credit Fees) and all expenses, reimbursements, indemnities and other obligations and indebtedness (including interest and fees accruing during the pendency of any bankruptcy, insolvency, receivership or other similar proceeding, regardless of whether allowed or allowable in such proceeding), obligations and liabilities of the Borrower to the Lender or any indemnified party, individually or collectively, existing on the Closing Date or arising thereafter, direct or indirect, joint or several, absolute or contingent, matured or unmatured, liquidated or unliquidated, secured or unsecured, arising by contract, operation of law or otherwise, arising or incurred under this Agreement or any of the other Basic Documents or in respect of any of the Loans made or reimbursement or other

obligations incurred or any of the Letters of Credit or other instruments at any time evidencing any thereof.

“Operating and Maintenance Costs” shall be determined in accordance with the accrual basis of accounting in accordance with GAAP and shall mean the reasonable and necessary costs paid or incurred by Borrower for maintaining and operating the System, including costs of electric energy and power generated or purchased, costs of transmission and fuel supply, and including all reasonable expenses of management and repair and other expenses necessary to maintain and preserve the System in good repair and working order, and including all administrative costs of Borrower that are charged directly or apportioned to the maintenance and operation of the System, such as salaries and wages of employees, overhead, insurance, taxes (if any) and insurance premiums, and including all other reasonable and necessary costs of Borrower such as fees and expenses of an independent certified public accountant, and including Borrower’s share of the foregoing types of costs of any electric properties co-owned with others, excluding in all cases depreciation, replacement and obsolescence charges or reserves therefore and amortization of intangibles and extraordinary items computed in accordance with GAAP or other bookkeeping entries of a similar nature. Maintenance and Operation Costs shall include all amounts required to be paid by Borrower under take or pay contracts.

“Operating Reserve” means a reserve fund established by the Borrower to provide a reserve that can be utilized by the Borrower to pay Operating and Maintenance Costs (including power costs) when Revenues are insufficient.

“Other Connection Taxes” means, with respect to the Lender, Taxes imposed as a result of a present or former connection between the Lender and the jurisdiction imposing such Tax (other than connections arising from the Lender having executed, delivered, become a party to, performed its obligations under, received payments under, received or perfected a security interest under, engaged in any other transaction pursuant to or enforced any Basic Document, or sold or assigned an interest in any Loan or Basic Document).

“Other Taxes” means all present or future stamp, court or documentary, intangible, recording, filing or similar Taxes that arise from any payment made under, from the execution, delivery, performance, enforcement or registration of, from the receipt or perfection of a security interest under, or otherwise with respect to, any Basic Document, except any such Taxes that are Other Connection Taxes imposed with respect to an assignment.

“Overnight Lender Funding Rate” means, for any day, the rate comprised of both overnight federal funds and overnight eurodollar transactions denominated in Dollars by U.S.-managed banking offices of depository institutions (as such composite rate shall be determined by the NYFRB as set forth on the Federal Reserve Bank of New York’s Website from time to time) and published on the next succeeding Business Day by the NYFRB as an overnight bank funding rate.

“Parity Debt” means any System Debt issued or incurred by the Borrower (i) the payment of which is on parity with the Borrower’s payment Obligations under this Agreement and (ii) that is subject to an intercreditor agreement in form and substance satisfactory to the Lender.

“Participant” has the meaning set forth in Section 7.3(b) hereof.

“Participation” has the meaning set forth in Section 7.3(b) hereof.

“Person” means an individual, a firm, a corporation, a partnership, a limited liability company, an association, a trust or any other entity or organization, including a government or political subdivision or any agency or instrumentality thereof.

“PPA” means a power purchase agreement executed between the Borrower and a PPA Counterparty. For purposes of notices, “PPA” includes EEI Master Agreements, but does not include individual transaction confirmations executed under an EEI Master Agreement or WSPP Agreement.

“PPA Counterparty” means a party to a PPA other than the Borrower.

“Prime Rate” means the rate of interest last quoted by The Wall Street Journal as the “Prime Rate” in the U.S. or if The Wall Street Journal ceases to quote such rate, the highest per annum interest rate published by the Federal Reserve Board in Federal Reserve Statistical Release H.15 (519) (Selected Interest Rates) as the “bank prime loan” rate or, if such rate is no longer quoted therein, any similar rate quoted therein (as determined by the Lender) or any similar release by the Federal Reserve Board (as determined by the Lender). Each change in the Prime Rate shall be effective from and including the date such change is publicly announced or quoted as being effective.

“Product” means any of the following: energy, renewable energy attributes, capacity attributes, resource adequacy benefits, or any other similar or related products contemplated in the PPAs.

“Property” means any interest in any kind of property or asset, whether real, personal or mixed, or tangible or intangible, whether now owned or hereafter acquired.

“Reimbursement Loan” has the meaning assigned to such term in Section 2.4(d).

“Reimbursement Loan Amortization Payment Amount” means, with respect to a Reimbursement Loan, the principal amount of such Reimbursement Loan on the applicable Reimbursement Loan Start Date divided by the number of Reimbursement Loan Payment Dates in the applicable Reimbursement Loan Amortization Period.

“Reimbursement Loan Amortization Period” means, with respect to a Reimbursement Loan, the period commencing on the applicable Reimbursement Loan Start Date and ending on the applicable Reimbursement Loan Maturity Date.

“Reimbursement Loan Maturity Date” means, with respect to a Reimbursement Loan, (the Maturity Date.

“Reimbursement Loan Payment Date” means, with respect to a Reimbursement Loan, the first Business Day of each calendar quarter during the applicable Reimbursement Loan Amortization Period and the Reimbursement Loan Maturity Date.

“Reimbursement Loan Start Date” means, with respect to a Reimbursement Loan, the date such Reimbursement Loan is made.

“Reimbursement Obligations” means any and all obligations of the Borrower to reimburse the Lender for LC Disbursements under Letters of Credit and all obligations to repay the Lender for any Loan relating thereto, including in each instance all interest accrued thereon.

“Related Parties” means, with respect to any specified Person, such Person’s Affiliates and the respective directors, officers, employees, agents and advisors of such Person and such Person’s Affiliates.

“Relevant Governmental Body” means the Federal Reserve Board or the NYFRB, the CME Term SOFR Administrator, as applicable, or a committee officially endorsed or convened by the Federal Reserve Board or the NYFRB, or, in each case, any successor thereto.

“Requirement of Law” means, with respect to any Person, (a) the charter, articles or certificate of organization or incorporation and bylaws or operating, management or partnership agreement, or other organizational or governing documents of such Person and (b) any statute, law (including common law), treaty, rule, regulation, code, ordinance, order, decree, writ, judgment, injunction or determination of any arbitrator or court or other Governmental Authority (including Environmental Laws), in each case applicable to or binding upon such Person or any of its property or to which such Person or any of its property is subject.

“Reserve Funds Notice” has the meaning set forth in Section 5.1(r) hereof.

“Reserve Policy” means the Financial Reserve Policy (CEA-09) of the Borrower, adopted by CEA on January 21, 2021.

“Resolution” means Resolution No. 2021-004, adopted by CEA on January 21, 2021.

“Revenues” means all revenues, rates and charges received and accrued by the Borrower for electric power and energy and other services, facilities and commodities sold, furnished or supplied by the System, together with income, earnings and profits therefrom, as determined in accordance with GAAP.

“Revolving Borrowing” means a Loan hereunder other than a Loan for which the proceeds thereof are used to repay Reimbursement Obligations.

“Revolving Credit Exposure” means, with respect to the Lender at any time, the sum of the outstanding principal amount of the Loans and its LC Exposure at such time.

“Sanctioned Country” means, at any time, a country, region or territory which is itself the subject or target of any Sanctions (at the time of this Agreement, the so-called Donetsk People’s Republic, the so-called Luhansk People’s Republic, the Crimea Region of Ukraine, Cuba, Iran, North Korea and Syria).

“Sanctioned Person” means, at any time, (a) any Person listed in any Sanctions-related list of designated Persons maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury, the U.S. Department of State, or by the United Nations Security Council, the European Union, any European Union member state, His Majesty’s Treasury of the United Kingdom or other relevant sanctions authority, (b) any Person operating, organized or resident in a Sanctioned Country, (c) any Person owned or controlled by any such Person or Persons described in the foregoing clauses (a) or (b), or (d) any Person otherwise the subject of any Sanctions.

“Sanctions” means all economic or financial sanctions or trade embargoes imposed, administered or enforced from time to time by (a) the U.S. government, including those administered by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the U.S. Department of State, or (b) the United Nations Security Council, the European Union, any European Union member state or His Majesty’s Treasury of the United Kingdom or other relevant sanctions authority.

“Security Agreement” means the Security Agreement, substantially in the form attached hereto as Exhibit G, as amended and supplemented in accordance with the terms hereof, by and among CEA, and River City Bank, a California corporation, not in its individual capacity, but solely as collateral agent, for the benefit of the each seller of Product under a PPA that is made a party to the Intercreditor Agreement, and its respective successors and assigns.

“Senior Debt” means any System Debt issued or incurred by the Borrower, whether secured or unsecured, the payment of which is senior to the payment in full of the Borrower’s payment Obligations under this Agreement.

“SOFR” means a rate equal to the secured overnight financing rate as administered by the NYFRB (or a successor administrator of the secured overnight financing rate).

“SOFR Borrowing” means any Borrowing bearing interest at the Adjusted Term SOFR Rate.

“SOFR Loan” means any Loan bearing interest at the Adjusted Term SOFR Rate.

“State” means the State of California.

“Subordinate Debt” means any unsecured System Debt issued or incurred by the Borrower, the payment of which is subordinate to the payment in full of the Borrower’s payment Obligations under this Agreement in form and substance satisfactory to the Lender.

“Swap Agreement” means any agreement with respect to any swap, forward, spot, future, credit default or derivative transaction or any option or similar agreement involving, or settled by reference to, one or more rates, currencies, commodities, equity or debt instruments or securities, or economic, financial or pricing indices or measures of economic, financial or pricing risk or value or any similar transaction or any combination of these transactions; provided that no phantom stock or similar plan providing for payments only on account of services provided by current or former directors, officers, employees or consultants of the Borrower or the Subsidiaries shall be a Swap Agreement.

“Swap Termination Value” means, in respect of any one or more Swap Agreements, after taking into account the effect of any legally enforceable netting agreement relating to such Swap Agreements, (a) for any date on or after the date such Swap Agreements have been closed out and termination value(s) determined in accordance therewith, such termination value(s), and (b) for any date prior to the date referenced in clause (a), the amount(s) determined as the mark-to-market value(s) for such Swap Agreements, as determined based upon one or more mid-market or other readily available quotations provided by any recognized dealer in such Swap Agreements (which may include the Lender or any Affiliate of the Lender).

“System” means (i) all facilities, works, properties, structures and contractual rights to distribution, metering and billing services, electric power, scheduling and coordination, transmission capacity, and fuel supply of Borrower for the generation, transmission and distribution of electric power, (ii) all general plant facilities, works, properties and structures of Borrower, and (iii) all other facilities, properties and structures of Borrower, wherever located, reasonably required to carry out any lawful purpose of Borrower. The term shall include all such contractual rights, facilities, works, properties and structures now owned or hereafter acquired by Borrower.

“System Debt” means Debt of the Borrower.

“Taxes” means all present or future taxes, levies, imposts, duties, deductions, withholdings (including backup withholding), value added taxes, or any other goods and services, use or sales taxes, assessments, fees or other charges imposed by any Governmental Authority, including any interest, additions to tax or penalties applicable thereto.

“Term SOFR Rate” means, with respect to any SOFR Borrowing, such reference rate as is published by the CME Term SOFR Administrator at approximately 5:00 a.m., Chicago time, two Business Days prior to the commencement of such tenor comparable to the applicable Interest Period; such rate being the rate per annum determined by the Lender as the forward-looking term rate based on SOFR; *provided* that if the Term SOFR Rate as so determined would be less than the Floor, such rate shall be deemed to be the Floor for the purposes of this Agreement.

“Type”, when used in reference to any Loan or Borrowing, refers to whether the rate of interest on such Loan, or on the Loans comprising such Borrowing, is determined by reference to the Adjusted Term SOFR Rate or the Base Rate.

“Undrawn Fee” has the meaning set forth in the Fee Agreement.

“U.S. Government Securities Business Day” means any day except for (i) a Saturday, (ii) a Sunday or (iii) a day on which the Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for purposes of trading in United States government securities.

“Working Capital Loan” means any Loan other than a Cash Collateral Loan or a Reimbursement Loan.

“WSPP Agreement” means the WSPP Agreement created by WSPP Inc. and filed with the Federal Energy Regulatory Commission, as revised by the WSPP Inc. from time to time.

Section 1.2. Terms Generally. The definitions of terms herein shall apply equally to the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine and neuter forms. The words “include”, “includes” and “including” shall be deemed to be followed by the phrase “without limitation”. The word “will” shall be construed to have the same meaning and effect as the word “shall”. Unless the context requires otherwise (a) any definition of or reference to any agreement, instrument or other document herein shall be construed as referring to such agreement, instrument or other document as from time to time amended, supplemented or otherwise modified (subject to any restrictions on such amendments, supplements or modifications set forth herein), (b) any reference herein to any Person shall be construed to include such Person’s successors and assigns, (c) the words “herein”, “hereof” and “hereunder”, and words of similar import, shall be construed to refer to this Agreement in its entirety and not to any particular provision hereof, (d) all references herein to Articles, Sections, Exhibits and Schedules shall be construed to refer to Articles and Sections of, and Exhibits and Schedules to, this Agreement and (e) the words “asset” and “property” shall be construed to have the same meaning and effect and to refer to any and all tangible and intangible assets and properties, including cash, securities, accounts and contract rights.

Section 1.3. Accounting Terms; GAAP. Except as otherwise expressly provided herein, all terms of an accounting or financial nature shall be construed in accordance with GAAP, as in effect from time to time; *provided that*, if the Borrower notifies the Lender that the Borrower requests an amendment to any provision hereof to eliminate the effect of any change occurring after the date hereof in GAAP or in the application thereof on the operation of such provision (or if the Lender requests an amendment to any provision hereof for such purpose), regardless of whether any such notice is given before or after such change in GAAP or in the application thereof, then such provision shall be interpreted on the basis of GAAP as in effect and applied immediately before such change shall have become effective until such notice shall have been withdrawn or such provision amended in accordance herewith.

Section 1.4. Interest Rates; Benchmark Notification. The interest rate on a Loan may be derived from an interest rate benchmark that may be discontinued or is, or may in the future become, the subject of regulatory reform. Upon the occurrence of a Benchmark Transition Event, Section 2.11(c) provides a mechanism for determining an alternative rate of interest. The Lender does not warrant or accept any responsibility for, and shall not have any liability with respect to, the administration, submission, performance or any other matter related to any interest rate used

in this Agreement, or with respect to any alternative or successor rate thereto, or replacement rate thereof, including without limitation, whether the composition or characteristics of any such alternative, successor or replacement reference rate will be similar to, or produce the same value or economic equivalence of, the existing interest rate being replaced or have the same volume or liquidity as did any existing interest rate prior to its discontinuance or unavailability. The Lender and its affiliates and/or other related entities may engage in transactions that affect the calculation of any interest rate used in this Agreement or any alternative, successor or alternative rate (including any Alternate Rate) and/or any relevant adjustments thereto, in each case, in a manner adverse to the Borrower. The Lender may select information sources or services in its reasonable discretion to ascertain any interest rate used in this Agreement, any component thereof, or rates referenced in the definition thereof, in each case pursuant to the terms of this Agreement, and shall have no liability to the Borrower or any other person or entity for damages of any kind, including direct or indirect, special, punitive, incidental or consequential damages, costs, losses or expenses (whether in tort, contract or otherwise and whether at law or in equity), for any error or calculation of any such rate (or component thereof) provided by any such information source or service.

ARTICLE 2

THE CREDITS

Section 2.1. Commitments. Subject to the terms and conditions set forth herein, the Lender agrees to make Loans to the Borrower from time to time during the Availability Period in an aggregate principal amount that will not result (after giving effect to any application of proceeds of such Borrowing pursuant to Section 2.7) in the Revolving Credit Exposure exceeding the Commitment. Within the foregoing limits and subject to the terms and conditions set forth herein, the Borrower may borrow, prepay and reborrow Loans.

Section 2.2. Loans and Borrowings. (a) Subject to Section 2.4(d), Section 2.5(d) and Section 2.11, at the time of each Borrowing, the Borrower may elect to incur a Loan as a Base Rate Loan or a SOFR Loan.

(b) At the commencement of each Interest Period for any SOFR Borrowing, such Borrowing shall be in an aggregate amount that is an integral multiple of \$100,000. At the time that each Base Rate Borrowing is made, such Borrowing shall be in an aggregate amount that is an integral multiple of \$25,000 and not less than \$100,000; *provided* that a Base Rate Borrowing may be in an aggregate amount that is equal to the entire unused balance of the Commitment or that is required to finance the reimbursement of an LC Disbursement as contemplated by Section 2.4(d).

(c) Notwithstanding any other provision of this Agreement, the Borrower shall not be entitled to request, or to elect to convert or continue, any Borrowing if the Interest Period requested with respect thereto would end after the Maturity Date.

Section 2.3. Requests for Revolving Borrowings. To request a Borrowing, the Borrower shall notify the Lender of such request by telephone (a) in the case of a SOFR Borrowing, not later

than 10:00 a.m., New York City time, three (3) Business Days before the date of the proposed Borrowing or (b) in the case of a Base Rate Borrowing, not later than 10:00 a.m., New York City time, one Business Day before the date of the proposed Borrowing. Each such telephonic Borrowing Request shall be irrevocable and shall be confirmed promptly by electronic means to the Lender of a written Borrowing Request in a form attached hereto as Exhibit C and signed by the Borrower. Each such telephonic and written Borrowing Request shall specify the information set forth in Exhibit C hereto.

If no election as to the Type of Borrowing is specified, then the requested Borrowing shall be a Base Rate Borrowing. If no Interest Period is specified with respect to any requested SOFR Borrowing, then the Borrower shall be deemed to have selected an Interest Period of one month's duration. Subject to satisfaction of the terms and conditions of Section 3.2, the Lender shall make available to, or for the account of, the Borrower the amount of each Borrowing no later than 2:00 p.m., New York City time, on date of the applicable Borrowing.

Section 2.4. Letters of Credit.

(a) *General.* Subject to the terms and conditions set forth herein, the Borrower may request the issuance of Letters of Credit as the applicant thereof for the support of its PPA payment obligations, in the form of a Letter of Credit Request set forth in Exhibit D-1 hereto at any time and from time to time during the Availability Period; *provided, however*, that prior to the issuance of the initial Letter of Credit hereunder, the Borrower and the Lender shall execute a Continuing Agreement for Commercial and Standby Letters Of Credit in the form of Exhibit D-3 hereto. In the event of any inconsistency between the terms and conditions of this Agreement and the terms and conditions of any form of letter of credit application or other agreement submitted by the Borrower to, or entered into by the Borrower with, the Lender relating to any Letter of Credit, the terms and conditions of this Agreement shall control.

(b) *Notice of Issuance, Amendment, Renewal, Extension; Certain Conditions.* To request the issuance of a Letter of Credit (or the amendment, renewal or extension of an outstanding Letter of Credit), the Borrower shall hand deliver or fax (or transmit through an Electronic System, if arrangements for doing so have been approved by the Lender) to the Lender (reasonably in advance of the requested date of issuance, amendment, renewal or extension, but in any event no less than five (5) Business Days) a notice requesting the issuance of a Letter of Credit, or identifying the Letter of Credit to be amended, renewed or extended, and specifying the date of issuance, amendment, renewal or extension (which shall be a Business Day), the date on which such Letter of Credit is to expire (which shall comply with paragraph (c) of this Section), the amount of such Letter of Credit, the name and address of the beneficiary thereof and such other information as shall be necessary to prepare, amend, renew or extend such Letter of Credit. If requested by the Lender, the Borrower also shall submit a letter of credit application on the Lender's standard form in connection with any request for a Letter of Credit. A Letter of Credit shall be issued, amended, renewed or extended only if (and upon issuance, amendment, renewal or extension of each Letter of Credit the Borrower shall be deemed to represent and warrant that), after giving effect to such issuance, amendment, renewal or extension (i) the Revolving Credit Exposure shall not exceed the Commitment and (ii) the LC Exposure shall not exceed the Letter of Credit Sublimit.

The Lender shall not be under any obligation to issue any Letter of Credit if:

(i) any order, judgment or decree of any Governmental Authority or arbitrator shall by its terms purport to enjoin or restrain the Lender from issuing such Letter of Credit, or any Requirement of Law relating to the Lender or any request or directive (whether or not having the force of law) from any Governmental Authority with jurisdiction over the Lender shall prohibit, or request that the Lender refrain from, the issuance of letters of credit generally or such Letter of Credit in particular or shall impose upon the Lender with respect to such Letter of Credit any restriction, reserve or capital requirement (for which the Lender is not otherwise compensated hereunder) not in effect on the Closing Date, or shall impose upon the Lender any unreimbursed loss, cost or expense which was not applicable on the Closing Date and which the Lender in good faith deems material to it, or

(ii) the issuance of such Letter of Credit would violate one or more policies of the Lender applicable to letters of credit generally.

(c) *Expiration Date.* Unless otherwise expressly agreed to by the Lender, each Letter of Credit shall expire (or be subject to termination by notice from the Lender to the beneficiary thereof) at or prior to the close of business on the date that is five (5) Business Days prior to the Maturity Date.

(d) *Reimbursement.* If the Lender shall make any LC Disbursement in respect of a Letter of Credit, the Borrower shall reimburse such LC Disbursement by paying to the Lender an amount equal to such LC Disbursement not later than 11:00 a.m., New York City time, on the date that such LC Disbursement is made, if the Borrower shall have received notice of such LC Disbursement prior to 9:00 a.m., New York City time, on such date, or, if such notice has not been received by the Borrower prior to such time on such date, then not later than 11:00 a.m., New York City time, on the Business Day immediately following the day that the Borrower receives such notice, if such notice is not received prior to such time on the day of receipt; *provided* that, if such LC Disbursement is not less than \$100,000, and no Default or Event of Default shall have occurred, the Borrower may, subject to the conditions to borrowing set forth herein, request in accordance with Section 2.3 that such payment be financed with a Base Rate Revolving Borrowing in an equivalent amount and, to the extent so financed, the Borrower's obligation to make such payment shall be discharged and replaced by the resulting Base Rate Borrowing (such Base Rate Borrowing, a "*Reimbursement Loan*").

(e) *Obligations Absolute.* The Borrower's obligation to reimburse LC Disbursements as provided in paragraph (d) of this Section shall be absolute, unconditional and irrevocable, and shall be performed strictly in accordance with the terms of this Agreement under any and all circumstances whatsoever and irrespective of (i) any lack of validity or enforceability of any Letter of Credit or this Agreement, or any term or provision therein, (ii) any draft or other document presented under a Letter of Credit proving to be forged, fraudulent or invalid in any respect or any statement therein being untrue or inaccurate in any respect, (iii) payment by the Lender under a Letter of Credit against presentation of a draft or other document that does not comply with the terms of such Letter of Credit, or (iv) any other event or circumstance whatsoever, whether or not similar to any of the foregoing, that might, but for the provisions of this Section, constitute a legal

or equitable discharge of, or provide a right of setoff against, the Borrower's obligations hereunder. Neither the Lender nor any of its Related Parties, shall have any liability or responsibility by reason of or in connection with the issuance or transfer of any Letter of Credit, any payment or failure to make any payment thereunder (irrespective of any of the circumstances referred to in the preceding sentence), or any error, omission, interruption, loss or delay in transmission or delivery of any draft, notice or other communication under or relating to any Letter of Credit (including any document required to make a drawing thereunder), any error in interpretation of technical terms, any error in translation or any consequence arising from causes beyond the control of the Lender; *provided* that the foregoing shall not be construed to excuse the Lender from liability to the Borrower to the extent of any direct damages (as opposed to special, indirect, consequential or punitive damages, claims in respect of which are hereby waived by the Borrower to the extent permitted by applicable law) suffered by the Borrower that are caused by the Lender's failure to exercise care when determining whether drafts and other documents presented under a Letter of Credit comply with the terms thereof. The parties hereto expressly agree that, in the absence of gross negligence or willful misconduct on the part of the Lender (as finally determined by a court of competent jurisdiction), the Lender shall be deemed to have exercised care in each such determination. In furtherance of the foregoing and without limiting the generality thereof, the parties agree that, with respect to documents presented which appear on their face to be in substantial compliance with the terms of a Letter of Credit, the Lender may, in its sole discretion, either accept and make payment upon such documents without responsibility for further investigation, regardless of any notice or information to the contrary, or refuse to accept and make payment upon such documents if such documents are not in strict compliance with the terms of such Letter of Credit.

(f) *Disbursement Procedures.* The Lender shall, promptly following its receipt thereof, examine all documents purporting to represent a demand for payment under a Letter of Credit. The Lender shall promptly after such examination notify the Borrower by telephone (confirmed by fax or through an Electronic System) of such demand for payment if the Lender has made or will make an LC Disbursement thereunder; *provided* that any failure to give or delay in giving such notice shall not relieve the Borrower of its obligation to reimburse the Lender with respect to any such LC Disbursement.

(g) *Interim Interest.* If the Lender shall make any LC Disbursement, then, unless the Borrower shall reimburse such LC Disbursement in full on the date such LC Disbursement is made, the unpaid amount thereof shall bear interest, for each day from and including the date such LC Disbursement is made to but excluding the date that the reimbursement is due and payable at the rate per annum set forth in Section 2.10(d) for Base Rate Loans and such interest shall be due and payable on the date when such reimbursement is payable.

(h) *Cash Collateralization.* If any Event of Default shall occur and be continuing, on the Business Day that the Borrower receives notice from the Lender demanding the deposit of cash collateral pursuant to this paragraph, the Borrower shall deposit in an account with the Lender, in the name and for the benefit of the Lender (the "*LC Collateral Account*"), an amount in cash equal to 105% of the amount of the LC Exposure as of such date plus accrued and unpaid interest thereon; *provided* that the obligation to deposit such cash collateral shall become effective immediately, and such deposit shall become immediately due and payable, without demand or other notice of

any kind, upon the occurrence of any Event of Default with respect to the Borrower described in Section 6.01(e) or Section 6.01(f) hereof. The Lender shall have exclusive dominion and control, including the exclusive right of withdrawal, over the LC Collateral Account and the Borrower hereby grants the Lender a security interest in the LC Collateral Account and all moneys or other assets on deposit therein or credited thereto. Other than any interest earned on the investment of such deposits, which investments shall be made at the option and sole discretion of the Lender and at the Borrower's risk and expense, such deposits shall not bear interest. Interest or profits, if any, on such investments shall accumulate in such account. Moneys in such account shall be applied by the Lender for LC Disbursements for which it has not been reimbursed, together with related fees, costs, and customary processing charges, and, to the extent not so applied, shall be held for the satisfaction of the reimbursement obligations of the Borrower for the LC Exposure at such time or, if the maturity of the Loans has been accelerated, be applied to satisfy other Obligations. If the Borrower is required to provide an amount of cash collateral hereunder as a result of the occurrence of an Event of Default, such amount (to the extent not applied as aforesaid) shall be returned to the Borrower within three (3) Business Days after all such Events of Default have been cured or waived as confirmed in writing by the Lender.

Section 2.5. Interest Elections. (a) Each Borrowing initially shall be of the Type specified in the applicable Borrowing Request and, in the case of a SOFR Borrowing, shall have an initial Interest Period as specified in such Borrowing Request. Thereafter, the Borrower may elect to convert such Borrowing (other than a Base Rate Borrowing of a Reimbursement Loan) to a different Type or to continue such Borrowing and, in the case of a SOFR Borrowing, may elect Interest Periods therefor, all as provided in this Section. The Borrower may elect different options with respect to different portions of the affected Borrowing (other than a Base Rate Borrowing of a Reimbursement Loan) and the Loan comprising each such portion shall be considered a separate Borrowing.

(b) To make an election pursuant to this Section, the Borrower shall notify the Lender of such election by telephone by the time that a Borrowing Request would be required under Section 2.3 if the Borrower were requesting a Borrowing of the Type resulting from such election to be made on the effective date of such election. Each such telephonic Interest Election Request shall be irrevocable and shall be confirmed promptly by electronic copy to the Lender of a written Interest Election Request in a form approved by the Lender and signed by the Borrower.

(c) Each telephonic and written Interest Election Request shall specify the following information in compliance with Section 2.2:

(i) the Borrowing to which such Interest Election Request applies and, if different options are being elected with respect to different portions thereof, the portions thereof to be allocated to each resulting Borrowing (in which case the information to be specified pursuant to clauses (iii) and (iv) below shall be specified for each resulting Borrowing);

(ii) the effective date of the election made pursuant to such Interest Election Request, which shall be a Business Day;

(iii) whether the resulting Borrowing is to be a Base Rate Borrowing or a SOFR Borrowing; and

(iv) if the resulting Borrowing is a SOFR Borrowing, the Interest Period to be applicable thereto after giving effect to such election, which shall be a period contemplated by the definition of the term “Interest Period”.

If any such Interest Election Request requests a SOFR Borrowing but does not specify an Interest Period, then the Borrower shall be deemed to have selected an Interest Period of one month’s duration.

(d) If the Borrower fails to deliver a timely Interest Election Request with respect to a SOFR Borrowing prior to the end of the Interest Period applicable thereto, then, unless such Borrowing is repaid as provided herein, at the end of such Interest Period such Borrowing shall be converted to a Base Rate Borrowing. Notwithstanding any contrary provision hereof, if an Event of Default has occurred and is continuing and the Lender so notifies the Borrower, then, so long as an Event of Default is continuing (i) no outstanding Borrowing may be converted to or continued as a SOFR Borrowing and (ii) unless repaid, each SOFR Borrowing shall be converted to a Base Rate Borrowing at the end of the Interest Period applicable thereto; *provided, however*, that the actions specified in clauses (i) and (ii) immediately above shall apply automatically without notice from the Lender if the Event of Default that has occurred and is continuing is an Event of Default described in Section 6.1(e) or Section 6.1(f).

