

CLEAN ENERGY ALLIANCE  
FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2022 & 2021  
WITH REPORT OF  
INDEPENDENT AUDITORS

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Clean Energy Alliance  
Carlsbad, California

### **Report on the Financial Statements**

#### ***Opinions***

We have audited the accompanying financial statements of Clean Energy Alliance ("CEA") as of and for the years ended June 30, 2022 and 2021, and the related notes to the financial statements, which collectively comprise CEA's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of CEA as of June 30, 2022 and 2021, and the respective changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinions***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS), the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the State Controller's Minimum Audit Standards for California Special Districts. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of CEA and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### ***Emphasis of Matter***

##### *Comparative Information*

We have previously audited CEA's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 8, 2021. Certain reclassifications were made to the 2021 financial information in the 2022 financial report. The reclassified, comparative information presented herein as of and for the year ended June 30, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived, and our opinion is not modified with respect to this matter.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



To the Board of Directors  
Clean Energy Alliance  
Carlsbad, California

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about CEA's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the State Controller's Minimum Audit Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if, there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the State Controller's Minimum Audit Standards we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of CEA's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about CEA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



To the Board of Directors  
Clean Energy Alliance  
Carlsbad, California

***Other Reporting Responsibilities***

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, as listed on the table of contents, be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 14, 2022, on our consideration of CEA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of CEA's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering CEA's internal control over financial reporting and compliance.

*Lance, Solt & Lughard, LLP*

Brea, California  
November 14, 2022

**CLEAN ENERGY ALLIANCE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
YEARS ENDED JUNE 30, 2022 AND 2021**

The Management's Discussion and Analysis provides an overview of Clean Energy Alliance's (CEA) financial activities as of and for the years ended June 30, 2022, and 2021. The information presented here should be considered in conjunction with the audited financial statements.

**BACKGROUND**

The formation of CEA was made possible in 2002 by the passage of California Assembly Bill 117, enabling communities to purchase power on behalf of their residents and businesses and creating competition in power generation.

CEA was created as a California Joint Powers Authority (JPA) on November 4, 2019. CEA was established to provide electric power at a competitive cost as well as to provide other benefits to its members (Cities of Carlsbad, Del Mar, Escondido, San Marcos and Solana Beach; with Oceanside and Vista joining July 28, 2022), including reducing greenhouse gas emissions related to the use of power, procuring energy with a priority on the use and development of local renewable resources, stimulating local job creation through various programs and development, promote personal and community ownership of renewable resources, as well as promoting long-term electric rate stability and energy reliability for residents and businesses.

CEA is comprised of seven jurisdictions located in San Diego County. The jurisdictions include the Cities of Carlsbad, Del Mar, Escondido, Oceanside, San Marcos, Solana Beach, and Vista. CEA is governed by a board of directors (Board) consisting of elected representatives from each jurisdiction. CEA has the rights and powers to set rates for the services it furnishes, incur indebtedness, and issue bonds or other obligations. CEA is responsible for the acquisition of electric power for its service area. CEA is currently providing electricity to the Cities of Carlsbad, Del Mar and Solana Beach, and will be providing electricity to its other members beginning in 2023 and 2024.

**CLEAN ENERGY ALLIANCE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
YEARS ENDED JUNE 30, 2022 AND 2021**

**Financial Reporting**

CEA presents its financial statements as an enterprise fund under the economic resources measurement focus and the accrual basis of accounting, in accordance with Generally Accepted Accounting Principles (GAAP) for proprietary funds, as prescribed by the Governmental Accounting Standards Board (GASB).

**Contents of this report**

This report is divided into the following sections:

- Management's discussion and analysis, which provides an overview of the financial operations.
  
- The basic financial statements:
  - The *Statements of Net Position* include all of CEA's assets, liabilities, and net position and provides information about the nature and amount of resources and obligations at a specific point in time.
  
  - The *Statements of Revenues, Expenses and Changes in Net Position* report all of CEA's revenues and expenses for the years shown.
  
  - The *Statements of Cash Flows* report the cash provided and used by operating activities, as well as other sources and uses, such as debt financing.
  
  - Notes to the Basic Financial Statements, which provide additional details and information related to the basic financial statements.

