Regular Board Meeting
June 24, 2021
Item 2: CEA Fiscal Year 21/22 Budget Adoption
Item 2: CEA FY 21/22 Budget Adoption

- Recommendation:
  - Adopt Clean Energy Alliance Fiscal Year 21/22 Budget.
Item 2: CEA FY 21/22 Budget Adoption

• Background:
  • Draft FY 21/22 Budget presented to Board at 5/27/21 meeting for input.
  • Proposed Budget reflects direction from Board.
Item 2: CEA FY 21/22 Budget Adoption

• Assumptions:
  • 7% opt out rate - current opt out rate 6%
  • Power supply costs based on actual executed contracts and April forward price curves
  • Consulting services based on approved contracts
  • Reserve contribution to achieve 5% of revenue
  • Reflects Board direction to continue existing contracts through FY 21/22
    • No new additions to budget
  • Sufficient revenue generated to cover costs based on assumptions listed above
Item 2: CEA FY 21/22 Budget Adoption

• Current Energy Market
  • Forward price curves have been increasing
    • Concerns about summer reliability
    • Impacts of Texas winter weather events on gas prices
    • Low California reservoir levels
    • Diablo Canyon unit 2 concerns
  • If prices continue to increase, CEA will need to adjust rates to cover costs

• Staff is monitoring market and anticipates bringing updates to Board in fall
## Item 2: CEA FY 21/22 Budget Adoption

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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Projected Revenue from Energy Sales</td>
<td>$53,573,000</td>
</tr>
<tr>
<td>Estimated Expenditures</td>
<td>$51,547,500</td>
</tr>
<tr>
<td>Net Results of Operations</td>
<td>$2,025,500</td>
</tr>
<tr>
<td>Beginning Reserves</td>
<td>$1,050,000</td>
</tr>
<tr>
<td>Projected Ending Reserves</td>
<td>$3,075,500</td>
</tr>
<tr>
<td>% of Revenue</td>
<td>5.74%</td>
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Questions/Discussion
Item 3: Administrative and Regulatory Update
Item 3: Administrative & Regulatory Update

• Recommendation:
  • Receive and File Operational & Administrative Update Report.
  • Receive CCA Regulatory Affairs Report.
Item 3: Administrative & Regulatory Update

Calls to Call Center

- Mar-21
- Apr-21
- May-21
- June through 6/13/21

- Total Calls
- Calls Connected to Agents
Item 3: Administrative & Regulatory Update
Item 3: Administrative & Regulatory Update

Total Participation Rate with prior SEA customers – 93.89%
Item 3: Administrative & Regulatory Update

- Green Impact Opt Ups
  - 124 customers
- Clean Impact Opt Downs
  - 55 customers
- Customer Outreach
  - Electric Vehicle Association of San Diego
- Outreach to Community
  - Where to get info on Clean Energy Alliance
    - Social Media Activity
Item 3: Administrative & Regulatory Update

• Return to In-Person Board Meetings
  • Temporary Brown Act amendments to be lifted 9/30/21
    • Return to normal Brown Act requirements re: in-person public participation
  • Return to normal in-person meetings October 28, 2021
  • Staff to coordinate with Member Agency staff regarding in-person meetings, broadcast & recording of meetings.
Item 3: Administrative & Regulatory Update

• Expansion of Clean Energy Alliance
  • County of San Diego
    • Response letter sent.
    • County data being analyzed
      • Initial results
    • Next Steps
  • City of Oceanside
    • Response letter sent
  • Cities of Escondido, San Marcos, Vista
    • Feasibility study completed
Item 3: Administrative & Regulatory Update

- Amendment to The Energy Authority (TEA) Agreement Executed
  - TEA providing credit solution for activity with CAISO
  - Amendment executed to reflect TEA posting on Behalf of CEA, and credit posting terms
  - No change to cost of services
Item 3: Administrative & Regulatory Update

- Regulatory Update - Ty Tosdal, Tosdal APC