Section 2.6. Termination and Reduction of Commitment; Increase in Revolving Commitments. (a) Unless previously terminated, the Commitment shall terminate automatically on the Maturity Date.

(b) Subject to the provisions of the Fee Agreement, the Borrower may at any time terminate, or from time to time reduce, the Commitment; *provided* that (i) each reduction of the Commitment shall be in an amount that is an integral multiple of \$100,000 and not less than \$500,000 and (ii) the Borrower shall not terminate or reduce the Commitment if, after giving effect to any concurrent prepayment of the Loans in accordance with Section 2.8, the Revolving Credit Exposure would exceed the Commitment.

(c) The Borrower shall notify the Lender of any election to terminate or reduce the Commitments under paragraph (b) of this Section at least three (3) Business Days prior to the effective date of such termination or reduction, specifying such election and the effective date thereof. Each notice delivered by the Borrower pursuant to this Section shall be irrevocable; *provided* that a notice of termination of the Commitment delivered by the Borrower may state that such notice is conditioned upon the effectiveness of other credit facilities, in which case such notice may be revoked by the Borrower (by notice to the Lender on or prior to the specified effective date) if such condition is not satisfied. Any termination or reduction of the Commitment shall be permanent.

(d) The Borrower shall have the right to request an increase to the Commitment by making a written request for an additional Commitment to the Lender, provided that (i) any such

request for an increase shall be in a minimum amount of \$2,000,000, (ii) the Borrower may make a maximum of three (3) such requests, (iii) after giving effect thereto, the sum of the total of the additional Commitments does not exceed \$20,000,000 and (iv) the procedures described in Section 2.6(e) below have been satisfied. Nothing contained in this Section 2.6 shall constitute, or otherwise be deemed to be, a commitment on the part of the Lender to increase its Commitment hereunder at any time.

(e) Any amendment hereto for such an increase or addition shall be in form and substance satisfactory to the Lender and shall only require the written signatures of the Lender and the Borrower. As a condition precedent to such an increase or addition, the Borrower shall deliver to the Lender (i) a certificate signed by an Authorized Representative of the Borrower (A) certifying that the Fourth Amendment Resolution has not been amended and remains in full effect as of the date of such request and (B) certifying that, before and after giving effect to such increase or addition, (1) the representations and warranties contained in Article 4 and the other Basic Documents are true and correct, except to the extent that such representations and warranties specifically refer to an earlier date, in which case they are true and correct as of such earlier date, (2) no Default exists and (3) the Borrower is in compliance (on a pro forma basis) with the covenants contained in Section 5.1(q), (ii) legal opinions and documents substantially consistent with those delivered on the Fourth Amendment Effective Date, to the extent requested by the Lender and (iii) a new promissory note payable to the Lender and in a form approved by the Lender, to the extent requested by the Lender.

(f) On the effective date of any such increase or addition, the Borrower shall be deemed to have repaid and reborrowed all outstanding Revolving Borrowings as of the date of any increase (or addition) in the Commitment (with such reborrowing to consist of the same Type of Revolving Borrowings, with related Interest Periods if applicable, specified in a notice delivered by the Borrower, in accordance with the requirements of Section 2.3). The deemed payments made pursuant to the immediately preceding sentence shall be accompanied by payment of all accrued interest on the amount prepaid and, in respect of each SOFR Loan, shall be subject to indemnification by the Borrower pursuant to the provisions of Section 2.13 if the deemed payment occurs other than on the last day of the related Interest Periods.

Section 2.7. Repayment of Loans; Evidence of Debt. (a) The Borrower hereby unconditionally promises to pay to the Lender the then unpaid principal amount of each Loan on the Maturity Date.

(b) The Lender shall maintain in accordance with its usual practice an account or accounts evidencing the indebtedness of the Borrower to the Lender resulting from each Loan made by the Lender, the Type of each Loan and the Interest Period, if any, applicable thereto and the amounts of principal and interest payable and paid to the Lender from time to time hereunder. The entries made in such account or accounts shall be prima facie evidence of the existence and amounts of the obligations recorded therein; *provided* that the failure of the Lender to maintain such account or accounts or any error therein shall not in any manner affect the obligation of the Borrower to repay the Loans in accordance with the terms of this Agreement.

(c) The Lender may request that Loans made by it be evidenced by a promissory note. In such event, the Borrower shall prepare, execute and deliver to the Lender a promissory note payable to the Lender and in a form approved by the Lender. Thereafter, the Loans evidenced by such promissory note and interest thereon shall at all times (including after assignment pursuant to Section 7.3) be represented by one or more promissory notes in such form.

Section 2.8. Prepayment of Loans. (a) The Borrower shall have the right at any time and from time to time to prepay any Borrowing in whole or in part, subject to prior notice in accordance with paragraph (b) of this Section and in accordance with any amounts due and owing pursuant to Section 2.13 of this Agreement.

(b) The Borrower shall notify the Lender by telephone (confirmed by fax) or through Electronic System, if arrangements for doing so have been approved by the Lender, of any prepayment hereunder (i) in the case of prepayment of a SOFR Borrowing, not later than 10:00 a.m., New York City time, three Business Days before the date of prepayment, or (ii) in the case of prepayment of a Base Rate Borrowing, not later than 10:00 a.m., New York City time, one Business Day before the date of prepayment. Each such notice shall be irrevocable and shall specify the prepayment date and the principal amount of each Borrowing or portion thereof to be prepaid; *provided* that, if a notice of prepayment is given in connection with a conditional notice of termination of the Commitments as contemplated by Section 2.6, then such notice of prepayment may be revoked if such notice of termination is revoked in accordance with Section 2.6. Each partial prepayment of any Borrowing shall be in an amount that would be permitted in the case of an advance of a Borrowing of the same Type as provided in Section 2.2. Prepayments shall be accompanied by accrued interest to the extent required by Section 2.10.

Section 2.9. Fees. The Borrower agrees to pay to the Lender the fees and other amounts set forth in the Fee Agreement at the time and in the manner set forth in the Fee Agreement, including, but not limited to, the Undrawn Fee and the Letter of Credit Fees. The Fee Agreement is, by this reference, incorporated herein in its entirety as if set forth herein in full. All fees and other amounts payable under the Fee Agreement shall be paid in immediately available funds. Fees paid shall not be refundable under any circumstances.

Section 2.10. Interest. (a) The Loans comprising each Base Rate Borrowing (other than Reimbursement Loans) shall bear interest at the Base Rate plus the Applicable Margin.

(b) The Loans comprising each SOFR Borrowing shall bear interest at the Adjusted Term SOFR Rate for the Interest Period in effect for such Borrowing plus the Applicable Margin.

(c) The Reimbursement Loans shall bear interest at the Base Rate plus the Applicable Margin.

(d) Upon the occurrence and continuance of an Event of Default hereunder, the Default Rate shall apply to all Loans and Letters of Credit. Interest and fees for Letters of Credit accruing at the Default Rate shall be payable on demand of the Lender. Notwithstanding the foregoing, if any principal of or interest on any Loan or any fee or other amount payable by the Borrower hereunder or under the Fee Agreement is not paid when due, whether at stated maturity, upon

acceleration or otherwise, such overdue amount shall bear interest, after as well as before judgment, at a rate per annum equal to (i) in the case of overdue principal of any Loan, 3% plus the rate otherwise applicable to such Loan as provided in the preceding paragraphs of this Section, (ii) in the case of the undrawn amount of all outstanding Letters of Credit at such time, 3% plus the LC Facility Fee (as defined in the Fee Agreement) and (iii) in the case of any other amount, 3% plus the rate applicable to Base Rate Loans as provided in paragraph (a) of this Section.

(e) Accrued interest on each Loan shall be payable in arrears on each Interest Payment Date for such Loan and upon termination of the Commitment; *provided* that (i) interest accrued pursuant to paragraph (d) of this Section shall be payable on demand, (ii) in the event of any repayment or prepayment of any Loan (other than a prepayment of a Base Rate Loan prior to the end of the Availability Period), accrued interest on the principal amount repaid or prepaid shall be payable on the date of such repayment or prepayment and (iii) in the event of any conversion of any SOFR Loan prior to the end of the current Interest Period therefor, accrued interest on such Loan shall be payable on the effective date of such conversion.

(f) All interest hereunder shall be computed on the basis of a year of 360 days and the actual number of days elapsed, except that interest computed by reference to the Base Rate at times when the Base Rate is based on the Prime Rate shall be computed on the basis of a year of 365 days and in each case shall be payable for the actual number of days elapsed (including the first day but excluding the last day). The applicable Base Rate, Adjusted Term SOFR Rate, and Term SOFR Rate shall be determined by the Lender, and such determination shall be conclusive absent manifest error.

(g) Anything herein to the contrary notwithstanding, the amount of interest payable hereunder for any interest period shall not exceed the Maximum Rate. If for any interest period the applicable interest rate would exceed the Maximum Rate, then (i) such interest rate will not exceed but will be capped at such Maximum Rate and (ii) in any interest period thereafter that the applicable interest rate is less than the Maximum Rate, any Obligation hereunder will bear interest at the Maximum Rate until the earlier of (x) payment to the Lender of an amount equal to the amount which would have accrued but for the limitation set forth in this Section and (y) the Maturity Date. Upon the Maturity Date or, if no Revolving Credit Exposure is outstanding, on the date the Commitment is permanently terminated, in consideration for the limitation of the rate of interest otherwise payable hereunder, to the extent permitted by Applicable Law, the Borrower shall pay to the Lender a fee in an amount equal to the amount which would have accrued but for the limitation set forth in this Section 2.10(g) that has not previously been paid to the Lender in accordance with the immediately preceding sentence.

Section 2.11. Alternate Rate of Interest; Illegality. (a) Subject to clause (c) of this Section 2.11, if prior to the commencement of any Interest Period for a SOFR Borrowing:

(i) the Lender determines (which determination shall be conclusive and binding absent manifest error) that adequate and reasonable means do not exist for ascertaining the Adjusted Term SOFR Rate or the Term SOFR Rate, as applicable, for such Interest Period;
or

(ii) the Lender determines the Adjusted Term SOFR Rate or the Term SOFR Rate, as applicable, for such Interest Period will not adequately and fairly reflect the cost to the Lender of making or maintaining its Loans (or Loan) included in such Borrowing for such Interest Period;

then the Lender shall give notice thereof to the Borrower by telephone, fax or through an Electronic System as provided in Section 7.2 as promptly as practicable thereafter and, until (x) the Lender notifies the Borrower that the circumstances giving rise to such notice no longer exist and (y) the Borrower delivers a new Interest Election Request in accordance with the terms of Section 2.5 or a new Borrowing Request in accordance with the terms of Section 2.3, (A) any Interest Election Request that requests the conversion of any Borrowing to, or continuation of any Borrowing as, a SOFR Borrowing shall be ineffective and any such SOFR Borrowing shall be repaid or converted into a Base Rate Borrowing on the last day of the then current Interest Period applicable thereto, and (B) if any Borrowing Request requests a SOFR Borrowing, such Borrowing shall be made as a Base Rate Borrowing.

(b) If the Lender determines that any Requirement of Law has made it unlawful, or if any Governmental Authority has asserted that it is unlawful, for the Lender or its applicable lending office to make, maintain, fund or continue any SOFR Borrowing, or any Governmental Authority has imposed material restrictions on the authority of the Lender to purchase or sell, or to take deposits of, dollars in the interbank offering market, then, on notice thereof by the Lender to the Borrower, any obligations of the Lender to make, maintain, fund or continue SOFR Loans or to convert Base Rate Borrowings to SOFR Borrowings will be suspended until the Lender notifies the Borrower that the circumstances giving rise to such determination no longer exist. Upon receipt of such notice, the Borrower will upon demand from the Lender, either prepay or convert all SOFR Borrowings of the Lender to Base Rate Borrowings, either on the last day of the Interest Period therefor, if the Lender may lawfully continue to maintain such SOFR Borrowings to such day, or immediately, if the Lender may not lawfully continue to maintain such Loans. Upon any such prepayment or conversion, the Borrower will also pay accrued interest on the amount so prepaid or converted.

(c) Notwithstanding anything to the contrary herein or in any other Basic Document (and any Swap Agreement shall be deemed not to be a “Basic Document” for purposes of this 2.11(c)), if a Benchmark Transition Event has occurred, Lender may, by notice to Borrower, amend this Agreement to establish an alternate rate of interest for the Benchmark that gives due consideration to (i) any selection or recommendation of a replacement benchmark rate or the mechanism for determining such a rate by the Relevant Governmental Body or (ii) the then-evolving or prevailing market convention for determining a benchmark rate as a replacement for the then current Benchmark at such time (the “*Alternate Rate*”); Borrower acknowledges that the Alternate Rate may include a mathematical adjustment using any then-evolving or prevailing market convention or method for determining a spread adjustment for the replacement of the Benchmark (which may include, if any Benchmark already contains such a spread, adding that spread to the Alternate Rate). The Lender may further amend this Agreement by such notice to Borrower to make technical, administrative or operational changes (including, without limitation, changes to the definition of “*Interest Period*”, timing and frequency of determining rates and making payments of interest, the timing of prepayment or conversion notices, the length of

lookback periods, the applicability of breakage provisions and other technical, administrative or operational matters) that Lender decides in its reasonable discretion may be appropriate to reflect the adoption and implementation of the Alternate Rate. The Alternate Rate, together with all such technical, administrative and operational changes as specified in any notice, shall become effective at the later of (i) the fifth Business Day after Lender has provided notice (including without limitation for this purpose, by electronic means) to the Borrower (the “*Objection Date*”) and (ii) a date specified by Lender in the notice, without any further action or consent of the Borrower, so long as Lender has not received, by 5:00 pm Eastern time on the Objection Date, written notice of objection to the Alternate Rate from the Borrower. If, on the date the Benchmark actually becomes permanently unavailable pursuant to a Benchmark Transition Event, an Alternate Rate has not been established in this manner, Advances will, until an Alternate Rate is so established, bear interest at the Base Rate. In no event shall the Alternate Rate be less than the Floor.

(d) All determinations by Lender under this Section 2.11 shall be conclusive and binding absent manifest error and may be made in its sole discretion and without consent from any other party to this Agreement or any other Basic Document, except, in each case, as expressly required pursuant to this Section 2.11.

Section 2.12. Increased Costs. (a) If any Change in Law shall:

(i) impose, modify or deem applicable any reserve, special deposit, liquidity or similar requirement (including any compulsory loan requirement, insurance charge or other assessment) against assets of, deposits with or for the account of, or credit extended by, the Lender (except any such reserve requirement reflected in the Adjusted Term SOFR Rate); or

(ii) impose on the Lender or the London interbank market any other condition, cost or expense (other than Taxes) affecting this Agreement or Loans made by the Lender or any Letter of Credit; or

(iii) subject the Lender to any Taxes (other than (A) Indemnified Taxes, (B) Taxes described in clauses (b) through (d) of the definition of Excluded Taxes and (C) Connection Income Taxes) on its loans, loan principal, letters of credit, commitments, or other obligations, or its deposits, reserves, other liabilities or capital attributable thereto;

and the result of any of the foregoing shall be to increase the cost to the Lender of making, continuing, converting into or maintaining any Loan (or of maintaining its obligation to make any such Loan) or to increase the cost to the Lender of issuing or maintaining any Letter of Credit or to reduce the amount of any sum received or receivable by the Lender hereunder (whether of principal, interest or otherwise), then the Borrower will pay to the Lender such additional amount or amounts as will compensate the Lender for such additional costs incurred or reduction suffered.

(b) If the Lender determines that any Change in Law regarding capital or liquidity requirements has or would have the effect of reducing the rate of return on the Lender’s capital or on the capital of the Lender’s holding company, as a consequence of this Agreement, the Commitment of or the Loans made by, or the Letters of Credit issued by, the Lender, to a level

below that which the Lender or the Lender's holding company could have achieved but for such Change in Law (taking into consideration the Lender's policies and the policies of the Lender's holding company with respect to capital adequacy and liquidity), then from time to time the Borrower will pay to the Lender such additional amount or amounts as will compensate the Lender or the Lender's holding company for any such reduction suffered.

(c) A certificate of the Lender setting forth the amount or amounts necessary to compensate the Lender or its holding company, as the case may be, as specified in paragraph (a) or (b) of this Section shall be delivered to the Borrower and shall be conclusive absent manifest error. The Borrower shall pay the Lender the amount shown as due on any such certificate within ten (10) days after receipt thereof.

(d) Failure or delay on the part of the Lender to demand compensation pursuant to this Section shall not constitute a waiver of the Lender's right to demand such compensation; *provided* that the Borrower shall not be required to compensate the Lender pursuant to this Section for any increased costs or reductions incurred more than 270 days prior to the date that the Lender notifies the Borrower of the Change in Law giving rise to such increased costs or reductions and of the Lender's intention to claim compensation therefor; *provided further* that, if the Change in Law giving rise to such increased costs or reductions is retroactive, then the 270-day period referred to above shall be extended to include the period of retroactive effect thereof.

Section 2.13. Break Funding Payments. In the event of (a) the payment of any principal of any SOFR Loan other than on the last day of an Interest Period applicable thereto (including as a result of an Event of Default or as a result of any prepayment pursuant to Section 2.8 hereof), (b) the conversion of any SOFR Loan other than on the last day of the Interest Period applicable thereto, or (c) the failure to borrow, convert, continue or prepay any SOFR Loan on the date specified in any notice delivered pursuant hereto (regardless of whether such notice may be revoked under Section 2.8(b) and is revoked in accordance therewith), then, in any such event, the Borrower shall compensate the Lender for the loss, cost and expense attributable to such event. In the case of a SOFR Loan, such loss, cost or expense to the Lender shall be deemed to include an amount determined by the Lender to be the excess, if any, of (i) the amount of interest which would have accrued on the principal amount of such SOFR Loan had such event not occurred, at the Adjusted Term SOFR Rate that would have been applicable to such SOFR Loan, for the period from the date of such event to the last day of the then current Interest Period therefor (or, in the case of a failure to borrow, convert or continue, for the period that would have been the Interest Period for such SOFR Loan), over (ii) the amount of interest which would accrue on such principal amount for such period at the interest rate which the Lender would bid were it to bid, at the commencement of such period, for dollar deposits of a comparable amount and period from other banks in the applicable interbank market, whether or not such SOFR Loan was in fact funded. A certificate of the Lender setting forth any amount or amounts that the Lender is entitled to receive pursuant to this Section shall be delivered to the Borrower and shall be conclusive absent manifest error. The Borrower shall pay the Lender the amount shown as due on any such certificate within thirty (30) days after receipt thereof.

Section 2.14. Payments Free of Taxes. (a) Any and all payments by or on account of any obligation of the Borrower under any Basic Document shall be made without deduction or

withholding for any Taxes, except as required by applicable law. If any applicable law (as determined in the good faith discretion of the Borrower) requires the deduction or withholding of any Tax from any such payment by the Borrower, then the Borrower shall be entitled to make such deduction or withholding and shall timely pay the full amount deducted or withheld to the relevant Governmental Authority in accordance with applicable law and, if such Tax is an Indemnified Tax, then the sum payable by the Borrower shall be increased as necessary so that after such deduction or withholding has been made (including such deductions and withholdings applicable to additional sums payable under this Section 2.14) the Lender receives an amount equal to the sum it would have received had no such deduction or withholding been made.

(b) The Borrower shall timely pay to the relevant Governmental Authority in accordance with applicable law, or at the option of the Lender timely reimburse the Lender for, Other Taxes.

(c) As soon as practicable after any payment of Taxes by the Borrower to a Governmental Authority pursuant to this Section 2.14, the Borrower shall deliver to the Lender the original or a certified copy of a receipt issued by such Governmental Authority evidencing such payment, a copy of the return reporting such payment or other evidence of such payment reasonably satisfactory to the Lender.

(d) The Borrower shall indemnify the Lender, within 30 days after demand therefor, for the full amount of any Indemnified Taxes (including Indemnified Taxes imposed or asserted on or attributable to amounts payable under this Section) payable or paid by the Lender or required to be withheld or deducted from a payment to the Lender and any reasonable expenses arising therefrom or with respect thereto, whether or not such Indemnified Taxes were correctly or legally imposed or asserted by the relevant Governmental Authority. A certificate as to the amount of such payment or liability delivered to the Borrower by the Lender shall be conclusive absent manifest error.

(e) If the Lender determines, in its sole discretion exercised in good faith, that it has received a refund of any Taxes as to which it has been indemnified pursuant to this Section 2.14 (including by the payment of additional amounts pursuant to this Section 2.14), it shall pay to the Borrower an amount equal to such refund (but only to the extent of indemnity payments made under this Section 2.14 with respect to the Taxes giving rise to such refund), net of all out-of-pocket expenses (including Taxes) of the Lender and without interest (other than any interest paid by the relevant Governmental Authority with respect to such refund). The Borrower, upon the request of the Lender, shall repay to the Lender the amount paid over pursuant to this paragraph (e) (plus any penalties, interest or other charges imposed by the relevant Governmental Authority) in the event that the Lender is required to repay such refund to such Governmental Authority. Notwithstanding anything to the contrary in this paragraph (e), in no event will the Lender be required to pay any amount to the Borrower pursuant to this paragraph (e) the payment of which would place the Lender in a less favorable net after-Tax position than the Lender would have been in if the Tax subject to indemnification and giving rise to such refund had not been deducted, withheld or otherwise imposed and the indemnification payments or additional amounts with respect to such Tax had never been paid. This paragraph shall not be construed to require the Lender to make available its Tax returns (or any other information relating to its Taxes that it deems confidential) to the Borrower or any other Person.

(f) Each party's obligations under this Section 2.14 shall survive any assignment of rights by the Lender, the termination of the Commitment and the repayment, satisfaction or discharge of all obligations under any Basic Document.

(g) For purposes of this Section 2.14, the term "applicable law" includes FATCA.

Section 2.15. Payments Generally. (a) The Borrower shall make each payment required to be made by it hereunder or under the Fee Agreement (whether of principal, interest, fees or reimbursement of LC Disbursements, or of amounts payable under Section 2.12, 2.13 or 2.14, or otherwise) prior to 12:00 noon, New York City time, on the date when due, in immediately available funds, without set off or counterclaim. Any amounts received after such time on any date may, in the discretion of the Lender, be deemed to have been received on the next succeeding Business Day for purposes of calculating interest thereon. All such payments shall be made to the Lender at its offices at 270 Park Avenue, New York, New York, except that payments pursuant to Sections 2.12, 2.13, 2.14 and 7.5 shall be made directly to the Persons entitled thereto. If any payment hereunder shall be due on a day that is not a Business Day, the date for payment shall be extended to the next succeeding Business Day, and, in the case of any payment accruing interest, interest thereon shall be payable for the period of such extension. All payments hereunder shall be made in dollars.

(b) If at any time insufficient funds are received by and available to the Lender to pay fully all amounts of principal, unreimbursed LC Disbursements, interest and fees then due hereunder, such funds shall be applied (i) first, towards payment of interest and fees then due hereunder, and (ii) second, ratably towards payment of principal and unreimbursed LC Disbursements then due hereunder.

Section 2.16. Mitigation Obligation. If the Lender requests compensation under Section 2.12, or if the Borrower is required to pay any Indemnified Taxes or additional amounts to the Lender or any Governmental Authority for the account of the Lender pursuant to Section 2.14, then the Lender shall use reasonable efforts to designate a different lending office for funding or booking its Loans hereunder or to assign its rights and obligations hereunder to another of its offices, branches or affiliates, if, in the judgment of the Lender, such designation or assignment (i) would eliminate or reduce amounts payable pursuant to Sections 2.12 or 2.14, as the case may be, in the future and (ii) would not subject the Lender to any unreimbursed cost or expense and would not otherwise be disadvantageous to the Lender. The Borrower hereby agrees to pay all reasonable costs and expenses incurred by the Lender in connection with any such designation or assignment.

Section 2.17. Extension of Maturity Date. The Maturity Date may be extended an unlimited number of times, in each case in the manner set forth in this Section 2.17. Upon receipt of written request of the Borrower to extend the Maturity Date, received no more than one hundred twenty (120) days and no less than sixty (60) days prior to the then current Maturity Date, the Lender will use its commercially reasonable efforts to notify the Borrower of its response within thirty (30) days of receipt of the request therefor (the Lender's decision to be made in its sole and absolute discretion and on such terms and conditions as to which the Lender and the Borrower may agree); *provided, however*, that the failure of the Borrower to receive a written confirmation

from the Lender within the time established therefor shall be deemed a denial of such request. Any extension of the Maturity Date will be deemed to be on the existing terms of this Agreement unless the Lender and the Borrower have entered into a written agreement confirming a change in any term of this Agreement.

Section 2.18. Pledge; Security of Obligations. The Net Revenues are hereby pledged by the Borrower to the payment of the Obligations without priority or distinction of one Obligation over another Obligation. The pledge of Net Revenues is valid and binding in accordance with the terms of the Act, the Joint Powers Agreement and the Resolution, and the Net Revenues shall immediately be subject to the pledge, and the pledge shall constitute a lien and security interest which shall immediately attach to the Net Revenues and be effective, binding, and enforceable against the Borrower, its successors, creditors, and all others asserting the rights therein, to the extent set forth in this Agreement, and in accordance with the Act, the Joint Powers Agreement and the Resolution, irrespective of whether those parties have notice of the pledge and without the need for any physical delivery, recordation, filing, or further act. The pledge of the Net Revenues herein made shall be irrevocable until the Commitment has expired or been terminated and the principal of and interest on each Loan and all fees payable hereunder shall have been paid in full and all Letters of Credit shall have expired or terminated, in each case, without any pending draw, and all LC Disbursements shall have been reimbursed. Notwithstanding any other provision of this Agreement to the contrary, all Obligations are limited obligations of the Borrower payable solely from Net Revenues. The pledge of the Net Revenues herein made shall be senior to any pledge of the Net Revenues made with respect to any Subordinate Debt.

ARTICLE 3

CONDITIONS

Section 3.1. Conditions Precedent to Effectiveness. The obligation of the Lender to make Loans and to issue Letters of Credit hereunder shall not become effective until the date on which each of the following conditions is satisfied:

(a) *Opinions.* The Lender has received an opinion of Nixon Peabody LLP, special counsel to the Borrower, dated the Closing Date and addressed to the Lender in the form attached hereto as Exhibit A.

(b) *Documents.* (i) The Lender has received executed copies of the Basic Documents executed by the Borrower on the Closing Date or prior to the Closing Date if certified by the Secretary of the Borrower, the Clerk of the Board or any Authorized Representative or the Board, as applicable, as being complete and in full force and effect on and as of the Closing Date.

(ii) The Lender has received a certified copy of the Joint Powers Agreement.

(c) *Defaults; Representations and Warranties.* On and as of the Closing Date, the representations of the Borrower set forth in Article Four hereof are true and correct in

all material respects on and as of the Closing Date with the same force and effect as if made on and as of such date and no Default or Event of Default has occurred and is continuing or would result from the execution and delivery of this Agreement and the Fee Agreement.

(d) *No Litigation.* No action, suit, investigation or proceeding is pending or, to the knowledge of the Borrower, threatened (i) in connection with the Basic Documents or any transactions contemplated thereby or (ii) against or affecting the Borrower, the result of which could have a Material Adverse Effect.

(e) *No Material Adverse Change.* Since the date of the 2020 Audited Financial Statements, (i) no Material Adverse Change has occurred in the status of the business, operations or condition (financial or otherwise) of the Borrower or its ability to perform its obligations under the Basic Documents and (ii) to the best of its knowledge, no law, regulation, ruling or other action (or interpretation or administration thereof) of the United States, the State of California or any political subdivision or authority therein or thereof is in effect or has occurred, the effect of which would be to prevent the Lender from fulfilling its obligations under this Agreement or the Letters of Credit.

(f) *Certificate.* The Lender has received (i) certified copies of all proceedings of the Borrower authorizing the execution, delivery and performance of the Basic Documents and the transactions contemplated thereby and (ii) a certificate or certificates of one or more Authorized Representatives dated the Closing Date certifying the accuracy of the statements made in Section 3.1(c), (d), (e) and (i) hereof and further certifying the name, incumbency and signature of each individual authorized to sign this Agreement, the Fee Agreement and the other documents or certificates to be delivered by the Borrower pursuant hereto or thereto, on which certification the Lender may conclusively rely until a revised certificate is similarly delivered, and that the conditions precedent set forth in this Section 3.1 have been satisfied.

(g) *Payment of Fees.* The Lender has received all fees and expenses due and payable to the Lender and/or its legal counsel pursuant to the Fee Agreement.

(h) *Financial Statements.* The Lender has received the 2020 Audited Financial Statements, internally prepared quarterly budget reports of the Borrower for the most recent fiscal quarter end, if not previously provided.

(i) *Rates.* The Lender has received satisfactory evidence that rates charged by the Borrower for its services will be reasonably competitive to the rates of the San Diego Gas & Electric Company.

(j) *Other Matters.* The Lender has received such other statements, certificates, agreements, documents and information with respect to the Borrower and matters contemplated by this Agreement as the Lender may have requested.

Section 3.2. Conditions Precedent to each Credit Event. The obligation of the Lender to make a Loan on the occasion of any Borrowing, and of the Lender to issue, amend, renew or extend any Letter of Credit, is subject to the satisfaction of the following conditions:

(a) The Borrower shall have filed the necessary notices and filings with and provided for payment to the California Debt Issuance Advisory Commission of any fee related thereto.

(b) The representations and warranties of the Borrower set forth in this Agreement shall be true and correct on and as of the date of such Borrowing or the date of issuance, amendment, renewal or extension of such Letter of Credit, as applicable.

(c) At the time of and immediately after giving effect to such Borrowing or the issuance, amendment, renewal or extension of such Letter of Credit, as applicable, no Default or Event of Default shall have occurred and be continuing.