**CLEAN ENERGY ALLIANCE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
YEARS ENDED JUNE 30, 2022 AND 2021**

**FINANCIAL HIGHLIGHTS**

The following is a summary of CEA's assets, liabilities, and net position and a discussion of significant changes during the years ended June 30:

	<u>2022</u>	<u>2021</u>	<u>2020</u>
Current assets			
Cash and cash equivalents	\$ 1,508,021	\$ 630,368	\$ 203,530
Accounts receivable & accrued revenue	12,891,326	7,049,926	-
Other current assets	1,158,515	886,250	100,000
Total current assets	<u>15,557,862</u>	<u>8,566,544</u>	<u>303,530</u>
Noncurrent assets			
Restricted cash	227,000	227,000	-
Deposits	917,000	345,000	-
Total noncurrent assets	<u>1,144,000</u>	<u>572,000</u>	<u>-</u>
Total assets	<u>16,701,862</u>	<u>9,138,544</u>	<u>303,530</u>
Accrued cost of electricity	5,772,182	5,900,367	-
Other current liabilities	679,658	441,574	78,197
Noncurrent liabilities	14,024,017	5,504,017	504,017
Total liabilities	<u>20,475,857</u>	<u>11,845,958</u>	<u>582,214</u>
Net position			
Unrestricted (deficit)	<u>(3,773,995)</u>	<u>(2,707,414)</u>	<u>(278,684)</u>
Total net position	<u>\$ (3,773,995)</u>	<u>\$ (2,707,414)</u>	<u>\$ (278,684)</u>

**Current assets**

CEA began providing electricity to customers in May 2021. The increase in current assets from 2021 to 2022 is due to 2022 being the first full year of service.

Current assets were approximately \$15,558,000 at the end of 2022 and were mostly comprised of the following major categories: cash of \$1,508,000, accounts receivable from customers of \$9,085,000, and accrued revenue of \$3,806,000. Accrued revenue differs from accounts receivable in that it is the result of electricity use by CEA customers before invoicing to those customers has occurred.

**Noncurrent assets**

Noncurrent assets are comprised of restricted cash as well as deposits in CEA's name held by other parties. As CEA began securing electricity to sell to customers, various energy contracts required deposits which accounts for the increase in noncurrent assets.



**CLEAN ENERGY ALLIANCE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
YEARS ENDED JUNE 30, 2022 AND 2021**

**Current liabilities**

The most significant element of current liabilities are obligations to pay for the cost of electricity delivered to customers that are not yet due to be paid by CEA. These obligations held fairly steady from 2021 to 2022 mostly due to CEA's customer load being similar at year end in each year. Other current liabilities include amounts due to consultants and for other goods and services.

**Noncurrent liabilities**

During 2022, CEA borrowed an additional \$8,520,000 from JPMorgan Chase Bank, bringing the total obligation to \$13,520,000 as of June 30, 2022.

Also included as a noncurrent liability are amounts due to member agencies for \$504,000. This amount was advanced to CEA during 2020.

The following is a summary of CEA's results of operations and a discussion of significant changes for the years ended June 30:

	<u>2022</u>	<u>2021</u>	<u>2020</u>
Operating revenues	\$ 61,068,464	\$ 7,309,663	\$ -
Nonoperating revenues	15,040	-	-
Total revenues	<u>61,083,504</u>	<u>7,309,663</u>	<u>-</u>
Operating expenses	61,786,792	9,656,797	278,684
Interest and finance costs	363,293	81,596	-
Total expenses	<u>62,150,085</u>	<u>9,738,393</u>	<u>278,684</u>
Change in net position	<u>\$ (1,066,581)</u>	<u>\$ (2,428,730)</u>	<u>(278,684)</u>

**CLEAN ENERGY ALLIANCE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
YEARS ENDED JUNE 30, 2022 AND 2021**

**Operating revenues**

CEA's operating revenues are derived from the sale of electricity to commercial and residential customers throughout its territory. CEA began selling electricity to its customers in May 2021. In 2022, the customer base for the first three member cities came entirely online, which accounts for the large change in revenues as compared to 2021.