(d) It has provided the Lender with a completed Borrowing Request substantially in the form of Exhibit C hereto or a Letter of Credit Request substantially in the form of Exhibit D-1 hereto, as applicable.

Each Borrowing and each issuance, amendment, renewal or extension of a Letter of Credit shall be deemed to constitute a representation and warranty by the Borrower on the date thereof as to the matters specified in paragraphs (a) and (b) of this Section.

ARTICLE 4

REPRESENTATIONS AND WARRANTIES

In order to induce the Lender to make Loans and issue the Letters of Credit, the Borrower represents and warrants to the Lender as follows:

Section 4.1. Organization, Powers, Etc. The Borrower (a) is a public agency formed under the provisions of the Joint Powers Act that is qualified to be a community choice aggregator pursuant to California Public Utilities Code Section 366.2 and; (b) has full and adequate power to own its Property and conduct its business as now conducted, and is duly licensed or qualified in each jurisdiction in which the nature of the business conducted by it or the nature of the Property owned or leased by it requires such licensing or qualifying unless the failure to be so licensed or qualified could not reasonably be expected to have a Material Adverse Effect. The Borrower has the agency power to (i) execute, deliver and perform its obligations under the Basic Documents; (ii) provide for the security of this Agreement and the Fee Agreement pursuant to the Joint Powers Act; and (iii) has complied with all Laws in all matters related to such actions of the Borrower as are contemplated by the Basic Documents.

Section 4.2. Authorization, Absence of Conflicts, Etc. The execution, delivery and performance by the Borrower of the Basic Documents (a) have been duly authorized by all

necessary action on the part of the Borrower, (b) do not conflict with, or result in a violation of, any Laws, including the Joint Powers Agreement, or any order, writ, rule or regulation of any court or governmental agency or instrumentality binding upon or applicable to the Borrower which violation would result in a Material Adverse Effect and (c) do not conflict with, result in a violation of, or constitute a default under, any resolution, agreement or instrument to which the Borrower is a party or by which the Borrower or any of its property is bound which, in any case, would result in a Material Adverse Effect.

Section 4.3. Binding Obligations. The Basic Documents are valid and binding obligations of the Borrower (assuming due authorization, execution and delivery by the other parties thereto) enforceable against the Borrower in accordance with their respective terms, except to the extent, if any, that the enforceability thereof may be limited by (i) any applicable bankruptcy, insolvency, reorganization, moratorium or other similar law of the State or Federal government affecting the enforcement of creditors' rights generally heretofore or hereafter enacted, (ii) the fact that enforcement may also be subject to the exercise of judicial discretion in appropriate cases and (iii) the limitations on legal remedies against public agencies of the State.

Section 4.4. Governmental Consent or Approval. No consent, approval, permit, authorization or order of, or registration or filing with, any court or government agency, authority or other instrumentality not already obtained, given or made is required on the part of the Borrower for execution, delivery and performance by the Borrower of the Basic Documents.

Section 4.5. Absence of Material Litigation. There is no action, suit, proceeding, inquiry or investigation, at law or in equity, before or by any court, arbitrator or governmental or other board, body or official pending or, to the best knowledge of the Borrower, threatened against or affecting the Borrower questioning the validity of the Joint Powers Agreement, the execution, delivery and performance by the Borrower of the Basic Documents or any proceeding taken or to be taken by the Borrower or the Board in connection therewith, or seeking to prohibit, restrain or enjoin the execution, delivery and performance by the Borrower of the Basic Documents, or which could reasonably be expected to result in any Material Adverse Effect, or wherein an unfavorable decision, ruling or finding would in any way materially adversely affect the transactions contemplated by the Basic Documents (any such action or proceeding being herein referred to as "*Material Litigation*").

Section 4.6. Financial Condition. The most recent audited financial statements of the System delivered (or deemed delivered) to the Lender (the "*Audited Financial Statements*") were prepared in accordance with GAAP applied on a consistent basis throughout the periods involved and were subject to certification by independent certified public accountants of nationally recognized standing or by independent certified public accountants otherwise acceptable to the Lender. The most recent unaudited financial statements of the System delivered (or deemed delivered) to the Lender were prepared on a consistent basis and in accordance with GAAP. The data on which such financial statements and budget reports are based were true and correct in all material respects. The Audited Financial Statements and the budget reports present fairly the net position of the System as of the date they purport to represent and the revenues, expenses and changes in fund balances and in net position for the periods then ended. Since the date of the most

recent Audited Financial Statements delivered to the Lender, no Material Adverse Effect has occurred.

Section 4.7. Incorporation of Representations and Warranties. The representations and warranties of the Borrower set forth in the Basic Documents (other than this Agreement and the Fee Agreement) are true and accurate in all material respects on the Closing Date, as fully as though made on the Closing Date. The Borrower makes, as of the Closing Date, each of such representations and warranties to, and for the benefit of, the Lender, as if the same were set forth at length in this Section 4.7 together with all applicable definitions thereto. No amendment, modification or termination of any such representations, warranties or definitions contained in the Basic Documents (other than this Agreement and the Fee Agreement) will be effective to amend, modify or terminate the representations, warranties and definitions incorporated in this Section 4.7 by this reference, without the prior written consent of the Lender.

Section 4.8. Accuracy and Completeness of Information. The Basic Documents and all certificates, financial statements, documents and other written information furnished to the Lender by or on behalf of the Borrower in connection with the transactions contemplated hereby were, as of their respective dates, complete and correct in all material respects to the extent necessary to give the Lender true and accurate knowledge of the subject matter thereof and did not contain any untrue statement of a material fact.

Section 4.9. No Default. (a) No Default or Event of Default under this Agreement has occurred and is continuing.

(b) No “event of default” has occurred and is continuing under any other material mortgage, indenture, contract, agreement or undertaking respecting the System (including, but not limited to, any PPA) to which the Borrower is a party or which purports to be binding on the Borrower or on any of the property of the System.

Section 4.10. No Proposed Legal Changes. There is no amendment or, to the knowledge of the Borrower, proposed amendment to the Constitution of the State, any State law or the Joint Powers Agreement or any administrative interpretation of the Constitution of the State, any State law, or the Joint Powers Agreement, or any judicial decision interpreting any of the foregoing, the effect of which could reasonably be expected to have a Material Adverse Effect.

Section 4.11. Compliance with Laws, Etc. The Borrower is in compliance with the Investment Policy and all Laws applicable to the Borrower, non-compliance with which could reasonably be expected to have a Material Adverse Effect. In addition, no benefit plan maintained by the Borrower for its employees is subject to the provisions of ERISA, and the Borrower is in compliance with all Laws in respect of each such benefit plan.

Section 4.12. Environmental Matters. In the ordinary course of its business, the Borrower conducts an ongoing review of Environmental Laws on the business, operations and the condition of its property, in the course of which it identifies and evaluates associated liabilities and costs (including, but not limited to, any capital or operating expenditures required for clean-up or closure of properties currently or previously owned or operated, any capital or operating expenditures

required to achieve or maintain compliance with environmental protection standards imposed by law or as a condition of any license, permit or contract, any related constraints on operating activities, including any periodic or permanent shutdown of any facility or reduction in the level of or change in the nature of operations conducted thereat and any actual or potential liabilities to third parties, including employees, and any related costs and expenses). On the basis of such review, the Borrower does not believe that Environmental Laws are likely to have a Material Adverse Effect.

Section 4.13. Regulation U. The Borrower is not engaged in the business of extending credit for the purpose of purchasing or carrying margin stock (within the meaning of Regulation U issued by the Board of Governors of the Federal Reserve System).

Section 4.14. Liens. This Agreement creates a valid Lien on and pledge of the Net Revenues to secure the payment and performance of the Borrower's obligations under this Agreement and the Fee Agreement, and no filings, recordings, registrations or other actions are necessary on the part of the Borrower, the Lender or any other Person to create or perfect such Lien. Except for the Lien over Net Revenues contained in this Agreement, there is no pledge of or Lien on Net Revenues.

Section 4.15. Sovereign Immunity. The Borrower is not entitled to claim immunity on the grounds of sovereignty or other similar grounds (including, without limitation, governmental immunity) with respect to itself or its revenues (irrespective of their use or intended use) from (i) any action, suit or other proceeding arising under or relating to this Agreement or any other Basic Document, (ii) relief by way of injunction, order for specific performance or writ of mandamus or for recovery of property or (iii) execution or enforcement of any judgment to which it or its revenues might otherwise be made subject in any action, suit or proceeding relating to this Agreement or any other Basic Document, and no such immunity (whether or not claimed) may be attributed to the Borrower or its revenues.

Section 4.16. Usury. The terms of the Basic Documents regarding the calculation and payment of interest and fees do not violate any applicable usury laws.

Section 4.17. Insurance. As of the Closing Date, the Borrower maintains such insurance, including self-insurance, as is required by Section 5.1(k) hereof.

Section 4.18. ERISA. The Borrower does not maintain or contribute to, and has not maintained or contributed to, any Employee Plan that is subject to Title IV of ERISA.

Section 4.19. Sanctions Concerns and Anti-Corruption Laws. The Borrower and its respective officers and directors and to the knowledge of the Borrower, its employees and agents, are in compliance with Anti-Corruption Laws and applicable Sanctions in all material respects. None of (a) the Borrower, any of its directors or officers or employees, or (b) to the knowledge of the Borrower, any agent of the Borrower that will act in any capacity in connection with or benefit from the credit facility established hereby, is a Sanctioned Person. No Borrowing or Letter of Credit, use of proceeds, Transaction or other transaction contemplated by this Agreement or the other Basic Documents will violate Anti-Corruption Laws or applicable Sanctions.

Section 4.20. System Debt. The Borrower has not incurred or issued any System Debt other than the System Debt created under this Agreement and the Member Capital Advances.

ARTICLE 5

COVENANTS

Section 5.1. Affirmative Covenants. Until the Commitment has expired or been terminated and the principal of and interest on each Loan and all fees payable hereunder shall have been paid in full and all Letters of Credit shall have expired or terminated, in each case, without any pending draw, and all LC Disbursements shall have been reimbursed, the Borrower covenants and agrees with the Lender that:

(a) *Accounting and Reports.* The Borrower shall maintain a standard system of accounting in accordance with GAAP consistently applied and furnish to the Lender:

(i) as soon as available, and in any event within sixty (60) days after the close of each of the first three (3) fiscal quarters of each Fiscal Year, an unaudited balance sheet of Borrower, including the specific amount in the Operating Reserve, as of the last day of the quarterly period then ended and the statements of income, retained earnings and cash flows of Borrower for the quarterly period then ended, prepared in accordance with GAAP and in a form acceptable to Lender;

(ii) as soon as available, and in any event within six (6) months after the close of each Fiscal Year of Borrower, a copy of the audited balance sheet of Borrower, including the specific amount in the Operating Reserve, as of the last day of the Fiscal Year then ended and the statements of income, retained earnings and cash flows of Borrower for the Fiscal Year then ended, and accompanying notes thereto, each in reasonable detail showing in comparative form the figures for the previous Fiscal Year, accompanied by an unqualified opinion thereon of Borrower's independent public accountants, to the effect that the financial statements have been prepared in accordance with GAAP and present fairly in accordance with GAAP the financial condition of Borrower as of the close of such Fiscal Year and the results of its operations and cash flows for the Fiscal Year then ended and that an examination of such accounts in connection with such financial statements has been made in accordance with generally accepted auditing standards and, accordingly, such examination included such tests of the accounting records and such other auditing procedures as were considered necessary in the circumstances;

(iii) promptly after receipt thereof, any additional written reports, management letters or other detailed information contained in writing concerning significant aspects of Borrower's operations and financial affairs given to it by its independent public accountants;

(iv) promptly after knowledge thereof shall have come to the attention of any responsible officer of Borrower, written notice of any litigation threatened in writing or any pending litigation or governmental proceeding or labor controversy against Borrower which, if adversely determined, could reasonably be expected to have a Material Adverse Effect or result in the occurrence of any Default or Event of Default hereunder;

(v) as soon as available, and in any event within 30 days of adoption, the Borrower shall provide the Lender its annual budget;

(vi) as soon as available, and in any event within 30 days of the end of each month, the monthly operating information of the Borrower, substantially in the form agreed upon between CEA and the Lender, which shall include customer enrollments, opt-outs, total revenues and a summary report of all hedging transactions described in Section 5.1(u) hereof;

(vii) as soon as available and, in any event, within forty-five (45) days after the end of each calendar month, a monthly liquidity report disclosing Available Liquidity after the end of such preceding calendar month, in form and substance satisfactory to the Bank;

(viii) promptly after receipt thereof, copies of each PPA entered into by the Borrower; and

(ix) promptly after the request therefor, all such other information as Lender may reasonably request.

Each of the financial statements furnished to Lender pursuant to subsection (a)(i) and (ii) of this Section 5.1 shall be accompanied by a compliance certificate, substantially in the form of Exhibit B hereto, signed by an Authorized Representative (i) stating that no Event of Default or Default has occurred or if any Event of Default or Default has occurred, specifying the nature of such Event of Default or Default, the period of its existence, the nature and status thereof and any remedial steps taken or proposed to correct such Event of Default or Default, (ii) including (A) a reasonably detailed calculation of the amount of the Available Liquidity (including amounts in each individual reserve fund of the Borrower) as of the end of such fiscal quarter or Fiscal Year, as applicable, (B) a certification of compliance with Section 5.1(q) hereof and the related Debt Service Coverage Ratio and Days Liquidity on Hand calculations, (C) the amount set forth in the Operating Reserve and (D) any updates to the most recent annual budget provided pursuant to Section 5.1(n) hereof.

(b) *Access to Records.* At any reasonable time and from time to time, during normal business hours and, so long as no Event of Default has occurred and is continuing, on at least five (5) Business Days' notice, the Borrower shall permit the Lender or any of its agents or representatives to visit and inspect any of the properties of the Borrower and the other assets of the Borrower, to examine the books of account of the Borrower (and to

make copies thereof and extracts therefrom), and to discuss the affairs, finances and accounts of the Borrower with, and to be advised as to the same by, its officers, all at such reasonable times and intervals as the Lender may reasonably request.

(c) *Compliance with Basic Documents; Operation and Maintenance of System.*

(i) The Borrower shall perform and comply with each covenant set forth in the Basic Documents and any other agreements, instruments or documents evidencing Parity Debt or Subordinate Debt. By the terms of this Agreement, the Lender is hereby made a third party beneficiary of the covenants set forth in each of the Basic Documents (other than this Agreement and the Fee Agreement), and each such covenant, together with the related definitions of terms contained therein, is incorporated by reference in this Section 5.1(c) with the same effect as if it were set forth herein in its entirety. Except as otherwise set forth in paragraph (ii) below and in Section 5.2(a) hereof, the Borrower will not amend, supplement or otherwise modify (or permit any of the foregoing), or request or agree to any consent or waiver under, or effect or permit the cancellation, acceleration or termination of, or release or permit the release of any collateral held under any of the Basic Documents in any manner without the prior written consent of the Lender, and the Borrower shall take, or cause to be taken, all such actions as may be reasonably requested by the Lender to strictly enforce the obligations of the other parties to any of the Basic Documents, as well as each of the covenants set forth therein. The Borrower shall give prior written notice to the Lender of any action referred to in this subparagraph (i).

(ii) The Borrower covenants that it will maintain and preserve the System in good repair and working order at all times from the Revenues available for such purposes, in conformity with standards customarily followed for municipal power systems of like size and character. The Borrower will from time to time make all necessary and proper repairs, renewals, replacements and substitutions to the properties of the System, so that at all times business carried on in connection with the System shall and can be properly and advantageously conducted in an efficient manner and at reasonable cost, and will operate the System in an efficient and economical manner and shall not commit or allow any waste with respect to the System.

(d) *Defaults.* The Borrower shall notify the Lender of any Default or Event of Default of which the Borrower has knowledge, as soon as possible and, in any event, within three (3) Business Days of acquiring knowledge thereof, setting forth the details of such Default or Event of Default and the action which the Borrower has taken and proposes to take with respect thereto.

(e) *Compliance with Laws.* The Borrower shall comply in all material respects with all Laws binding upon or applicable to the Borrower (including Environmental Laws) and material to the Basic Documents. The Borrower will maintain in effect and enforce policies and procedures designed to ensure compliance by the Borrower and its respective directors, officers, employees and agents with Anti-Corruption Laws and applicable Sanctions. The Borrower will not use or allow any tenants or subtenants to use its Property for any business activity that violates any federal or state law or that supports a business that violates any federal or state law.

(f) *Investment Policy and Guidelines.* The Borrower shall promptly notify the Lender in writing, not less than thirty (30) days after the Borrower receives notice of the formal consideration thereof, of any change proposed to the Investment Policy, which proposed change would increase the types of investments permitted thereby as of the Closing Date.

(g) *Notices.* The Borrower shall promptly give notice to the Lender of any action, suit or proceeding actually known to it at law or in equity or by or before any court, governmental instrumentality or other agency which, if adversely determined, would materially impair the ability of the Borrower to perform its obligations under any Basic Document.

(h) *Bank Agreements.* In the event that Borrower shall enter into or otherwise consent to any amendment, supplement or other modification of any Bank Agreement after the Closing Date which Bank Agreement contains additional or more restrictive covenants or additional or more restrictive events of default or additional or improved remedies (“*Improved Provisions*,” which for the avoidance of doubt does not include pricing, termination fees and provisions related to interest rates but does include improved term-out provisions), then the Borrower shall provide the Lender with a copy of such Bank Agreement and the Improved Provisions shall automatically be deemed incorporated into this Agreement and the Lender shall have the benefit of the Improved Provisions until such time as the Bank Agreement containing such Improved Provisions terminates. The Borrower shall promptly cooperate with the Lender to enter into an amendment of this Agreement to include such Improved Provisions.

(i) *Further Assurances.* The Borrower shall execute, acknowledge where appropriate and deliver, and cause to be executed, acknowledged where appropriate and delivered, from time to time, promptly at the request of the Lender, all such instruments and documents as are usual and customary or advisable to carry out the intent and purpose of the Basic Documents.

(j) *Notices.* The Borrower shall promptly furnish, or cause to be furnished, to the Lender (i) notice of the occurrence of any “default” or “event of default” or “termination event” under any Basic Document (other than this Agreement and the Fee Agreement) or any PPA, (ii) copies of any communications received from any Governmental Authority with respect to the transactions contemplated by the Basic Documents or any other System Debt which are not restricted or prohibited from being shared with the Lender under the law or the direction of a court of competent jurisdiction or other Governmental Authority, (iii) notice of any proposed modification to any Lockbox Security Document, (iv) copies of all PPAs and modifications thereto, promptly following the execution thereof; *provided, however*, that to the extent any such PPA is subject to a confidentiality agreement, pricing, credit-specific, and other commercially sensitive provisions may be redacted by the Borrower in order to comply with such confidentiality agreement, (v) notice of any proposed substitution of any Letter of Credit, and (vi) notice of the passage of any state or local Law not of general applicability to all Persons of which

the Borrower has knowledge, which could reasonably be expected to have a Material Adverse Effect.

(k) *Maintenance of Insurance.* The Borrower shall maintain, or cause to be maintained, at all times, insurance on and with respect to its properties with responsible and reputable insurance companies; *provided, however,* that the Borrower may maintain self-insurance general liability on its properties not covered by the public entity property insurance program policy, for worker's compensation and vehicle liability and, with the consent of the Lender, such other self-insurance as it deems prudent. Such insurance must include casualty, liability and workers' compensation and be in amounts and with deductibles and exclusions customary and reasonable for governmental entities of similar size and with similar operations as the Borrower. The Borrower shall, upon request of the Lender, furnish evidence of such insurance to the Lender. The Borrower shall also procure and maintain at all times adequate fidelity insurance or bonds on all officers and employees handling or responsible for any Revenues or funds of the System, such insurance or bond to be in an aggregate amount at least equal to the maximum amount of such Revenues or funds at any one time in the custody of all such officers and employees or in the amount of one million dollars (\$1,000,000), whichever is less. The insurance described above may be provided as part of any comprehensive fidelity and other insurance and not separately for the System.

(l) *Preservation of Security.* The Borrower shall take any and all actions necessary to preserve and defend the pledge of Net Revenues set forth in this Agreement.

(m) *Rates.* The Borrower shall fix, establish, maintain and collect rates and charges for electric power and energy and other services, facilities and commodities sold, furnished or supplied through the facilities of the System, which shall be fair and nondiscriminatory and adequate to provide the Borrower with Revenues in each Fiscal Year sufficient to pay, to the extent not paid from other available moneys, any and all amounts the Borrower is obligated to pay or set aside from Revenues by law or contract in such Fiscal Year. If the Borrower adjusts rates and charges as described in the preceding sentence and the cumulative integer of such adjustments is 5% or greater than the budgeted rates and charges set forth in the most recent annual budget delivered pursuant to Section 5.1(n) hereof, the Borrower will be required to promptly notify the Bank and provide the Bank with an updated twelve (12) month financial projection of Revenues.

(n) *Budget.* The Borrower shall include in each annual budget of the Borrower all amounts reasonably anticipated to be necessary to pay all obligations due to the Lender hereunder and under the Fee Agreement. If the amounts so budgeted are not adequate for the payment of the obligations due hereunder and under the Fee Agreement, the Borrower shall take such action as may be necessary to cause such annual budget to be amended, corrected or augmented so as to include therein the amounts required to be paid to the Lender during the course of the Fiscal Year to which such annual budget applies.

(o) *Payment of Taxes, Etc.* The Borrower shall pay and discharge, or cause to be paid and discharged, all taxes, assessments and other governmental charges which may

hereafter be lawfully imposed upon the Borrower on account of the System or any portion thereof and which, if unpaid, might impair the security of this Agreement and the Fee Agreement, but nothing herein contained will require the Borrower to pay any such tax, assessment or charge so long as it in good faith contests the validity thereof. The Borrower shall duly observe and comply with all valid material requirements of any Governmental Authority relative to the System or any part thereof.

(p) *Lockbox Security Documents and PPAs.* The Borrower shall perform and comply with all its agreements and covenants set forth in the Lockbox Security Documents and the PPAs. The Borrower will not amend, supplement or otherwise modify (or permit any of the foregoing) any Lockbox Security Document in any manner that could reasonably be expected to have a materially adverse effect on the interests of the Lender without the prior written consent of the Lender, and the Borrower shall take, or cause to be taken, all such actions as may be reasonably requested by the Lender to strictly enforce the obligations of the other parties to any of the Lockbox Security Documents, as well as each of the covenants set forth therein. The Borrower shall give prior written notice to the Lender of any proposed action referred to in this subparagraph (p).

(q) *Debt Service Coverage.* The Borrower shall maintain a Debt Service Coverage Ratio of not less than 1.40 for each fiscal quarter of the Borrower, commencing with the fiscal quarter ended June 30, 2023. The Debt Service Coverage Ratio shall be tested on a rolling last twelve month basis and forward for the following twelve months as of the last day of each fiscal quarter commencing with the fiscal quarter ended June 30, 2023. The Borrower shall determine the Debt Service Coverage Ratio at each fiscal quarter and provide written notice thereof together with supporting calculations in reasonable detail to the Lender as soon as practicable following the end of a fiscal quarter and in any event no later than forty-five (45) calendar days following the end of such fiscal quarter (each such notice, a “*Debt Service Coverage Ratio Notice*”). Notwithstanding the foregoing, during any fiscal quarter in which the Debt Service Coverage Ratio is less than 1.40 for such fiscal quarter, the Borrower shall have been deemed to have cured its failure to maintain a Debt Service Coverage Ratio of 1.40 (the “*Days Liquidity on Hand Cure*”) if (i) during the fiscal quarter ending June 30, 2023, Days Liquidity on Hand exceeds thirty (30) days as of the last day of such fiscal quarter in which the Debt Service Coverage Ratio is less than 1.40 for such fiscal quarter or (ii) during any fiscal quarter in the Fiscal Year ending June 30, 2024 and thereafter, Days Liquidity on Hand exceeds fifty (50) days as of the last day of such fiscal quarter in which the Debt Service Coverage Ratio is less than 1.40 for such fiscal quarter; *provided* that the Days Liquidity on Hand Cure may only be applied two (2) times in the aggregate for any consecutive four (4) fiscal quarters or such failure to maintain a Debt Service Coverage Ratio of not less than 1.40 shall be deemed to be a breach of this Section 5.1(q).

(r) *Reserve Policy.* (i) The Borrower shall comply with the terms of its Reserve Policy in all respects and shall not amend such Reserve Policy without the prior written consent of the Lender.

(ii) As of the end of each Fiscal Year (commencing with Fiscal Year ending June 30, 2022), as shown in the audited balance statement of the Borrower delivered pursuant to Section 5.1(a)(ii) hereof for such Fiscal Year, the Borrower shall maintain an Operating Reserve in an amount equal to at least five percent (5%) of Revenues to cover unexpected revenue losses, extraordinary payments and other contingencies, and to provide liquidity in connection with the Borrower's outstanding Debt.

(s) *Use of Proceeds.* (i) The proceeds of the Loans will be used only for working capital purposes to repay LC Disbursements, to cash collateralize PPA obligations or, through September 30, 2021, to pay interest accrued on any Loans hereunder or any fees owing hereunder or under the Fee Agreement. No part of the proceeds of any Loan and no Letter of Credit will be used, whether directly or indirectly, for any purpose that entails a violation of any of the regulations of the Federal Reserve Board, including Regulations T, U and X. Letters of Credit will be issued only to support collateral posting requirements under PPAs.

(ii) The Borrower will not request any Borrowing or Letter of Credit, and the Borrower shall not use, and shall procure that its directors, officers, employees and agents shall not use, the proceeds of any Borrowing or Letter of Credit (A) in furtherance of an offer, payment, promise to pay, or authorization of the payment or giving of money, or anything else of value, to any Person in violation of any Anti-Corruption Laws, (B) for the purpose of funding, financing or facilitating any activities, business or transaction of or with any Sanctioned Person, or in any Sanctioned Country, except to the extent permitted for a Person required to comply with Sanctions, or (c) in any manner that would result in the violation of any Sanctions applicable to any party hereto.

(t) [Reserved].

(u) *Required Power Purchase Hedging.* No later than June 30, 2025, and at all times thereafter, the Borrower will maintain one or more hedging transactions in connection with its power purchase requirements (which may include, without limitation, long-term fixed price purchase contracts) with one or more counterparties reasonably acceptable to the Lender, covering the percentage of projected load requirements (including, without limitation, projected load requirements for any approved new Members, but excluding projected load requirements related to the Wholesale Market Access Tariff Agreement with San Diego County Water Authority and Poseidon Resources (Channelside) LP, as amended) of the Borrower during each related period specified below:

		Forward Time Period		
		Test Date + 12 months	Test Date + 24 months (13th-24th months)	Test Date + 36 months (25th-36th months)
Test Date	6/30/2025	80%	60%	40%
	9/30/2025	80%	60%	40%
	12/31/2025	80%	60%	40%
	3/31/2026	80%	60%	40%
	6/30/2026	80%	60%	40%
	9/30/2026	80%	60%	40%

12/31/2026	80%	60%	40%
3/31/2027	80%	60%	N/A
6/30/2027	80%	60%	N/A
9/30/2027	80%	60%	N/A
12/31/2027	80%	60%	N/A
3/31/2028	80%	N/A	N/A
6/30/2028	80%	N/A	N/A
9/30/2028	80%	N/A	N/A
12/31/2028	80%	N/A	N/A

Without limiting the foregoing, the Lender may in its reasonable discretion, by written notice to the Borrower, adjust the periods and percentages (but in any event not greater than the respective percentages specified above for any three-year consecutive period) specified in this clause (u) (including, without limitation, a “roll forward” of such requirements), it being understood that any such adjustment shall (i) not occur more than once per fiscal year, (ii) not occur until after the annual meeting between the Borrower and the Lender to discuss such requirements (which both parties agree to hold at least once per year), and (iii) give due regard to then prevailing market conditions for power purchases and CEA’s financial condition at the time of any such adjustment, the Lender hereby agreeing to consider such factors described in this clause (iii) in good faith in connection with any such adjustment.

Section 5.2. Negative Covenants. Until the Commitment has expired or been terminated and the principal of and interest on each Loan and all fees payable hereunder shall have been paid in full and all Letters of Credit shall have expired or terminated, in each case, without any pending draw, and all LC Disbursements shall have been reimbursed, the Borrower covenants and agrees with the Lender that it will not:

(a) *No Impairment.* Take any action that would have an adverse effect on (i) the ability of the Borrower to pay when due amounts owing to the Lender or any Participant under this Agreement or the Fee Agreement; (ii) the pledge of Net Revenues or the priority of payments from Net Revenues provided in this Agreement; or (iii) the rights or remedies of the Lender under the Basic Documents.

(b) *Merger, Disposition of Assets.* Consolidate or merge with or into any Person or sell, lease or otherwise transfer all or substantially all of its assets to any Person.

(c) *Abandon.* Take any action to abandon the System or any significant portion thereof.

(d) *Preservation of Corporate Existence, Etc.* Take any action to terminate its existence as a public agency under the Joint Powers Act or its rights and privileges as such entity within the State.

(e) *Liens.* Create or suffer to exist or permit any Lien on the Revenues or the proceeds thereof other than the Liens (i) created by this Agreement, and (ii) created by the Security Agreement.

(f) *Sovereign Immunity.* To the fullest extent permitted by applicable law, with respect to its obligations arising under this Agreement or any other Basic Document, the Borrower irrevocably agrees that it will not assert or claim any immunity on the grounds of sovereignty or other similar grounds (including, without limitation, governmental immunity) from (i) any action, suit or other proceeding arising under or relating to this Agreement or any other Basic Document, (ii) relief by way of injunction, order for specific performance or writ of mandamus or (iii) execution or enforcement of any judgment to which it or its revenues might otherwise be entitled in any such action, suit or other proceeding, and the Borrower hereby irrevocably waives, to the fullest extent permitted by applicable law, with respect to itself and its revenues (irrespective of their use or intended use), all such immunity.