**Operating expenses**

CEA's largest expense was the purchase of electricity delivered to its customers. CEA procures energy from a variety of sources and focuses on maintaining a balanced renewable power portfolio at competitive costs. Operating costs increased each year due to activities associated with enrollment of customer accounts.

**Nonoperating expenses**

Interest expense on borrowings during the years are included as nonoperating expenses. Interest expense increased each year as a result of increased borrowings.

**CLEAN ENERGY ALLIANCE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
YEARS ENDED JUNE 30, 2022 AND 2021**

**ECONOMIC OUTLOOK**

CEA serves approximately 92% of all eligible customers in the cities of Carlsbad, Del Mar, and Solana Beach, or approximately 60,000 customer accounts. The core mission is to provide electricity from a minimum 50% renewable sources, increasing to 100% renewable by 2035, at stable and competitive electric rates with a target 2% generation savings as compared to the local investor-owned utility, San Diego Gas & Electric (SDG&E). The fiscal year ended June 30, 2022, saw CEA reporting a net deficit due to CEA's cost of electricity being higher than anticipated. It is expected in future fiscal years that this deficit will be eliminated as revenues increase and CEA's cost of electricity is reduced through energy hedge positions.

The Board has approved an operating budget for fiscal year 2023 with revenues projected at \$80,791,000 and expenses projected at \$76,745,000 with a net result of operations projected at \$4,046,000. The budget provides funding for expansion into the cities of Escondido and San Marcos, including expenses for power supply, on-going regulatory compliance requirements and professional and legal services required to support the expanded operations. Assumptions used to develop the proposed budget were:

- Power supply costs based on actual executed contracts and April forward price curves
- Consulting services based on approved contracts
- Reserves to achieve minimum 5% of FY 2023 revenues

Sufficient revenues are projected to cover costs based on the current assumptions. Energy forward price curves have been increasing, driven by concerns about summer reliability, impacts of the 2021/22 Texas winter events on gas prices, low California water reservoir levels and Diablo Canyon Unit 2 concerns. Should this trend continue, CEA rates would need to be adjusted to reflect the increased costs. Staff continues to monitor the market and anticipates bringing forward a market update in early 2023, along with an update on SDG&E 2023 rates proceedings.

One of the goals of CEA is to expand and offer its community choice energy service to eligible communities within San Diego Gas & Electric territory. The cities of Escondido and San Marcos are scheduled to begin receiving electric service from CEA in April 2023 followed by the cities of Oceanside and Vista in April 2024.

CEA currently has approximately 60,000 customer accounts. The addition of Escondido would add potentially another 56,000 customer accounts and the addition of San Marcos would add potentially another 37,000 accounts for a total of 120,000 additional accounts, or a combined 99% increase in accounts as compared to the number of CEA's existing accounts.

The additions of Oceanside and Vista will bring CEA's service accounts to over 250,000, serving 2,500 GWh load.

**CLEAN ENERGY ALLIANCE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
YEARS ENDED JUNE 30, 2022 AND 2021**

**ECONOMIC OUTLOOK (continued)**

Accommodating this expansion will require careful consideration of resource availability, particularly for Resource Adequacy (RA) and long-term renewable energy products. SDG&E should have surplus RA and long-term renewable energy supply. CEA intends to work closely with SDG&E to acquire the surplus supply SDG&E holds to ensure CEA can meet its new obligations.

Based on the results of the assessments, the CEA Board approved the Implementation Plan Amendment for expansion into Oceanside and Vista at its October 20, 2022, Board meeting and intends to file the Amendment with the California Public Utilities Commission by the end of 2022.

**REQUEST FOR INFORMATION**

This financial report is designed to provide CEA's customers and creditors with an overview of the CEA's finances and to demonstrate CEA's accountability for the funds under its stewardship.

Please address any questions about this report or requests for additional financial information to 1200 Carlsbad Village Dr, Carlsbad, CA 92008.

Respectfully submitted,

Barbara Boswell, CEO

## **BASIC FINANCIAL STATEMENTS**

**CLEAN ENERGY ALLIANCE**  
**STATEMENTS OF NET POSITION**  
**JUNE 30, 2022 AND 2021**

<b>ASSETS</b>	<u>2022</u>	<u>2021</u>
Current assets		
Cash and cash equivalents	\$ 1,508,021	\$ 630,368
Accounts receivable, net	9,084,903	3,560,715
Accrued revenue	3,806,423	3,489,211
Other receivables	185,358	146,250
Prepaid expenses	128,157	-
Deposits	845,000	740,000
Total current assets	<u>15,557,862</u>	<u>8,566,544</u>
Noncurrent assets		
Restricted cash	227,000	227,000
Deposits	917,000	345,000
Total noncurrent assets	<u>1,144,000</u>	<u>572,000</u>
Total assets	<u>16,701,862</u>	<u>9,138,544</u>
<b>LIABILITIES</b>		
Current liabilities		
Accrued cost of energy	5,772,182	5,900,367
Accounts payable	148,899	333,236
Other accrued liabilities	530,759	108,338
Total current liabilities	<u>6,451,840</u>	<u>6,341,941</u>
Noncurrent liabilities		
Due to member agencies	504,017	504,017
Bank note payable	13,520,000	5,000,000
Total noncurrent liabilities	<u>14,024,017</u>	<u>5,504,017</u>
Total liabilities	<u>20,475,857</u>	<u>11,845,958</u>
<b>NET POSITION</b>		
Unrestricted (deficit)	<u>(3,773,995)</u>	<u>(2,707,414)</u>
Total net position	<u>\$ (3,773,995)</u>	<u>\$ (2,707,414)</u>

**CLEAN ENERGY ALLIANCE**  
**STATEMENTS OF REVENUES, EXPENSES**  
**AND CHANGES IN NET POSITION**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

	<b>2022</b>	<b>2021</b>
<b>OPERATING REVENUES</b>		
Electricity sales, net	\$ 61,057,758	\$ 7,309,663
Miscellaneous income	10,706	-
Total operating revenues	61,068,464	7,309,663
<b>OPERATING EXPENSES</b>		
Cost of electricity	59,435,574	8,388,484
Contract services	2,211,241	967,937
General and administration	139,977	300,376
Total operating expenses	61,786,792	9,656,797
Operating loss	(718,328)	(2,347,134)
<b>NONOPERATING REVENUES (EXPENSES)</b>		
Interest income	15,040	-
Interest expense	(363,293)	(81,596)
Nonoperating revenues (expenses), net	(348,253)	(81,596)
<b>CHANGE IN NET POSITION</b>	(1,066,581)	(2,428,730)
Net position at beginning of year	(2,707,414)	(278,684)
Net position at end of year	\$ (3,773,995)	\$ (2,707,414)

**CLEAN ENERGY ALLIANCE  
STATEMENTS OF CASH FLOWS  
YEARS ENDED JUNE 30, 2022 AND 2021**

	<u>2022</u>	<u>2021</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from customers	\$ 55,429,750	\$ 188,487
Receipts of supplier security deposits	240,000	-
Payments to suppliers for electricity	(59,419,416)	(2,612,882)
Payments for goods and services	(2,435,529)	(913,734)
Payments for state surcharges	(171,538)	-
Payments for deposits and collateral	(917,000)	(1,085,000)
Net cash used by operating activities	<u>(7,273,733)</u>	<u>(4,423,129)</u>
<b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES</b>		
Proceeds from note	8,520,000	5,000,000
Interest and related expense payments	(383,654)	(70,033)
Net cash provided by non-capital financing activities	<u>8,136,346</u>	<u>4,929,967</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Interest income received	<u>15,040</u>	<u>-</u>
Net change in cash and cash equivalents	877,653	506,838
Cash and cash equivalents at beginning of year	857,368	350,530
Cash and cash equivalents at end of year	<u>\$ 1,735,021</u>	<u>\$ 857,368</u>
<b>Reconciliation to the Statement of Net Position</b>		
Cash and cash equivalents (unrestricted)	\$ 1,508,021	\$ 630,368
Restricted cash	227,000	227,000
Cash and cash equivalents	<u>\$ 1,735,021</u>	<u>\$ 857,368</u>



**CLEAN ENERGY ALLIANCE**  
**STATEMENTS OF CASH FLOWS (CONTINUED)**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