(g) *System.* Construct, operate or maintain any system or utility competitive with the System. The Borrower shall have in effect, or cause to have in effect, at all times an ordinance or resolution requiring all customers of the System to pay the fees, rates and charges applicable to the services and facilities furnished by the System. The Borrower shall not provide any service of the System free of charge to any Person, except (i) to the extent that any such free use is required by the terms of any existing contract or agreement and (ii) for incidental insignificant free use so long as such free use does not prevent the Borrower from satisfying the other covenants of this Agreement.

(h) *Preservation of Existence, Etc.* Take any action to accomplish a merger, consolidation or combination of the System with any other entity or enterprise.

(i) *Use of Proceeds.* Use the Letters of Credit for any purpose other than to secure the Borrower's obligations under PPAs. Use the proceeds of any Loan, whether directly or indirectly, and whether immediately, incidentally or ultimately, to purchase or carry margin stock (within the meaning of Regulation U of the Board of Governors of the Federal Reserve System) or to extend credit to others for the purpose of purchasing or carrying margin stock or to refund indebtedness originally incurred for such purpose, in each case in violation of, or for a purpose which violates, or would be inconsistent with, Regulation T, U or X of the Board of Governors of the Federal Reserve System. Use the proceeds for any Loan for any purposes other than (i) to provide cash collateral to secure the Borrower's obligations under PPAs, (ii) to repay in whole or in part any LC Disbursement, (iii) for general corporate purposes, or (iv) capital expenditures related to the development or acquisition of new assets related to the System subject to prior written approval by the Lender, which such approval shall not be unreasonably be withheld. For the avoidance of doubt, Loan Proceeds may not be used for other long-term expenditures or for funding the Operating Reserve. Use the proceeds of any Loan or any Letter of Credit in violation of any Sanctions or Anti-Corruption Laws.

(j) *System Debt.* Not issue, incur or assume to exist any Senior Debt, Parity Debt or Subordinate Debt except for (i) Debt existing under this Agreement and (ii) Member Capital Advances in an amount not to exceed \$450,000.

(k) *Excess Revenues.* Not use excess revenues for any purpose other than: (i) payment of Operating and Maintenance Costs; (ii) payment of Obligations; (iii) funding and replenishment of the Operating Reserve; (iv) capital expenditures in connection with assets that will become part of the System; (v) rebates to System customers; and (vi) any other lawful purpose that inures to the direct benefit of the System.

(l) *Swap Agreements.* Not enter into any Swap Agreement, except (a) Swap Agreements entered into to hedge or mitigate risks to which the Borrower has actual exposure, and (b) Swap Agreements entered into in order to effectively cap, collar or exchange interest rates (from floating to fixed rates, from one floating rate to another floating rate or otherwise) with respect to any interest-bearing liability or investment of the Borrower.

(m) *Repayment of Member Capital Advances.* Not to repay the Member Capital Advances without prior written consent of the Lender unless (i) such repayment is made on or after the third (3rd) anniversary of the date the System commences providing utility services to customers, (ii) on the date of such repayment, no Default or Event of Default has occurred and is continuing hereunder and (iii) the Borrower shall have provided to Lender a certificate, together with reasonably detailed calculations, demonstrating that Borrower has maintained and continues to maintain on a historical and projected basis a Debt Service Coverage Ratio of not less than 1.50 for each Fiscal Year.

ARTICLE 6

DEFAULTS

Section 6.1. Events of Default and Remedies. If any of the following events occur, each such event will be an “*Event of Default*”:

(a) the Borrower fails to pay, or cause to be paid, as and when due, (i) any principal of or any interest on any Loan or Reimbursement Obligation or (ii) any other Obligation hereunder or under the Fee Agreement and, in the case of clause (ii), such failure continues for three (3) Business Days.

(b) any representation or warranty made by or on behalf of the Borrower in this Agreement or in any other Basic Document or in any certificate or statement delivered hereunder or thereunder is incorrect or untrue in any material respect when made or deemed to have been made or delivered;

(c) the Borrower defaults in the due performance or observance of any of the covenants set forth in Section 5.1(a), 5.1(c), 5.1(d), 5.1(g), 5.1(k), 5.1(l), 5.1(m), 5.1(q), 5.1(r)(i), 5.1(s) or 5.2 hereof;

(d) the Borrower defaults in the due performance or observance of any other term, covenant or agreement contained in this Agreement or any other Basic Document

and such default remains unremedied for a period of thirty (30) days after the occurrence thereof;

(e) the Borrower, directly or indirectly, (i) has entered involuntarily against it an order for relief under the United States Bankruptcy Code, as amended, (ii) becomes insolvent or does not pay, or is unable to pay, or admits in writing its inability to pay, its debts generally as they become due, (iii) makes an assignment for the benefit of creditors, (iv) applies for, seeks, consents to, or acquiesces in, the appointment of a receiver, custodian, trustee, examiner, liquidator or similar official for it or any substantial part of its Property, (v) institutes any proceeding seeking to have entered against it an order for relief under the United States Bankruptcy Code, as amended, to adjudicate it insolvent or seeking dissolution, winding up, liquidation, reorganization, arrangement, marshalling of assets, adjustment or composition of it or its debts under any law relating to bankruptcy, insolvency or reorganization or relief of debtors or fails to file an answer or other pleading denying the material allegations of any such proceeding filed against it, (vi) takes any corporate action in furtherance of any matter described in clauses (i) through (v) above or (vii) fails to contest in good faith any appointment or proceeding described in Section 6.1(f) of this Agreement;

(f) a custodian, receiver, trustee, examiner, liquidator or similar official is appointed for the Borrower or any substantial part of its Property, or a proceeding described in Section 6.1(e)(v) is instituted against the Borrower and such proceeding continues undischarged, undismissed and unstayed for a period of thirty (30) days;

(g) a debt moratorium, debt restructuring, debt adjustment or comparable restriction is imposed on the repayment when due and payable of the principal of or interest on any Debt of the Borrower by the Borrower or any Governmental Authority with appropriate jurisdiction;

(h) any material provision of this Agreement, the Joint Powers Agreement or any other Basic Document at any time for any reason ceases to be valid and binding on the Borrower as a result of any legislative or administrative action by a Governmental Authority with competent jurisdiction or is declared in a final non-appealable judgment by any court with competent jurisdiction to be null and void, invalid or unenforceable, or the validity or enforceability thereof is publicly contested by the Borrower, or the Borrower publicly contests the validity or enforceability of any obligation to pay System Debt, or any Authorized Representative publicly repudiates or otherwise denies in writing that it has any further liability or obligation under or with respect to any provision of this Agreement, the Joint Powers Agreement, any other Basic Document or any operative document related to System Debt;

(i) dissolution or termination of the existence of the Borrower;

(j) the Borrower (i) defaults on the payment of the principal of or interest on any System Debt beyond the period of grace, if any, *provided* in the instrument or agreement under which such System Debt was created or incurred or (ii) defaults in the

observance or performance of any agreement or condition relating to any System Debt, including, without limitation, any Bank Agreement, or contained in any instrument or agreement evidencing, securing or relating thereto, or any other default, event of default or similar event occurs or condition exists, the effect of which default, event of default or similar event or condition is to permit (determined without regard to whether any notice is required) any such System Debt to become immediately due and payable in full as the result of the acceleration, mandatory redemption or mandatory tender of such System Debt;

(k) any final, nonappealable judgment or judgments, writ or writs or warrant or warrants of attachment, or any similar process or processes, in an aggregate amount not less than \$250,000 are entered or filed against the Borrower or against any of its Property and remain unpaid, unvacated, unbonded and unstayed for a period of sixty (60) days;

(l) *Reserved*;

(m) the passage of any Law has occurred which could reasonably be expected to have a Material Adverse Effect.

Section 6.2. Remedies. Upon the occurrence of any Event of Default (other than an Event of Default described in Section 6.1(e) or 6.1(f)), and at any time thereafter during the continuance of such event, the Lender may by notice to the Borrower, take either or both of the following actions, at the same or different times: (i) terminate the Commitment, and thereupon the Commitment shall terminate immediately, (ii) require cash collateral for the LC Exposure in accordance with Section 2.4(h) hereof and (iii) declare all Obligations then outstanding to be due and payable in whole (or in part, in which case any principal not so declared to be due and payable may thereafter be declared to be due and payable), and thereupon the principal of the Loans so declared to be due and payable, together with accrued interest thereon and all fees and other obligations of the Borrower accrued hereunder, shall become due and payable immediately, without presentment, demand, protest or other notice of any kind, all of which are hereby waived by the Borrower; and in case of any Event of Default described in Section 6.1(e) or 6.1(f), the Commitment shall automatically terminate and the principal of the Loans then outstanding, and cash collateral for the LC Exposure, together with accrued interest thereon and all fees and other obligations of the Borrower accrued hereunder, shall automatically become due and payable, without presentment, demand, protest or other notice of any kind, all of which are hereby waived by the Borrower.

ARTICLE 7

MISCELLANEOUS

Section 7.1. Amendments, Waivers, Etc. No amendment or waiver of any provision of this Agreement, or consent to any departure by the Borrower therefrom, will in any event be effective unless the same is in writing and signed by the Lender and an Authorized Representative of the Borrower, and then such waiver or consent is effective only in the specific instance and for the specific purpose for which given.

Section 7.2. Notices. All notices and other communications provided for hereunder must be in writing (including required copies) and sent by courier (including Federal Express or other receipted courier service), facsimile transmission or regular mail, as follows:

- (a) if to the Borrower:

Clean Energy Alliance
1200 Carlsbad Village Drive
Carlsbad, California 92008
Attention: Chief Executive Officer
Email: CEO@thecleanenergyalliance.org

with a copy to:

Nixon Peabody LLP

300 South Grand Avenue, Suite 4100
Los Angeles, CA 9007
Attention: Rudy S. Salo
Telephone: (213) 629-6069
Facsimile: (866) 817-1940
Email: rsalo@nixonpeabody.com

- (b) if to the Lender:

JPMorgan Chase Bank, N.A.
383 Madison Avenue, 3rd Floor
New York, New York 10179
Mail Code: NY1-M076
Attention: Allyson Goetschius or Janice Fong
Telephone: (212) 270-0335 or (212) 270-3762
Facsimile: (917) 849-0272
Email: Allyson.l.goetschius@jpmorgan.com or
Janice.r.fong@jpmorgan.com

with a copy to:

JPMorgan Chase Bank, National Association
JPM-Delaware Loan Operations
500 Stanton Christiana Road, NCC5, Floor 01
Newark, DE 19713-2107
Attention: PFG Servicing
Telephone: (302) 634-9627
Email/Fax: PFG_Servicing@jpmorgan.com

And, for compliance-related items, with a copy to:

or, as to each Person named above, at such other address or telephone or telecopy number as is designated by such Person in a written notice to the parties hereto. All such notices and other communications will, when delivered, sent by facsimile transmission or mailed, be effective when deposited with the courier, sent by facsimile transmission or mailed, respectively, addressed as aforesaid, except that requests for LC Disbursements submitted to the Lender will not be effective until received by the Lender.

Section 7.3. Survival of Covenants; Successors and Assigns. (a) All covenants, agreements, representations and warranties made herein and in the certificates delivered pursuant hereto will survive the making of any Loan, and will continue in full force and effect until all of the Obligations hereunder are paid in full. Whenever in this Agreement any of the parties hereto is referred to, such reference will, subject to the last sentence of this Section, be deemed to include the successors and assigns of such party, and all covenants, promises and agreements by or on behalf of the Borrower which are contained in this Agreement will inure to the benefit of the successors and assigns of the Lender. The Borrower may not transfer its rights or obligations under this Agreement without the prior written consent of the Lender. The Lender may transfer or assign some or all of its rights and obligations under this Agreement and the Fee Agreement with, so long as no Event of Default has occurred and is continuing, the prior written consent of the Borrower (which consent may not be withheld unreasonably); *provided* that the Lender shall be responsible for all costs solely relating to such transfer or assignment. This Agreement is made solely for the benefit of the Borrower and the Lender, and no other Person (including, without limitation, any PPA Counterparty) will have any right, benefit or interest under or because of the existence of this Agreement.

(b) Notwithstanding the foregoing, the Lender will be permitted to grant to one or more financial institutions (each a "*Participant*") a participation or participations in all or any part of the Lender's rights and benefits and obligations under this Agreement, the Fee Agreement, the Loans and the Letters of Credit on a participating basis but not as a party to this Agreement (a "*Participation*") without the consent of the Borrower. In the event of any such grant by the Lender of a Participation to a Participant, the Lender shall remain responsible for the performance of its obligations hereunder and under the Letters of Credit, and the Borrower may continue to deal solely and directly with the Lender in connection with the Lender's rights and obligations under this Agreement, under the Fee Agreement and under the Letters of Credit. The Borrower agrees that each Participant will, to the extent of its Participation, be entitled to the benefits of this Agreement as if such Participant were the Lender; *provided* that no Participant will have the right to declare, or to take actions in response to, an Event of Default under Section 6.1 hereof; and *provided, further*, that the Borrower's liability to any Participant (including, without limitation, amounts payable pursuant to Sections 2.12, 2.13 and 2.14) will not in any event exceed that liability which the Borrower would owe to the Lender but for such participation.

Section 7.4. No Recourse Against Constituent Members of CEA. CEA is organized as a Joint Powers Authority in accordance with the Joint Powers Act of the State of California (Government Code Section 6500 et seq.) pursuant to a Joint Powers Agreement dated November 4, 2019, and is a public entity separate from its constituent members. CEA shall solely be

responsible for all debts, obligations and liabilities accruing and arising out of this Agreement. The Lender shall not make any claims, take any actions or assert any remedies against any of CEA's constituent members arising solely as a result of CEA's breach of this Agreement.

Section 7.5. Liability of Lender; Indemnification. (a) To the extent permitted by the laws of the State, the Borrower assumes all risks of the acts or omissions of the PPA Counterparties with respect to the use of the Letters of Credit or the use of proceeds thereunder; *provided* that this provision is not intended to and will not preclude the Borrower from pursuing such rights and remedies as it may have against the PPA Counterparties under any other agreements. Neither the Lender nor any of its respective officers or directors will be liable or responsible for (i) the use of any Letter of Credit, the LC Disbursements or the Loans or the transactions contemplated hereby and by the other Basic Documents or for any acts or omissions of any PPA Counterparty, (ii) the validity, sufficiency or genuineness of any documents determined in good faith by the Lender to be valid, sufficient or genuine, even if such documents, in fact, prove to be in any or all respects invalid, fraudulent, forged or insufficient, (iii) payments by the Lender against presentation of requests for LC Disbursements or requests which the Lender in good faith has determined to be valid, sufficient or genuine and which subsequently are found not to comply with the terms of this Agreement or (iv) any other circumstances whatsoever in making or failing to make payment hereunder; *provided* that the Borrower is not required to indemnify the Lender for any claims, losses, liabilities, costs or expenses to the extent, but only to the extent that a court of competent jurisdiction has determined by a final, non-appealable judgment were caused by the gross negligence or willful misconduct of the Lender.

(b) To the extent permitted by the laws of the State, the Borrower indemnifies and holds harmless the Lender from and against any and all direct, as opposed to consequential, claims, damages, losses, liabilities, costs and expenses (including specifically reasonable attorneys' fees) which the Lender may incur (or which may be claimed against the Lender by any Person whatsoever) by reason of or in connection with the execution, delivery and performance of the Basic Documents, the Letters of Credit and the transactions contemplated thereby; *provided* that the Borrower is not required to indemnify the Lender to the extent, but only to the extent, any such claim, damage, loss, liability, cost or expense is caused by the Lender's willful misconduct or gross negligence as determined by a final order of a court of competent jurisdiction. The Lender is expressly authorized and directed to honor any demand for payment which is made under any Letter of Credit without regard to, and without any duty on its part to inquire into the existence of, any disputes or controversies between the Borrower, any PPA Counterparty or any other Person or the respective rights, duties or liabilities of any of them or whether any facts or occurrences represented in any of the documents presented under any Letter of Credit are true and correct.

(c) To the fullest extent permitted by Applicable Law, the Borrower shall not assert, and waives, any claim against the Lender, on any theory of liability, for special, indirect, consequential or punitive damages (as opposed to direct or actual damages) arising out of, in connection with, or as a result of, any Basic Document or any agreement or instrument contemplated thereby, the transactions contemplated thereby or the use of the proceeds thereof.

(d) The obligations of the Borrower under this Section 7.5 will survive the termination of this Agreement.

Section 7.6. Expenses. Upon receipt of a written invoice, the Borrower shall promptly pay (i) the reasonable fees and expenses of counsel to the Lender incurred in connection with the preparation, execution and delivery and administration of this Agreement, the Letters of Credit, the Fee Agreement and the other Basic Documents as set forth in the Fee Agreement, (ii) the reasonable out-of-pocket expenses of the Lender incurred in connection with the preparation, execution and delivery and administration of this Agreement, the Letters of Credit, the Fee Agreement and the other Basic Documents, (iii) the fees and disbursements of counsel to the Lender with respect to advising the Lender as to its rights and responsibilities under the Basic Documents after the occurrence of a Default or an Event of Default and (iv) all costs and expenses, if any, in connection with the administration and enforcement of the Basic Documents, including in each case the fees and disbursements of counsel to the Lender. In addition, and notwithstanding the foregoing, the Borrower agrees to pay, after the occurrence of an Event of Default, all costs and expenses (including attorneys' fees and costs of settlement) incurred by the Lender in enforcing any obligations or in collecting any payments due from the Borrower hereunder or under the Fee Agreement by reason of such Event of Default or in connection with any refinancing or restructuring of the credit arrangements provided under this Agreement in the nature of a "workout" or of any insolvency or bankruptcy proceedings. The obligations of the Borrower under this Section 7.6 will survive the termination of this Agreement.

Section 7.7. No Waiver; Conflict. Neither any failure nor any delay on the part of the Lender in exercising any right, power or privilege hereunder, nor any course of dealing with respect to any of the same, will operate as a waiver thereof or preclude any other or further exercise thereof, nor will a single or partial exercise thereof, preclude any other or further exercise thereof or the exercise of any other right, power or privilege. The remedies herein provided are cumulative and not exclusive of any remedies provided by law. To the extent of any conflict between this Agreement and any other Basic Documents, this Agreement will control solely as between the Borrower and the Lender.

Section 7.8. Modification, Amendment Waiver, Etc. No modification, amendment or waiver of any provision of this Agreement will be effective unless the same is in writing and signed in accordance with Section 7.1 hereof.

Section 7.9. Dealings. The Lender and its affiliates may accept deposits from, extend credit to and generally engage in any kind of banking, trust or other business with the Borrower and/or any PPA Counterparty regardless of the capacity of the Lender hereunder or under any Letter of Credit.

Section 7.10. Severability. Any provision of this Agreement which is prohibited or unenforceable in any jurisdiction will, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions hereof or affecting the validity or enforceability of such provision in any other jurisdiction, and all other remaining provisions hereof will be construed to render them enforceable to the fullest extent permitted by law. The parties shall endeavor in good faith negotiations to replace the invalid, illegal or unenforceable provisions with valid provisions the economic or legal effect of which comes as close as possible to that of the invalid, illegal or unenforceable provisions.

Section 7.11. Counterparts; Integration; Effectiveness; Electronic Execution. (a) This Agreement may be executed in counterparts (and by different parties hereto on different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. This Agreement, the other Basic Documents and any separate letter agreements with respect to fees payable to the Lender constitute the entire contract among the parties relating to the subject matter hereof and supersede any and all previous agreements and understandings, oral or written, relating to the subject matter hereof. Except as provided in Section 3.1, this Agreement shall become effective when it shall have been executed by the Lender and when the Lender shall have received counterparts hereof which, when taken together, bear the signatures of each of the other parties hereto, and thereafter shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

(b) Delivery of an executed counterpart of a signature page of (x) this Agreement, (y) any other Basic Document and/or (z) any document, amendment, approval, consent, information, notice (including, for the avoidance of doubt, any notice delivered pursuant to Section 7.2), certificate, request, statement, disclosure or authorization related to this Agreement, any other Basic Document and/or the transactions contemplated hereby and/or thereby (each an “*Ancillary Document*”) that is an Electronic Signature transmitted by telecopy, emailed pdf. or any other electronic means that reproduces an image of an actual executed signature page shall be effective as delivery of a manually executed counterpart of this Agreement, such other Basic Document or such Ancillary Document, as applicable. The words “execution,” “signed,” “signature,” “delivery,” and words of like import in or relating to this Agreement, any other Basic Document and/or any Ancillary Document shall be deemed to include Electronic Signatures, deliveries or the keeping of records in any electronic form (including deliveries by telecopy, emailed pdf. or any other electronic means that reproduces an image of an actual executed signature page), each of which shall be of the same legal effect, validity or enforceability as a manually executed signature, physical delivery thereof or the use of a paper-based recordkeeping system, as the case may be; *provided* that nothing herein shall require the Lender to accept Electronic Signatures in any form or format without its prior written consent and pursuant to procedures approved by it; *provided, further*, without limiting the foregoing, (i) to the extent the Lender has agreed to accept any Electronic Signature, the Lender shall be entitled to rely on such Electronic Signature purportedly given by or on behalf of the Borrower without further verification thereof and without any obligation to review the appearance or form of any such Electronic Signature and (ii) upon the request of the Lender, any Electronic Signature shall be promptly followed by a manually executed counterpart. Without limiting the generality of the foregoing, the Borrower hereby (A) agrees that, for all purposes, including without limitation, in connection with any workout, restructuring, enforcement of remedies, bankruptcy proceedings or litigation among the Lender and the Borrower, Electronic Signatures transmitted by telecopy, emailed pdf. or any other electronic means that reproduces an image of an actual executed signature page and/or any electronic images of this Agreement, any other Basic Document and/or any Ancillary Document shall have the same legal effect, validity and enforceability as any paper original, (B) the Lender may, at its option, create one or more copies of this Agreement, any other Basic Document and/or any Ancillary Document in the form of an imaged electronic record in any format, which shall be deemed created in the ordinary course of such Person’s business, and destroy the original paper document (and all such electronic records shall be considered an original for all purposes and shall have the same legal effect, validity and enforceability as a paper record), (C) waives any argument, defense or

right to contest the legal effect, validity or enforceability of this Agreement, any other Basic Document and/or any Ancillary Document based solely on the lack of paper original copies of this Agreement, such other Basic Document and/or such Ancillary Document, respectively, including with respect to any signature pages thereto and (D) waives any claim against any Lender-Related Person for any Liabilities arising solely from the Lender's reliance on or use of Electronic Signatures and/or transmissions by telecopy, emailed pdf. or any other electronic means that reproduces an image of an actual executed signature page, including any Liabilities arising as a result of the failure of the Borrower to use any available security measures in connection with the execution, delivery or transmission of any Electronic Signature.

Section 7.12. Table of Contents; Headings. The table of contents and the section and subsection headings used herein have been inserted for convenience of reference only and do not constitute matters to be considered in interpreting this Agreement.

Section 7.13. Entire Agreement. This Agreement and the Fee Agreement represents the final agreement between the parties hereto with respect to the subject matter hereof and may not be contradicted by evidence of prior, contemporaneous or subsequent oral agreements of the parties hereto as to such subject matter.

Section 7.14. Governing Law Waiver of Jury Trial. (a) THIS AGREEMENT SHALL BE DEEMED TO BE A CONTRACT UNDER, AND FOR ALL PURPOSES SHALL BE GOVERNED BY, AND CONSTRUED AND INTERPRETED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF CALIFORNIA WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PROVISIONS; *PROVIDED*, THAT THE OBLIGATIONS OF THE LENDER HEREUNDER SHALL BE GOVERNED BY THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PROVISIONS.

(b) TO THE EXTENT PERMITTED BY APPLICABLE LAW, EACH OF THE PARTIES HERETO WAIVES ITS RIGHT TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION BASED UPON OR ARISING OUT OF THE BASIC DOCUMENTS OR ANY OF THE TRANSACTIONS CONTEMPLATED THEREBY, INCLUDING CONTRACT CLAIMS, TORT CLAIMS, BREACH OF DUTY CLAIMS, AND ALL OTHER COMMON LAW OR STATUTORY CLAIMS. IF AND TO THE EXTENT THAT THE FOREGOING WAIVER OF THE RIGHT TO A JURY TRIAL IS UNENFORCEABLE FOR ANY REASON IN SUCH FORUM, EACH OF THE PARTIES HERETO CONSENTS TO THE ADJUDICATION OF ALL CLAIMS PURSUANT TO JUDICIAL REFERENCE AS PROVIDED IN CALIFORNIA CODE OF CIVIL PROCEDURE SECTION 638, AND THE JUDICIAL REFEREE IS EMPOWERED TO HEAR AND DETERMINE ALL ISSUES IN SUCH REFERENCE, WHETHER FACT OR LAW. EACH OF THE PARTIES HERETO REPRESENTS THAT IT HAS REVIEWED THIS WAIVER AND CONSENT AND, FOLLOWING CONSULTATION WITH LEGAL COUNSEL ON SUCH MATTERS, KNOWINGLY AND VOLUNTARILY WAIVES ITS JURY TRIAL RIGHTS AND CONSENTS TO JUDICIAL REFERENCE. IN THE EVENT OF LITIGATION, A COPY OF THIS AGREEMENT MAY BE FILED AS A WRITTEN CONSENT TO A TRIAL BY THE COURT OR TO JUDICIAL REFERENCE UNDER CALIFORNIA CODE OF CIVIL PROCEDURE SECTION 638 AS PROVIDED HEREIN.

(c) The covenants and waivers made pursuant to this Section 7.14 are irrevocable and unmodifiable, whether in writing or orally, and are applicable to any subsequent amendments, renewals, supplements or modifications of this Agreement. In the event of litigation, this Agreement may be filed as a written consent to a trial by the court.

Section 7.15. Reserved.

Section 7.16. USA PATRIOT Act. The Lender notifies the Borrower that, pursuant to the requirements of the USA Patriot Act (Title III of Pub. L. 107-56 (signed into law October 26, 2001)) (the “Act”), it is required to obtain, verify and record information that identifies the Borrower, which information includes the name and address of the Borrower and other information that will allow the Lender to identify the Borrower in accordance with the Act. The Borrower agrees to provide such documentary and other evidence of the Borrower’s identity as may be requested by the Lender at any time to enable the Lender to verify the Borrower’s identity or to comply with any Applicable Law or regulation, including, without limitation, the Act.

Section 7.17. Reserved.

Section 7.18. Assignment to Federal Reserve Bank. The Lender may assign and pledge all or any portion of the obligations owing to it hereunder to any Federal Reserve Bank or the United States Treasury as collateral security pursuant to Regulation A of the Board of Governors of the Federal Reserve System and any Operating Circular issued by such Federal Reserve Bank, *provided* that any payment in respect of such assigned obligations made by the Borrower to the Lender in accordance with the terms of this Agreement will satisfy the Borrower’s obligations hereunder in respect of such assigned obligation to the extent of such payment. No such assignment will release the Lender from its obligations hereunder.

Section 7.19. Reserved.

Section 7.20. Arm’s Length Transaction. The transaction described in this Agreement is an arm’s length, commercial transaction between the Borrower and the Lender in which: (i) the Lender is acting solely as a principal (*i.e.*, as a lender) and for its own interest; (ii) the Lender is not acting as a municipal advisor or financial advisor to the Borrower; (iii) the Lender has no fiduciary duty pursuant to Section 15B of the Securities Exchange Act of 1934 to the Borrower with respect to this transaction and the discussions, undertakings and procedures leading thereto (irrespective of whether the Lender or any of its affiliates has provided other services or is currently providing other services to the Borrower on other matters); (iv) the only obligations the Lender has to the Borrower with respect to this transaction are set forth in this Agreement, the Fee Agreement and the Letters of Credit; and (v) the Lender is not recommending that the Borrower take an action with respect to the transaction described in this Agreement and the other Basic Documents, and before taking any action with respect to the this transaction, the Borrower should discuss the information contained herein with the Borrower’s own legal, accounting, tax, financial and other advisors, as the Borrower deems appropriate.

[SIGNATURE PAGES FOLLOW]

IN WITNESS WHEREOF, the Borrower and the Lender have duly executed this Agreement as of the date first written above.

CLEAN ENERGY ALLIANCE

By: _____
Name: _____
Title: _____

JPMORGAN CHASE BANK, N.A.

By: _____
Name: _____
Title: _____

EXHIBIT A

FORM OF OPINION OF NIXON PEABODY LLP

[See Index No. 4 of the Closing Transcript]

EXHIBIT B

FORM OF COMPLIANCE CERTIFICATE

This Compliance Certificate (this “*Certificate*”) is furnished to JPMorgan Chase Bank, N.A. (including its successors and assigns, the “*Lender*”) pursuant to the Revolving Credit Agreement, dated as of February 3, 2021 (together with all amendments and supplements thereto, the “*Agreement*”), by and between the Clean Energy Alliance (including its successors and assigns, the “*Borrower*”) and the Lender. Unless otherwise defined herein, the terms used in this Certificate have the meanings assigned thereto in the Agreement.

This Compliance Certificate is being delivered in connection with **[annual audited financials for the Fiscal Year ended _____, 20__]****[unaudited financial statements for the fiscal quarter ended _____, 20__]**.

THE UNDERSIGNED HEREBY CERTIFIES THAT:

1. I am an Authorized Representative of the Borrower;
2. I have reviewed the terms of the Agreement and I have made, or have caused to be made under my supervision, a detailed review of the transactions and conditions of the Borrower during the accounting period covered by the attached financial statements;
3. The examinations described in paragraph 2 did not disclose, and I have no knowledge of, the existence of any condition or the occurrence of any event which constitutes a Default or Event of Default during or at the end of the accounting period covered by the attached financial statements or as of the date of this Certificate, except as set forth below; and
4. To the best of my knowledge the financial statements required by Section 5.1(a) of the Agreement and being furnished to you concurrently with this certificate fairly represent the consolidated financial condition of the Clean Energy Alliance System in accordance with GAAP as of the date and for the period covered thereby.

[Describe below the exceptions, if any, to paragraph 3 by listing, in detail, the nature of the condition or event, the period during which it has existed and the action which the Borrower has taken, is taking, or proposes to take with respect to each such condition or event:

6. The amount of Available Liquidity as of the end of the [Fiscal Year][fiscal quarter] for which this certificate is being delivered is: _____.²

7. The Borrower is in compliance with Section 5.1(q) of the Agreement on the date hereof, as evidenced by the Debt Service Coverage Ratio and Days Liquidity on Hand calculations set forth on Appendix I hereto.

8. Amounts held in the Operating Reserve are as follows: \$_____.

9. The undersigned, on behalf of the Borrower, hereby represents that the Borrower has fixed, established, maintained and collected rates and charges for electric power and energy and other services, facilities and commodities sold, furnished or supplied through the facilities of the System, which are fair and nondiscriminatory and adequate to provide the Borrower with Revenues in Fiscal Year ended [_____, 20____] sufficient to pay, to the extent not paid from other available moneys, any and all amounts the Borrower is obligated to pay or set aside from Revenues by law or contract in such Fiscal Year.³

10. [There have been no updates to the most recent annual budget provided pursuant to Section 5.1(n) of the Agreement.][Attached hereto as Appendix II are **[describe updates to budget]**.]

[Remainder of page intentionally left blank]

² As required by Section 5.1(a)(iii), please provide a reasonably detailed calculation of the Available Liquidity when submitting this certificate.

³ Pursuant to Section 5.1(m), to the extent that rates have moved by 5% or greater (as compared to the Borrower's most recently adopted annual budget), the Borrower is required to promptly provide the Bank notice, as soon as possible, and in no event later than five (5) Business Days after such adjustment, the Commission shall provide the Bank with an updated twelve (12) month projection of Revenues.

The foregoing certifications and the financial statements delivered with this Certificate in support hereof, are made and delivered this ____ day of _____, 20__.

CLEAN ENERGY ALLIANCE

By: _____

Name: _____

Title: _____

APPENDIX I TO COMPLIANCE CERTIFICATE

[FOR ANY FISCAL QUARTER IN FISCAL YEAR ENDED JUNE 30, 2023:]

[A. Days Liquidity on Hand (Section 5.1(q))

- | | | |
|----|--|------------|
| 1. | Available Liquidity and Unutilized Commitment | \$ _____ |
| 2. | Sum of operating and interest expense for the four consecutive fiscal quarter period ended on or immediately prior to such date of determination | \$ _____ |
| 3. | Line A2 times 1/365 | _____ |
| 4. | Line A1 divided by Line A3 | _____ |
| 5. | Days Liquidity on Hand based on Line A4 | _____ Days |
| 6. | Line A5 must not be less than | 30 Days |
| 7. | The Borrower is in compliance (circle one) | Yes/No] |

[FOR ANY FISCAL QUARTER IN FISCAL YEAR ENDED JUNE 30, 2024 OR THEREAFTER:]

[A. Days Liquidity on Hand (Section 5.1(q))

- | | | |
|----|--|------------|
| 1. | Available Liquidity and Unutilized Commitment | \$ _____ |
| 2. | Sum of operating and interest expense for the four consecutive fiscal quarter period ended on or immediately prior to such date of determination | \$ _____ |
| 3. | Line A2 times 1/365 | _____ |
| 4. | Line A1 divided by Line A3 | _____ |
| 5. | Days Liquidity on Hand based on Line A4 | _____ Days |
| 6. | Line A5 must not be less than | 50 Days |
| 7. | The Borrower is in compliance (circle one) | Yes/No] |

B. Debt Service Coverage Ratio (Section 5.1(q))

- | | | |
|----|--|----------|
| 1. | Net Revenues as determined for the four consecutive fiscal quarter periods ended on the last date of such fiscal quarter | \$ _____ |
|----|--|----------|

- | | | |
|----|---|-----------|
| 2. | Annual Debt Service as determined for the four consecutive fiscal quarter periods ended on the last date of such fiscal quarter | \$ _____ |
| 3. | Ratio of Line B1 to B2 | _____ |
| 4. | Line B3 must not be less than | 1.40:1.00 |
| 5. | The Borrower is in compliance (circle one) | Yes/No |

APPENDIX II TO COMPLIANCE CERTIFICATE
[ATTACHED]

EXHIBIT C

FORM OF BORROWING REQUEST

_____, 20__

JPMorgan Chase Bank, N.A.
383 Madison Avenue, 3rd Floor
New York, New York 10179
Mail Code: NY1-M076
Attention: _____

Ladies and Gentlemen:

The undersigned refers to the Revolving Credit Agreement, dated as of February 3, 2021 (together with any amendments or supplements thereto, the "*Agreement*"), by and between Clean Energy Alliance (with its successors and assigns, the "*Borrower*") and JPMorgan Chase Bank, N.A. (with its successors and assigns, the "*Lender*") (the terms defined therein being used herein as therein defined) and hereby requests, pursuant to Section 2.3 of the Agreement, that the Lender make a Loan under the Agreement and disburse such funds as set forth in #6 below, and in that connection sets forth below the following information relating to such Loan (the "*Proposed Loan*"):

1. The Business Day of the Proposed Loan is _____, 20__ (the "*Issuance Date*").

2. The principal amount of the Proposed Loan is \$_____, which is not greater than the Revolving Credit Exposure or the Loan Sublimit as of the Issuance Date set forth in 1 above. After giving effect to the Proposed Loan, the aggregate principal amount of all Loans outstanding under the Agreement will not exceed the Loan Sublimit as of the Issuance Date, and the aggregate principal amount of all Loans and LC Exposure outstanding under the Agreement will not exceed the Revolving Credit Exposure as of the Issuance Date.

3. The interest rate with respect to the Proposed Loan shall be a **[Base Rate Loan*][SOFR Loan][.];[IN THE CASE OF A SOFR BORROWING]** the initial Interest Period shall be for **[one month][three months].**

*

Reimbursement Loans may only be Base Rate Loans, not Eurodollar Loans.

4. The undersigned hereby certifies that the following statements are true on the date hereof, and will be true on the Issuance Date, before and after giving effect to the Proposed Loan:

(a) The representations and warranties of the Borrower set forth in Article IV of the Agreement (other than in Section 4.7 thereof) are true and correct in all material respects (or in the case of any representation qualified by materiality, in all respects) on the date hereof, as if made on the date hereof;

(b) No Event of Default has occurred and is continuing; and

(c) No event or change shall be in effect or shall have occurred that could reasonably be expected to have a Material Adverse Effect.

5. The proceeds for Proposed Loan are being used for the following purposes:

(a) To provide cash collateral to secure the Borrower's obligations under PPAs,

(b) to repay in whole or in part any LC Disbursement under Section 2.4(d) in the case of a Reimbursement Loan*,

(c) for general corporate purposes,

(d) to pay interest accrued on any Obligations through September 30, 2021, or

(e) capital expenditures related to the development or acquisition of new assets related to the System.

6. The Proposed Loan shall be made by the Lender by wire transfer of immediately available funds or deposited **[in the amount of \$_____]** into Borrower's account at the Lender in accordance with the instructions set forth in the Agreement or to or on behalf of the Borrower in accordance with the instructions set forth below and the Borrower hereby confirms that the Lender is authorized to make said disbursements:

[Insert wire instructions and amounts]

* Reimbursement Loans may only be Base Rate Loans, not Eurodollar Loans

CLEAN ENERGY ALLIANCE

By: _____
Name: _____
Title: _____

Approved by the Lender:

JPMORGAN CHASE BANK, N.A.

By: _____

Name: _____

Title: _____

EXHIBIT D-1

FORM OF LETTER OF CREDIT REQUEST

_____, 20__

JPMorgan Chase Bank, N.A.
383 Madison Avenue, 3rd Floor
New York, New York 10179
Mail Code: NY1-M076
Attention: _____

Ladies and Gentlemen:

The undersigned refers to the Revolving Credit Agreement, dated as of February 3, 2021 (together with any amendments or supplements thereto, the "*Agreement*"), by and between Clean Energy Alliance (with its successors and assigns, the "*Borrower*") and JPMorgan Chase Bank, N.A. (with its successors and assigns, the "*Lender*") (the terms defined therein being used herein as therein defined) and hereby requests, pursuant to Section 2.4 of the Agreement, that the Lender issue a Letter of Credit under the Agreement, and in that connection sets forth below the following information relating to such Letter of Credit (the "*Proposed Letter of Credit*"):

1. The Business Day of the Proposed Letter of Credit is _____, 20__ (the "*Issuance Date*").

2. The principal amount of the Proposed Letter of Credit is \$_____, which is not greater than the Revolving Credit Exposure or the Letter of Credit Sublimit as of the Issuance Date set forth in 1 above. After giving effect to the Proposed Letter of Credit, the aggregate principal amount of all Letters of Credit outstanding under the Agreement will not exceed the Letter of Credit Sublimit as of the Issuance Date set forth in 1 above, and the aggregate principal amount of all Loans and Letters of Credit outstanding under the Agreement will not exceed the Revolving Credit Exposure as of the Issuance Date set forth in 1 above.

3. The tenor of the Proposed Letter of Credit shall be [_____].

4. The undersigned hereby certifies that the following statements are true on the date hereof, and will be true on the Issuance Date, before and after giving effect thereto:

(a) The representations and warranties of the Borrower set forth in Article IV of the Agreement (other than in Section 4.7 thereof) are true and correct in all material respects on the date hereof, as if made on the date hereof;

(b) No Event of Default has occurred and is continuing;

(c) No event or change shall be in effect or shall have occurred that could reasonably be expected to have a Material Adverse Effect.

5. The undersigned hereby confirms that the Borrower has submitted a Standby Letter of Credit Application, a form of which is on file with the Borrower and the Lender.

CLEAN ENERGY ALLIANCE

By: _____
Name: _____
Title: _____

EXHIBIT D-2

SHORT FORM LETTER OF CREDIT APPLICATION

TO BE PROVIDED UNDER SEPARATE COVER BY THE LENDER.

EXHIBIT D-3

FORM OF COMMERCIAL & STANDBY LETTERS OF CREDIT BETWEEN CLEAN ENERGY ALLIANCE AND JPMORGAN CHASE BANK, N.A. (FOR CREDITS ISSUED UNDER A CREDIT AGREEMENT)

To induce JPMorgan Chase Bank, N.A. and/or any of its domestic or foreign subsidiaries or affiliates (individually and collectively, "*Bank*"), to issue for the account of Applicant or for the account of the Account Party named in the Application, one or more standby or commercial letters of credit or other independent undertakings, from time to time at the request of the undersigned (individually and collectively, "*Applicant*"; jointly and severally, if more than one), Applicant agrees as to each letter of credit or undertaking (together with any replacements, extensions or modifications, a "*Credit*," collectively, "*Credits*") as follows:

All Credits issued pursuant to this Continuing Agreement (as amended, supplemented or otherwise modified, the "*Agreement*") are issued under and pursuant to the terms and conditions of the Revolving Credit Agreement (as amended, extended, restated or otherwise modified from time to time, and including any successor agreement to which the Bank is a party (as a letter of credit issuing bank) which refinances or otherwise governs the Credits, the "*Credit Agreement*") dated as of among Clean Energy Alliance and JPMorgan Chase Bank, N.A. as Lender. Capitalized terms used herein and not otherwise defined have the meaning assigned to them in the Credit Agreement. If the Credit Agreement is terminated or expires, references in this Agreement to the Credit Agreement shall refer to the Credit Agreement in the form it was in immediately prior to such termination or expiration, unless otherwise agreed by Bank and Applicant. In the event of any inconsistency between the terms and conditions of the Credit Agreement and the terms and conditions of this Agreement, the terms and conditions of the Credit Agreement shall control, except that provisions relating to indemnification and limitation of Bank's liability as set forth in this Agreement shall also apply.

SECTION 1. DEFINITIONS.

The following terms shall have the meanings set forth below:

"*Application*" means an irrevocable request to issue a Credit, in a form acceptable to the Bank.

"*Costs*" means any and all claims, suits, judgments, costs, losses, fines, penalties, damages, liabilities, and expenses, including reasonable and documented expert witness fees and legal fees, charges and disbursements of any counsel for any Indemnified Person.

"*Drawing Document*" means any document presented for purposes of drawing under a Credit.

"*Good Faith*" means honesty in fact in the conduct of the transaction concerned.

“Instructions” means each Application, any inquiries, communications and instructions (in any form, whether oral, telephonic, written, electronic mail or transmission or facsimile) regarding a Credit. Bank’s records of the content of any Instruction shall be conclusive absent manifest error.

“ISP” means International Standby Practices 1998 (International Chamber of Commerce Publication No. 590) and any subsequent revision thereof adhered to by Bank on the date such Credit is issued.

“LOIs” means steamship guarantees, releases or letters of indemnity in favor of a carrier issued by Bank upon Instruction of Applicant as set forth on Annex I.

“Obligations” means all obligations and liabilities of Applicant to Bank in respect of any and all Credits and LOIs issued hereunder (if any), whether matured or unmatured, absolute or contingent, now existing or hereafter incurred.

“Property” means all property of any kind whatsoever (now existing or hereafter acquired) referred to, or relating to, an applicable Credit including, without limitation, any and all right, title and interest of Applicant in any goods, equipment, inventory, money, documents, letters of credit, warehouse receipts, instruments, securities, security entitlements, financial assets, investment property, precious and base metals, chattel paper, electronic chattel paper, accounts, commercial tort claims, deposit accounts, general intangibles (including any claims for breach of contract, breach of warranty claims and any insurance policies and proceeds), letter of credit rights, choses in action and the proceeds of any and all thereof (including any and all of the aforesaid referred to in any Credit or the Drawing Documents relating thereto).

“Released Merchandise” means, with respect to a Credit, all Property released (including pursuant to a forwarders cargo receipt or by any other means whatsoever) or consigned to Applicant or any Person designated by Applicant in connection with such Credit or related LOI.

“Standard Letter of Credit Practice” means, for Bank, any domestic or foreign law or letter of credit practices applicable in the city in which Bank issued the applicable Credit or for its branch or correspondent, such laws and practices applicable in the city in which it has advised, confirmed or negotiated such Credit, as the case may be. Such practices shall be (i) of banks that regularly issue Credits in the particular city and (ii) required or permitted under the UCP or the ISP, as chosen in the applicable Credit.

“UCP” means Uniform Customs and Practice for Documentary Credits 2007 Revision, International Chamber of Commerce Publication No. 600 and any subsequent revision thereof adhered to by Bank on the date such Credit is issued.

“UN Convention” means the United Nations Convention on Independent Guarantees and Standby Letters of Credit.

SECTION 2. LIMITATION OF LIABILITY; INDEMNIFICATION.

(a) Without limiting any provision of the Credit Agreement covering the limitation of liability of the issuing bank (including any exception set forth therein), Bank and each other Indemnitee shall not be responsible to Applicant for, and Bank's rights and remedies against Applicant and Applicant's obligation to reimburse Bank under the Credit Agreement shall not be impaired by: (i) honor of a presentation under any Credit which on its face substantially complies with the terms of such Credit; (ii) honor of a presentation of any Drawing Documents which appear on their face to have been signed, presented or issued (X) by any purported successor or transferee of any beneficiary or other party required to sign, present or issue the Drawing Documents or (Y) under a new name of the beneficiary; (iii) acceptance as a draft of any written or electronic demand or request for payment under a Credit, even if nonnegotiable or not in the form of a draft, and may disregard any requirement that such draft, demand or request bear any or adequate reference to the Credit; (iv) the identity or authority of any presenter or signer of any Drawing Document or the form, accuracy, genuineness, or legal effect of any presentation under any Credit or of any Drawing Documents; (v) disregard of any non-documentary conditions stated in any Credit; (vi) acting upon any Instruction which it, in Good Faith, believes to have been given by a Person or entity authorized to give such Instruction; (vii) any errors, omissions, interruptions or delays in transmission or delivery of any message, advice or document (regardless of how sent or transmitted) or for errors in interpretation of technical terms or in translation; (viii) any delay in giving or failing to give any notice; (ix) any acts, omissions or fraud by, or the solvency of, any beneficiary, any nominated Person or any other Person; (x) any breach of contract between the beneficiary and Applicant or any of the parties to the underlying transaction; (xi) assertion or waiver of any provision of the UCP or ISP which primarily benefits an issuer of a letter of credit, including, any requirement that any Drawing Document be presented to it at a particular hour or place; (xii) payment to any paying or negotiating bank (designated or permitted by the terms of the applicable Credit) claiming that it rightfully honored or is entitled to reimbursement or indemnity under the Standard Letter of Credit Practice applicable to it; or (xiii) acting or failing to act as required or permitted under Standard Letter of Credit Practice (or in the case of other independent undertakings or guarantees, the UN Convention) applicable to where it has issued, confirmed, advised or negotiated such Credit, as the case may be.

(b) Without limiting any provision in the Credit Agreement covering the indemnification of the issuing bank by the Applicant (including any limitation or exception set forth therein) ("*Indemnity Provisions*"), such Indemnity Provisions shall apply to Bank and each related Indemnitee notwithstanding the occurrence of any of the events specified in clause (a) of this Section 2.

(c) If a Credit is to be governed by a law other than that of the State of New York, Bank shall not be liable for any Costs resulting from any act or omission by Bank in accordance with the UCP or the ISP, as applicable, and Applicant shall indemnify Bank for all such Costs.

SECTION 3. FOREIGN CURRENCY.

Unless otherwise previously agreed by the Bank, if an amount drawn under any Credit is in non-United States dollar ("*foreign currency*"), Applicant shall reimburse Bank, on demand, the

United States dollar equivalent of such drawn amount based on the Bank's actual cost of settlement of its obligation. Applicant's obligation to make payments in any currency (the "*Contract Currency*") shall not be discharged or satisfied by any tender, or any recovery pursuant to any judgment or otherwise, that is expressed in or converted into any currency other than the Contract Currency, except to the extent that such tender or recovery results in the actual receipt by Bank at its designated office of the full amount of the Contract Currency specified to be payable hereunder. Applicant's obligation to make payments in the Contract Currency shall be enforceable as an alternative or additional cause of action to the extent that such actual receipt is less than the full amount of the Contract Currency specified to be payable hereunder, and shall not be affected by judgment being obtained for other sums due hereunder. Applicant shall indemnify Bank for any shortfall in such actual receipt.

SECTION 4. REPRESENTATIONS AND WARRANTIES.

Applicant hereby represents and warrants on and as of the date hereof, and the date of each issuance, amendment, renewal and extension of a Credit, as applicable, that (i) this Agreement constitutes the legal, valid and binding obligation of Applicant enforceable against it in accordance with its terms; (ii) the representations and warranties set forth in the Credit Agreement are true and correct; and (iii) if applicable, no goods or vessels used to transport goods related to such Credit will be the subject of any Sanctions.

SECTION 5. REMEDIES.

If at any time there shall occur and be continuing any action for a temporary restraining order, preliminary or permanent injunction, beneficiary wrongful dishonor action or the issuance or commencement of any similar order, action or event in connection with any Credit or any Drawing Document or this Agreement, which order, action or event may apply, directly or indirectly, to Bank or which otherwise threatens to extend or increase Bank's contingent liability beyond the time, amount or other limit provided in such Credit or this Agreement then, Applicant shall, upon Bank's demand, deliver to Bank, as additional security for the Obligations, cash in an amount required by Bank.

SECTION 6. ASSERTION OF RIGHTS

To the extent Bank honors a presentation for which Bank remains unpaid, Bank may assert rights of Applicant and Applicant shall cooperate with Bank in its assertion of Applicant's rights, if any, against the beneficiary, the beneficiary's rights against Applicant and any other rights that Bank may have by subordination, subrogation, reimbursement, indemnity or assignment.

SECTION 7. NOTICES, S.W.I.F.T., ELECTRONIC TRANSMISSIONS.

(a) *Notices.* Unless otherwise provided in the Credit Agreement, notices to Bank shall be sent to the address of Bank as set forth in the Credit and shall be delivered by hand, overnight courier or certified mail, return receipt requested. Notices to Applicant shall be sent to the address set forth in the Application unless advised otherwise in writing.

(b) *S.W.I.F.T.* Bank may transmit a Credit and any amendment thereto by S.W.I.F.T. message and thereby bind Applicant directly and as indemnitor to the S.W.I.F.T. rules.

(c) *Electronic Transmissions.* Bank is authorized to accept and process any Application and any amendments, transfers, assignments of proceeds, Instructions, consents, waivers and all documents relating to the Credit or the Application which are sent by electronic transmission using the system provided by Bank, including S.W.I.F.T., electronic mail, facsimile or other computer generated telecommunications ("*Electronic Transmission*") and such Electronic Transmission shall have the same legal effect as an original and shall be binding upon and enforceable against Applicant. Bank may, but shall not be obligated to, require authentication of such Electronic Transmission or receipt of original documents prior to acting on such Electronic Transmission. If it is a condition of the Credit that payment may be made upon receipt by Bank of an Electronic Transmission advising negotiation, Applicant hereby agrees to reimburse Bank on demand for the amount indicated in such Electronic Transmission advice, and further agrees to hold Bank harmless if the documents fail to arrive, or if, upon the arrival of the documents, Bank should determine that the documents do not comply with the terms and conditions of the Credit.

SECTION 8. COMMERCIAL CREDITS.

(a) *Pledge of Underlying Goods and Title Documents.* As security for the payment and performance of all obligations and liabilities of Applicant to Bank in respect of any and all commercial Credits and LOIs issued hereunder (if any) and under this Agreement, Applicant hereby grants to Bank a continuing lien and security interest in all of Applicant's right, title and interest in, to and under all the underlying goods relating to the commercial Credits and the title documents evidencing such goods and all products and proceeds of the foregoing (whether now existing or hereafter created or acquired) which have been or at any time shall be delivered to, received by or otherwise come into the possession or control of Bank, its correspondents or Applicant in connection with each Credit.

(b) *Acceptance of Drawing Documents; No Waiver.* Applicant's acceptance or retention of a Drawing Document presented under or in connection with any Credit (whether or not the document is genuine) or of any Released Merchandise shall ratify Bank's honor of the presentation and preclude Applicant from raising a defense, set-off or claim with respect to Bank's honor of such Credit. Bank shall not be required to seek any waiver of discrepancies from Applicant or to grant any waiver of discrepancies which Applicant approves or requests.

(c) *Possession of Drawing Documents.* If Bank shall agree to honor (accept) Drawing Documents under a Credit on a time draft or deferred payment basis, Applicant shall not take possession of the Drawing Documents or the underlying Property except for the purpose of loading, unloading, storing, shipping, transshipping, manufacturing, processing or otherwise dealing with such Property in a manner preliminary to its sale or exchange. An Instruction to release any such Drawing Document or Property shall be deemed a representation by Applicant to Bank that Applicant seeks such release for one of said purposes. In each such case, Applicant shall apply the proceeds of Property to the Obligations relating to the applicable Credit.

(d) *Absence of Written Instructions.* In the absence of written instructions to the contrary, Applicant agrees that (i) if the Credit authorizes drawings and/or shipments in installments and any installment is not drawn and/or shipped within the period allowed for that installment but Applicant waives such discrepancy, Bank is authorized to honor any subsequent installments so long as documents for such installments are presented within the period allowed for such installments; and (ii) each negotiated Credit shall expire at the counters of the nominated person even if notice of the presentation or any documents contained in the presentation is not received by Bank until after the expiry date of the Credit or any installment thereof.

(e) *Release of Documents or Claiming of Goods from the Carrier.* In the event Bank, upon Applicant's request, agrees to deliver to Applicant, a customs broker or any other person designated by Applicant, any of the documents of title relating to the Credit, prior to having received payment in full of all the Obligations, Applicant agrees to obtain possession of any goods represented by such documents within twenty-one days after the date of delivery of such documents, and if Applicant fails to do so, Applicant agrees to return such documents or to have them returned to Bank prior to the expiration of the twenty-one day period. Applicant further agrees to execute and deliver to Bank receipts for such documents and the goods represented thereby identifying and describing such documents and goods. If Applicant claims from the carrier any goods identified in the shipping documents required under the Credit (by virtue of a steamship release, air release, letter of indemnity or any other means), with or without the assistance of Bank, and such goods have been released to Applicant or a customs broker or agent acting on Applicant's behalf, Applicant hereby authorizes Bank to immediately, and without further inquiry and consideration, debit any account of Applicant in an amount equal to the fair market value of such goods, that have been released, together with any out-of-pocket charges or expenses owing to Bank.

SECTION 9. STANDBY CREDITS.

(a) *Installments.* If the Credit is issued subject to UCP 600, unless otherwise agreed, in the event that any installment of the Credit is not drawn within the period allowed for that installment, the Credit may continue to be available for any subsequent installments in the sole discretion of Bank, notwithstanding Article 32 of UCP 600.

(b) *Auto Extend Notice.* If the Credit provides for automatic extension without amendment, Applicant agrees that it will notify Bank in writing at least thirty (30) days prior to the last day specified in the Credit by which Bank must give notice of nonextension if Applicant wishes the Credit not to be extended. Any decision to extend or not extend the Credit shall be in Bank's sole discretion and judgment. Applicant hereby acknowledges that in the event Bank notifies the beneficiary of the Credit that it has elected not to extend the Credit and the beneficiary draws on the Credit after receiving the notice of non-extension, Applicant acknowledges and agrees that Applicant shall have no claim or cause of action against Bank or defense against payment under the Agreement for Bank's discretionary decision to extend or not extend the Credit.

(c) *Pending Expiry Notice.* If a Credit's terms and conditions provide that Bank give beneficiary a notice of pending expiration, Applicant agrees that it will notify Bank in writing at least thirty (30) days prior to the last day specified in the Credit by which Bank must give such

notice of the pending expiration date. In the event Applicant fails to so notify Bank and the Credit is extended, Applicant's Obligations under this Agreement shall continue in effect and be binding on Applicant with regard to the Credit as so extended.

SECTION 10. WAIVER OF DEFENSE; JOINT AND SEVERAL LIABILITY.

Applicant waives any defense whatsoever which might constitute a defense available to, or discharge of, a surety or a guarantor. If more than one Person signs this Agreement or an Application hereunder, each of them shall be jointly and severally liable hereunder and thereunder and all the terms and provisions regarding liabilities, obligations and Property of such Persons shall apply to any liabilities, obligations and Property of any and all of them.

SECTION 11. TERMINATION.

This Agreement is a continuing agreement and may not be terminated by Applicant except upon (i) thirty (30) days' prior written notice of such termination by Applicant to Bank at the address of Bank set forth on the most recent Credit issued hereunder, (ii) payment of all Obligations and (iii) the expiration or cancellation of all Credits issued hereunder. Notwithstanding the foregoing sentence, if a Credit is issued in favor of a sovereign or commercial entity, which is to issue a guarantee or undertaking on Applicant's behalf in connection therewith, or is issued as support for such a guarantee, Applicant shall remain liable with respect to such Credit until Bank is fully released in writing by such entity.

SECTION 12. AMENDMENT; WAIVER.

Bank shall not be deemed to have amended or modified any term hereof, or waived any of its rights unless Bank consents in writing to such amendment, modification or waiver. No such waiver, unless expressly stated therein, shall be effective as to any transaction which occurs subsequent to such waiver, nor as to any continuance of a breach after such waiver. Bank's consent to any amendment, modification or waiver does not mean that Bank shall consent or has consented to any other or subsequent Instruction to amend, modify, or waive a term of this Agreement or any Credit.

SECTION 13. COMMENCEMENT OF ACTION.

Any action or proceeding in respect of any matter arising under or in connection with Credits, the Applications or this Agreement must be brought by Applicant against Bank within the time period specified in Section 5-115 of the Uniform Commercial Code.

SECTION 14. JURISDICTION; WAIVER OF JURY TRIAL; GOVERNING LAW.

Applicant agrees to be bound by the provisions in the Credit Agreement relating to jurisdiction, venue, and waiver of jury trial and that such provisions shall also apply to this Agreement. This Agreement shall be construed in accordance with and governed by the laws of the State of New York.

SECTION 15. SUCCESSORS AND ASSIGNS.

The provisions of this Agreement shall be binding upon and inure to the benefit of Bank and Applicant and their respective successors and assigns permitted hereby, except that Applicant may not assign or otherwise transfer any of its rights or obligations hereunder without the prior written consent of Bank. Nothing in this Agreement, expressed or implied, shall be construed to confer any right or benefit upon any Person (other than the parties hereto, the Indemnified Persons and their respective successors and permitted assigns).

SECTION 16. COUNTERPARTS; INTEGRATION; ELECTRONIC EXECUTION.

This Agreement may be executed in counterparts (and by different parties hereto on different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. This Agreement and the Credit Agreement constitute the entire contract and final agreement among the parties relating to the subject matter and may not be contradicted by evidence of prior, contemporaneous, or subsequent oral agreements of the parties. Delivery of an executed counterpart of a signature page of this Agreement by telecopy, emailed .pdf or any other electronic means that reproduces an image of the actual executed signature page shall be effective as delivery of a manually executed counterpart of this Agreement.

SECTION 17. SURVIVAL.

The provisions of Sections 2, 8(a), 11, 14 and 17 shall survive and remain in full force and effect regardless of the consummation of any transactions contemplated hereby, the reimbursement or repayment of any drawings or Obligations, the expiration or termination of the Credits or LOIs or the termination of this Agreement or any provision hereof.

IN WITNESS WHEREOF, the Applicant hereto has caused this Agreement to be duly executed and delivered by its respective authorized officer as of the day and year written below.