**RECONCILIATION OF OPERATING LOSS TO NET  
CASH USED BY OPERATING ACTIVITIES**

	<u>2022</u>	<u>2021</u>
Operating loss	\$ (718,328)	\$ (2,347,134)
Adjustments to reconcile operating loss to net cash used by operating activities		
Provision for uncollectible accounts	772,883	-
(Increase) decrease in:		
Accounts receivable	(2,807,859)	(3,560,715)
Accrued revenue	(3,806,423)	(3,489,211)
Other receivables	(39,108)	(146,250)
Prepaid expenses	(128,157)	-
Deposits	(677,000)	(1,085,000)
Increase (decrease) in:		
Accrued cost of electricity	(128,184)	5,900,367
Accounts payable	(184,339)	196,476
Other accrued liabilities	517,782	108,338
Supplier security deposits	(75,000)	-
Net cash provided used by operating activities	<u>\$ (7,273,733)</u>	<u>\$ (4,423,129)</u>

**CLEAN ENERGY ALLIANCE**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**REPORTING ENTITY**

Clean Energy Alliance (CEA) is a California Joint Powers Authority created on November 4, 2019. As of June 30, 2022, parties to its Joint Powers Agreement consist of the following local governments:

<u>Cities and Towns</u>	
Carlsbad	San Marcos
Del Mar	Solana Beach
Escondido	

CEA is separate from and derives no financial support from its members. CEA is governed by a Board of Directors whose membership is composed of elected officials of the member governments.

A core function of CEA is to provide electric service that includes the use of renewable sources under the Community Choice Aggregation Program under California Public Utilities Code Section 366.2.

CEA began its energy delivery operations in May 2021. Electricity is acquired from electricity suppliers and delivered through existing physical infrastructure and equipment managed by San Diego Gas and Electric.

**BASIS OF ACCOUNTING**

CEA's financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements.

CEA's operations are accounted for as a governmental enterprise fund and are reported using the economic resources measurement focus and the accrual basis of accounting – similar to business enterprises. Accordingly, revenues are recognized when they are earned, and expenses are recognized at the time liabilities are incurred. Enterprise fund-type operating statements present increases (revenues) and decreases (expenses) in total net position. Reported net position is segregated into three categories, if applicable – investment in capital assets, restricted and unrestricted.

When both restricted and unrestricted resources are available for use, it is CEA's policy to use restricted resources first, and then unrestricted resources as they are needed.

**CLEAN ENERGY ALLIANCE**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**CASH AND CASH EQUIVALENTS**

For the purpose of the Statements of Cash Flows, CEA defines cash and cash equivalents to include cash on hand, demand deposits, and short-term investments with an original maturity of three months or less. For the purpose of the Statements of Net Position, restricted cash balances are presented separately. Restricted cash reported on the Statements of Net Position includes collateral on a bank loan, as well as a required minimum balance to be maintained in one of its bank accounts.

**ACCOUNTS RECEIVABLE AND ACCRUED REVENUE**

CEA invoices customers for energy delivered each month on staggered billing cycles. At month end, management recorded revenue for energy delivered but not yet billed based on energy volume and applicable rate.

**PREPAID EXPENSES AND DEPOSITS**

Contracts to purchase energy may require CEA to provide a supplier with advanced payments or security deposits. Security deposits are generally held for the term of the contract and are classified as current or noncurrent assets depending on the length of the time the deposits are expected to be held. Also included are prepaid expenses and deposits for regulatory and other operating purposes.

**NET POSITION**

Net position is presented in the following components:

*Investment in capital assets:* This component of net position consists of capital assets, net of accumulated depreciation. CEA did not have any such outstanding borrowings as of June 30, 2022 and 2021.

*Restricted:* This component of net position consists of constraints placed on net asset use through external creditor constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation.

*Unrestricted:* This component of net position consists of net position that does not meet the definition of “investment in capital assets” or “restricted.”

**OPERATING AND NONOPERATING REVENUES**

Operating revenues include revenue derived from the provision of energy to retail and wholesale customers.

Investment income is considered “nonoperating revenue.”