APPLICANT/OBLIGOR:

CLEAN ENERGY ALLIANCE

By: _____
Name: _____
Title: _____

ANNEX I TO CONTINUING AGREEMENT

If Bank issues an LOI or endorses a bill of lading at the instruction of Applicant or otherwise pursuant hereto, Applicant agrees as follows:

Except as otherwise set forth in this Annex I or expressly set forth elsewhere in this Agreement, an LOI shall be deemed issued by Bank subject to the same terms and conditions set forth herein for Credits, including, without limitation, payment obligations, indemnification provisions and limitations of liability benefiting Bank and other Indemnified Persons. Applicant shall be liable for payments made under any LOI on demand and otherwise in accordance with its absolute obligation to reimburse the Bank set forth in the Credit Agreement. Bank shall have the right in its sole discretion and without notice to or approval of Applicant, to pay, settle or adjust any claim or demand made against or upon Bank in connection therewith without inquiry or determination, on Bank's part, of the circumstances, merits or validity of any claim or demand. Applicant shall take whatever steps are necessary to obtain the shipping documents concerning the Released Merchandise. Upon Applicant's receipt of such shipping documents, Applicant shall deliver them to the carrier, duly endorsed by all parties whose endorsement is required by the carrier, and obtain from the carrier and deliver to Bank, the LOI and a release of Bank's liability to the carrier. Bank may make payments against any drawing under the Credit related to an LOI, whether or not the drawing shall comply with the terms and conditions of such Credit, without any liability whatsoever to Bank. Applicant expressly acknowledges that Applicant may be required to reimburse Bank for payments made by Bank under both the LOI and such Credit with respect to the same Released Merchandise. Applicant shall account by delivering to Bank, immediately upon the receipt thereof by Applicant, the proceeds of the sale of the Released Merchandise or the documents related thereto in whatever form received (with Applicant's endorsement where necessary) to be applied by Bank to the payment of any drawing under the Credit. If any proceeds shall be notes, accounts, acceptances, or in any form other than cash, they shall not be applied by Bank until paid in cash. Bank shall have the option at any time to sell or discount these items and so apply the net proceeds, conditionally upon final payment of these items. Applicant shall pay all charges in connection with the Released Merchandise and shall at all times hold it separate and apart from the Property of Applicant and shall definitively show such separation in all its records and entries. Applicant shall at all times keep the Released Merchandise fully insured at Applicant's expense in favor of, and to the satisfaction of, Bank against loss by fire, theft, and any other risk to which it may be subject. Applicant shall deposit the insurance policies with Bank upon its demand. If for any reason any of such policies fail to provide for payment of the loss thereunder to Bank as its interest may appear, Applicant hereby (1) assigns and makes the loss payable under any of such policies payable to Bank as its interest may appear, (2) assigns to Bank all of the avails and proceeds of any and all of such policies, and (3) agrees to accept such avails and proceeds in trust for Bank and to forthwith deliver the same to Bank in the exact form received (with the endorsement of Applicant where necessary). Bank shall have no responsibility for the existence, quantity, quality, condition, value or delivery of any Released Merchandise or the correctness, validity or genuineness of the documents purporting to represent Released Merchandise.

EXHIBIT E

FORM OF ACCOUNT CONTROL AGREEMENT

EXHIBIT F

FORM OF INTERCREDITOR AND COLLATERAL AGENCY AGREEMENT

EXHIBIT G

FORM OF SECURITY AGREEMENT

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Greg Wade, Chief Executive Officer

ITEM 5: Clean Energy Alliance Chief Executive Officer Operational and Administrative Report

RECOMMENDATION:

Receive and File the Chief Executive Officer (CEO) Operational and Administrative Report.

BACKGROUND AND DISCUSSION:

This report provides an update to the Clean Energy Alliance (CEA) Board regarding operational and administrative activity.

OPERATIONAL UPDATE

Oceanside & Vista Enrollment Complete

Following the final Net Energy Metering enrollment in March, CEA continues to receive calls, opt-outs, and opt-up requests from Oceanside and Vista residents and businesses.

The statistics as of April 8, 2025, are as follows:

City	Eligible Customers	Opt-Downs to 50% Renewable	Opt-Ups to 100% Renewable	Opt-Outs	Participation Rate
Oceanside	73,731	224	103	4,588	93.6%
Vista	39,438	97	318	1,897	95.2%
TOTAL	113,169	321	421	6485	94.3%

Energy Programs Plan and Community Needs Survey Results

CEA staff has been working to develop an Energy Programs Plan (Plan), which will outline the strategies and actions CEA staff will employ to implement customer programs. The objective of the Plan is to develop an actionable framework for CEA to promote clean energy adoption, develop targeted customer programs, and increase awareness of programs among our customers. To develop the Plan, staff has taken a multi-pronged approach to understand the needs of CEA's customers, identify programs or funding, and develop a business case analysis. As part of the baseline data analysis, staff has reviewed census data and customer data to create high-level summaries of CEA's service territory. To further understand customers' energy needs, CEA is working with True North Research, Inc. to deploy a community needs survey. The survey was deployed in English and Spanish, included 3 methods of recruiting (email, text, phone), and

was approximately 15 minutes in length. The survey results represent a 95% confidence level margin of error and meet academic standards for statistical reliability. A summary of the results have been included in the CEO Report Power Point presentation and the full written report of results will be included in the May 2025 Board Agenda Packet.

CEA in the Community

To provide opportunities for the customer and communities we serve to meet with CEA staff and have their questions answered, staff continue to attend several in-person community events and give presentations.

CEA has been busy with many of these scheduled outreach efforts. Recent events and presentations that CEA participated in:

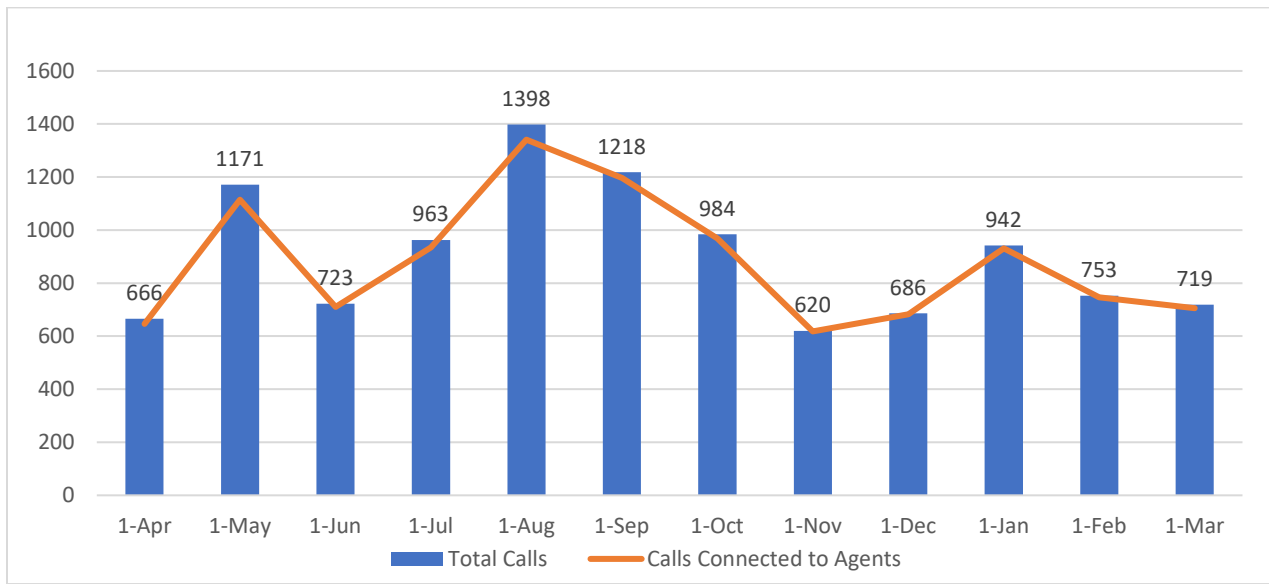
DATE	DESCRIPTION
March 29, 2025	North County Climate Change Alliance
April 5, 2025	City of Escondido Earth Day
April 8, 2025	City of Vista City Council Meeting – Earth Day Proclamation
April 15, 2025	Carlsbad City Council: Legislative Committee Meeting Presentation
April 16, 2025	Carlsbad Chamber of Commerce: Green Business Expo
April 19, 2025	Alta Vista Botanical Gardens/City of Vista Earth Day
April 22, 2025	Sony Electronics Earth Day Fair
April 22, 2025	Del Mar Spring Climate Symposium
April 23, 2025	Vista Environmental Commission Presentation

Upcoming events in which CEA will be participating include:

DATE	DESCRIPTION
April 24, 2025	GRAZE at the Fields
April 25, 2025	Dr. Bronner’s Staff Earth Day Extravaganza
April 28, 2025	Del Mar Sustainability Advisory Committee Presentation

Call Center Activity and Participation Statistics

The following chart reflects customer activity through March 31, 2025.



Call volumes to CEA’s Call Center decreased 5% from February 2025 to March 2025. The most common call topics for all customers (commercial and residential) were related to Billing inquiries, Net Energy Metering, and General Information.

The total number of calls received, response times and call duration through March 31, 2025, were as follows:

Monthly Summary – March 31, 2025					
Stats by Month	Mar	Feb	Jan	Dec	Total
Total Calls	719	753	942	686	27,934
Total Calls Connected to Agents	705	746	931	683	27,337
Average Seconds to Answer	0:00:21	0:00:21	0:00:10	0:00:07	
Average Call Duration	0:09:56	0:09:59	0:10:49	0:10:17	

The following chart reflects enrollments in CEA’s power supply products by City as of April 15, 2025:

Member City	Clean Impact – 50% Renewable	Clean Impact Plus - 75% Carbon Free	Green Impact – 100% Renewable
Carlsbad	159	50,174	231
Del Mar	5	3,439	73
Escondido	151	53,671	71
Oceanside	200	69,154	100
San Marcos	120	34,790	80
Solana Beach	24	7,220	172
Vista	91	37,307	326
TOTAL ACCOUNTS	750	251,772	1,053

Risk Oversight Committee

As noted in last month's CEO Update, the Risk Oversight Committee (ROC) held its first meeting of the calendar year on Thursday, March 13, 2025. During the meeting, the Committee discussed adjusting the rate premiums for Green Impact and Clean Impact Plus to meet energy procurement costs and designing the rate schedule to set the Clean Impact Plus rate as the base rate moving forward. The ROC recommended bringing this rate design discussion forward to the Board for discussion and consideration and this item is scheduled for Board discussion on the April 24, 2025 Board Agenda.

CEA Employee Recruitment

With its recruiting consultant, CEA has been scheduling interviews and has already conducted preliminary interviews for the Clerk to the Board/Executive Assistant position. Interviews are currently being scheduled for the Key Accounts Specialist or Analyst, Programs Specialist or Analyst, Energy Analytics & Risk Analyst or Manager and Energy Contracts & Compliance Analyst or Manager positions. As reported last month, all five positions have generated significant interest.

Contracts \$50,000 - \$100,000 entered into by Chief Executive Officer

VENDOR	DESCRIPTION	AMOUNT
None.		

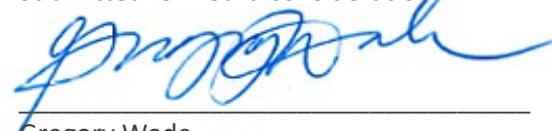
Lobbyist Consultant Services

The Consent Agenda for the April 24, 2025 Board Meeting includes Board authorization to enter into a Professional Services Contract (PSA) for Lobbyist Services. Per prior Board authorization, staff issued a request for proposals for these services and conducted interviews with respondents in April 2025. Following these interviews, staff selected Summit Advocacy LLC, as the preferred consultant. We have identified a not-to-exceed amount of \$95,000 per year for these services to commence on May 1, 2025. Other details of the contract terms are being finalized. The proposed PSA with Summit Advocacy, LLC will allow for greater insight and involvement in both legislative and regulatory matters affecting CEA and our customers.

FISCAL IMPACT:

There is no fiscal impact with this action.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

ATTACHMENTS:

None.

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Gregory Wade, Chief Executive Officer

ITEM 6: Receive Regulatory Update from Keyes & Fox

RECOMMENDATION:

Receive the Regulatory Update from Keyes & Fox.

BACKGROUND AND DISCUSSION:

Clean Energy Alliance contracts with Keyes and Fox for Regulatory Advocacy related activities. Each month Keyes and Fox provides an update to the CEA Board on key items of interest.

FISCAL IMPACT:

There is no fiscal impact from this action.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

ATTACHMENTS:

- A. Keyes & Fox Regulatory Report

Clean Energy Alliance

Regulatory Monitoring Report

To: Clean Energy Alliance (CEA) Board of Directors

From: Tim Lindl, Partner, Keyes & Fox LLP
Jacob Schlesinger, Partner, Keyes & Fox LLP
Jason Hoyle, Director of Research, EQ Research, LLC

Subject: Monthly Regulatory Memo

Date: April 14, 2025

Keyes & Fox LLP and EQ Research LLC are pleased to provide CEA's Board of Directors with this informational memo describing recent developments in key California regulatory and compliance-related updates from the California Public Utilities Commission (CPUC). Additional information is available in CEA's [Digest of Regulatory Updates](#).

RPS Rulemaking ([R.24-01-017](#))

- On April 3, the CPUC issued a [Letter](#) providing formal notice of approval of Final 2024 Renewables Portfolio Standard (RPS) Procurement Plans, including CEA's 2024 RPS Plan.

PCIA/ERRA OIR ([R.25-02-005](#))

- On April 8, the CPUC issued a [Scoping Memo and Ruling](#) for Track 1 of this proceeding to update and reform Energy Resource Recovery Account (ERRA) and Power Charge Indifference Adjustment (PCIA) policies and processes. The expedited Track 1 will revise the resource adequacy (RA) market-price benchmark (MPB) calculation methodology, but not the RPS MPBs which were left out of the final scope, with a proposed decision in May 2025 in time for the revised methodology to be used in the October 2025 MPBs. Opening briefs are due April 21 and reply briefs are due April 30. A final decision is expected in June 2025.
- Specifically, Track 1 will consider whether to expand the transaction pricing data used to determine the RA MPBs from the current approach that considers only recent transactions to include long-term transactions. An expanded data set would likely reduce the current RA MPBs, disconnect the RA MPBs from current market conditions, and increase costs for CCA customers by reducing the value of utility-owned generation.
- Track 1 will also consider whether system, local, and flexible RA should be combined into a single RA value when calculating the RA MPB, as well as whether the Commission should eliminate transaction data (e.g. affiliated-party transactions and sheath or sleeve transactions) that is duplicative or does not reflect market-based transactions.

SDG&E Cost of Capital ([A.25-03-013](#))

- On March 20, the large IOUs submitted their 2026 test year cost of capital applications. SDG&E's [Application \(Amendment – Affordability Metrics\)](#) proposes an overall weighted average cost of capital/return on rate base of 8.21% based on a 46% long-term debt at a cost of 4.62% and 54% common equity with a return on equity (ROE) of 11.25%. Responses/protests to Applications are due April 24 and replies are due May 5.
- SDG&E's cost of capital as set in its last application (i.e., for 2023 test year) 42.25% LT debt at a cost of 4.34%, 52% common equity at a cost of 10.23%, and 2.75% preferred equity at a cost of 6.22%, with an overall rate of return of 7.45%. SDG&E's proposal would increase its overall rate of return by 0.76% and its annual revenue requirement by \$96.45 million.
- The CPUC adopted a uniform cost of capital mechanism (CCM) for PG&E, SCE, and SDG&E in [D.08-05-035](#) which established the 3-year cost of capital proceeding cycle and provided two mechanisms for cost of capital adjustments during interim years, one for extraordinary or catastrophic events, and a formula adjustment

mechanism which allows interim adjustments based on changes in the Moody's utility bond rate relative to the CCM benchmark identified in an annual advice letter filing on July 15.

Diablo Canyon 2026 Forecast ([A.25-03-015](#))

- On March 28, PG&E submitted its [Application](#) to recover 2026 Diablo Canyon costs through statewide rates and proposing its volumetric performance fee (VPF) plan. Protests and Responses are due May 1 and replies are due May 12.
- The Application forecasts costs for recovery through rates of extended operations at Diablo Canyon from January 1 - December 31, 2026. Total forecast costs are \$1,339 million which are expected to be offset by \$935 million in CAISO market revenue, resulting in a net revenue requirement for 2026 of \$410 million, of which \$28 million is allocated to be recovered from SDG&E ratepayers. For SDG&E, the system average rate for bundled customers would decrease 0.5%, and the system average rate for CCA customers would decrease 0.9% to \$0.183/kWh.

SDG&E Green Access Programs ([A.22-05-022](#))

- On April 1, the ALJ issued a [Ruling](#) requesting comments on the CPUC's consideration of program implementation and associated issues for a Community Renewable Energy (CRE) Program and the modified Green Tariff Program established by [D.24-05-065](#). Comments on the Ruling are due April 21 and reply comments are due May 1.
- California was among the largest awardees of Solar for All funding under the federal Inflation Reduction Act, receiving just under \$250 million to develop and implement new [California Solar for All](#) initiatives. The California Solar for All initiative is a key part of the CRE program, and all Solar for All-funded projects will result in 100% of the award enabling low-income and disadvantaged communities to deploy and benefit from eligible zero-emissions technologies, as described in the Solar for All [Work Plan](#).
- Also included in the Ruling are questions related to SDG&E's proposed cost recovery for its green tariffs. SDG&E proposed to recover stranded Green Tariff Shared Renewables costs through an equal cents per kilowatt-hour rate from all customer classes via the public purpose program surcharge.

IRP Rulemaking ([R.20-05-003](#))

- The next Integrated Resource Plan (IRP) filing will be due later in 2025, likely November 1. IRPs are typically due every two years, but the 2024 cycle was delayed. While formal guidance has yet to be issued, the process and timeline are expected to be similar to recent IRP cycles.
- In mid-April, a ruling requesting comment on CPUC-provided LSE-specific load forecasts is typically issued, with a final ruling on load forecasts issued in June. Once load forecasts are finalized, capacity expansion and production cost modeling begins in earnest.
- Unlike RPS Plans, IRPs involve a formal internal review process. Internal reviews typically include presentation of the IRP to the Community Advisory Committee and final approval from the Board of Directors prior to formal submission of the IRP to the CPUC.

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Greg Wade, Chief Executive Officer

ITEM 7: Consider Adoption on Resolution No. 2025-018 Approving the Fiscal Year (FY) 2025/26 – 2026/27 Clean Energy Alliance Strategic Plan and Provide Input on the FY 2025/26 – 2026/27 Clean Energy Alliance Draft Work Plan

RECOMMENDATION:

That the Clean Energy Alliance Board:

- Provide additional feedback and adopt Resolution No. 2025-018 approving the FY 2025/26 – 2026/27 Clean Energy Alliance Strategic Plan
- Provide feedback and input on the FY 2025/26 – 2026/27 Draft Clean Energy Alliance Work Plan

BACKGROUND AND DISCUSSION:

At the Board Meeting on January 30, 2025, the Clean Energy Alliance (CEA) Board (Board) provided input and feedback on the Draft FY 2025/26 CEA Strategic Plan (Draft Plan). The Draft Plan proposed to the CEA Board was developed through review of key formation documents (Joint Powers Agreement), prior direction from the CEA Board and input gathered from meetings of the Community Advisory Committee (CAC). Key components of the Draft Plan include:

- Core Guiding Principles
- Mission Statement
- Goals
- Objectives

Core Guiding Principles

As a reminder for the Board, the Draft Plan and proposed Final Strategic Plan identify the following “Six Core Guiding Principles”:

1. **Promote Use & Development of Clean Energy** – reduce GHG emissions by providing 100% renewable energy as the default product for all CEA customers by 2035.
2. **Build & Maintain Financial Sustainability** – achieve financial sustainability and build reserves.
3. **Provide Beneficial Customer Programs** – offer a variety of programs that serve the needs of our customers, promote affordability, address communities of concern and further reduce GHG emissions.

4. **Actively Engage in Customer Advocacy** – engage and advocate for CEA and its customers in regulatory and legislative matters.
5. **Provide Exceptional Customer Service & Community Engagement** – provide highly responsive and helpful customer service and opportunities for our staff to engage with our customers and the communities in which they live.
6. **Promote Organizational Development** – create an organization that fosters employee creativity and engagement in meeting CEA’s goals, recognizes employee achievements and supports employee development and growth.

The Goals and Objectives tied to each of these Six Core Guiding Principles set forth the framework from which a Draft Work Plan has been prepared as discussed later in this staff report.

Two Mission Statements were also developed and presented to the Board for consideration at the January 30, 2025 meeting. The Board selected the second of the two options presented. Additional input from the Board and the CAC has been included in the following proposed Mission Statement (additional language in **bold**):

*“To empower **local** communities with the choice of sustainable and affordable energy for all customers, **accelerating the transition to clean energy and fostering local economic growth, environmental responsibility, inclusivity and community well-being.**”*

Staff is seeking additional input from the Board on this modified Mission Statement along with approval of the Proposed FY 2025/26-27 Final CEA Strategic Plan. The Proposed FY 2025/26-27 Final CEA Strategic Plan (Final Plan) is included as Attachment B.

Draft Plan Review

During the January 30, 2025 Board Meeting, the CEA Board supported the Draft Plan and provided the following additional input and feedback:

- The Draft Plan aligns well with prior Board direction
- Support for and emphasis on customer advocacy objectives
- Distill the Draft Plan down into "bite size" pieces for implementation
- Continue emphasis on communications and social media presence
- Support for more community outreach and engagement, including presence at community events, and need to focus on people who are not actively engaged in energy/electricity issues
- Make the Draft Plan available online for comment

On February 10, 2025, the Draft Plan was presented to the Community Advisory Committee (CAC) for review and comment. There was general support among the CAC Members. Additionally, two CAC Members submitted individual comments with one set of comments including some minor edits, most of which were incorporated in the Proposed Strategic Plan. Those comments are included as Attachment C. Additional comments received from the CAC included:

- Accelerate our transition to clean energy
- Pursue efforts to deploy virtual power plants and distributed microgrids
- Emphasize energy affordability
- Improve bill presentation and clarity

- Ensure that CEA communications include outreach to non-English speaking customers and those without computers and/or internet access
- Ensure that programs are equitably distributed to all customer segments

In general, the comments received by both the Board and the CAC are already contemplated in or can be categorized under one or more of the Core Guiding Principles, Goals and Objectives of the Final Plan.

As directed by the Board, the Draft Plan was also made available on CEA's website along with a survey intended to determine community interest in and the importance of the established Goals and Objectives of the Draft Plan. The survey also provided a section for respondents to make general comments. As of April 10, 2025, sixty-two (62) responses were submitted to the survey (see Attachment D). Not surprisingly, the Goals and Objectives garnering the highest level of support were targeted at customer cost savings, rate competitiveness and offering programs to help customers of all income levels decrease their energy costs. These included the following:

- Provide access to solar and battery storage to all segments of the community that contribute to cost savings; decreases energy use during peak periods while increasing reliance on clean energy.
- Provide customers with access to programs that reduce energy use and address high electric bills.
- Support customer retention by offering competitive rates while maintaining financial stability and achieving renewable/clean energy goals.
- Expand access to solar and battery systems at significantly reduced costs to low-income customers.

Encouragingly, a high number of respondents also valued the importance of clean energy in general and moving towards 100% renewable energy while also placing a high level of importance on the financial sustainability of CEA sufficient to obtain an investment grade credit rating.

Draft Work Plan

As noted above, concurrently with the preparation and review of the Draft Plan, a Draft Work Plan was prepared that is intended to implement the Goals and Objectives of the Final Strategic Plan. The Draft Work Plan prioritizes the Goals and Objectives of the Strategic Plan and aligns itself with prior direction of the Board as well as input from the CAC and those surveyed. The Draft Work Plan, together with feedback obtained during the review of the Strategic Plan, will also be used to inform CEA's FY 2025/26 Budget.

The Draft Work Plan follows the same format as the Strategic Plan identifying each Guiding Principle and their corresponding Objectives. The Draft Work Plan then builds upon those by identifying specific implementation Measures, Key Performance Indicators (KPI), Staff Leads, Key Partners and Funding Source for each Objective. The Draft Work Plan is included in Attachment E and staff is seeking input and feedback on its format and content.

PROGRAM BUDGET DISCUSSION/FISCAL IMPACT:

As shown in the Draft Work Plan, each Objective, Measure and Key Performance Indicator has identified its Funding Sources as coming from the Operational Budget or, where applicable, a grant funding source such as the state's Self Generation Incentive Program (SGIP) funding. During the upcoming FY 2025/26 Budget Cycle, the Board may wish to consider whether any Programs Budget should be allocated to any of these Work Plan priorities.

In approving the current FY 2024/25 Budget, the Board allocated \$600,000 to Programs. The projected five-year budget outlook presented to the Board during the last Budget Cycle calls for increasing the Programs Budget to \$2 million in FY 2025/26 and, thereafter, increasing it by \$2 million each year through FY 2028/29 (\$4 million in FY27, \$6 million in FY28 and \$8 million in FY29). During the September 2024 Board Meeting, the Board received a report on the Distribution and Use of FY 2025/26 Budgeted Program Funds. Section 7.6 of the CEA Joint Powers Authority (JPA) Agreement provides the following direction regarding the expenditure of discretionary CEA revenues:

- Discretionary revenue may be used to:
 - Provide programs and develop projects of CEA;
 - Allow Member Agencies to direct funds into qualified CEA programs and projects or other customer benefits.
- The Board shall endeavor to achieve a balanced distribution of program and project benefits substantially commensurate with each Member Agency's energy load;
- The Board shall conduct periodic audits no less than every two years to verify the balanced distribution of program and project benefit and take corrective action necessary to achieve or continue to maintain a balanced distribution.

In compliance with the JPA Agreement, staff had evaluated the proportional share of the budgeted \$600,000 program funds based on load and determined the following allocations at that time:

MEMBER AGENCY	12-MONTHS USAGE (MWh)	Percentage (%) of Load	Allocation of Funds
City of Carlsbad	587,116	28%	\$168,000
City of Del Mar	25,178	1%	\$6,000
City of Escondido	443,426	21%	\$126,000
City of Oceanside	467,097	22%	\$132,000
City of San Marcos	260,126	12%	\$72,000
City of Solana Beach	57,264	3%	\$18,000
City of Vista	275,071	13%	\$78,000
Total Territory	2,115,278	100%	\$600,000

At that time, the Board was considering utilizing these funds to provide a "PCIA credit" or rebate to CEA customers. As a metric for allocation purposes, staff recommended offering this benefit to eligible California Alternate Rate for Energy (CARE) customers. Given the number of CARE customers in each member city and the limited Program Funds as shown above, the Board determined that using the funds for that purpose would not achieve a proportionate or meaningful benefit to CEA's CARE customers (or to any customers for that matter). As such, the Board elected not to pursue the PCIA credit/rebate at that time.

Attempting to allocate this amount of Programs Budget funding to any one of the programs identified in the Draft Work Plan at this point may result in a similarly minimal benefit to CEA's customers. Even waiting until FY 2025/26, when CEA expects to budget \$2 million of Program funding may still result spreading these limited funds too thinly to provide a meaningful benefit. Rather, given that CEA has just reached its final month of customer enrollment during its latest and sizable expansion, the Board may instead wish to consider forestalling the allocation of these discretionary Program funds until such time as CEA has

achieved a more positive net position and economic stability. As noted in the Draft Work Plan, CEA staff can rely upon operational revenues and grant funding to administer its established and future programs until such time.

After receiving Board input, staff will finalize Draft Work Plan including its Implementation Measures and Key Performance Indicators and bring it back to the Board as part of the FY 2025/26 Budget for consideration by the Board at the May 29, 2025 Regular Board Meeting.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

ATTACHMENTS:

- A. Resolution No. 2025-018
- B. Fiscal Year 2025/26 – 2026/27 Final Clean Energy Alliance Strategic Plan
- C. CAC Member Comments on the Draft Strategic Plan
- D. Draft Strategic Plan Survey Responses
- E. Fiscal Year 2025/26 – 2026/27 Draft Work Plan

**CLEAN ENERGY ALLIANCE
RESOLUTION NO. 2025-018**

**A RESOLUTION OF THE BOARD OF DIRECTORS OF CLEAN ENERGY
ALLIANCE APPROVING THE FISCAL YEAR 2025/26 – 2026/27 CLEAN
ENERGY ALLIANCE STRATEGIC PLAN**

WHEREAS, the Clean Energy Alliance (CEA) is a joint powers agency formed on November 4, 2019, under the Joint Exercise of Power Act, California Government Code section 6500 *et seq.*,

WHEREAS, Staff has prepared the Clean Energy Alliance 2025/26-27 Strategic Plan for Board consideration; and

WHEREAS, the proposed Strategic Plan has been developed through the following process:

- Review of formation documents
- Input from the CEA Board of Directors
- Input from the Community Advisory Committee
- Results from a Community Survey; and

WHEREAS, the adoption of the Strategic Plan will guide work plan priorities for the budget over the next three fiscal years; and

WHEREAS, the Final 2025/26-27 Strategic Plan was presented to the Board for approval at its April 24, 2025.

NOW, THEREFORE, BE IT RESOLVED, by the Board of Directors of the Clean Energy Alliance, as follows:

Section 1. The Board of Directors of the Clean Energy Alliance hereby approves the Fiscal Year 2026/26 – 2026/27 Clean Energy Alliance Strategic Plan (Exhibit A).