**CLEAN ENERGY ALLIANCE**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**REVENUE RECOGNITION**

CEA recognizes revenue on the accrual basis. This includes invoices issued to customers during the reporting period and electricity estimated to have been delivered but not yet billed. Management estimates that a portion of the billed amounts will be uncollectible. Accordingly, an allowance for uncollectible accounts has been recorded.

**OPERATING AND NONOPERATING EXPENSES**

Operating expenses include the costs of energy and related services, and administrative expenses. Expenses not meeting this definition are reported as nonoperating expenses.

**ELECTRICAL POWER PURCHASED**

During the normal course of business, CEA purchases electrical power from numerous suppliers. Cost of electricity includes the cost to purchase electricity and capacity arising from bilateral contracts with energy suppliers and the cost of generation credits, and load and other charges arising from CEA's participation in the California Independent System Operator's centralized market. The cost of electricity and capacity is recognized as "Cost of Electricity" in the Statements of Revenues, Expenses and Changes in Net Position.

To comply with the State of California's Renewable Portfolio Standards (RPS) and self-imposed benchmarks, CEA acquires RPS eligible renewable energy evidenced by Renewable Energy Certificates (Certificates) recognized by the Western Renewable Energy Generation Information System. CEA obtains Certificates with the intent to retire them and does not sell or build surpluses of Certificates with a profit motive. CEA recognizes an expense on a monthly basis that corresponds to the volume sold to its customers for its various renewable and carbon free products. This expense recognition increases accrued cost of energy reported on the Statements of Net Position. Payments made to suppliers reduce accrued cost of energy.

CEA purchases capacity commitments from qualifying generators to comply with the California Public Utilities Commission's Resource Adequacy Program. The goals of the Resource Adequacy Program are to provide sufficient resources to the California Independent System Operator to ensure the safe and reliable operation of the grid in real-time and to provide appropriate incentives for the siting and construction of new resources needed for reliability in the future.

**CLEAN ENERGY ALLIANCE**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**INCOME TAXES**

CEA is a joint powers authority under the provision of the California Government Code and is not subject to federal or state income or franchise taxes.

**ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**RECLASSIFICATIONS**

Certain amounts in the prior-year financial statements have been reclassified for comparative purposes to conform to the presentation of the current-year financial statements. These reclassifications did not result in any change to previously reported net position or change in net position.

**2. CASH AND CASH EQUIVALENTS**

CEA maintains its cash in accounts at River City Bank in Sacramento, California. CEA's deposits are subject to California Government Code Section 16521, which requires that banks collateralize the amount of public funds in excess of the Federal Deposit Insurance Corporation limit of \$250,000 by 110%. CEA does not have an investment policy that addresses a specific type of risk that would impose restrictions beyond this code. Accordingly, the amount of risk is not disclosed. CEA monitors its risk exposure on an ongoing basis. As of June 30, 2022, all of CEA's cash and cash equivalents were held in depository accounts or certificates of deposits.

**CLEAN ENERGY ALLIANCE**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

**3. ACCOUNTS RECEIVABLE**

Accounts receivable were as follows as of June 30:

	<b>2022</b>	<b>2021</b>
Accounts receivable from customers	\$ 9,857,786	\$ 3,560,715
Allowance for uncollectible accounts	(772,883)	-
Net accounts receivable	\$ 9,084,903	\$ 3,560,715

The majority of account collections occur within the first few months following customer invoicing. CEA estimates that a portion of the billed accounts will not be collected. CEA continues collection efforts on accounts in excess of *de minimis* balances regardless of the age of the account. The allowance for uncollectible accounts at the end of a year includes amounts billed during the current and prior fiscal years.

**4. DEBT**

**BANK NOTE PAYABLE**

In February 2021, CEA arranged to borrow up to \$6,000,000 through a revolving credit agreement from JPMorgan Chase to provide cash for working capital until sufficient revenue was to be collected from customers. In January 2022, the agreement was amended and the amount available to CEA increased to \$15,000,000. At June 30, 2022 and 2021, CEA borrowed a total of \$13,520,000 and 5,000,000, respectively. As security, CEA assigned an interest in all net revenues.

Principal may be drawn as needed and interest is accrued on the outstanding balance. The stated maturity date is February 2, 2026, with interest payable each month. CEA must repay \$5,000,000 in aggregate principal on or before December 31, 2023. The interest rate at June 30, 2022, was computed at the Three-Month CME Term SOFR plus 2.25% per annum, subject to a floor of 2.25% per annum. In the event of default, the note becomes immediately due and payable.

**DUE TO MEMBER AGENCIES**

During its initial year ended June 30, 2020, CEA borrowed \$504,017 from the cities of Carlsbad, Del Mar and Solana Beach to be used as working capital associated with CEA's launch. CEA is required to repay the cities within three years after operating revenues have commenced. Interest does not accrue on the amounts due to the member agencies.

**CLEAN ENERGY ALLIANCE**  
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**4. DEBT (continued)**

Note and due to member agencies principal activity and balances were as follows for the following debt:

	<b>Beginning</b>	<b>Additions</b>	<b>Payments</b>	<b>Ending</b>
Year ended June 30, 2022				
Due to member agencies	\$ 504,017	\$ -	\$ -	\$ 504,017
Bank note payable	5,000,000	8,520,000	-	13,520,000
Total	<u>\$ 5,504,017</u>	<u>\$ 8,520,000</u>	<u>\$ -</u>	<u>14,024,017</u>
Amounts due within one year				-
Amounts due after one year				<u>\$ 14,024,017</u>
Year ended June 30, 2021				
Due to member agencies	\$ 504,017	\$ -	\$ -	\$ 504,017
Bank note payable	5,000,000	-	-	5,000,000
Total	<u>\$ 5,504,017</u>	<u>\$ -</u>	<u>\$ -</u>	<u>5,504,017</u>
Amounts due within one year				-
Amounts due after one year				<u>\$ 5,504,017</u>

**CLEAN ENERGY ALLIANCE**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

**5. RISK MANAGEMENT**

CEA is exposed to various risks of loss related to torts and errors and omissions. During the year, CEA purchased insurance policies from investment-grade commercial carriers to mitigate risks that include those associated with general liability, and errors and omissions. There were no significant reductions in coverage compared to the prior year. There is no Self-Insured Retention amount in CEA's insurance policy.

CEA maintains risk management policies, procedures and systems that help mitigate credit, liquidity, market, operating, regulatory and other risks that arise from participation in the California energy market. Credit guidelines include a preference for transacting with investment-grade counterparties, evaluating counterparties' financial condition and assigning credit limits as applicable. These credit limits are established based on risk and return considerations under terms customarily available in the industry. In addition, CEA enters into netting arrangements whenever possible and where appropriate obtains collateral and other performance assurances from counter parties.



**CLEAN ENERGY ALLIANCE  
NOTES TO THE BASIC FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2022 AND 2021**

**6. PURCHASE COMMITMENTS**

In the ordinary course of business, CEA enters into various power purchase agreements in order to acquire renewable and other energy and electric capacity. The price and volume of purchased power may be fixed or variable. Variable pricing is generally based on the market price of electricity at the date of delivery. Variable volume is generally associated with contracts to purchase energy from as-available resources such as solar, wind, and hydro-electric facilities.

The following table details the obligations to purchase existing energy, renewable, and resource adequacy (RA) contracts as of June 30, 2022:

<b>Year ending June 30,</b>	
2023	\$ 40,400,000
2024	19,700,000
2025	12,500,000
2026	6,200,000
2027	2,100,000
2028-2032	9,800,000
2033-2034	1,500,000
Total	<u>\$ 92,200,000</u>

**7. FUTURE GASB PRONOUNCEMENTS**

The requirements of the following GASB Statements are effective for years ending after June 30, 2022:

GASB has approved GASB Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*, GASB Statement No. 96, *Subscription-Based Information Technology Arrangements*; GASB Statement No. 97, *Certain Component Unit Criteria and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans*; GASB Statement No. 99, *Omnibus 2022*; GASB Statement No. 100, *Accounting Changes and Error Corrections – An Amendment of GASB Statement No. 62*; and GASB Statement No. 101, *Compensated Absences*. When they become effective, application of these standards may restate portions of these financial statements.

**8. SUBSEQUENT EVENT**

The cities of Oceanside and Vista joined CEA on July 28, 2022.