The foregoing Resolution was passed and adopted this 24th day of April, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

Katie Melendez, Chair

ATTEST:

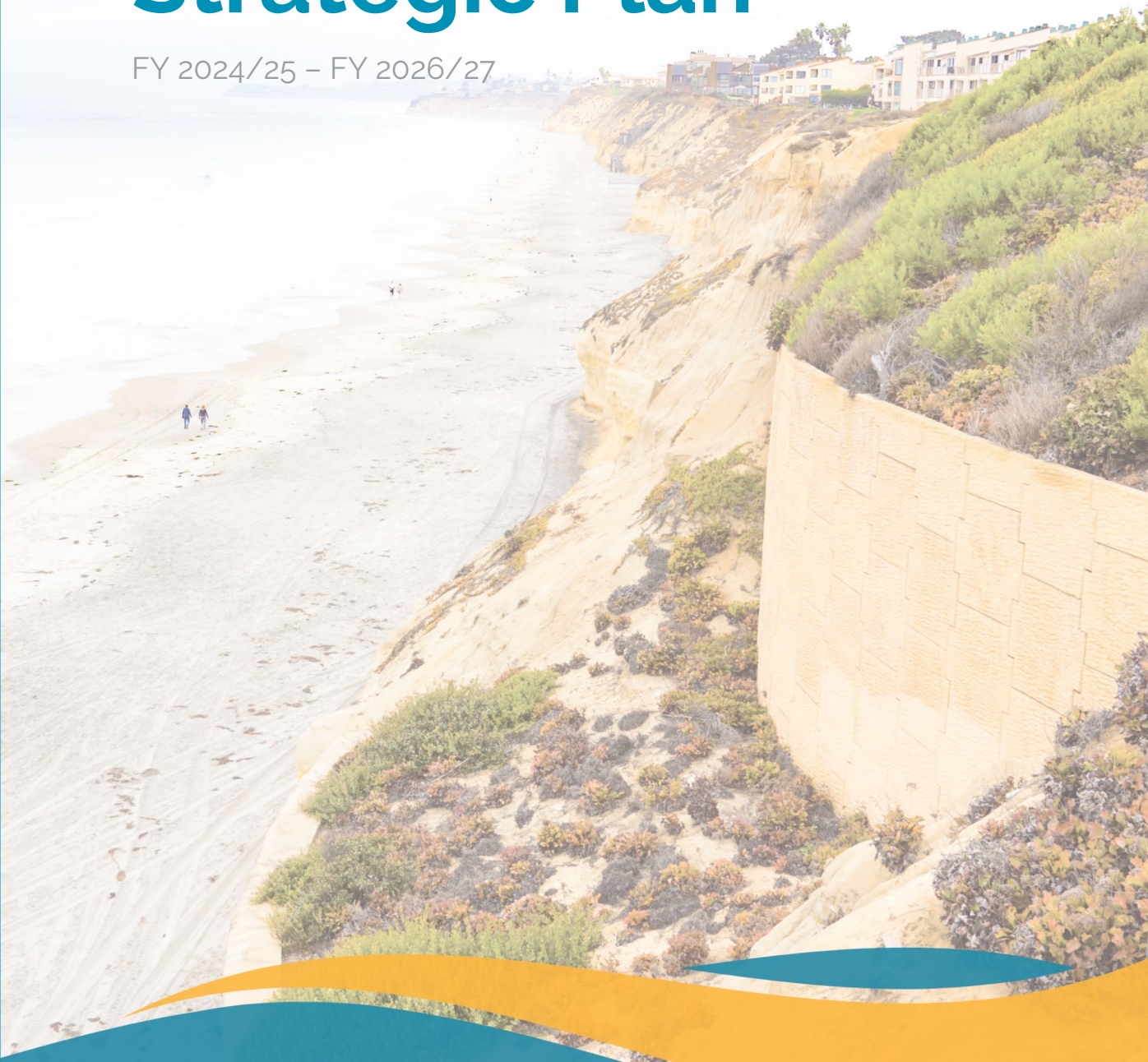
Kaylin McCauley, Board Secretary



Clean Energy Alliance

Strategic Plan

FY 2024/25 – FY 2026/27



Purpose

To establish a strategic plan including guiding principles, goals, and strategic objectives for Clean Energy Alliance (CEA) through FY2026/27.

Outcomes

- Gather background information on CEA's goals and focus areas based on foundational documents, Community Advisory Committee (CAC) input, and CEA Board (Board) direction, and consolidate into core guiding principles.
- Formalize CEA's Core Guiding Principles, Goals, and Mission Statement and define Strategic Objectives in the current staff Work Plan that are in support of these.
- Establish a process for updating the Work Plan, incorporating it into the budget, and regularly reporting on its progress.

Process

Fall 2024	Review Joint Powers Authority (JPA) Agreement and other foundational documents for baseline guidance on service and focus areas.
December 2024	Gather input from staff and strategic advisory partners.
January 2025	Present first draft/first phase to Board for initial feedback on components of the Strategic Plan: <ul style="list-style-type: none"> • Core Guiding Principles • Mission Statement • Goals • Objectives
February 2025	Gather additional input from CAC and update based on input from Board and CAC.
March 2025	Present final draft of Strategic Plan reflecting input received to Board for consideration of adoption.
April-May 2025	Incorporate principles, goals, and objectives into an updated Work Plan that informs the budget.



Foundation

Core Guiding
Principles and Goals

Mission
Statement

Strategic Objectives

Work Plan



Foundation

Background – Foundational Guidance

Since formation in 2019, CEA has been focused on successful enrollments: 2021 (Carlsbad, Del Mar & Solana Beach), 2023 (Escondido and San Marcos), 2024 (Oceanside and Vista) and 2025 (Channelside). Now that CEA is at a stable state and nearing full enrollment in its service territory, it is appropriate to identify its focus for the next two (2) fiscal years.

There are several sections of the CEA JPA Agreement that provide guidance on areas of focus over the next few years. These include:

- 6(b) ... rates ... that are competitive with those offered by ...San Diego Gas & Electric (SDG&E), for similar products with a target generation rate at least 2 percent below SDG&E's based product generation rate;
- 6(c) ... achieving – and sustaining – the Climate Action Plan goals of the Parties;
- 6(d) ...lower greenhouse gas (GHG) emissions than SDG&E, ... achievement of the Parties' greenhouse gas reduction goals and renewable electricity goals;
- 6(e) ... energy portfolio that incorporates energy efficiency and demand response programs;
- Section 6.4 **Renewable Portfolio Standards**. "...achieve – and sustain – a renewable energy portfolio with 100 percent renewable energy ... by no later than 2035...
- Section 6.5 **Power Supply Requirements** "... power supply base product will be greater than or equal to 50% qualified renewable sources.... In no event ... a lesser amount of renewable resources than the base product provided by SDG&E to its customers."
- Section 7.6 **Discretionary Revenues** ... establish policies concerning the expenditure of discretionary revenues... discretionary revenues may be used to:
 - (1) provide programs and develop projects of the Authority or
 - (2) allow Parties to direct funds into qualified Authority programs and projects, or provide other ratepayer benefits.

The Board shall endeavor to achieve a balanced distribution of program and project benefits substantially commensurate with each Party's energy load ("balanced distribution").

The Board shall conduct periodic audits no less than every two years in order to verify the balanced distribution of program and project benefits and take any corrective action necessary to achieve or continue to maintain a balanced distribution.

In addition to the directives identified in the JPA Agreement, CEA has a responsibility to ensure long-term financial stability and compliance with legal, regulatory and contractual requirements.



Core Guiding Principles and Goals

Core Guiding Principles and Goals

Based on the above background information as well as staff input reflecting the importance of organizational development in achieving successful overall outcomes for CEA, the following five Guiding Principles have been identified. For each guiding principle, staff have developed a goal statement that drives that principle.

- 1. *Promote Use & Development of Clean Energy***
 - reduce GHG emissions by providing 100% renewable energy as the default product for all CEA customers by 2035.
- 2. *Build & Maintain Financial Sustainability***
 - achieve financial sustainability and build reserves.
- 3. *Provide Beneficial Customer Programs***
 - offer a variety of programs that serve the needs of our customers, promote affordability, and further reduce GHG emissions.
- 4. *Actively Engage in Customer Advocacy***
 - engage and advocate for CEA and its customers in regulatory and legislative matters.
- 5. *Provide Exceptional Customer Service & Engagement***
 - provide highly responsive and helpful customer service and opportunities for our staff to engage with our customers.
- 6. *Promote Organizational Development***
 - create an organization that fosters employee creativity and engagement in meeting CEA's goals, recognizes employee achievements and supports employee development and growth.



Mission Statement

Mission Statement

Building on the foundational background, guiding principles, and goals discussed so far, the CEA Board has developed the following mission statement:

*"To empower **local** communities with the choice of sustainable and affordable energy for all customers, **accelerating the transition to clean energy and** fostering local economic growth, environmental responsibility, **inclusivity** and community well-being."*



Strategic Objective

Strategic Objectives

Below are objectives currently underway or planned in support of the Core Guiding Principles and Goals as described above. Collectively, these guiding principles, goals, and objectives will guide future operational work plans, staffing, and budget proposals.

1. GUIDING PRINCIPLE: PROMOTE USE & DEVELOPMENT OF CLEAN ENERGY

Goal: Reduce GHG emissions by providing 100% renewable energy as the default product for all CEA customers by 2035.

Objectives:

- a) Gradually increase CEA's Renewable Portfolio Standard (RPS) to achieve 100% renewable energy.
- b) Support customer retention and engagement by highlighting customers who have opted up to CEA's 100% renewable energy Green Impact product.
- c) Support achievement of member agencies' CAP building decarbonization and energy efficiency goals through customer access to grant-funded and/or ratepayer-funded energy efficiency programs.
- d) Pursue local generation projects, including those in partnership with member agencies, to utilize publicly owned facilities for solar and energy storage projects.

2. GUIDING PRINCIPLE: BUILD & MAINTAIN FINANCIAL STABILITY

Goal: Achieve financial sustainability and build reserves.

Objectives:

- a) Achieve sufficient financial reserves with a minimum of one hundred twenty (120) days liquidity on hand (DLOH) to support rate stability.
- b) Manage procurement and financing costs through achievement of an investment-grade credit rating.
- c) Analyze and adjust the rate premiums for the Clean Impact Plus and Green Impact energy products to ensure appropriate cost recovery.
- d) Support customer retention by offering competitive rates while maintaining financial stability and achieving renewable/clean energy goals.
- e) Reduce Resource Adequacy (RA) costs by reducing peak load through energy demand management programs.

3. GUIDING PRINCIPLE: PROVIDE BENEFICIAL CUSTOMER PROGRAMS

Goal: Offer a variety of programs that serve the needs of our customers, promote affordability, and further reduce GHG emissions.

Objectives:

- a) Provide customers with access to programs that reduce energy use and address high electric bills.
- b) Provide access to solar and battery storage to all segments of the community that contributes to cost savings; decreases energy usage during peak periods while increasing reliance on clean energy.
- c) Expand access to solar and battery systems at significantly reduced costs to low-income customers.
- d) Retain customers and encourage participation in State funded income-based assistance programs.
- e) Work with member agencies to identify and design energy programs for government on City-owned properties or community hubs.
- f) Collaborate with San Diego Regional Energy Network (SDREN) and Southern California Regional Energy Network (SoCal REN) to expand programs offered to CEA customers.

4. GUIDING PRINCIPLE: ACTIVELY ENGAGE IN CUSTOMER ADVOCACY

Goal: Engage and advocate for CEA and its customers in regulatory and legislative matters.

Objectives:

- a) Maintain participation in legislative and regulatory proceedings that support CEA's guiding principles and goals.
- b) Actively advocate for CEA and its customers in issues such as affordability, renewable energy procurement, and local control.
- c) Monitor and advocate for fair and reasonable Power Charge Indifference Adjustment (PCIA) charges.
- d) Engage with local elected officials to communicate benefits CEA provides its customers and influence legislative decisions that support CEA's goals.

5. GUIDING PRINCIPLE: PROVIDE EXCEPTIONAL CUSTOMER SERVICE & ENGAGEMENT

Goal: Provide highly responsive and helpful customer service and opportunities for our staff to engage with our customers.

Objectives:

- a) Increase CEA's presence in the communities served and provide accurate information to customers.
- b) Promote CEA as the preferred customer-focused renewable energy service provider in North San Diego County, adding value to the community and the environment.
- c) Engage with CEA customers to provide information to and increase awareness of CEA's programs, services and benefits; maintain strong customer participation and communication; and gather feedback from customers and community members.
- d) Develop a comprehensive customer communications strategy to reach CEA's diverse communities.

6. GUIDING PRINCIPLE: PROMOTE ORGANIZATIONAL DEVELOPMENT

Goal: Continue to create and cultivate an organization that fosters employee creativity and engagement in meeting CEA's goals, recognizes employee achievements, and supports employee development and growth.

Objectives:

- a) Achieve continuity in operations by developing or expanding upon key operational processes and procedures such as key workflows, performance evaluations, and recruitment and onboarding.
- b) Support employee development through participation in California Community Choice Association's committees, workshops and conferences.
- c) Encourage employee growth by facilitating participation in professional education opportunities.





Next Steps

Upon finalization of this Strategic Plan, incorporating Board input, next steps include:

Work Plan

1. Review with Community Advisory Committee.
2. Present final to Board for adoption.
3. Finalize a Work Plan for FY 25-27 from the goals and objectives that include key performance indicators to track success.
4. Develop a budget and staffing plan to present to the Board for consideration.

Staff Report

DATE: January 30, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Greg Wade, Chief Executive Officer

ITEM 11: Receive and Provide Feedback on the Fiscal Year 2025/26 – 2026/27 Clean Energy Alliance Strategic Plan

RECOMMENDATION:

Receive and provide feedback on the Fiscal Year 2025/26 – 2026/27 Clean Energy Alliance Strategic Plan.

BACKGROUND AND DISCUSSION:

Since formation in 2019, Clean Energy Alliance (CEA) has been focused on creating a successful organization, initial enrollment of Carlsbad, Del Mar and Solana Beach and expansion into Escondido, San Marcos, Oceanside and Vista. Now that CEA is in a steady state, it is appropriate to identify its focus for the next two (2) fiscal years through adoption of a strategic plan.

The Fiscal Year 2025/26 – 2026/27 Strategic Plan (Plan) proposed to the CEA Board was developed through review of key formation documents (Joint Powers Agreement), direction from the CEA Board and input gathered from meetings of the Community Advisory Committee (CAC).

Key components of the Plan include:

- Core Guiding Principles
- Mission Statement (two options are presented for Board consideration)
- Goals
- Objectives

The Goals and Objectives inform a Work Plan that will guide CEA staff work priorities as well as budget development for the coming two years.

Core Guiding Principles

Six Core Guiding Principles identified through the proposed Plan development process are:

1. *Promote Use & Development of Clean Energy* – reduce GHG emissions by providing 100% renewable energy as the default product for all CEA customers by 2035.
2. *Build & Maintain Financial Sustainability* – achieve financial sustainability and build reserves.
3. *Provide Beneficial Customer Programs* – offer a variety of programs that serve the needs of our customers, promote affordability, address communities of concern and further reduce GHG emissions.

Accelerate the transition to clean energy

**CLEAN ENERGY ALLIANCE
STRATEGIC PLAN &
WORK PLAN OBJECTIVES
FY 2024/25 – FY 2026/27**

Purpose: to establish a strategic plan including guiding principles, goals, and strategic objectives for Clean Energy Alliance (CEA) through FY2026/27.

Outcomes:

- Gather background information on CEA's goals and focus areas based on foundational documents, Community Advisory Committee (CAC) input, and CEA Board (Board) direction, and consolidate into core guiding principles.
- Formalize CEA's Core Guiding Principles, Goals, and Mission Statement and define Strategic Objectives in the current staff Work Plan that are in support of these.
- Establish a process for updating the Work Plan, incorporating it into the budget, and regularly reporting on its progress.

Process:

1. Fall 2024 - Review Joint Powers Authority (JPA) Agreement and other foundational documents for baseline guidance on service and focus areas.
2. December 2024 - Gather input from staff and strategic advisory partners.
3. January 2025 - Present first draft/first phase to Board for initial feedback on components of the Strategic Plan:
 - Core Guiding Principles
 - Mission Statement
 - Goals
 - Objectives
4. February 2025 – gather additional input from CAC and update based on input from Board and CAC
5. March 2025 – present final draft of Strategic Plan reflecting input received to Board for consideration of adoption.
6. April-May 2025 – incorporate principles, goals, and objectives into an updated Work Plan that informs the budget.



Background – Foundational Guidance

Since formation in 2019, CEA has been focused on successful enrollments: 2021 (Carlsbad, Del Mar & Solana Beach), 2023 (Escondido and San Marcos), 2024 (Oceanside and Vista) and 2025 (Channelside). Now that CEA is at a stable state and nearing full enrollment in its service territory, it is appropriate to identify its focus for the next two (2) fiscal years.

There are several sections of the CEA JPA Agreement that provide guidance on areas of focus over the next few years. These include:

- 6(b) ... rates ... that are competitive with those offered by ...San Diego Gas & Electric (SDG&E), for similar products with a target generation rate at least 2 percent below SDG&E's based product generation rate;
- 6(c) ... achieving – and sustaining – the Climate Action Plan goals of the Parties;
- 6(d) ...lower greenhouse gas (GHG) emission^s than SDG&E, ... achievement of the Parties' greenhouse gas reduction goals and renewable electricity goals;
- 6(e) ... energy portfolio that incorporates energy efficiency and demand response programs;
- Section 6.4 **Renewable Portfolio Standards**. "...achieve – and sustain – a renewable energy portfolio with 100 percent renewable energy ... by no later than 2035...
- Section 6.5 **Power Supply Requirements** "... power supply base product will be greater than or equal to 50% qualified renewable sources.... In no event ... a lesser amount of renewable resources than the base product provided by SDG&E to its customers."
- Section 7.6 **Discretionary Revenues** ... establish policies concerning the expenditure of discretionary revenues... discretionary revenues may be used to:
 - (1) provide programs and develop projects of the Authority or
 - (2) allow Parties to direct funds into qualified Authority programs and projects, or provide other ratepayer benefits.

The Board shall endeavor to achieve a balanced distribution of program and project benefits substantially commensurate with each Party's energy load ("balanced distribution").

The Board shall conduct periodic audits no less than every two years in order to verify the balanced distribution of program and project benefits and take any corrective action necessary to achieve or continue to maintain a balanced distribution.

Core Guiding Principles and Goals

information

Based on the above background, as well as staff input, reflecting the importance of organizational development in achieving successful overall outcomes for CEA, the following five Guiding Principles have been identified. For each guiding principle, staff have developed a goal statement that drives that principle.

1. *Promote Use & Development of Clean Energy* – reduce GHG emissions by providing 100% renewable energy as the default product for all CEA customers by 2035.
2. *Build & Maintain Financial Sustainability* – achieve financial sustainability and build reserves.
3. *Provide Beneficial Customer Programs* – offer a variety of programs that serve the needs of our customers, promote affordability, address communities of concern and further reduce GHG emissions.
4. *Actively Engage in Customer Advocacy* – engage and advocate for CEA and its customers in regulatory and legislative matters.
5. *Provide Exceptional Customer Service & Engagement* – provide highly responsive and helpful customer service and opportunities for our staff to engage with our customers and the communities in which they live.
6. *Promote Organizational Development* – create an organization that fosters employee creativity and engagement in meeting CEA's goals, recognizes employee achievements and supports employee development and growth.

Mission Statement

Building on the foundational background, guiding principles, and goals discussed so far, CEA staff has developed two draft mission statements for Board consideration:

"Clean Energy Alliance (CEA), is committed to empowering ^{local} communities by providing accessible, sustainable, and cost-effective energy choices and programs, enabling individuals and businesses to actively participate in shaping a cleaner, greener energy future."

Or

"To empower communities with the choice of sustainable and affordable energy, fostering local economic growth, environmental responsibility, and community well-being."

accelerating the transition to clean energy

1. GUIDING PRINCIPLE: PROMOTE USE & DEVELOPMENT OF CLEAN ENERGY

Goal: Reduce GHG emissions by providing 100% renewable energy as the default product for all CEA customers by 2035.

Objectives:

- a) Gradually increase CEA's Renewable Portfolio Standard (RPS) to achieve 100% renewable energy.
- b) Support customer retention and engagement by highlighting customers ^{who} ~~that~~ have opted up to CEA's 100% renewable energy Green Impact product.
- c) Support achievement of member agencies' CAPs ^{those} building decarbonization and energy efficiency goals through customer access to grant-funded and/or ratepayer-funded energy efficiency programs.
- d) Pursue local generation projects, including in partnership with member agencies ^{to} utilize publicly owned facilities for solar and energy storage projects.

2. GUIDING PRINCIPLE: BUILD & MAINTAIN FINANCIAL STABILITY

Goal: Achieve financial sustainability and build reserves.

Objectives:

- a) Achieve sufficient financial reserves with a minimum of one hundred twenty (120) days liquidity on hand (DLOH) to support rate stability.
- b) Manage procurement and financing costs through achievement of an investment-grade credit rating.
- c) Analyze and adjust the rate premiums for the Clean Impact Plus and Green Impact energy products to ensure appropriate cost recovery.
- d) Support customer retention by offering competitive rates while maintaining financial stability and achieving renewable/clean energy goals.
- e) Reduce Resource Adequacy (RA) costs by reducing peak load through energy demand management programs.

3. GUIDING PRINCIPLE: PROVIDE BENEFICIAL CUSTOMER PROGRAMS

Goal: Offer a variety of programs that serve the needs of our customers, promote affordability, address communities of concern and further reduce GHG emissions.

4. GUIDING PRINCIPLE: ACTIVELY ENGAGE IN CUSTOMER ADVOCACY

Goal: Engage and advocate for CEA and its customers in regulatory and legislative matters.

Objectives:

- a) Maintain participation in legislative and regulatory proceedings that support CEA's guiding principles and goals.
- b) Actively advocate for CEA and its customers in issues such as affordability, renewable energy procurement, and local control.
- c) Monitor and advocate for fair and reasonable Power Charge Indifference Adjustment (PCIA) charges.
- d) Engage with local elected officials to communicate benefits CEA provides its customers and influence legislative decisions that support CEA's goals.

5. GUIDING PRINCIPLE: PROVIDE EXCEPTIONAL CUSTOMER SERVICE & COMMUNITY ENGAGEMENT

Goal: Provide highly responsive and helpful customer service and opportunities for our staff to engage with our customers and the communities in which they live.

Objectives:

- a) Increase CEA's presence in the communities served and provide accurate information to customers.
- b) Promote CEA as the preferred customer-focused renewable energy service provider in North San Diego County and add value to the community and the environment.

adding



- c) Engage with CEA customers to ~~provide information about~~ CEA's programs, services and benefits; maintain strong customer participation and communication; and, gather feedback from customers and community members.
- d) Develop a comprehensive ~~customer~~ communications strategy to reach CEA's diverse communities.

increase awareness of
customer

6. GUIDING PRINCIPLE: PROMOTE ORGANIZATIONAL DEVELOPMENT

Goal: Create an organization that fosters employee creativity and engagement in meeting CEA's goals, recognizes employee achievements, and supports employee development and growth.

Objectives:

- a) Achieve continuity in operations by developing or expanding upon key operational processes and procedures such as key workflows, performance evaluations, and recruitment and onboarding.
- b) Support employee development through participation in California Community

- c) Engage with CEA customers to provide information about CEA's programs, services and benefits; maintain strong customer participation and communication; and, gather feedback from customers and community members.
- d) Develop a comprehensive customer communications strategy to reach CEA's diverse communities.

customer

6. GUIDING PRINCIPLE: PROMOTE ORGANIZATIONAL DEVELOPMENT

Continue to develop (Nurture or cultivate?)
Goal: Create an organization that fosters employee creativity and engagement in meeting CEA's goals, recognizes employee achievements, and supports employee development and growth.

Objectives:

- a) Achieve continuity in operations by developing or expanding upon key operational processes and procedures such as key workflows, performance evaluations, and recruitment and onboarding.
- b) Support employee development through participation in California Community Choice Association's committees, workshops and conferences.
- c) Encourage employee participation in professional education opportunities.

effective?

Next Steps

Upon finalization of this Strategic Plan, incorporating Board input, next steps include:

1. Review with Community Advisory Committee.
2. Present final to Board for adoption.
3. Finalize a Work Plan for FY 25-27 from the goals and objectives that includes key performance indicators to track success.
4. Develop a budget and staffing plan to present to the Board for consideration.

indicators

Greetings!

The following are some thoughts and ideas I had about the CEA mission statement, goals, and approaches. I also had some ideas about some general administrative policies for CEA. Please have a look and see if there are any ideas you think the staff/board should consider. Note that the specific numbers I have proposed are not important, but would be adjusted based on what staff think is possible/useful. But I do think that the goals should be measurable so we know if we are approaching and meeting them.

Roger Davenport (Oceanside)

MISSION STATEMENT

The Clean Energy Alliance (CEA) mission is to provide our customers with an electricity choice that is clean, sustainable, resilient, and affordable. We seek to implement local generation and storage to decrease costs and increase resilience and autonomy in our electrical system, and we provide programs to assist customers to reduce their costs and make them more energy efficient and secure.

APPROACH

1. Seek out new, low-cost, renewable sources of electricity.
2. Give preference to local renewable generation to reduce transmission needs and cost. As long as our electricity sources are hundreds of miles away, I think we will never be able to reduce rates significantly due to the costs of transmission.
3. Develop electricity storage to maximize effectiveness of renewable resources and reduce reliance on fossil fuels and external resources
4. Encourage electrification of households and businesses to reduce GHG emissions, save construction costs in new buildings, and for health and safety (e.g., interior air quality, gas leakage, risk of fire/explosion).
5. Encourage customer self-generation and self-storage to reduce costs and improve individual customer resilience and autonomy; provide excellent net-metering benefits. I believe the best thing we can do to bring down the cost of electricity for a home owner is to get solar on their roof. And without that rooftop solar, the economics of full electrification can be iffy due to our high standard rates (e.g., transmission). Storage can help a home owner to manage their usage and reduce their bill, and can even be applied to help those who don't have anywhere to put solar. The same arguments apply for businesses.
6. Develop micro-grid areas with renewable generation and storage within the CEA service territory that can island to provide sustained power in an emergency, and day-to-day grid benefits. Emphasis on enabling islanding individual houses and sections of our grid to provide resilience and power during an emergency. There is nothing in our present grid system that does this, but wildfires, earthquakes, and other emergencies are a threat to people's safety and having electricity can only help.

GOALS

1. Provide base electricity price at least 2% lower than comparable SDG&E price, if fiscally possible
2. Deliver 100% non-carbon electricity supply as baseline by 2030
3. Deliver 100% renewable electricity as baseline by 2035
4. Encourage solar PV/storage to achieve implementation on 50% of suitable residences within the CEA service territory by 2040
5. Electrification of water and space heating in 30% of residences by 2040
6. Protect 50% of community government facilities from grid failure using micro-grids by 2040
7. Protect 100% of community facilities and 50% of residential customers from grid failure by 2050
8. Solar PV/storage installed at 90% of residences with suitable roof/conditions by 2060.
9. Electrification of water and space heating in 90% of residences by 2060

MISCELLANEOUS CEA POLICY ELEMENTS

1. **Marketing:** Starting immediately, use a percentage (1-2%?) of excess revenue each year to reward people who have "opted up" to 100% renewables and to assist low-income customers with energy efficiency/storage/solar projects. For example, select 5-10 customers at random from 100% opt-ups and reward them with a \$100 cash credit on their bill. And, for example, provide a solar/storage system to 10-20 low-income customers with suitable homes. I would NOT give low-income people "help" with their bills, since that would not boost or encourage efficient production/use of electricity (e.g., giving a person a fish, vs teaching a person to fish). Word about these gifts will get around very quickly, encouraging people to "opt-in" and "opt-up," and demonstrating that CEA is customer-serving rather than self-serving. The 100% renewable reward could sunset when CEA achieves 100% renewables as their standard offering.
2. Limit any person's compensation at CEA to no more than 5X (3X?) the average salary across the company (note that this ratio is much lower than would be appropriate in a manufacturing company, for instance, since CEA will always be "top-heavy" with higher-skill employees, and probably have few or no "low-wage" workers).
3. Management budget never to exceed 4% (or insert appropriate low value...) of total revenue.
4. Create a bonus pool for CEA employees based on reductions in customer costs for electricity achieved each year. This would provide an incentive to be inventive in reducing customer costs. Perhaps institute a rewards program for employees (or customers!) who suggest new ideas that save money for CEA and its customers.

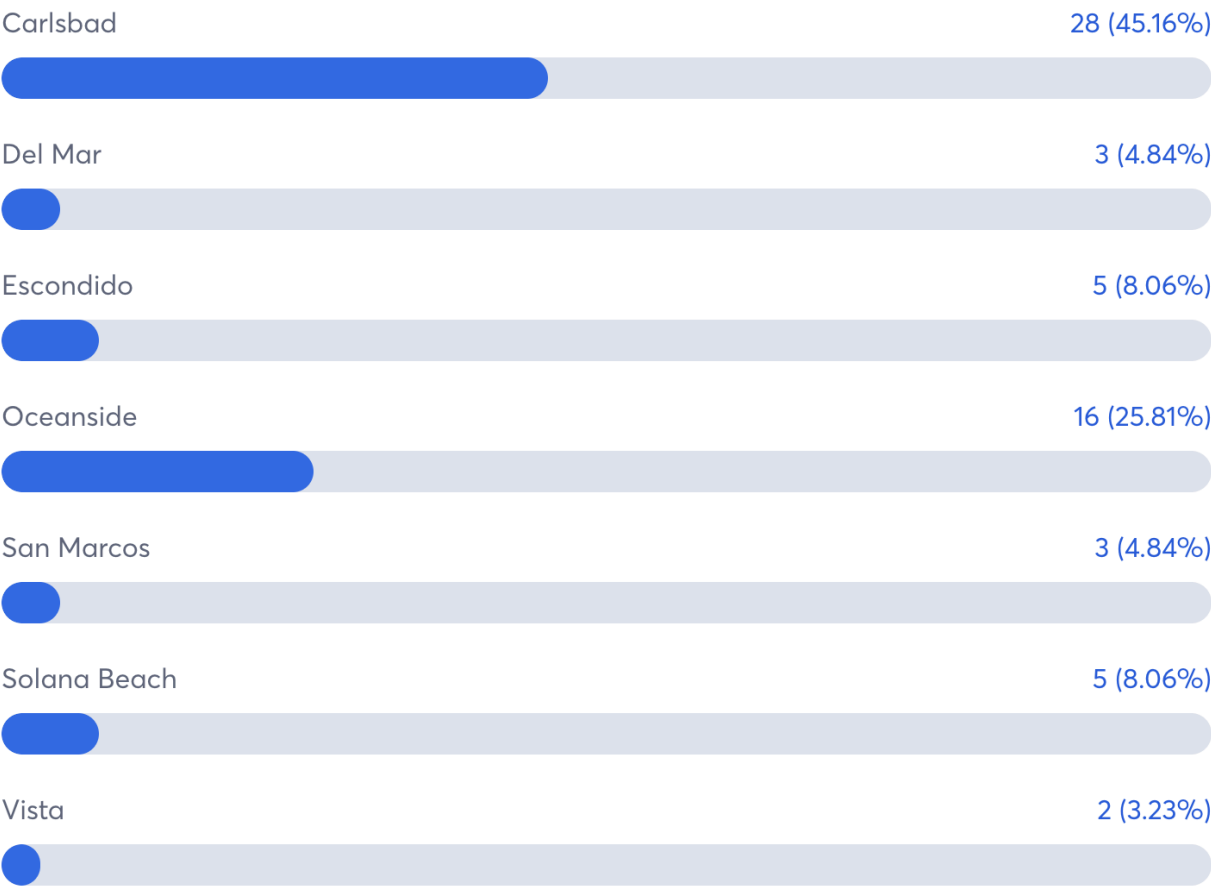
Clean Energy Alliance

Strategic Plan Survey Summary

March 14-April 14, 2025

Part 1: Demographic

Question 1: Which service area do you live in?



Total responses 62

Part 2: Prioritizing Plan Objectives

Constant Contact Rank Order Calculations

For rank order questions, each response option earns points based on how it is ranked by respondents. Higher-ranked options receive more points. For example, in a three-option question:

- A 1st place ranking earns 3 points
- A 2nd place ranking earns 2 points
- A 3rd place ranking earns 1 point

Constant Contact adds up the total points for each option across all responses to determine its “Total Score.” This score reflects overall preference — the higher the score, the more favorably the option was ranked.

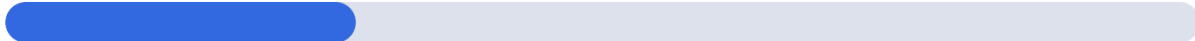
Question 2: Rank the objectives for Goal #1 in order of your priority.

GOAL #1: Reduce GHG emissions by providing 100% renewable energy as the default product for all CEA customers by 2035.

Gradually increase CEA's Renewable Portfolio Standard (RPS) to achieve 100% renewable energy. 192



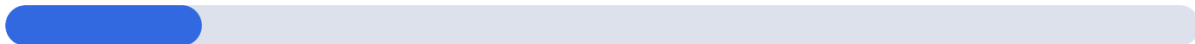
Pursue local generation projects, including those in partnership with member agencies, to utilize publicly owned facilities for solar and energy storage projects. 182



Support achievement of member agencies' CAP building decarbonization and energy efficiency goals through customer access to grant-funded and/or ratepayer-funded energy efficiency programs. 144



Support customer retention and engagement by highlighting customers who have opted up to CEA's 100% renewable energy Green Impact product. 102



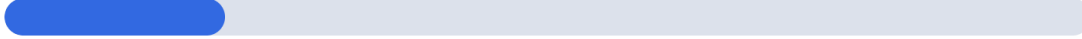
Question 3: Rank the objectives for Goal #2 in order of your priority.

GOAL #2: Achieve financial sustainability and build reserves.

Support customer retention by offering competitive rates while maintaining financial stability and achieving renewable/clean energy goals. 266



Achieve sufficient financial reserves with a minimum of one hundred twenty (120) days liquidity on hand (DLOH) to support rate stability. 189



Reduce Resource Adequacy (RA) costs by reducing peak load through energy demand management programs. 182



Manage procurement and financing costs through achievement of an investmentgrade credit rating. 152



Analyze and adjust the rate premiums for the Clean Impact Plus and Green Impact energy products to ensure appropriate cost recovery. 141



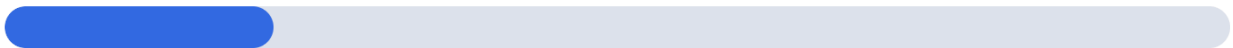
Question 4: Rank the objectives for Goal #3 in order of your priority.

GOAL #3: Offer a variety of programs that serve the needs of our customers, promote affordability, and further reduce GHG emissions.

Provide access to solar and battery storage to all segments of the community that contributes to cost savings; decreases energy usage during peak periods while increasing reliance on clean energy. 301



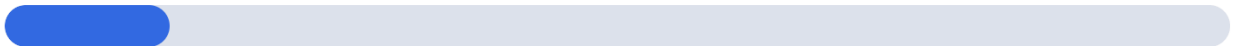
Provide customers with access to programs that reduce energy use and address high electric bills. 286



Expand access to solar and battery systems at significantly reduced costs to lowincome customers. 210



Work with member agencies to identify and design energy programs for government on City-owned properties or community hubs. 175



Collaborate with San Diego Regional Energy Network (SDREN) and Southern California Regional Energy Network (SoCal REN) to expand programs offered to CEA customers. 169



Retain customers and encourage participation in State funded income-based assistance programs. 161



Question 5: Rank the objectives for Goal #4 in order of your priority.

GOAL #4: Engage and advocate for CEA and its customers in regulatory and legislative matters.

Actively advocate for CEA and its customers in issues such as affordability, renewable energy procurement, and local control. 180



Maintain participation in legislative and regulatory proceedings that support CEA's guiding principles and goals. 164



Monitor and advocate for fair and reasonable Power Charge Indifference Adjustment (PCIA) charges. 141



Engage with local elected officials to communicate benefits CEA provides its customers and influence legislative decisions that support CEA's goals. 135



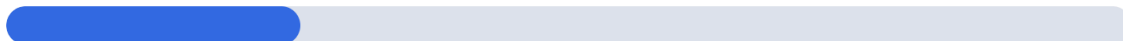
Question 6: Rank the objectives for Goal #5 in order of your priority.

GOAL #5: Provide highly responsive and helpful customer service and opportunities for our staff to engage with our customers.

Engage with CEA customers to provide information to and increase awareness of CEA's programs, services and benefits; maintain strong customer participation and communication; and gather feedback from customers and community members. 174



Promote CEA as the preferred customer-focused renewable energy service provider in North San Diego County, adding value to the community and the environment. 162



Increase CEA's presence in the communities served and provide accurate information to customers. 155



Develop a comprehensive customer communications strategy to reach CEA's diverse communities. 129



Question 7: Rank the objectives for Goal #6 in order of your priority.

GOAL #6: Continue to create and cultivate an organization that fosters employee creativity and engagement in meeting CEA's goals, recognizes employee achievements, and supports employee development and growth.

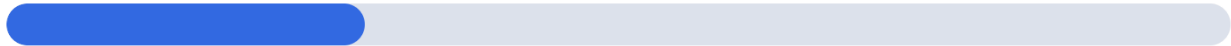
Achieve continuity in operations by developing or expanding upon key operational processes and procedures such as key workflows, performance evaluations, and recruitment and onboarding. 130



Support employee development through participation in California Community Choice Association's committees, workshops and conferences. 133



Encourage employee growth by facilitating participation in professional education opportunities. 109



Part 3: Additional Feedback Open Response

It is counter productive to your goals for the state to rework the grandfathered rate structure for roof top solar installations. To the extent you agree and have the power please advocate for retaining the existing structure. Thanks

Most important to get users to upgrade to Green Impact and not opt out! News article explaining to the public the benefits of cleaner energy

Can ANYBODY encourage cities, particularly Carlsbad to ban the use of gas leaf blowers? There are so many; they are so loud and VERY polluting!

Very hard to rank most of these because you neglected to say what strategy method or steps would be used to attempt to achieve the item

N/A

Please consider strategies to insure continuity of CEA program in light of the anti-environmental stance of the current federal government.

I am signed up for 100% renewables. But I have no real idea what you do and do not do for me as customer or in advancing 100% renewable energy in Carlsbad.

We need a better plan to add solar batteries to current solar homeowners such as myself. CES should be looking for best companies and offer an expandable one or two unit battery to get started on energy independence.

Please focus on FULL COST ACCOUNTING when determining electric generation sources. Utility scale simply socializes costs and privatizes profits.
I wasn't always clear what some of the option meant
CEA needs more staff. I love to see CEA staff out in the community. They are very knowledgeable when I have asked questions. They get back to you when called. But there are not enough of them. They are working hard and need support with more staff. You are expanding programs. Who will be responsible for those programs? You need more people doing this work. I viewed a board meeting and noticed you spend very little on staffing. Please spend more and get more staff.
When purchasing energy from 100% renewable sources, try to pick suppliers that have systems that do the least ecological damage to the planet. Long-term battery system are ever evolving, please try to choose systems that pose the least threat to the environment. I.e. lithium thermal runaway. If every client of yours, industrial switched to 100% renewable today, could you provide the energy needed when the sun doesn't shine?
Lower costs especially for low income residents
Goal 1 or 3 should include an action to promote residential and small business electrification programs. I strongly support and encourage active engagement with SDREN as soon as it begins operation. We've needed a REN for a long time!
Very concerned about California's legislature wanting to take away NEM 1 and NEM 2 grandfathered benefits. Would love to see CEA fight for it's customers to keep these benefits.
This survey identifies all the important parts that go into making the CEA work and trying to list things by importance is nearly impossible because they all matter. To me along with the great work that has begun it's also an important time to expand local solar or wind production and storage. I believe parking lots are a perfect place to place solar panels, charging stations, and battery storage every day to serve those with electric cars and then distribute power through micro grids.
The goal should be hour-by-hour carbon-free (or renewable) energy, rather than the RPS relying on RECs to offset emissions at certain times of day / year to get to 100%.
Create insensitive for customers that produce more electricity then they use. Create a teared program, i.e. generate 500kwh more than used, 1,000kwh, etc. Larger payouts based on tear
Promote incentives for customers to install solar and policies that make it economical to own solar panels.
All these goals are important. It's hard to rank them. Some are not easily understood such as "Achieve continuity in operations by developing or expanding upon key operational processes and procedures such as key workflows, performance evaluations, and recruitment and onboarding." Something that isn't easily understood is likely to be rated lower, but if understood better might get a higher ranking.
Purchase energy at a reasonable rate ie. higher than SDG&E pays from customers with excess capacity and battery storage. Build microgrids throughout the service area. Assist public facilities in building generating and storage systems to provide energy for customers that are unable to install solar, multi family rentals and condominiums. Encourage industrial parks to build solar generation and storage. Reduce to the minimum energy purchases from SDG&E and investor owned energy providers.

I support ALL of the items addressed in the survey--please don't assume a low ranking means the item is not important! I ranked some items low because it wasn't clear what they were. For example "Achieve continuity in operations by developing or expanding upon key operational processes and procedures such as key workflows, performance evaluations, and recruitment and onboarding." and "Achieve continuity in operations by developing or expanding upon key operational processes and procedures such.

As a customer of CEA, my energy usage and costs are only accessible through SDG&E billing information as far as I can tell. It would be nice if I could look up my CEA account at the CEA to understand use and costs better, especially at the annual true-up date.

-Simply ranking the strategies does not seem to be very valuable input- especially with no information on the technical programs.

- See nothing except maybe 4d that would have CEA discourage gas infra- seems like that should be part of the program.

- Not enough community education has been provided to reduce opt outs

- Only 3c and d targeted disadvantaged communities- think more is needed to ensure support of CARE customers and their participation

-Not enough emphasis on local econ development

Affordability initiatives are priority number 1. Far and above anything else.

Employee development programming is a distant priority compared to customer affordability.

Good plan!

I love the green impact champion stickers . Provide customers estimates of how much their bills would change if upgraded to 100% sustainable energy so they can decide if it meets their values and budget.

Advertise what CEA is for (sustainable energy not reducing bills,) cos most people on eg Nextdoor have no idea why they are now with CEA instead of Sdg&e and think it is only about reducing their bills.

On some goals, I ranked because the survey format wouldn't allow me to skip -- but in some areas (e.g., Goals 3 and 6), think Board and Staff would be more informed than I am, and better positioned to make the best decisions. I generally have a high level of trust and confidence in CEA and its Board and staff.

I support community battery and PV for local generation for those that support clean energy but do not have a dwelling that can afford it's own system. The Maerkle Reservoir Solar Study and Storage project should be the first in a line of community projects for Carlsbad that supports these goals along with providing public safety by emergency power for the Service Center complex.

CEA FY26-27 Work Plan

Guiding Principle	#	Objective	Measure	KPI	Staff Lead	Key Partners	Funding Source Column1
1. CLEAN ENERGY	a)	Gradually increase CEA's Renewable Portfolio Standard (RPS) to achieve 100% renewable energy	Increase base RPS to 55% in 2026, 60% in 2027, 75% for 2028-2030, and 100% by 2035.	Meet or exceed the aforementioned RPS targets for each calendar year.	Dan P	PEA	Operational Budget
	b)	Support customer retention and engagement by highlighting customers that have opted up to CEA's 100% renewable energy Green Impact product	- Continue implementation of Green Impact Champion Program	- Add at least one more member agency to our Green Impact Champions list per year - Add two new Green Impact Champion businesses per year - Host one Green Impact Champions recognition event to recognize commercial participants - Monitor each member agency CAP for compliance with its goals - Submit application to Elect to Administer Energy Efficiency funds - Establish a policy for member cities to adjust their default energy product	Kaitlin M & Rob H	Tripepi Smith	Operational Budget
	c)	Support achievement of member agencies' CAP goals for building decarbonization and energy efficiency goals through customer access to grant-funded and/or ratepayer-funded energy efficiency programs	- Pursue programs through the SoCal EBD Grant Coalition or SDREN - Tap into existing ratepayer funds to implement energy efficiency programs - Support member cities in achieving their CAP GHG Reduction Goals	- Present a draft policy for Board Adoption by May 2026 - 15MW of local PPAs or ESSAs executed by 2026 - 10MW of local PPAs or ESSAs operational by 2028 - 1-2 program offerings for publicly owned generation and/or capacity by 2026	Kaitlin M & Rob H	Member Agency Staff, Frontier Energy. PEA	Operational Budget
	d)	Pursue local generation and dispatchable capacity projects, including in partnership with member agencies to utilize publicly owned facilities for solar and energy storage projects	- Total MW of local generation and dispatchable capacity projects - Number of relevant program offerings for publicly owned facilities	- End FY2025 with positive Net Position - Extend JP Morgan Line of Credit - Build reserves to meet all applicable targets	Dan P (PPAs/ESSAs) Rob H / Kaitlin M (program)	Program partner (TBD)	Operational Budget
2. FINANCIAL STABILITY	a)	Achieve sufficient financial reserves with a minimum of one hundred twenty (120) days liquidity on hand (DLOH) to mitigate the impact of energy cost volatility on customer rates and support rate stability.	- End FY2025 with positive Net Position - Extend JP Morgan Line of Credit - Build reserves to meet all applicable targets	- End FY2025 with positive Net Position - Extend JP Morgan Line of Credit - Build reserves to meet all applicable targets	Greg W/Andy S		Operational Budget
	b)	Minimize procurement and financing costs through achievement of investment grade credit rating	Obtain investment grade credit rating by 2028	Obtain investment grade credit rating by 2028	Greg W/Andy S	JPMorgan	Operational Budget
	c)	Analyze and adjust the rate premiums for the Clean Impact Plus and Green Impact energy products to ensure appropriate cost recovery.	- Biannually calculate difference between cost of each rate product and the corresponding premium.	Ensure rates are covering costs annually	Dan P	PEA	Operational Budget
	d)	Support customer retention by offering competitive rates while maintaining financial stability and achieving renewable/clean energy goals.	- Focus on building financial reserves	Maintain rate competitiveness including lower PCIAs	Staff	Keyes & Fox	Operational Budget
	e)	Reduce Resource Adequacy (RA) costs by reducing peak load through energy demand management programs.	- Develop/Implement demand response programs		Staff	PEA	Operational Budget
3. CUSTOMER PROGRAMS	a)	Provide customers with access to programs that reduce energy use and address high electric bills	- Continue to implement Solar Plus and Battery Bonus Programs - Implement PeakSmartSavers Program	- Implement PeakSmart Savers Program - Implement Grid Services for battery dispatch	Kaitlin M & Rob H	P.E	Operational & Programs Budget
	b)	Provide access to solar and battery storage (and other Energy Programs) to all segments of the community that contributes to cost savings and decreases energy usage during peak periods while increasing the availability of and reliance upon clean energy.	- Establish a policy that creates a fair and effective distribution of programs that benefits all segments of the community and supports CEA's broader goals of sustainability and equity	Present a draft policy for Board Adoption by May 2026	Kaitlin M & Rob H	P.E, Calpine, TBD	Operational & Programs Budget SGIP/Operational Budget/Programs Budget
	c)	Expand access to solar and battery systems at significantly reduced costs to low-income customers	- Implement Solar Plus Connect Program - Implement Battery Bonus Program	Achieve a 1% conversion rate for the Battery Bonus Program.	Kaitlin M & Rob H	P.E	Budget

			- Enroll 50-100 customers in Solar Plus Connect the first year of funding availability			
	d)	Retain customers and encourage participation in State funded income-based assistance programs	Apply for SGIP assistance for eligible customers	Bonus Program Regularly report out CPUC required participation metrics tracked by SDREN	Kaitlin M & Rob H P.E	SGIP/Operational Budget
	e)	Work with member agencies to identify and design energy programs for government on City-owned properties or community hubs	Participate in SDREN to develop and implement programs		Kaitlin M & Rob H SDCP	SDREN/Operational Budget
	f)	Collaborate with San Diego Regional Energy Network (SDREN) and Southern California Regional Energy Network (SoCal REN) to expand programs offered to CEA customers	Develop and Implement programs		Kaitlin M & Rob H SDCP	SDREN/Operational Budget
4. CUSTOMER ADVOCACY	a)	Maintain participation in legislative and regulatory proceedings that support CEA's guiding principles and goals	Work with Regulatory Counsel and hired lobbyist		Emily F Keyes & Fox	Operational Budget
	b)	Actively advocate for CEA and its customers in issues such as affordability, renewable energy procurement, and local control	Hire a lobbyist to assist Legislative advocacy		Emily F Keyes & Fox	Operational Budget
	c)	Monitor and advocate for fair and reasonable Power Charge Indifference Adjustment (PCIA) charges	Work with Regulatory Counsel on PCIA/ERRA proceeding		Emily F Keyes & Fox	Operational Budget
	d)	Engage with local elected officials to communicate benefits CEA provides its customers and influence legislative decisions that support CEA's goals.	Annual City Council presentations to Member Agency's Councils		Greg W/Staff CalCCA	Operational Budget
5. CUSTOMER SERVICE/ENGAGEMENT	a)	Increase CEA's presence in the communities served and provide accurate information to customers	- Continue marketing, education and outreach efforts - Directed social media effort	- Increase social media followers by [] % annually - Develop a toolkit for CBOs to share information about CEA &	Staff Tripepi Smith	Operational Budget
	b)	Promote CEA as the preferred customer-focused renewable energy service provider in North San Diego County and add value to the community and the environment	- Continue marketing, education and outreach efforts. Improve strategic account management and stakeholder relationships Develop strategic relationships with large and/or under-represented commercial customers and community based organizations - Directed social media effort	- Develop relationships with 20% of the top 50 highest users by July 2026 - Establish a bench of partner CBOs by July 2026.	Staff Tripepi Smith	Operational Budget
	c)	Engage with CEA customers to provide information about CEA's programs, services and benefits; maintain strong customer participation and communication; and, gather feedback from customers and community members	- Co-host or host informational sessions, workshops, and community forums to educate residents and businesses about CEA - Collaborate with local organizations, businesses, and government agencies to expand outreach efforts - Work with newspapers, radio stations, and local TV channels to feature stories and advertisements about the CEA program - Develop brochures, flyers, and FAQs that explain how CEA works and its benefits and introduce educational programs in local schools to raise awareness among students and their families	Increase external advertising partnerships by [] % in FY 2026. Partner with at least 2 spanish language media outlets	Staff Tripepi Smith	Operational Budget
	d)	Develop a comprehensive customer communications strategy to reach CEA's diverse communities.	- Develop brochures, flyers, and FAQs that explain how CEA works and its benefits and introduce educational programs in local schools to raise awareness among students and their families - Improve trust and communication with CEA's	Develop a plan in FY 2026. Complete a review of marketing collateral. - Hire four employees in FY 2025 per Position Control Plan	Kaitlin M & Rob H Tripepi Smith	Operational Budget
6. ORGANIZATIONAL DEVELOPMENT	a)	Achieve continuity in operations by developing or expanding upon key operational processes and procedures such as key workflows, performance evaluations, and recruitment and onboarding	Expand staff per Board-approved Position Control Plan	- Hire two employees in FY 2026 per Position Control Plan	Greg W Recruiting Consultant	Operational Budget
	b)	Support employee development through participation in California Community Choice Association's committees, workshops and conferences.	- Assign/Attend CalCCA Committees - Attend Annual CalCCA Conference (all staff)		Greg W/Staff	Operational Budget
	c)	Encourage employee participation in professional education opportunities.	- New CEA staff participation in the upcoming USD EPIC Energy Academy Cohort (3).		Greg W/Staff	Operational Budget

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: Gregory Wade, Chief Executive Officer

ITEM 8: Rate Design/Premium Discussion

RECOMMENDATION:

Receive the presentation on Clean Energy Alliance's (CEA's) Rate Design and Premium Rates and provide feedback.

BACKGROUND AND DISCUSSION:

Key power supply products that CEA must purchase to meet regulatory Resource Adequacy (RA) and Renewable Portfolio Standards (RPS) obligations, and to meet CEA's broader renewable energy goals, have fluctuated significantly over the past few years. Rising prices of these products in 2023 and 2024 resulted in significant power supply cost increases for CEA, though prices have decreased significantly in late 2024 and early 2025. CEA strives to set the rate difference between its three products – Clean Impact, Clean Impact Plus, and Green Impact – to reflect the anticipated cost of these products, which may involve updating these premiums as the prices for these products change. Additionally, CEA currently sets its base rate to the Clean Impact product with Opt-Up costs for Clean Impact Plus and Green Impact, currently at 0.1 cents per kilowatt-hour (kWh) and 0.75 cents per kWh, respectively. Given that the vast majority of CEA's customers are Clean Impact Plus customers, staff recommends that the Board consider setting Clean Impact Plus as the base product rate with an Opt-Up option for Green Impact and an Opt-Down option for the Clean Impact product.

For discussion amongst the Board, CEA staff and CEA's power supply consultants at Pacific Energy Advisors (PEA) will provide an update on these cost trends and will share a proposed revised Opt-Up / Opt-Down rate structure. CEA anticipates updating the proposed rate structure based on Board feedback, as well as potentially revising the Opt- Up / Opt-Down premium and discount rates based on renewable and carbon-free energy costs as of later this year. An updated rate structure and rate premiums will be proposed to the Board in the second half of calendar year 2025.

Risk Oversight Committee

On March 13, 2025, the Risk Oversight Committee (ROC) held its first meeting of the calendar year. During the meeting the ROC discussed general energy market and portfolio matters and also discussed the potential to adjust the rate premiums for CEA's Green Impact and Clean Impact Plus products to meet energy procurement costs. The ROC also discussed modifying the rate schedule to set Clean Impact Plus as the base rate moving forward. The ROC recommended support for setting Clean Impact Plus as the base rate and moving this discussion forward to the full Board for discussion and consideration.

Community Advisory Committee

At their meeting on April 10, 2025, the Community Advisory Committee (CAC) also received a report on the proposed rate design and possible rate premium adjustments. The CAC was also supportive of the rate design change to set Clean Impact Plus as the base rate.

FISCAL IMPACT:

There is no fiscal impact from this action. If CEA chooses to adopt any rate premium changes, potential fiscal impacts will be estimated and reviewed as a part of a future Board meeting.

Submitted for Board consideration:



Gregory Wade
Chief Executive Officer

ATTACHMENTS:

None.

Staff Report

DATE: April 24, 2025

TO: Clean Energy Alliance Board of Directors

FROM: CEO Performance Review Subcommittee
Johanna N. Canlas, General Counsel

ITEM 9: Approving the Third Amendment to the Chief Executive Officer's Employment Agreement

RECOMMENDATION:

Adopt Resolution No. 2025-019 approving the Third Amendment to the Chief Executive Officer's Employment Agreement in substantial form as Attachment B or as presented at the meeting, with non-substantive revisions approved by the Chair and reviewed and approved as to form by General Counsel.

BACKGROUND AND DISCUSSION:

On September 28, 2023, Clean Energy Alliance (CEA) Board of Directors (Board) appointed Gregory Wade as its Chief Executive Officer (CEO) and approved the corresponding Employment Agreement (Agreement). The Agreement was subsequently amended in November 9, 2023 and November 21, 2024 (Amended Agreement).

Section 3(c) of the Agreement provides for annual performance review.

c. Annual Performance Review. CEA shall perform an annual performance review of Executive on or before the anniversary date of the Agreement. The Board or a committee of the Board of Directors will review the base compensation, bonuses, and benefits provided to the Executive under this Agreement and may, in their sole discretion, adjust the same subject to approval by a majority of the members of the Board.

On November 21, 2024, CEA Board of Directors performed the annual performance review of Executive and formed a Board subcommittee to review the base compensation, bonuses, and benefits provided to the Executive under the Agreement. The subcommittee is comprised of Vice Chair Christian Garcia and Board Members Kristi Becker and Priya Bhat-Patel.

It was determined that the CEO's performance merited a salary adjustment. It is also recommended that the agreement be extended until January 31, 2029.

The attached resolution and proposed Third Amendment to the Employment Agreement provides for the amended language to Section 2 to extend the Effective Period to a total of five (5) years through January 31, 2029 and Section 3(a) to reflect a five percent (5%) salary adjustment for the Board's consideration.

FISCAL IMPACT:

The base salary of \$325,000 will be adjusted to \$341,250 effective February 1, 2025. The salary increase contemplated under the proposed Third Amendment to the Employment Agreement is within the budgeted amounts in Fiscal Year 2024-25.

ATTACHMENTS:

- A. Resolution No. 2025-019
- B. Third Amendment to CEO Employment Agreement

**CLEAN ENERGY ALLIANCE
RESOLUTION NO. 2025-019**

**A RESOLUTION OF THE CLEAN ENERGY ALLIANCE BOARD OF DIRECTORS
APPROVING THE SECOND AMENDMENT TIO THE CHIEF EXECUTIVE OFFICER'S
EMPLOYMENT AGREEMENT**

WHEREAS, the Board of Directors of the Clean Energy Alliance ("CEA") ("Board") appointed the Chief Executive Officer ("CEO") and approved the corresponding employment agreement on September 28, 2023; and

WHEREAS, the Section 3(c) provides for an Annual Performance Review of the Executive on or before February 1st the anniversary date of the Agreement; and

WHEREAS, CEA Board of Directors performed the annual performance review of Executive on November 21, 2024 and formed a Board subcommittee to review the base compensation, bonuses, and benefits provided to the Executive under the Agreement; and

WHEREAS, it is determined that a contract extension and an adjustment to the base salary is warranted based on Executive's performance.

NOW, THEREFORE, BE IT RESOLVED, by the Board of Directors of the Clean Energy Alliance, as follows:

Section 1. The Third Amendment to the Chief Executive Officer's Employment Agreement (attached as Exhibit A) is approved.

Section 2. The Board Chair is authorized to execute the Third Amendment to the Employment Agreement in the form reviewed and approved by the General Counsel.

The foregoing Resolution was passed and adopted this 24th day of April, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_ Katie Melendez, Board Chair

ATTEST:

Kaylin McCauley, Clerk to the Board

**THIRD AMENDMENT TO CHIEF EXECUTIVE OFFICER EMPLOYMENT
AGREEMENT**

This THIRD AMENDMENT TO CHIEF EXECUTIVE OFFICER EMPLOYMENT AGREEMENT ("Third Amendment") is entered on _____, 2025, and is an amendment to the CHIEF EXECUTIVE OFFICER EMPLOYMENT AGREEMENT ("Agreement") that was made by and between CLEAN ENERGY ALLIANCE, a California joint powers authority ("CEA"), and Gregory Wade, an individual ("Executive") that was dated and effective as of December 1, 2023, subsequently amended on November 9, 2023 ("First Amendment") and November 21, 2024 ("Second Amendment") (together referred as "Amended Agreement").

RECITALS

- A. Whereas, the Section 3(c) provides for an Annual Performance Review of the Executive on or before February 1st the anniversary date of the Agreement; and
- B. Whereas, CEA Board of Directors performed the annual performance review of Executive on November 21, 2024 and formed a Board subcommittee to review the base compensation, bonuses, and benefits provided to the Executive under the Agreement; and
- C. Whereas, it is determined that an adjustment to base salary and agreement extension are warranted based on Executive's performance; and
- D. Whereas, the CEA and Executive intend that all terms of the Amended Agreement shall remain effective to the extent they are not amended by this Third Amendment.

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the Parties agree as follows:

SECTION 2. Section 2 "Effective Period" is hereby extended through January 31, 2029.

SECTION 3. Section 3(a) is hereby amended to read as follows:

Base Salary. Effective February 1, 2025, Executive shall receive a base annual salary of Three Hundred Forty-One Thousand and Two Hundred Fifty Dollars (\$341,250) payable on a pro-rata basis in accordance with CEA's payroll practices and less all applicable payroll taxes and withholdings.

Except as herein amended, the Agreement, First Amendment and Second Amendment shall remain in full force and effect.

IN WITNESS WHEREOF, CEA and Executive have executed this Agreement on the date written below:

CLEAN ENERGY ALLIANCE:

EXECUTIVE:

By: _____
Katie Melendez, Chair
CEA Board of Directors

By: _____
Gregory Wade

APPROVED AS TO FORM:

By: _____
Johanna N. Canlas, General Counsel